Health is our Passion. Excellence is our Focus. Compassion is our Promise.



DATE POSTED: November 14, 2025

NOTICE

Date: Wednesday, November 19, 2025

Location: City of Visalia – City Council Chambers Address: 707 W. Acequia Avenue, Visalia, California

SCHEDULE:

- **4:00 PM** Open Session (to approve the Closed Session agenda)
- 4:01 PM Closed Session

Pursuant to:

- o Government Code §54956.9(d)(1) (Existing Litigation)
- o Government Code §54956.9(d)(2) (Anticipated Litigation Significant Exposure)
- o Health & Safety Code §§1461 and 32155 (Confidential Quality Assurance/Medical Staff Matters)
- 5:00 PM Open Session

AMERICANS WITH DISABILITIES ACT (ADA) NOTICE:

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Board Clerk at (559) 624-2330. Notification at least 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the meeting.

POSTING NOTICE:

All Kaweah Delta Health Care District regular Board and committee meeting notices and agendas are posted at least 72 hours prior to the meeting (and 24 hours prior to special meetings) in the Kaweah Health Medical Center, Mineral King Wing, near the Mineral King entrance, in accordance with Government Code §54954.2(a)(1).

PUBLIC RECORDS:

Disclosable public records related to this agenda are available for public inspection at: Kaweah Health Medical Center – Acequia Wing, Executive Offices (1st Floor) 400 West Mineral King Avenue, Visalia, CA 93291

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You may also request records by contacting the Board Clerk at (559) 624-2330 or kedavis@kaweahhealth.org, or by visiting the District's website at www.kaweahhealth.org.

KAWEAH DELTA HEALTH CARE DISTRICT

David Francis, Secretary/Treasurer

Prepared by:

Kelsie K. Davis

Board Clerk / Executive Assistant to the CEO

DISTRIBUTION:

Governing Board, Legal Counsel, Executive Team, Chief of Staff, www.kaweahhealth.org



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KAWEAH DELTA HEALTH CARE DISTRICT **BOARD OF DIRECTORS MEETING**

City of Visalia – City Council Chambers 707 W. Acequia, Visalia, CA

Wednesday November 19, 2025 (Regular Meeting)

OPEN MEETING AGENDA {4:00PM}

- 1. CALL TO ORDER
- 2. PUBLIC PARTICIPATION Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdiction of the Board are requested to identify themselves at this time.
- 3. ADJOURN

CLOSED MEETING AGENDA {4:01PM}

- **CALL TO ORDER** 1.
- CONFERENCE WITH LEGAL COUNSEL ANTICIPATED LITIGATION / QUARTERLY **COMPLIANCE REPORT** - Conference with legal counsel regarding potential exposure to litigation pursuant to Government Code 54956.9(d)(2); Matters involve compliance, risk management review, and related quality assurance issues.
- CONFERENCE WITH LEGAL COUNSEL EXISTING LITIGATION AND RISK MANAGEMENT Discussion with legal counsel regarding ongoing litigation matters involving risk management, patient safety, or related claims. (Pursuant to Government Code 54956.9(d)(1))

| A. BURNS-NUNEZ V KDHCD | J. M. ANDRADE V KDHCD |
|----------------------------|---------------------------|
| B. M. VASQUEZ V. KDHCD | K. MARTINEZ-LUNA V. KDHCD |
| C. RHODES V. KDHCD | L. VIZCAINO V KDHCD |
| D. LARUMBLE-TORRES V KDHCD | M. MORENO V KDHCD |
| E. SMITHSON V KDHCD | N. RICHARDSON V KDHCD |



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| F. RAMIREZ V. KDHCD | O. DOMINGOS V KDHCD |
|---------------------|----------------------|
| G. MEDINA V KDHCD | P. TINOCO V KDHCD |
| H. BURGER V KDHCD | Q. ISQUIERDO V KDHCD |
| I. MACKEY V. KDHCD | |

4. CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION / QUALITY OF CARE RISK **EXPOSURE** - Conference with legal counsel regarding potential exposure to litigation involving adverse patient outcomes, risk management review, and related quality assurance matters. Pursuant to Government Code 54956.9(d)(2); (Two cases.)

Action Requested

5. MEDICAL STAFF CREDENTIALING AND PRIVILEGING - Medical Executive Committee (MEC) requests that the appointment, reappointment and other credentialing activity regarding clinical privileges and staff membership recommended by the respective department chiefs, the credentials committee and the MEC be reviewed for approval pursuant to Government Code 54957.

Action Requested

- 6. MEDICAL STAFF QUALITY ASSURANCE discussion and evaluation of medical staff quality assurance matters, including peer review findings, performance assessments, and related compliance activities. This session is closed pursuant to Government Code 54957.
- 7. **PUBLIC EMPLOYEE APPOINTMENT** Government Code § 54957

Title: Chief Executive Officer

Action Requested

- 8. APPROVAL OF THE CLOSED MEETING MINUTES – October 22, 2025. **Action Requested**
- 9. **ADJOURN**



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OPEN MEETING AGENDA {5:00PM}

- **CALL TO ORDER** 1.
- **ROLL CALL** 2.
- 3. **FLAG SALUTE**
- 4. **PUBLIC PARTICIPATION** – Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdiction of the Board are requested to identify themselves at this time.
- 5. **CLOSED SESSION ACTION TAKEN** – Report on action(s) taken in closed session.
- 6. **RECOGNITIONS**
 - **6.1.** Presentation of Resolution 2273 to Rosario Ayala Reyes in recognition as the Kaweah Health World Class Employee of the month – November 2025.
 - **6.2.** Team of the Month Rapid Response Team
- 7. **INTRODUCTION – New Directors**
 - **7.1.** Sandra Shadley, Director of Patient & Family Support Services
- **CHIEF OF STAFF REPORT** Report relative to current Medical Staff events and issues. 8.
- CONSENT CALENDAR All items listed under the Consent Calendar are considered routine and 9. non-controversial by District staff and will be approved by one motion, unless a Board member, staff, or member of the public requests that an items be removed for separate discussion and action.

<u>Public Participation</u> – Members of the public may comment on agenda item before action is taken and after the item has been discussed by the Board.

Action Requested – Approval of all items on the November 19, 2025, Consent Calendar.

| Section | Item | Description | Type |
|--------------|------|------------------------|------------------|
| 9.1. REPORTS | A | Physician Recruitment | Receive and File |
| | В | Overall Strategic Plan | Receive and File |



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| | C | NW Senior Housing, LLC | Receive and File |
|---------------|---|--|-------------------|
| | D | Quail Park Retirement Village | Receive and File |
| | E | Laurel Court at Quail Park | Receive and File |
| | F | Oncology Services Inpatient/Outpatient | Receive and File |
| | G | SRCC Radiation Oncology | Receive and File |
| | Н | SRCC Medical Oncology | Receive and File |
| | I | Home Care Services | Receive and File |
| | J | Quarterly Compliance Report | Receive and File |
| | K | The Joint Commission Action Plan | Receive and File |
| | L | TKC | Receive and File |
| 9.2. MINUTES | A | Audit and Compliance Committee- October 22, 2025 | Approve Minutes |
| | C | Finance Property Services & Acquisition Committee – October 15, 2025 | Approve Minutes |
| | D | Marketing Relations Committee Meeting- October 1, 2025 | Approve Minutes |
| | E | Quality Council Committee – October 16, 2025 | Approve Minutes |
| | F | Regular Open Board Meeting – October 22, 2025 | Approve Minutes |
| 9.3. POLICIES | A | Compliance Policies | |
| | 1 | <u>CP.13</u> Federal and State False Claims Act and Employee Protection Provisions | Approve Revisions |
| | 2 | CP. 16 Compliance Risk Assessment and Annual Compliance Workplan | Approve New |
| | 3 | CP.17 Remote Non-Employee Electronic Medical Record System Access | Approve New |
| 9.4. MEC | 1 | Privilege Form Revisions- Cardiovascular Services | Approve Revisions |
| 9.5. DISTRICT | 1 | Chief Executive Officer Employment Agreement | Approve and File |

- 10. STRATEGIC PLAN INITIATIVE OUTSTANDING HEALTH OUTCOMES- Staff will provide an update on progress toward achieving the District's strategic plan objective of Outstanding Health Outcomes, including key performance metrics, program outcomes, and recommended next steps.
- 11. PATIENT EXPERIENCE AND SATISFACTION UPDATE Staff presentation and discussion regarding aggregated and de-identified patient experience data, including trends, themes, and opportunities for improvement. No individual patient information will be disclosed.



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- 12. STRAGEIC PLAN INITIATIVE IDEAL ENVIRONMENT Presentation and discussion regarding progress, activities, and performance measures related to the District's Strategic Plan Initiative on ideal environment, including updates on physician engagement, employee engagement, recruitment, partnerships, and related action items.
- 13. FINANCIALS Presentation and discussion of current financial statements, budget performance, revenue, and expense trends, and year-to-date comparisons for the District.
- 14. REPORTS
 - **14.1.** Chief Executive Officer Report Report on current events and issues.
 - **14.2.** Board President Report on current events and issues.

CLOSED MEETING AGENDA IMMEDIATELY FOLLOWING THE OPEN SESSION

- 1. **CALL TO ORDER**
- 2. **CEO EVALUATION** – Discussion with the Board and the Chief Executive Officer relative to the evaluation of the Chief Executive Officer pursuant to Government Code 54957(b)(1).
- **ADJOURN** 3.

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Agenda item intentionally omitted

Resolution 2273



RESOLUTION 2273

Board Resolution Honoring Rosario Ayala Reyes as Employee of the Month of November

WHEREAS, Kaweah Health recognizes outstanding performance, dedication, and excellence among its staff through the Employee of the Month program;

WHEREAS, Rosario Ayala Reyes, of the Sequoia Regional Cancer Center Department, has consistently demonstrated exceptional commitment to their responsibilities, a strong work ethic, and a positive attitude that uplifts their team;

WHEREAS, She has made significant contributions during the month of November 2025, including but not limited to providing seamless support and maintaining unshakable professionalism while juggling the chaos that only an exemplary employee can make;

WHEREAS, Rosario's professionalism, integrity, and enthusiasm embody the core values of Kaweah Health, setting a high standard for colleagues and exemplifying what it means to go above and beyond in the workplace;

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors formally recognizes and congratulates Rosario Ayala Reyes as **Employee of the Month** for November 2025, and expresses its sincere appreciation for her outstanding contributions:

BE IT FURTHER RESOLVED, that this resolution be entered into the official records of Kaweah Health and that a copy be presented to Rosario as a token of recognition and gratitude.

PASSED AND ADOPTED this 19th of November, 2025, by the Board of Directors of Kaweah Health.

Mike Olmos
President
Kaweah Health Board of Directors

David Francis

Secretary/Treasurer Kaweah Health Board of Directors

Physician Recruitment

Physician Recruitment Board Report - Physician Group Targets November 2025



Key Medical Associates

Gastroenterology x1 Pediatrics x1 Pulmonology x1 Rheumatology x1

Orthopaedics Associates

Orthopedic Surgery (General) x1

Sequoia Cardiology

EP Cardiology x1

Other Recruitment/Group TBD

CT Surgery x1
Family Medicine x5
Gastroenterology x2
General Cardiology x1
Neurology IP/OP x2
OB/GYN x4
Pediatrics x1
Adult Psychiatry x1
Pulmonology OP x1
Urology x3

Oak Creek Anesthesia

Anesthesia - Cardiac x1 Anesthesia - General x1 Anesthesia - Regional x1 Anesthesia - GME Program Dir

Valley ENT

Audiology x1 Otolaryngology x1

Valley Children's

Maternal Fetal Medicine x2 Neonatology x1 Pediatric Cardiology x1 Pediatric Hospitalist x1

November Board Report Narrative:

With physician recruitment career fairs in both Fresno and Chicago in the last couple weeks, the Kaweah Health Physician Recruitment Team has been busy meeting new graduating residents and practicing physicians of many different specialties.

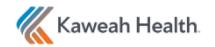
We have been working closely with SAMGI as we continue to entertain trauma and general surgery candidates, and offers have begun circulating.

We have received a signed letter of intent and have started the contracting phase with a General Surgeon who will also be filling the role as the Assistant Program Director for the Surgery Residency Program.

We are still eagerly awaiting word back on a few offers that have been extended to two OB/GYNs, a Family Medicine Physician, and a Rheumatologist.

The recruitment of additional OB/GYN, Family Medicine, Urology, and Gastroenterology physicians remain top priorities for the Kaweah Health Physician Recruitment team.

Board Report - Physician Recruitment - Nov 2025



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|-----|----------------------------------|--------------------------|-----------------|---------------------|
| | Specialty | Group | Phase | Expected Start Date |
| 1 | General Surgery | SAMGI | Site Visit | |
| 2 | General Surgery | SAMGI | Site Visit | |
| 3 | General Surgery | SAMGI | Site Visit | |
| 4 | General Surgery | SAMGI | Site Visit | |
| 5 | General Surgery | SAMGI | Site Visit | |
| 6 | General Surgery | SAMGI | Site Visit | |
| 7 | Orth Surgeon (Hand) | Orthopedic Assoc | Site Visit | |
| 8 | Interventional Radiology | Mineral King Radiology | Site Visit | |
| 9 | Family Medicine | TBD | Site Visit | |
| 0 | OBGYN | TBD | Site Visit | |
| 1 | ENT | Valley ENT | Site Visit | |
| 2 | Cardiology (EP) | TBD | Screening | |
| 3 | Cardiology (EP) | TBD | Screening | |
| 4 | Radiology | TBD | Screening | |
| 5 | Family Medicine | TBD | Screening | |
| 6 | Family Medicine | TBD | Screening | |
| 7 | Family Medicine | TBD | Screening | |
| 8 | Internal Medicine | 1099 - KH Direct | Screening | |
| 9 | Cardiac Anesthesia | Oak Creek | Screening | |
| 0 | Anesthesia (Cardiac) | Oak Creek | Screening | |
| 1 | Orth Surgeon (Hand) | Orthopedic Assoc | Screening | |
| 2 | Rheumatology | TBD | Offer Extended | |
| 3 | OBGYN | TBD | Offer Extended | |
| 4 | Gastroenterology | TBD | Offer Extended | |
| 5 | OBGYN | TBD | Offer Extended | |
| 6 | Family Medicine | TBD | Offer Extended | |
| 7 | Pulmonology | TBD | Offer Extended | |
| 8 | General Surgery | TBD | Offer Accepted | |
| 9 | Adult Hospitalist | Valley Hospitalist Group | Offer Accepted | |
| 0 | Cardiothoracic Surgery | TBD | Offer Accepted | |
| - 1 | Family Medicine | 1099 - KH Direct | Offer Accepted | |
| - 1 | Endocrinology | 1099 - KH Direct | Offer Accepted | TBD |
| | Neurology | 1099 - KH Direct | Offer Accepted | TBD |
| 4 | Neonatology | Valley Childrens | Offer Accepted | 11/03/25 |
| 5 | Neonatology | Valley Childrens | Offer Accepted | 07/28/25 |
| 6 | Family Medicine | TBD | Leadership Call | |
| 7 | General Surgery | TBD | Leadership Call | |
| 8 | PM&R | TBD | Leadership Call | |
| 9 | Family Medicine | TBD | Leadership Call | |
| 0 | General Surgery | TBD | Leadership Call | |
| 1 | Psychiatry | Oak Stone Medical Group | Leadership Call | |
| .2 | General Surgery Program Director | TBD | Leadership Call | |
| .3 | Pulmonology | TBD | Leadership Call | |
| 4 | Anesthesia Program Director | Oak Creek | Applied | |
| 5 | Urogynecology | TBD | Applied | |
| -6 | Urogynecology | TBD | Applied | |

Overall Strategic Plan

















Kaweah Health Strategic Plan: Fiscal Year 2026

Our Mission

Health is our passion.

Excellence is our focus.

Compassion is our promise.

Our Vision

To be your world-class healthcare choice, for life.

Our Pillars

Achieve outstanding community health.

Deliver excellent service.

Provide an ideal work environment.

Empower through education.

Maintain financial strength.

Our Five Strategic Plan Initiatives

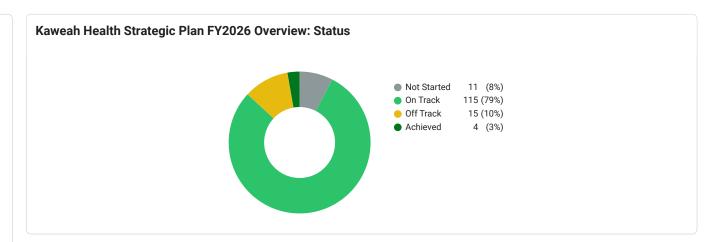
Ideal Environment

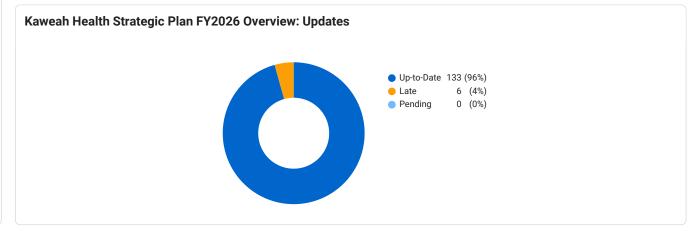
Strategic Growth and Innovation

Outstanding Health Outcomes

Patient Experience and Community Engagement

Physician Alignment







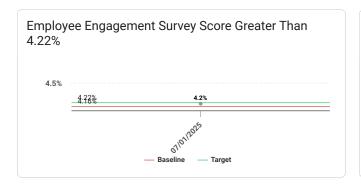
Ideal Environment

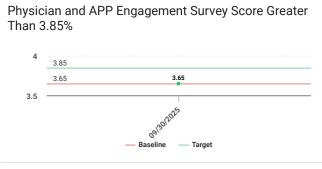
Champions: Dianne Cox and Hannah Mitchell

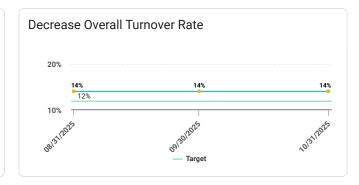
Objective: Foster and support **healthy and desirable working environments** for our Kaweah Health Teams

FY2026 Strategic Plan - Ideal Environment Strategies

| | Name | Description | Status | Assigned To | Last Comment |
|----|---|--|----------|--------------------|---|
| 1 | Integrate Kaweah Care Culture | Integrate Kaweah Care culture into the various aspects of the organization. | On Track | Hannah Mitchell | The Executive Team and Directors of Organizational Development, Patient and Community Experience, Marketing, Medical Staff and GME meet on a monthly basis to further projects and initiatives surrounding the culture. Details are presented at the Board subcommittees for Patient Experience and Human Resources. The outcomes will be measured by the performance of our Employee and Physician engagement surveys in June 2026. |
| 2 | Ideal Practice Environment | Ensure a practice environment that is friendly and engaging for providers, free of practice barriers. | On Track | Shannon Vinson | Various efforts are underway to foster an ideal practice environment at Kaweah Health. The Medical Staff Well-Being Committee has revised its cadence to meet monthly beginning November 19, 2025, with a focus on developing initiatives that promote clinician health and well-being. The committee is also exploring opportunities to include Advanced Practice Provider (APP) representation to broaden engagement and perspectives. |
| | | | | | In alignment with these efforts, the Medical Staff is developing mentorship programs to support new clinicians, those expressing interest in leadership, and individuals identified as potential future leaders within Kaweah Health. |
| | | | | | The Medical Staff Office is collaborating with medical staff officers to establish Key Performance Indicators (KPIs) to evaluate the effectiveness and impact of these well-being and retention initiatives. Progress and outcomes will continue to be reviewed and reported through existing hospital and medical staff leadership and committee structures to ensure alignment with Kaweah Health's organizational goals for an ideal practice enviornment. |
| .3 | Growth in Nursing School Partnerships | Increase the pool of local RN candidates with the local schools to increase RN cohort seats and increase growth and development opportunities for Kaweah | On Track | Hannah Mitchell | Employees sponsored in nursing pathways FYTD: - 25 employees started in September Unitek cohort - 4 employees started in COS LVN to RN Bridge program - 1 employee started in SJVC program |
| | | Health Employees | | | We have 30 employees across the Unitek, COS LVN to RN Bridge and SJVC programs and are working with Carrington College (SJVC to obtain state approval of their new Rad Tech program and are exploring PT/OT partnerships with Fresno State and COS. |









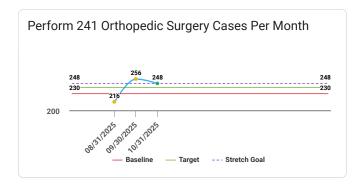
Strategic Growth and Innovation

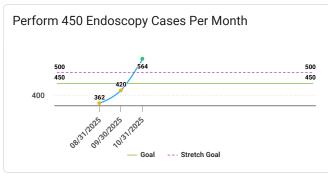
Champions: Marc Mertz and Kevin Bartel

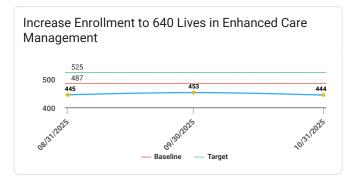
Objective: Grow intelligently by expanding existing services, adding new services, and serving new communities. Find new ways to do things to **improve efficiency and effectiveness**.

FY2026 Strategic Plan - Strategic Growth and Innovation Strategies

| # | Name | Description | Status | Assigned To | Last Comment |
|-----|--|---|----------|-------------------------|---|
| 2.1 | Grow Targeted Service Line Volumes | Grow volumes in key service lines, including Orthopedics, Endoscopy, Urology and Cardio Thoracic services. | On Track | Kevin Bartel | For the month of October, surgery volume exceeded the target and stretch goals in place for orthopedics, CTS Impella cases and Endoscopy. |
| 2.2 | Enhance Medical Center Capacity and Efficiency | Enhance existing spaces to grow capacity for additional and expanded services and focus on operational efficiency within the surgery areas. | On Track | Kevin Morrison | Projects to enhance the operational efficiency within the surgery areas are in various stages of design and permit approval. |
| 2.3 | Expand access for patients though Clinic Network Development | Strategically expand and enhance the existing ambulatory network to increase access at convenient locations for the community. | On Track | Ivan Jara | Outpatient clinic access continues to grow through the development of new locations, new specialties, and the expansion of current services. Current efforts include physician recruitment (Primary and Specialty Care), advanced practice provider recruitment, new clinic locations (Specialty, Rural, and Commercial), and federal/state programs and grants. |
| 2.4 | Innovation | Implement and optimize new tools and applications to improve the patient experience, communication, and outcomes. | On Track | Kevin Bartel | The majority of the innovation plan elements are set to a quarterly update cycle (next updates will come in January), so this summary update will have more context then. |
| 2.5 | Enhance Health Plan Programs | Improve relationships with health plans and community partners and participate in local/state/federal programs and funding opportunities to improve overall outcomes for the community. | On Track | Sonia Duran- Aguilar | Monthly meetings take place with Medi-Cal Managed Care Health Plans (Anthem BC and HealthNet) to foster strong working relationships that result in revenue generating programs and grant funding. Collaboration with these plans span across several projects to include CalAIM Enhanced Care Management (ECM), CalAIM Community Supports (CS), Equity Practice Transformation (EPT) and MOVES grant (funded by Centene Foundation). Currently updating contracts for CalAIM to add Population of Focus for Children and Youth ages 18-22. Exploring Community Health Worker (CHW) benefit and reimbursement for providing services with both Anthem BC and HealthNet. |









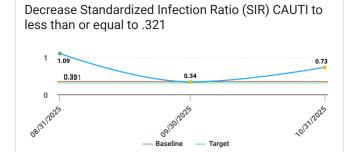
Outstanding Health Outcomes

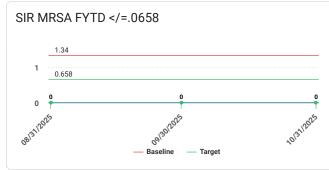
Champions: Dr. Paul Stefanacci and Sandy Volchko

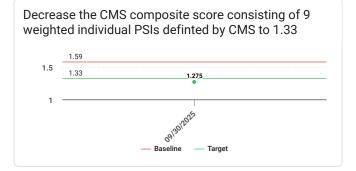
Objective: To consistently **deliver high quality care** across the health care continuum.

FY2026 Strategic Plan - Outstanding Health Outcomes Strategies

| # | Name | Description | Status | Assigned To | Last Comment |
|-----|---|--|----------|---------------|--|
| 3.1 | Safety Program Enhancement | Improve the Patient Safety Program through enhanced proactive evidence based strategies. | On Track | Sandy Volchko | SSER calculated and reported monthly; Several months of data collection will be needed to establish a baseline. RCA and ACA leadership and safety huddle training has been completed, currently planning for ongoing training needs as new leaders enter KH. |
| 3.2 | Reduce Hospital Acquired Infections (HAI) | Reduce the Hospital Acquired Infections (HAIs) to the selected national percentile in FY26 as reported by the Centers for Medicare and Medicaid Services. | On Track | Sandy Volchko | HAI SIR not achieving goal FYTD; active strategies in process to reduce events |
| 3.3 | Reduce Surgical Complications | Reduce the Patient Safety Indicator (PSI) 90 composite rate to the selected national percentile in FY26 as reported by the Centers for Medicare and Medicaid Services. | On Track | Sandy Volchko | FYTD26 2.23 (July-Sept 2205), goal less than 1.33. Data analysis completed, cases reviews in process and working to onboard new KH leaders/staff. |









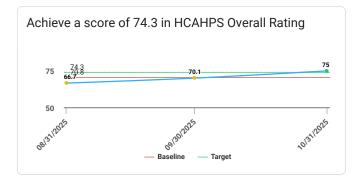
Patient Experience and Community Engagement

Champions: Marc Mertz and Deborah Volosin

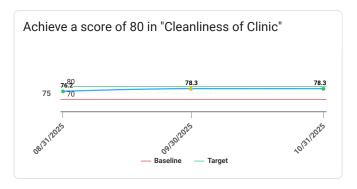
Objective: Develop and implement strategies that provide our health care team the tools they need to deliver a world-class health care experience.

FY2026 Strategic Plan - Patient Experience and Community Engagement Strategies

| # | Name | Description | Status | Assigned To | Last Comment |
|-----|--|---|----------|--------------------|---|
| 4.1 | Empowering Leaders to Enhance Patient Experience | To improve patient experience, it is essential to cultivate a leadership culture that prioritizes patient-centered care. This strategy focuses on equipping leaders at all levels with the necessary skills, tools, and authority to drive meaningful improvements in patient interactions, service delivery, and overall satisfaction. | On Track | Deborah Volosin | PX is continuing to educate Leadership and new employees on the importance of compassionate communication and immediate service recovery. |
| 4.2 | Fostering a Culture of Empathy and Human Understanding | Creating a culture of empathy and human-centered care is essential for enhancing patient experience and community trust. | On Track | Deborah Volosin | Present on Compassion and Empathy at every New Employee Orientation. There is also a component of those characteristics in every Leadership presentation. |
| 4.3 | Transforming the Patient Environment for a Better Experience | A well-designed and patient-friendly physical environment plays a critical role in patient experience and overall well-being. This strategy focuses on improving the hospital's physical spaces to promote comfort, accessibility, and a sense of healing | On Track | Deborah Volosin | Marc Mertz rounds with Facilities, EVS, PX, and Maintenance each month. |
| 4.4 | Strengthening Community Engagement | Building strong relationships with the community is essential for fostering trust, improving health outcomes, and increasing access to care. This strategy focuses on actively engaging with community members through outreach programs, partnerships, and educational initiatives. | On Track | Deborah Volosin | We did a Town Hall in October that featured Armano Murietta, Gary Herbst, Dr. Hammond, Schlene Peet, Cameron Beatty. Gave PFAC a tour of the Imaging Center. |
| 4.5 | Adopting a Patient-Centered Approach to the Entire Healthcare Experience | | On Track | Deborah Volosin | Updated visitor policy to include overnight guests. Working on Lost Belongings policy |









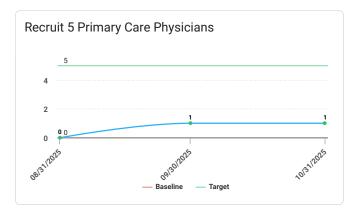
Physician Alignment

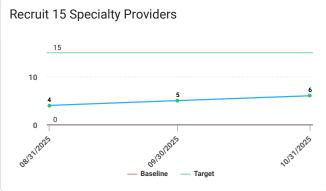
Champions: Ryan Gates and JC Palermo

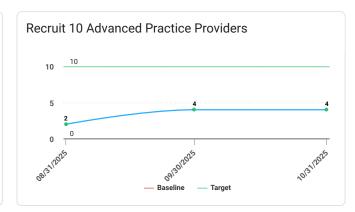
Objective: Develop services and opportunities that improve alignment with and support for contracted and affiliated **physician practices.**

FY2026 Strategic Plan -Physician Alignment - Strategies

| # | Name | Description | Status | Assigned To | Last Comment |
|-----|--|---|----------|-------------|--|
| 5.1 | Recruit Physicians and Advanced Practice Providers | Refine and execute recruitment strategy and employment options for physicians and advanced practice providers that will assist with recruitment of providers to support community needs and Kaweah Health's growth. | On Track | JC Palermo | The Physician Recruitment Strategy Committee continues to meet to discuss the most pressing community needs and how Kaweah Health can best deploy resources. |
| 5.2 | Develop and Provide Practice Support for Physicians | Continue to develop services and opportunities that improve alignment with and support for contracted and affiliated physician practices. | On Track | Ryan Gates | Lung Cancer Screening program development continues to take shape. EBUS and ION technology is onsite and cases are being completed. Discussions with key stakeholders have been initiated around the development of a comprehensive colorectal cancer program. Discussions continue with orthopedic surgeons to develop strategies to keep care local. |
| 5.3 | Physician Alignment through Integrated Delivery Network (i.e. Sequoia Integrated Health) | With our physician community partners, continue to develop and strengthen relationships with health plans through Sequoia Integrated Health. | On Track | Ryan Gates | Continued work to partner with Key MG through our joint venture SIH/SHP. Meetings were had in October with technology vendors that can help with integration and improved coordination of care and management of at-risk lives. |







NW Senior Housing, LLC

REPORT TO THE BOARD OF DIRECTORS

Quail Park at Shannon Ranch

Marc Mertz, Chief Strategy Officer, 624-2511 November 19, 2025

Summary Issue/Service Considered

In 2016, Kaweah Health approved construction of a new 120-unit independent, assisted, and memory care senior living project called Quail Park at Shannon Ranch near the intersection of Demaree and Flagstaff in northwest Visalia. The 139,000 square foot project is located on a 3.65 acre site next to the 6,100 square foot Urgent Care Center which Kaweah Health opened on a 1.01 acre parcel on the east side of Demaree. The main independent living facility has 100 units ranging from studios to 2-bedroom units, and the secure memory care facility has 20 rooms.

Kaweah Health owns 33 and one third percent of the project, which is held by Northwest Visalia Senior Housing. Other partners are Shannon Senior Care, LLC, BTV Senior Housing, LLC, BEE, Inc., and Millennium Advisors. Shannon Senior Care is owned by members of the Shannon family; BTV is owned by Bernard te Velde, Jr.; BEE is owned by Cathy Boshaw and Doug Eklund of the Seattle area; Millennium Advisors is owned primarily by Denis Bryant, the current managing partner of Quail Park and the Memory Care Center.

The approximately \$40 million project broke ground in March 2018 and was completed in early 2020. All Kaweah Health equity contributions to the project have originated from the Bettie Quilla Fund at Kaweah Health Hospital Foundation. The Quilla Fund is restricted by the donor for support of senior living projects in collaboration with Kaweah Health. Kaweah Health made a total equity contribution in Quail Park Shannon Ranch of \$3,997,000.

Quality/Performance Improvement Data

During the facility's planning, and before COVID-19, management expected that occupancy of the main building would reach 50% within 90 days of opening and that the memory care center would be completely filled within that same period. Early deposits and waiting lists supported this. However, by July 2020 occupancy of the independent living building reached just 7% and the memory care was at 35%.

During the next several years, management worked hard to provide a safe environment for residents and visitors during COVID while maintaining the premier senior living facility in the region. Local management of Shannon Ranch has remained consistent since the facilities opened, but the marketing staff has turned over several times. A wide variety of marketing efforts have been deployed, including offering limited-time discounts to encourage people to move in, radio ads, billboards, home marketing visits, referral programs, social media campaigns, radio talk show host promotion, and more. Shannon Ranch frequently invites local clubs and organizations to meet in their conference room as a way to promote the facility.

Occupancy in the 20-unit memory care building reached capacity by 2022 and has remained there since then. Occupancy in the main building has been slower to increase. By July 2025, occupancy in the independent living building increased to 78%. The National Investment Center

for Seniors Housing & Care (NIC) overall national senior housing occupancy rate was 87% at the end of the second quarter of 2025.

| Occupancy Rate | July | July | Aug | July | July | July |
|--------------------|------|------|------|------|------|------|
| | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
| Independent Living | 7% | 28% | 56% | 64% | 76% | 78% |
| Memory Care | 35% | 50% | 100% | 100% | 100% | 100% |

Due primarily to the lower-than-expected occupancy, Quail Park at Shannon Ranch (which includes memory care) has operated at a loss since it has opened. To offset these losses, the owners of Northwest Visalia Senior Housing have made a series of cash calls to fund operations. These contributions are being treated as loans payable with a 5% interest rate. During FY2025, Kaweah Health made \$603,929 in such loans to Shannon Ranch. Since fiscal year 2020, Kaweah Health has made total loan payments of \$2,906,087 to Shannon Ranch. This amount is based on Kaweah Health's ownership percentage, and all owners have made proportional loans.

The total loans made by Kaweah Health to all Quail Park facilities in Visalia (both Cypress facilities plus the Shannon Ranch facilities) over several years is \$3,701,936. All but \$220,000 of these loans have been made using funds from the Betty Quilla Fund. Accrued interest on these loans is \$245,660. All owners have made similar loans based on their ownership percentage.

Approximately \$1,400,000 remains in the Bettie Quilla fund. These funds were originally restricted for the exclusive use on senior housing projects. In FY2025, the Foundation board of directors took action to unrestrict these funds, as it is unlikely that Kaweah Health will invest in additional senior housing projects. As of June 30, 2025 no Betty Quilla funds have been used for any purpose other than senior housing.

Policy, Strategic or Tactical Issues

Shannon Ranch requires an occupancy rate of 80% to 85% to breakeven financially. During FY 2025 the property was refinanced, lowering debt service costs with lower interest rates and a period of interest-only payments.

Recommendations/Next Steps

Continue to support Quail Park at Shannon Ranch and push Living Care leadership for improved performance.

Approvals/Conclusions

Quail Park at Shannon Ranch opened at perhaps the worst possible time. However, the facility is the premier senior living in Visalia and perhaps the Central Valley. The amenities and services offered are unrivaled in the market. As the pandemic abates, this facility will be a significant asset to the community. The recent increase in occupancy has been encouraging and is expected to continue.

Quail Park Retirement Village

REPORT TO THE BOARD OF DIRECTORS

Quail Park Retirement Village (Cypress)

Marc Mertz, Chief Strategy Officer, 624-2511 November 19, 2025

Summary Issue/Service Considered

The Quail Park Cypress campus consists of a senior independent living facility (Quail Park Retirement Village) and a secure memory care facility (Laurel Court). These are organized as separate legal entities.

The Quail Park Retirement Village independent living facility, established in 2002, is a 127-unit senior retirement village owned 44 percent by Kaweah Health and 56 percent by Living Care Senior Housing. Denis Bryant from Living Care is the Managing Member. Kaweah Health's equity investment in Quail Park Retirement Village included \$900,000 in land and \$688,770 in cash provided by the Betty Quilla Fund held by the Kaweah Health Foundation.

Lynn Havard Mirviss and Marc Mertz represent Kaweah Health on the Quail Park Retirement Village Board of Members. Cathy Boshaw and the Elling Halverson estate represent Living Care Senior Housing on the two boards. Kaweah Health and Living Care have equal voting rights on the boards.

Quality/Performance Improvement Data

Prior to 2020, Quail Park Retirement Village at Cypress historically operated nearly at capacity, significantly above industry benchmarks. As recently as June 2019, Quail Park Retirement Village had a 28-unit waiting list. Like all senior living facilities, Quail Park was significantly impacted by COVID-19 beginning in 2020. Many individuals chose to delay moving into senior living facilities. According to The National Investment Center for Seniors Housing & Care (NIC), occupancy rates for US assisted living facilities reached a record low of 77.7% at the end of 2020. Similarly, occupancy in independent living facilities also reached a record low of 83.5% at the end of 2020.

Quail Park's occupancy continued to be significantly depressed as a result of the pandemic and increased competitive pressures in the market (including our own introduction of Quail Park at Shannon Ranch), and decreased from 2020 until 2022 when it went to 75%. Since 2022, it has been slowly increasing and is now at 86%. The NIC overall occupancy rate for senior housing across the US was 87.4% at the end of the 2nd quarter of 2025.

| | Aug. | July | Aug. | Aug. | July | July |
|----------------|------|------|------|------|------|------|
| | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
| Occupancy Rate | 87% | 81% | 75% | 77% | 83% | 86% |

During fiscal year 2025 (July 1, 2024 through June 30, 2025), Quail Park Retirement Village generated an operating loss and was unable to generate funds to pay distributions to its owners. Kaweah Health's portion of the operating loss (based on 44% ownership) was \$445,443. The owners were asked to contribute cash in the form of loans to offset the operational losses. Kaweah Health's share of these loans was \$154,000 during FY2025. These loans are repayable to Kaweah at 5% interest. Rather than use cash reserves to fund these loans, Kaweah Health

borrowed the entire amount from the Kaweah Health Hospital Foundation's Betty Quilla Fund, which was established to support senior housing in Tulare County. This fund will be repaid as Kaweah Health receives funds from Quail Park. The total loan receivable from Quail Park Retirement Village is \$569,249.

With occupancy now at 86% and expected to increase to 90% in early 2026, this property is expected to return to profitability.

While the recent performance of this facility has been below expectations and the need to loan funds to support operations has been unfortunate, it is important to appreciate the impact this facility has had to Kaweah Health and the community since its inception. Since 2002, Kaweah Health has received \$5,569,500 in equity distributions from the operation of this facility. In addition, multiple loan refinancing for the property has yielded an additional \$5,934,840 in distributions to Kaweah Health, for total distributions of \$11,504,340.

The total loans made by Kaweah Health to all Quail Park facilities in Visalia (both Cypress facilities plus the Shannon Ranch facilities) over several years is \$3,701,936. All but \$220,000 of these loans have been made using funds from the Betty Quilla Fund. Accrued interest on these loans is \$245,660. All owners have made similar loans based on their ownership percentage.

In addition to the financial benefit to Kaweah Health, Quail Park Retirement Village has been a premier senior housing facility in Tulare County and offers our community members a higher level option for senior housing. This was the exact intent of Betty Quilla's generous donation.

Policy, Strategic or Tactical Issues

COVID-19 had a significant negative impact on the occupancy rates of senior living facilities nationwide. Quail Park Retirement Village was not spared, and it has taken years to recover. The opening of the Quail Park at Shannon Ranch facilities have probably also contributed to the lower occupancy at the Cypress location. This facility is also on the higher end of facilities, services, and rates in our community.

In FY2025, management has taken significant steps to maintain competitiveness and to increase occupancy. Leadership of the facility has been replaced, and marketing efforts have been increased.

Recommendations/Next Steps

Continue to operate Quail Park Retirement Village as a high-level senior retirement center. Continue to work closely with management to maintain attractive and safe facilities, with excellent service. Aggressively market the facility to our community.

Approvals/Conclusions

Despite another challenging year in FY2025, Quail Park is filling a significant health care need in our community, providing exceptional services to its residents, and at the same time has generated a significant income stream for Kaweah Health over the course of the project. A return to profitability is expected in fiscal year 2026.

Laurel Court at Quail Park

REPORT TO THE BOARD OF DIRECTORS

Quail Park Laurel Court (Memory Care)

Marc Mertz, Chief Strategy Officer, 624-2511 November 19, 2025

Summary Issue/Service Considered

Quail Park (Cypress campus) consists of a senior independent living facility (Quail Park Retirement Village) and a secure memory care facility (Laurel Court or Memory Care Center). These are organized as separate legal entities.

The 40-unit Memory Care Center (Laurel Court) is an Alzheimer's/Dementia facility located east of the Rehabilitation Hospital on Kaweah Health's west campus. It is owned 44 percent by Kaweah Health and 56 percent by Living Care Senior Housing. Denis Bryant from Living Care is the Managing Member. Kaweah Health's initial investment in Laurel Court consisted of \$720,000 in land and \$270,936 in cash provided by the Betty Quilla Fund in the Kaweah Health Foundation.

Denis Bryant is the manager of both entities. Lynn Havard Mirviss and Marc Mertz represent Kaweah Health on the Memory Care Board. Cathy Boshaw and the Halverson family represent Living Care Senior Housing. Kaweah Health and Living Care have equal voting rights on the boards.

Quality/Performance Improvement Data

The 40-unit Memory Care Center, which opened in July 2012, historically operated at nearly 100% occupancy, often with an extensive waiting list. With the onset of the pandemic in early 2020, occupancy rates fell, as families did not want to move in new residents, and unfortunately, as residents passed away. Occupancy continued to decline until it reached a low in 2023 at 60%. Changes to the marketing staff and enhanced marketing efforts generated improved occupancy during 2024, but occupancy dropped to 65% in July 2025. The National Investment Center for Seniors Housing & Care (NIC) overall national senior housing occupancy rate was 87% at the end of the second quarter of 2025.

| Memory Care | Aug | July | Aug | July | July | July |
|----------------|------|------|------|------|------|------|
| | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
| Occupancy Rate | 83% | 78% | 60% | 60% | 80% | 65% |

Laurel Court operated at a loss in FY2025. Kaweah Health's portion, based on 44% ownership, was \$456,761. All owners were subject to cash calls to fund operations, and Kaweah Health's portion of those cash calls were \$226,600 during FY2025. These cash calls are treated as loans payable to the owners.

Since the Memory Care Center opened in 2012, it has paid Kaweah Health a total of \$1,573,000 in profit distributions through June 2024. Kaweah Health has received an additional \$1,461,040 in refinance distributions from this property. Total distributions are \$3,034,040 based on an original Kaweah Health investment of \$990,936 in land and cash.

The total loans made by Kaweah Health to all Quail Park facilities in Visalia (both Cypress facilities plus the Shannon Ranch facilities) over several years is \$3,701,936. All but \$220,000 of these loans have been made using funds from the Betty Quilla Fund. Accrued interest on these loans is \$245,660. All owners have made similar loans based on their ownership percentage.

Policy, Strategic or Tactical Issues

COVID-19 had a significant negative impact on the occupancy rates of senior living facilities nationwide. The Quail Park independent living and memory care centers were not spared, and it has taken years to recover. The opening of the Quail Park at Shannon Ranch facilities have probably also contributed to the lower occupancy at the Cypress locations, as it increased supply and competition in the senior living market.

Living Care made changes in the management and marketing staffing over the Memory Care Center during 2025, but performance is far below expectations as well as national benchmarks.

Recommendations/Next Steps

Continue to operate the Memory Care facility as a high-level senior retirement center with services related to dementia care, with increased pressure on Living Care leadership to drive improvements to operations and occupancy.

Approvals/Conclusions

Despite several years of challenging performance, the Memory Care Center is filling a significant health care need in our community, providing exceptional services to its residents.

Oncology Services Inpatient/Outpatient

FY 2025 REPORT TO THE BOARD OF DIRECTORS ONCOLOGY SERVICES

Radiation Oncology Services

Renee S Lauck, Director, Imaging & Radiation Oncology Services (559) 624-2345 November 5, 2025

Summary of Joint Venture

Reported separately on financial Metrics report presented at finance property & Acquisition meeting.

Radiation Oncology

Radiation Oncology saw an increase in net income of 9% for FY 25 with direct cost reduction of -5%.

FY 25 was a challenging year in having one Radiation Oncologist for most of the year, versus two. This limited our ability to see patients.

Dr. Danny Vazquez joined Dr. David Ly in Radiation Oncology at Sequoia Regional Cancer Center (SRCC) in September of 2024. Dr. Vazquez has since passed his boards in radiation oncology and we began seeing an increase in volume in the spring of 2025.

Both providers are utilizing the latest protocols from the radiation therapy oncology group (RTOG), which is the gold standard in radiation oncology. These treatment protocols include a decrease in the overall length of time a patient receives treatments. For example, a patient who previously received a 6-week course of treatment with daily radiation, is now often completing a 3-week course. Although there was a decrease in treatments, service line reports for FY 25 show a slight increase in patient cases overall.

We continue to see bundling of charges with Medicare with new updates projected to take place in January of 2026.

| Combined total for Visalia and Hanford | FY2023 | FY2024 | FY2025; |
|---|-------------|-------------|-------------|
| Patient Treatments | 23,202 | 21,784 | 21,018 |
| Patient Cases | 2,974 | 2,804 | 2,840 |
| Net Revenue | \$8,659,259 | \$9,104,209 | \$8,815,971 |
| Direct Cost | \$6,863,559 | \$8,062,420 | \$7,664,219 |
| Contribution Margin | \$1,795,701 | \$1,041,789 | \$1,151,752 |
| Indirect Cost | \$27,596 | \$5,754 | \$22,505 |
| Net Income | \$1,768,104 | \$1,036,036 | \$1,151,752 |
| Net Revenue/Treatment | \$373 | \$418 | \$419 |
| Direct Cost/Treatment | \$296 | \$370 | \$365 |
| Contribution Margin/Treatment | \$77 | \$48 | \$55 |

Radiation Oncology Operational Summary

Radiation Oncology Services Include;

- External radiation treatments for inpatients at KHMC and Adventist Hospital are treated at both locations, although because of advanced technology, our more complex patients, are treated in Visalia. Approximately 80% of our volume is seen in Visalia.
- Stereotactic Radiation Surgery program (SRS) is provided in coordination with our neurosurgery group. SRS is any treatment where there is one lesion being treated.
- Stereotactic Body Radiation Therapy program (SBRT) has grown tremendously and includes cases for the treatment of two or more lesions. Volumes continue to increase for SRS/SBRT. These cases are highly complex while achieving great patient outcomes.

• SBRT/SRS cases

- FY 2023 186 cases
- FY 2024 158 cases
- o FY 2025 186 Cases
- Thyroid I 131 studies are completed as outpatients, coordinated with Nuclear Medicine at Kaweah Health Diagnostic Center. We've seen a reduction in cases due to having one oncologist for most of the year, which limited the ability to keep up with these studies.
- Xofigo treatments for prostate cancer are currently coordinated with Nuclear Medicine at Kaweah Health Diagnostic Center.
- Our radiation oncologists refer patients to CT, MRI and PET/CT as well as sending patients for 3T MRI, which is not provided at Kaweah Health facilities at this time. We will be installing a 3T MRI unit in FY 2026 at the imaging center, which will give us the ability to scan prostate patients.

Challenges

Volume challenges

 One of our long standing medical oncologists, Dr. Robert Havard, retired which also caused a dip in volume with new medical oncologists not having ramped up completely.

• FY 25 Staffing challenges

- One of our long term RN's retired last year, one has been on a long term LOA with a new baby and another long term RN is retiring in November of 2025.
- One of the greatest challenges faced in specialty areas is replacing long-term employees. It can take years to gain knowledge and efficiencies when a long-term employee leaves. It often takes two people to replace what was done by one person, as they navigate the 3-6 month orientation and training process required in our cancer center.
- Continue to struggle with the Hanford volume. There is a perception that
 patients are being sent to Bakersfield for oncology services as well as a
 lack of surgeons at Adventist.
- Due to volume challenges, we held off hiring a second Physicist, but had additional hours due to orientation of two RN's.

Quality/Performance Improvement Data

One of our objectives over the last year was to reduce expenses, while building worldclass service with exceptional physicians and teams.

- While indirect expense is up with depreciation from new equipment, direct expense is down by 5%.
- We continue to contract directly with one of our experienced dosimetrists who
 cover service remotely. This assures we have a balance experienced staff.
 Becoming an experienced dosimetrist can take five to ten years.
- Last FY, we worked with a consulting group to provide a deep look into our coding and services. We received the report back and found all of our areas were in line with coding regulations and services provided. This included a review of our SRS, SBRT and our High Dose Radiation (HDR) programs.

Policy, Strategic or Tactical Issues

Goals for the coming year will continue to include comprehensive marketing of cancer services and programs at SRCC as we work to grow a comprehensive regional program in the central valley and work with medical oncology towards accreditation.

SRCC Radiation Oncology is thrilled to have started a new treatment for metastatic prostate cancer, called Pluvicto. We are the first cancer center in the central valley to be able to treat with Pluvicto. Until November of 2025, it was only available in Los Angeles and Sacramento.

With the addition of the Lung Screening program and our RN oncology nurse navigator, we have begun seeing patients through our Low Dose CT screening process.

Recommendations/Next Steps

In the coming year, we will continue to focus on efficiencies within the department with training new nurses working with our providers who are extremely engaged in becoming the facility our patients look to, for excellence in care.

As we begin moving towards the future, we will need to seriously consider our Hanford office as the machine is at end of life and needs to be replaced if we should decide to keep Hanford open.

Approvals/Conclusions

Our continued pursuit of exceptional world-class care is important to our staff and our physicians. SRCC radiation oncology is a special group of individuals who truly care for our patients and their families.

Radiation Oncology at SRCC is a program that is valued by our patients with a NRC patient satisfaction having just started, we are already at 90%. We look forward to continuing to provide the best experience for our patients who are going through an exceptionally difficult time in life.

We are excited with the opportunity to continue to grow and work for our community as we collaborate with our medical oncologists and fellow oncology professionals,

FY 2025 REPORT TO THE BOARD OF DIRECTORS ONCOLOGY SERVICES

Inpatient Medical-Oncology 3South

Emma Mozier, MSN, RN, CNML Director of Medical Surgical Services November 3, 2025

Summary Issue/Service Considered

- Inpatient Oncology contribution margin down from prior year, coming in at \$2.7 million.
 FY 2024 seems to be the anomaly due to higher patient volumes and lower direct cost
 per case. FY 2025 Managed Care volumes are down, reducing case mix (CM) by
 approximately \$681k.
- CM/case trend is a nice upward trend from FY22, with FY 24 and 25 benefiting from higher reimbursement per case and nursing unit expense reductions beginning in FY 2024.
- The lost contribution margin is also attributable to lost Managed Care cases in FY 2025.
- Patient Discharges are down 20% in FY 2025, with 434 patient discharges. Patient days are down 24% as compared to prior year, and average length of stay is down 5% to 5.84 days.
- We currently have a 1.6 day length of stay (LOS) opportunity to improve, which is the lowest of the last four years.
- Net Patient Revenue per case is up by 4% to \$22,894, the highest of the last four years.
- Direct Cost per case was up 5% in FY 2025, after the decline in FY 2024.
- 3South (3S) leadership remains focused on staff development with specific attention to best practices to further improve the patient experience. This also includes regular training to increase our chemo certified nurses.
- Active surveillance of all quality measures with the greatest focus: Central Line
 Associated Blood Stream Infection (CLABSI) and Catheter Associated Urinary Tract
 Infection (CAUTI). Also focused on Falls, Hospital Acquired Pressure Injuries- HAPI, and
 Hypoglycemia rates. Including staff in case reviews and solution identification for quality
 improvement.

Quality/Performance Improvement Data

| CLINICAL QUALITY | Organization Wide | | | |
|---|-------------------|-------|-------|-------|
| | 2Q24 | 3Q24 | 4Q24 | 1Q25 |
| Central line associated blood stream infection (CLABSI) | 0.537 | 0.608 | 1.196 | 0.847 |
| Target | 0.589 | 0.486 | 0.589 | 0.486 |
| Catheter associated urinary tract infection (CAUTI) | 0.592 | 0.539 | 0.203 | 0.27 |
| Target | 0.65 | 0.342 | 0.65 | 0.342 |
| Falls/1000 pt days | 1.75 | 1.82 | 1.63 | 1.74 |
| Target | 2.07 | 2.08 | 2.18 | 2.14 |
| Injury Falls/1000 pt days | 0.27 | 0.34 | 0.16 | 0.19 |
| Target | 0.46 | 0.45 | 0.45 | 0.45 |

| HAPI Stage 2+/1000 pt days *Hospital Acquired Pressure Injury | 1.95 | 1.69 | 1.04 | 0.95 |
|---|--------|--------|-------|-------|
| Target | 0.93 | 0.93 | 0.93 | 0.54 |
| Hand Hygiene Compliance Pt Care Areas | 94.27% | 93.86% | 93.9% | 93.9% |
| Target | 95% | 95% | 95% | 95% |

- Committees reviewing our quality initiatives (CLABSI, CAUTI, Falls HAPI, and Hand Hygiene) are established and have been on-going this last year. There are current efforts to re-align, streamline and ensure appropriate focus in all these quality areas.
- Hand hygiene compliance is also a reinvigorated focus for the entire organization.
 Standardized work for leaders and accountability expectations for staff have recently been created and shared. Monthly data review with leaders is occurring which has helped change some of the reports to get better information and increase use. 3S is not at goal (95%) but getting closer as well as increasing total hand hygiene opportunities.

HHOs By Month



- Pharmacy and nursing are set to go live 12/2025 with an updated and streamline process
 for oral chemo therapy, ensuring no matter where the patient is (on 3S or another unit)
 there is a check by a chemo Pharamacist and 3S Chemo nurse for patient safety,
 standardized protective equipment precautions and signage for staff safety.
- 3S employee engagement pulse survey in 2025 demonstrated strong gains and improvement with staff's perception of and relationship with their leadership teamfeeling that who they are and what they do matters to their managers, and they feel respected and communicated well to.

Policy, Strategic or Tactical Issues

- Continuing to keep up to date with regulatory requirements related to chemotherapy and hazardous drug management.
- Collaboration with SRCC in cross over initiatives or support to each other will continue this year.
- Clinical and LOS performance are continually monitored. As barriers and themes are identified the leaders work with the respective committee groups for support.

Recommendations/Next Steps

- Maintain momentum to care and improve efficiency around throughput
- Continue to focus on quality and LOS initiatives to meet organizational goals.
- Focusing on the employee engagement and safety culture feedback.

- Work with Human Resources, Clinical Education, and the Advance Practice Nurses to onboard, support and train new and existing nurses to improve recruitment and retention.
- Promote active engagement of our physician partners to increase efficiency of care and use of resources and services while patient in our care.

Approvals/Conclusions

- Strive for overall quality outcomes and set goals to continue to improve. Opportunities remain and will be focused on for improvement.
- Leadership remains vigilant, reviewing budget reports and striving for financial strength within each department. This includes monitoring staff pay practices, supply management, and LOS.
- Leadership continues to work through employee engagement opportunities and provide support to frontline care staff. We value the team members and want to ensure they have the best environment to care for their patients.

FY 2025 REPORT TO THE BOARD OF DIRECTORS ONCOLOGY SERVICES

Sequoia Regional Cancer Center- Medical Oncology

Amy Baker, MSN, RN Director of Specialty Clinics (559) 624-3033 November 19, 2025

Summary Issue/Service Considered

Sequoia Regional Cancer Center Medical Oncology (SRCC-MO) was acquired in FY24 and transitioned to the hospital license in FY25 completing its first full fiscal year in FY25.

FY25 was a very turbulent year for the SRCC team with wholesale changes in clinic, pharmacy and physician leadership as well as significant changes in policies, procedures and downstream workflows necessary to bring SRCC-MO into compliance with CMS, Joint Commission, CDPH and Board of Pharmacy regulations.

SRCC-MO plays a strategic role within the District's oncology service line, which is a coordinated network of cancer care services. The service line represents a continuum of care meaning patients receive comprehensive cancer treatment and support across different stages and settings. SRCC- MO services include access to board- certified oncologists, an on-site laboratory draw station, an infusion and injection center and an integrated pharmacy. Our medical oncologists also round on hospitalized patients both at Kaweah Health and Adventist Hanford hospitals. The program also incorporates a Cancer Registry for tracking and analyzing cancer data, a multidisciplinary Tumor Board for coordinated case review, and Cancer Committee responsible for quality assurance and program oversight.

Analysis of financial/statistical data:

Because SRCC-MO completed its first FY in FY25, there are no trends or baselines to use as a comparison.

In FY25, SRCC-MO had 12,972 patient cases with a contribution margin of \$1,035,141 and a payer mix of 52% Medicare, 23% Commercial Managed Care, 15% Medicare Advantage, 5% Medi-Cal Managed Care and 5% other.

The average direct cost per visit averaged \$2,898 per visit while the net revenue per visit averaged \$2,977 per visit leading to a contribution margin of \$80 per visit.

Quality/Performance Improvement Data

Quality and performance improvement initiatives at SRCC-MO include:

- As our new medical director, Dr. Gill's first order of business was to initiate our pursuit of Commission on Cancer accreditation through the American College of Surgeons.
- Implementation of new infusion pumps and development of comprehensive drug library, both designed to enhance safety and accuracy of infusion therapy.
- Adding a "time- out" procedure with documentation to bone marrow biopsy process to ensure patient safety and procedural accuracy.
- Implementation of the Patient Health Questionnaire or PHQ-9 depressionscreening tool to identify patients experiencing depression and ensure they receive timely access to appropriate mental health support and resources.

Policy, Strategic or Tactical Issues

- Monthly oncologist provider meetings have been established to discuss workflow challenges, review quality and performance metrics and share general program updates. These meetings serve as a platform for collaboration among physicians, nursing staff and administrative leaders to identify process improvements, streamline patient care coordination, and ensure alignment with organizational goals. Regular communication through these meetings fosters a culture of continuous improvement, accountability and teamwork within the medical oncology service line.
- A new therapy type, known at Bispecific T cell Engager therapy (BiTE therapy), is now being offered to cancer patients at SRCC-MO. This advanced treatment is initiated at a tertiary facility, with subsequent maintenance doses administered locally at SRCC-MO. Offering this service enables patients to receive innovative cancer therapy closer to home, reducing the need for extensive travel and supporting continuity of care within our community.
- Changes have been made to the infusion schedule to reduce delays and improve patient flow. Chemotherapy infusions and office visits are now scheduled on separate days, allowing the care team to review each patient the day before their infusions and determine if there are any clinical reasons to postpone treatment. This approach helps ensure that infusions proceed safely and on schedule, minimizing disruptions for patients.

Recommendations/Next Steps

 Volume and Growth: Patient volume continues to grow, resulting in limited space for completing infusions. As a result, some patients experience a delay of one to two weeks before being scheduled for chemotherapy infusions. To address this challenge, options are being explored such as extending hours of operation or adding additional infusion days to better accommodate patient needs and improve access to care. New Electronic Medical Record: Switching to a unified electronic medical record Cerner will align SRCC-MO with the rest of the district. This will streamline patient care, standardize documentation and integrate billing processes. This change is expected to reduce barriers, improve communication among care teams and enhance overall efficiency across the service line.

Approvals/Conclusions

Recent initiatives to enhance patient safety, quality, and access include: updated infusion pumps and drug libraries, documented bone marrow biopsy "time-outs," PHQ-9 depression screening, BiTE therapy availability, separation of office visits from infusion days, and monthly provider meetings to review workflow and quality metrics. Additionally, transitioning to a unified electronic medical record system will streamline documentation, billing, and care coordination.

With growing patient volumes, SRCC-MO is exploring extended hours and additional infusion days to reduce wait times and maintain timely access to care. These combined efforts position SRCC-MO to deliver safe, efficient, and innovative oncology care close to home while addressing the expanding needs of the patient population.

KAWEAH HEALTH ANNUAL BOARD REPORT

Oncology Services - Summary

| Net Revenue | FY2022 | FY2023 | FY2024 | FY2025 | %CHANGE FROM PRIOR YR |
|---|--------------|--------------|--------------|--------------|--------------------------|
| Inpatient Oncology | \$11,074,908 | \$9,767,864 | \$11,868,259 | \$9,935,816 | -16% |
| SRCC Radiation Oncology Visalia | \$6,933,756 | \$7,593,580 | \$8,205,740 | \$7,679,884 | -6% |
| SRCC Radiation Oncology Hanford | \$1,456,350 | \$1,065,679 | \$898,469 | \$1,136,086 | 26% |
| Outpatient Medical Center Oncology Infusi | \$68,253 | \$125,913 | \$138,743 | \$47,462 | 16% |
| SRCC Medical Oncology Clinic | \$0 | \$0 | \$0 | \$38,622,733 | - |
| Total Oncology | \$19,533,267 | \$18,553,036 | \$21,111,211 | \$57,421,982 | 172% |

| Direct Cost | FY2022 | FY2023 | FY2024 | FY2025 | %CHANGE FROM PRIOR YR |
|---|--------------|--------------|--------------|--------------|--------------------------|
| Inpatient Oncology | \$8,760,366 | \$7,931,875 | \$8,612,248 | \$7,275,280 | -16% |
| SRCC Radiation Oncology Visalia | \$5,162,733 | \$5,403,961 | \$6,453,026 | \$6,232,616 | -3% |
| SRCC Radiation Oncology Hanford | \$1,439,464 | \$1,459,597 | \$1,609,393 | \$1,431,603 | -11% |
| Outpatient Medical Center Oncology Infusi | \$54,910 | \$93,810 | \$99,887 | \$64,145 | 16% |
| SRCC Medical Oncology Clinic | \$0 | \$0 | \$0 | \$37,587,592 | - |
| Total Oncology | \$15,417,472 | \$14,889,244 | \$16,774,555 | \$52,591,237 | 217% |

| Contribution Margin | FY2022 | FY2023 | FY2024 | FY2025 | %CHANGE FROM PRIOR YR |
|---|-------------|-------------|-------------|-------------|--------------------------|
| Inpatient Oncology | \$2,314,542 | \$1,835,989 | \$3,256,011 | \$2,660,537 | -18% |
| SRCC Radiation Oncology Visalia | \$1,771,023 | \$2,189,619 | \$1,752,714 | \$1,447,268 | -17% |
| SRCC Radiation Oncology Hanford | \$16,886 | (\$393,918) | (\$710,925) | (\$295,517) | 58% |
| Outpatient Medical Center Oncology Infusi | \$13,343 | \$32,102 | \$38,856 | (\$16,684) | 16% |
| SRCC Medical Oncology Clinic | \$0 | \$0 | \$0 | \$1,035,141 | - |
| Total Oncology | \$4,115,795 | \$3,663,792 | \$4,336,656 | \$4,830,746 | 14% |

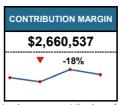
Oncology Services - Inpatient Oncology

KEY METRICS - FY 2025 TWELVE MONTHS ENDED JUNE 30, 2025







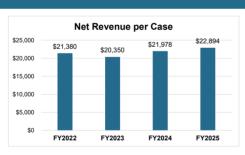




METRICS SUMMARY - 4 YEAR TREND

| METRIC | FY2022 | FY2023 | FY2024 | FY2025 | %CHANGE FROM PRIOR YR | 4 YR TREND |
|--------------------------|--------------|-------------|--------------|-------------|--------------------------|---------------|
| Patient Cases | 518 | 480 | 540 | 434 | -20% | ✓ |
| Patient Days | 3,173 | 2,862 | 3,325 | 2,535 | -24% | ✓ |
| ALOS | 6.13 | 5.96 | 6.16 | 5.84 | -5% | $\overline{}$ |
| GM LOS | 4.19 | 4.03 | 3.89 | 4.27 | 10% | ~ |
| Net Revenue | \$11,074,908 | \$9,767,864 | \$11,868,259 | \$9,935,816 | -16% | $\overline{}$ |
| Direct Cost | \$8,760,366 | \$7,931,875 | \$8,612,248 | \$7,275,280 | -16% | |
| Additional Reimb | \$1,079,177 | \$1,367,351 | \$1,058,826 | \$1,195,565 | 13% | \triangle |
| Contribution Margin | \$2,314,542 | \$1,835,989 | \$3,256,011 | \$2,660,537 | -18% | |
| Indirect Cost | \$2,549,664 | \$2,446,876 | \$2,614,619 | \$2,311,900 | -12% | \ |
| Net Income | (\$235,122) | (\$610,887) | \$641,392 | \$348,637 | -46% | |
| Net Revenue per Case | \$21,380 | \$20,350 | \$21,978 | \$22,894 | 4% | <u> </u> |
| Direct Cost per Case | \$16,912 | \$16,525 | \$15,949 | \$16,763 | 5% | ~ |
| Add Reimb Per Case | \$2,083 | \$2,849 | \$1,961 | \$2,755 | 40% | |
| Contrb Margin per Case | \$4,468 | \$3,825 | \$6,030 | \$6,130 | 2% | _/ |
| CM w/o Add Reim Per Case | \$2,385 | \$976 | \$4,069 | \$3,376 | -17% | √ |
| Opportunity Days | 1.94 | 1.93 | 2.27 | 1.57 | -31% | - |

PER CASE TRENDED GRAPHS



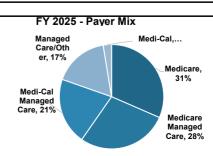






PAYER MIX - 4 YEAR TREND (GROSS REVENUE)

| AVED | E1/2222 | EV/2022 | T)/222/ | =>/222 |
|-----------------------|---------|---------|---------|--------|
| PAYER | FY2022 | FY2023 | FY2024 | FY2025 |
| Medicare | 35% | 37% | 32% | 31% |
| Medicare Managed Care | 24% | 15% | 22% | 28% |
| Medi-Cal Managed Care | 16% | 16% | 15% | 21% |
| Managed Care/Other | 19% | 25% | 25% | 17% |
| Medi-Cal | 6% | 6% | 5% | 3% |



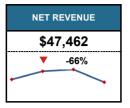
KAWEAH HEALTH ANNUAL BOARD REPORT

Oncology Services - Outpatient Medical Center Oncology Infusions (3 South)

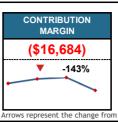
**NOTE: Outpatient Infusions in an Inpatient Bed - Downtown Campus

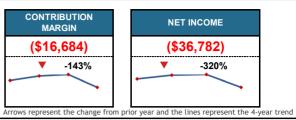
KEY METRICS - FY 2025 TWELVE MONTHS ENDED JUNE 30, 2025







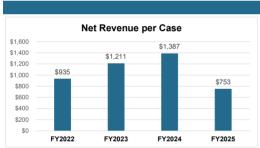




METRICS SUMMARY - 4 YEAR TREND

| METRIC | FY2022 | FY2023 | FY2024 | FY2025 | | HANGE FROM PRIOR YR | 4 YR TREND |
|--------------------------|-----------|-----------|-----------|------------|----------|------------------------|---------------|
| Patient Cases | 73 | 104 | 100 | 63 | • | -37% | |
| Net Revenue | \$68,253 | \$125,913 | \$138,743 | \$47,462 | • | -66% | |
| Direct Cost | \$54,910 | \$93,810 | \$99,887 | \$64,145 | • | -36% | |
| Contribution Margin | \$13,343 | \$32,102 | \$38,856 | (\$16,684) | • | -143% | |
| Indirect Cost | \$15,348 | \$18,070 | \$22,107 | \$20,098 | • | -9% | |
| Net Income | (\$2,006) | \$14,032 | \$16,749 | (\$36,782) | • | -320% | |
| Net Revenue per Case | \$935 | \$1,211 | \$1,387 | \$753 | • | -46% | |
| Direct Cost per Case | \$752 | \$902 | \$999 | \$1,018 | A | 2% | |
| Contrb Margin per Case | \$183 | \$309 | \$389 | (\$265) | • | -168% | |
| CM w/o Add Reim Per Case | \$183 | \$308 | \$389 | (\$265) | ▼ | -168% | - |

PER CASE TRENDED GRAPHS

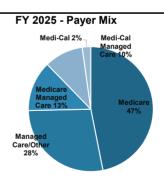






PAYER MIX - 4 YEAR TREND (VOLUME)

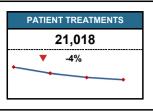
| PAYER | FY2022 | FY2023 | FY2024 | FY2025 |
|-----------------------|--------|--------|--------|--------|
| Medicare | 37% | 35% | 39% | 47% |
| Managed Care/Other | 30% | 33% | 29% | 28% |
| Medicare Managed Care | 16% | 14% | 19% | 13% |
| Medi-Cal Managed Care | 14% | 14% | 11% | 10% |
| Medi-Cal | 2% | 4% | 2% | 2% |

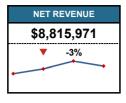


KAWEAH HEALTH ANNUAL BOARD REPORT

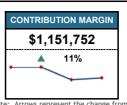
Oncology Services - SRCC Radiation Oncology Combined

KEY METRICS - FY 2025 TWELVE MONTHS ENDED JUNE 30, 2025







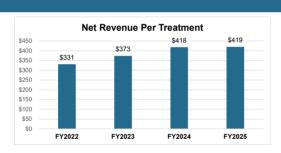


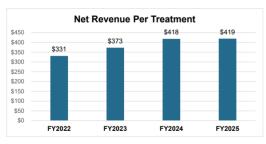


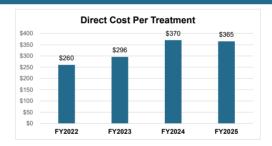
METRICS SUMMARY - 4 YEAR TREND

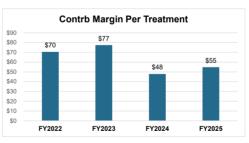
| ETRIC | FY2022 | FY2023 | FY2024 | FY2025 | %CHANGE FROM PRIOR YR | 4 YR TREND |
|-------------------------------|-------------|-------------|-------------|-------------|-----------------------|---------------|
| Patient Treatments | 25,365 | 23,202 | 21,784 | 21,018 | -4% | |
| Net Revenue | \$8,390,106 | \$8,659,259 | \$9,104,209 | \$8,815,971 | -3% | |
| Direct Cost | \$6,602,197 | \$6,863,559 | \$8,062,420 | \$7,664,219 | -5% | |
| Additional Reimb | \$0 | \$9,790 | \$14,055 | \$45,251 | 222% | |
| Contribution Margin | \$1,787,910 | \$1,795,701 | \$1,041,789 | \$1,151,752 | 11% | • |
| Indirect Cost | \$9,225 | \$27,596 | \$5,754 | \$22,505 | 291% | |
| Net Income | \$1,778,685 | \$1,768,104 | \$1,036,036 | \$1,129,247 | 9% | |
| Net Revenue Per Treatment | \$331 | \$373 | \$418 | \$419 | 0% | |
| Direct Cost Per Treatment | \$260 | \$296 | \$370 | \$365 | -1% | |
| Add Reimb Per Treatment | \$0 | \$0 | \$1 | \$2 | 234% | |
| Contrb Margin Per Treatment | \$70 | \$77 | \$48 | \$55 | 15% | |
| CM w/o Add Reimb Per Treatmen | \$70 | \$77 | \$47 | \$53 | 12% | 1 |

PER CASE TRENDED GRAPHS



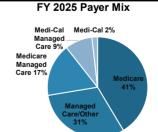




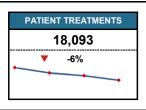


PAYER MIX - 4 YEAR TREND (VOLUME)

| PAYER | FY2022 | FY2023 | FY2024 | FY2025 |
|-----------------------|--------|--------|--------|--------|
| Medicare | 35% | 35% | 37% | 41% |
| Managed Care/Other | 33% | 33% | 34% | 31% |
| Medicare Managed Care | 15% | 15% | 18% | 17% |
| Medi-Cal Managed Care | 13% | 13% | 9% | 9% |
| Medi-Cal | 4% | 4% | 2% | 2% |

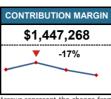


KEY METRICS - FY 2025 TWELVE MONTHS ENDED JUNE 30, 2025







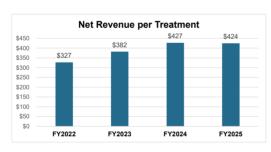




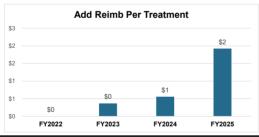
METRICS SUMMARY - 4 YEAR TREND

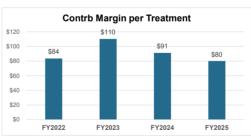
| ETRIC | FY2022 | FY2023 | FY2024 | FY2025 | | NGE FROM IOR YR | I 4 YR TREND |
|-------------------------------|-------------|-------------|-------------|-------------|----------|--------------------|-----------------|
| Patient Treatments | 21,199 | 19,876 | 19,211 | 18,093 | ▼ | -6% | - |
| Net Revenue | \$6,933,756 | \$7,593,580 | \$8,205,740 | \$7,679,884 | ▼ | -6% | |
| Direct Cost | \$5,162,733 | \$5,403,961 | \$6,453,026 | \$6,232,616 | ▼ | -3% | |
| Additional Reimb | \$0 | \$7,260 | \$10,700 | \$34,815 | A | 225% | |
| Contribution Margin | \$1,771,023 | \$2,189,619 | \$1,752,714 | \$1,447,268 | ▼ | -17% | |
| Indirect Cost | \$9,208 | \$27,296 | \$5,716 | \$22,505 | A | 294% | |
| Net Income | \$1,761,816 | \$2,162,323 | \$1,746,998 | \$1,424,763 | ▼ | -18% | |
| Net Revenue per Treatment | \$327 | \$382 | \$427 | \$424 | ▼ | -1% | |
| Direct Cost per Treatment | \$244 | \$272 | \$336 | \$344 | A | 3% | |
| Add Reimb Per Treatment | \$0 | \$0 | \$1 | \$2 | A | 245% | |
| Contrb Margin per Treatment | \$84 | \$110 | \$91 | \$80 | ▼ | -12% | |
| CM w/o Add Reimb Per Treatmer | \$84 | \$110 | \$90 | \$78 | ▼ | -13% | |

PER CASE TRENDED GRAPHS





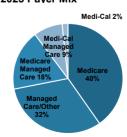




PAYER MIX - 4 YEAR TREND (VOLUME)

| PAYER | FY2022 | FY2023 | FY2024 | FY2025 |
|-----------------------|--------|--------|--------|--------|
| Medicare | 36% | 36% | 37% | 40% |
| Managed Care/Other | 33% | 33% | 35% | 32% |
| Medicare Managed Care | 15% | 15% | 17% | 18% |
| Medi-Cal Managed Care | 12% | 12% | 8% | 9% |
| Medi-Cal | 4% | 4% | 2% | 2% |

FY 2025 Payer Mix

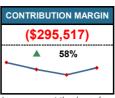


KEY METRICS - FY 2025 TWELVE MONTHS ENDED JUNE 30, 2025







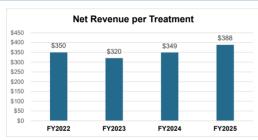


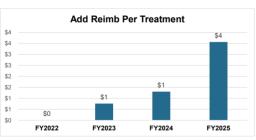


METRICS SUMMARY - 4 YEAR TREND

| METRIC | FY2022 | FY2023 | FY2024 | FY2025 | %CHANGE FROM PRIOR YR | 4 YR TREND |
|-------------------------------|-------------|-------------|-------------|-------------|--------------------------|---------------|
| Patient Treatments | 4,166 | 3,326 | 2,573 | 2,925 | 14% | \ |
| Net Revenue | \$1,456,350 | \$1,065,679 | \$898,469 | \$1,136,086 | 26% | ~ |
| Direct Cost | \$1,439,464 | \$1,459,597 | \$1,609,393 | \$1,431,603 | -11 % | |
| Additional Reimb | \$0 | \$2,530 | \$3,355 | \$10,437 | 211% | |
| Contribution Margin | \$16,886 | (\$393,918) | (\$710,925) | (\$295,517) | 58% | |
| Indirect Cost | \$17 | \$300 | \$37 | \$0 | ▼ -100% | |
| Net Income | \$16,869 | (\$394,219) | (\$710,962) | (\$295,517) | 58% | |
| Net Revenue per Treatment | \$350 | \$320 | \$349 | \$388 | 11% | ~/ |
| Direct Cost per Treatment | \$346 | \$439 | \$625 | \$489 | -22% | |
| Add Reimb Per Treatment | \$0 | \$1 | \$1 | \$4 | 174% | |
| Contrb Margin per Treatment | \$4 | (\$118) | (\$276) | (\$101) | 63% | \ |
| CM w/o Add Reimb Per Treatmer | \$4 | (\$119) | (\$278) | (\$105) | 62% | |

PER CASE TRENDED GRAPHS



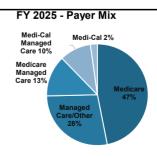






PAYER MIX - 4 YEAR TREND (VOLUME)

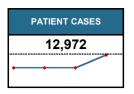
| PAYER | FY2022 | FY2023 | FY2024 | FY2025 |
|-----------------------|--------|--------|--------|--------|
| Medicare | 35% | 35% | 39% | 47% |
| Managed Care/Other | 33% | 33% | 29% | 28% |
| Medicare Managed Care | 14% | 14% | 19% | 13% |
| Medi-Cal Managed Care | 14% | 14% | 11% | 10% |
| Medi-Cal | 4% | 4% | 2% | 2% |
| | | | | |



KAWEAH HEALTH ANNUAL BOARD REPORT

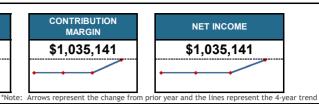
Oncology Services - SRCC Medical Oncology Clinic

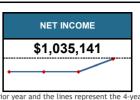
KEY METRICS - FY 2025 TWELVE MONTHS ENDED JUNE 30, 2025







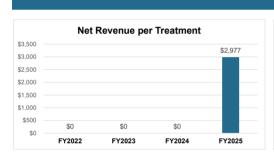




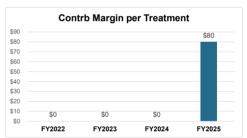
METRICS SUMMARY - 4 YEAR TREND

| METRIC | FY2022 | FY2023 | FY2024 | FY2025 | %CHANGE FROM PRIOR YR | 4 YR TREND |
|-----------------------------|--------|--------|--------|--------------|--------------------------|---------------|
| PATIENT CASES | 0 | 0 | 0 | 12,972 | | |
| Net Revenue | \$0 | \$0 | \$0 | \$38,622,733 | | |
| Direct Cost | \$0 | \$0 | \$0 | \$37,587,592 | | |
| Contribution Margin | \$0 | \$0 | \$0 | \$1,035,141 | | |
| Indirect Cost | \$0 | \$0 | \$0 | \$0 | | |
| Net Income | \$0 | \$0 | \$0 | \$1,035,141 | | |
| Net Revenue per Treatment | \$0 | \$0 | \$0 | \$2,977 | | |
| Direct Cost per Treatment | \$0 | \$0 | \$0 | \$2,898 | | |
| Contrb Margin per Treatment | \$0 | \$0 | \$0 | \$80 | <u> </u> | |

PER CASE TRENDED GRAPHS







PAYER MIX - 4 YEAR TREND (Gross Revenue from GL)

| PAYER | FY2022 | FY2023 | FY2024 | FY2025 |
|-----------------------|--------|--------|--------|--------|
| Medicare | | | | 52% |
| Managed Care/Other | | | | 23% |
| Medicare Managed Care | | | | 15% |
| Medi-Cal Managed Care | | | | 5% |
| Other | | | | 5% |

Criteria: OP Service Line = SRCC Medical Oncology Practice

Home Care Services

Kaweah Delta Health Care District Annual Report to the Board of Directors

Home Health Agency, Private/Specialty Home Care, and Lifeline

Tiffany Bullock, Director, Home Health, Private/Specialty Home Care and Lifeline Contact number: 559-624-6447

November 10, 2025

Summary Issue/Service Considered

- 1. Achieving optimum balance of program priorities to address quality of care, compliance, profitability, and quality of work environment.
- 2. Ensuring that all home care services continue to provide the full continuum of services to the community.

Analysis of financial/statistical data:

Home Health Agency, Home Care Services, and Lifeline experienced a 33% increase in contribution margin for fiscal year 2025. The three programs had a total contribution margin of \$1,252,584 this fiscal year compared to \$838,607 last fiscal year.

<u>Home Health Agency</u>: The program had a 7% decrease in total visits compared to last year. The average direct cost per visit increased by \$20 (11%), averaging \$208 per visit, primarily due to increases in minimum wage and market rate adjustments. Net revenue per visit increased by \$28 (15%), averaging \$221 per visit.

Admissions to Home Health increased by an average of nine per month compared to the prior year. Leadership in Home Health set a goal of increasing admissions in fiscal year 2025 by 3%, and this goal was successfully met.

Overall, Home Health experienced a contribution margin of \$465,545. While units of service were slightly down, revenue increased 33%. A direct factor contributing to this revenue growth, despite fewer visits, is the outsourcing of Home Health billing to a third-party vendor, SimiTree. Weekly meetings between the Home Health Director, key staff, and SimiTree have ensured collections are maximized and revenue cycle processes remain efficient. Additionally, staffing is closely monitored to ensure efficiency and volumes.

Direct expenses increased by \$208,097, largely due to salary increases driven by market adjustments for clinical staff. While this increase impacts the contribution margin, it remains a necessary investment to support staff retention and stability.

Payer mix remained stable, with 77% Medicare/Medicare Managed Care. Notably, the percentage of Humana patients served by Kaweah Health Home Health continues to rise year over year. In FY24, 37% of all Home Health patients were Humana members; for FY25, that percentage has grown to 39.7%. This growth is strategically important due to Kaweah Health's capitation agreement with Humana, which allows the organization to control costs and ensure a positive financial impact through in-house service delivery.

<u>Home Care:</u> The program had a 9% decrease in volume compared to 2024. To address this, a strategy was implemented in the second half of FY2024 for the Home Care Manager to dedicate approximately 16 hours per week to community marketing. She has also become actively involved in service clubs and community organizations to promote the service line.

Leadership is pursuing contracts with the PACE program and the Veterans Administration to provide services to their members. A Community Services contract with Health Net was approved, and a similar contract with Blue Cross is awaiting finalization. All of these agreements represent important new referral sources and revenue streams.

Despite the decrease in volume, Home Care Services achieved a 16% increase in contribution margin, reaching \$772,052 for FY2025. This success is attributed to the program's lean operations—minimal office staff, shared leadership, and the Home Care Manager's multitasking across roles.

<u>Lifeline</u>: Lifeline experienced a slight 2% decrease in volume and a 21% decrease in net revenue. To offset this reduction, direct costs were reduced by 39%. Lifeline maintained a positive contribution margin of \$14,987, representing an 11% increase over the previous year.

This service continues to differentiate Kaweah Health from other home care agencies, and leadership intends to maintain it as long as it remains profitable. However, ongoing evaluation is necessary due to emerging technologies—smart devices and smartphones—that now offer more affordable monitoring options.

Quality/Performance Improvement Data

<u>Home Health Agency</u>: Overall, patient quality of care exceeds national benchmarks. The Home Health Compare website reports an overall 3.5-star rating (on a 1–5 scale). The agency outperforms the national average in 11 of 17 quality outcome measures.

Performance trends are closely monitored, and targeted action plans are developed for any metric that falls below the national average. Patient overall satisfaction averages 90%, compared to 83% for California and 85% nationally. The agency maintains a 4-star public satisfaction rating, which only a few local agencies share.

Patient satisfaction remains a top priority. Data is continually analyzed by leadership to support service adjustments and enable timely service recovery when needed.

<u>Home Care Services</u>: Client satisfaction and employee engagement are measured yearly. The August 2025 survey showed 86% client satisfaction across all areas. Employee satisfaction results for May 2025 noted a satisfaction rate of 4.9 out of a possible 5. These results reflect a high degree of satisfaction among both clients and employees.

Policy, Strategic or Tactical Issues

- 1. Maintain focus on increasing Home Health admissions while ensuring care delivery emphasizes quality and efficiency over quantity.
- 2. Ensure adequate staffing in Home Health to accept all referrals; continue recruiting LVNs to provide cost-effective care.
- 3. Monitor and maintain a fiscally responsible payer mix.
- 4. Evaluate and increase LVN compensation in Specialty Home Care as needed to attract and retain qualified staff.

- Continue strong marketing efforts to remain competitive in the regional market. The Home Care Manager will continue weekly outreach, attend service clubs, and represent the agency at Senior Coalition and Visalia Chamber of Commerce meetings.
- 6. Finalize contracts with the PACE program and Veterans Administration to expand Private Home Care services.
- 7. Continue to support acute hospital discharge efficiency by ensuring safe transitions to home with Home Health services. Staff—including nurses, therapists, aides, and social workers—play a critical role in post-acute recovery.

Recommendations/Next Steps

- 1. Maintain positive productivity to support continued financial improvement across all programs.
- 2. Monitor all publicly reported quality measures to sustain performance exceeding national benchmarks, including:
 - i. Ongoing audits of start-of-care and discharge documentation.
 - ii. Timely completion of documentation and targeted staff education.
- 3. Continue collaboration with SimiTree to address all revenue cycle issues, including:
 - o In-depth analysis of revenue, payments, and denials.
 - o Monthly financial reviews with SimiTree leadership.

Approvals/Conclusions

- In the coming year, Home Health Services will focus on:
- Implementing goals aligned with the District Cornerstones for Home Health, Private Home Care, and Lifeline to enhance program development, stakeholder satisfaction, marketing, and clinical quality.
- 2. Strengthening coordination across the continuum of care, from the acute hospital to post-acute providers, to meet patient needs and ensure timely placement in Home Care services.
- 3. Continuing to evaluate profitability and contribution margins to identify opportunities for volume growth, cost containment, customer satisfaction, and clinical excellence.

Home Health Agency

Key Takeaways

Home Health ended FY 2025 with a contribution margin of \$466k. Contribution margin would be affected if not for Humana Capitation proxy revenue attributed to this service line.

Increasing visit trend until FY25 where we saw a 7% decrease.

KEY METRICS - FY 2025







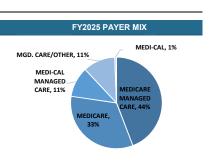


METRICS SUMMARY - 4 YEAR TREND

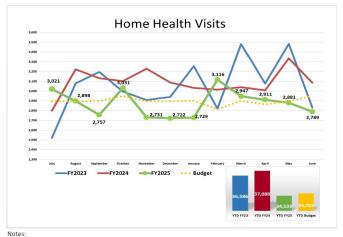
| METRIC | FY2022 | FY2023 | FY2024 | FY2025 | % CHANG | E PRIOR YR | 4 YR TREND |
|-----------------------|-------------|-------------|---------------|-------------|----------|------------|------------|
| HOME HEALTH VISITS | 33,371 | 36,586 | 37,088 | 34,533 | ▼ | -7% | |
| NET REVENUE | \$6,845,755 | \$6,945,812 | \$7,139,463 | \$7,647,952 | A | 7% | |
| DIRECT COST | \$5,801,259 | \$6,637,291 | \$6,974,310 | \$7,182,407 | A | 3% | |
| CONTRIBUTION MARGIN | \$1,044,496 | \$308,521 | \$165,153 | \$465,545 | A | 182% | |
| INDIRECT COST | \$1,162,346 | \$1,269,249 | \$1,325,292 | \$1,233,992 | ▼ | -7% | |
| NET INCOME | (\$117,850) | (\$960,728) | (\$1,160,139) | (\$768,447) | A | 34% | |
| NET REVENUE PER UOS | \$205 | \$190 | \$193 | \$221 | A | 15% | |
| DIRECT COST PER UOS | \$174 | \$181 | \$188 | \$208 | A | 11% | ممسم |
| CONTRB MARGIN PER UOS | \$31 | \$8 | \$4 | \$13 | A | 203% | |

PAYER MIX - 4 YEAR TREND (VOLUME)

| PAYER | FY2022 | FY2023 | FY2024 | FY2025 |
|-----------------------|--------|--------|--------|--------|
| MEDICARE MANAGED CARE | 34% | 33% | 37% | 44% |
| MEDICARE | 33% | 34% | 35% | 33% |
| MEDI-CAL MANAGED CARE | 18% | 18% | 16% | 11% |
| MGD. CARE/OTHER | 13% | 13% | 12% | 11% |
| MEDI-CAL | 2% | 2% | 1% | 1% |
| | | | | |
| MEDICARE COMBINED | 67% | 68% | 71% | 77% |



STATISTIC - GRAPH OF 3 YEAR TREND



Source: Non-Cerner Service Line Reports Criteria: Home Health Agency

Reimbursement by payer calculation = ([Gross Revenue]-[Deductions])/[visits]

Private and Specialty Home Care

Key Takeaways

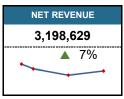
Home Care had a FY 2025 contribution margin of \$772k, an increase of 16% over prior year.

This is mainly due to increased Net Revenue per UOS.

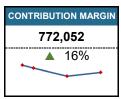
Volumes (Hours) are down 27% since FY 2022.

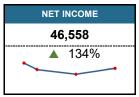
KEY METRICS - FY 2025











*Note: Arrows represent the change from prior year and the lines represent the 4-year trend

METRICS SUMMARY - 4 YEAR TREND

| METRIC | FY2022 | FY2023 | FY2024 | FY2025 | % CHANG | E PRIOR YR | 4 YR TREND |
|-----------------------|-------------|-------------|-------------|-------------|----------|------------|------------|
| HOME CARE HOURS | 114,999 | 99,712 | 93,118 | 84,328 | ▼ | -9% | - |
| NET REVENUE | \$3,547,101 | \$3,306,907 | \$2,982,039 | \$3,198,629 | A | 7% | |
| DIRECT COST | \$2,565,440 | \$2,412,703 | \$2,319,095 | \$2,426,577 | A | 5% | |
| CONTRIBUTION MARGIN | \$981,661 | \$894,204 | \$662,944 | \$772,052 | A | 16% | |
| INDIRECT COST | \$775,209 | \$885,622 | \$801,116 | \$725,494 | ▼ | -9% | |
| NET INCOME | \$206,452 | \$8,582 | (\$138,172) | \$46,558 | A | 134% | |
| NET REVENUE PER UOS | \$30.84 | \$33.16 | \$32.02 | \$37.93 | A | 18% | ~ |
| DIRECT COST PER UOS | \$22.31 | \$24.20 | \$24.90 | \$28.78 | A | 16% | |
| CONTRB MARGIN PER UOS | \$8.54 | \$8.97 | \$7.12 | \$9.16 | A | 29% | ^ |

PAYER MIX - 4 YEAR TREND (VOLUME)

| PAYER | FY2022 | FY2023 | FY2024 | FY2025 | |
|---------------------|--------|--------|--------|--------|---------|
| CASH PAY | 76.3% | 74.9% | 77.2% | 79.4% | |
| MEDI-CAL | 19.7% | 21.2% | 19.8% | 17.2% | MEDI-CA |
| THIRD PARTY - TRAD. | 4.0% | 3.9% | 3.0% | 3.4% | |



KAWEAH HEALTH ANNUAL BOARD REPORT

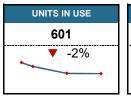
Lifeline

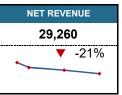
Key Takeaways

Lifeline had a FY 2025 contribution margin of \$15k, an increase from prior years.

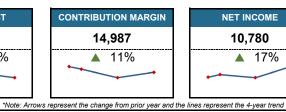
Volumes (UOS) tapering off, decreasing 2% from prior year, and by 42% over 4 years.

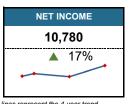
KEY METRICS - FY 2025











METRICS SUMMARY - 4 YEAR TREND

| METRIC | FY2022 | FY2023 | FY2024 | FY2025 | % CHANGE PRIOR YR | 4 YR TREND |
|-----------------------|----------|----------|----------|----------|-------------------|------------|
| UNITS IN USE | 1,030 | 878 | 615 | 601 | -2% | |
| NET REVENUE | \$53,394 | \$42,726 | \$36,917 | \$29,260 | -21% | - |
| DIRECT COST | \$36,880 | \$26,908 | \$23,374 | \$14,273 | -39% | - |
| CONTRIBUTION MARGIN | \$16,514 | \$15,818 | \$13,543 | \$14,987 | 11% | |
| INDIRECT COST | \$7,210 | \$6,146 | \$4,305 | \$4,207 | -2% | |
| NET INCOME | \$9,304 | \$9,672 | \$9,238 | \$10,780 | 17% | ~/ |
| NET REVENUE PER UOS | \$52 | \$49 | \$60 | \$49 | -19% | ✓ |
| DIRECT COST PER UOS | \$36 | \$31 | \$38 | \$24 | -38% | |
| CONTRB MARGIN PER UOS | \$16 | \$18 | \$22 | \$25 | 13% | , mark |

PAYER MIX - 4 YEAR TREND (VOLUME)

| PAYER | FY2022 | FY2023 | FY2024 | FY2025 |
|-----------------------|--------|----------------|--------|---------|
| 0.4011.0437 | 22.42/ | 00 = 0/ | 00.00/ | 400.00/ |
| CASH PAY | 98.1% | 98.5% | 98.2% | 100.0% |
| THIRD PARTY - TRAD. | 1.9% | 1.5% | 1.8% | 0.0% |
| MEDICARE | 0.0% | 0.0% | 0.0% | 0.0% |
| MEDICARE MANAGED CARE | 0.0% | 0.0% | 0.0% | 0.0% |
| MEDI-CAL MANAGED CARE | 0.0% | 0.0% | 0.0% | 0.0% |



Source: Non-Cerner Service Line Reports

Criteria: Lifeline

Quarterly Compliance Report

Compliance Program Activity Report – Open Session

August 2025 through October 2025

Ben Cripps, Chief Compliance & Risk Officer















Education

Live Presentations

- Compliance and Patient Privacy New Hire Orientation
- Compliance and Patient Privacy Management Orientation
- Compliance and Patient Privacy Sequoia Surgery Center Competency Fair

Written Communications – Bulletin Board / Area Compliance Experts (ACE) / All Staff

- Compliance Matters Minimum Necessary Requirement
- Compliance Matters Cell Phone Usage, Photography, and Videography
- AP.64 Confidentiality Security and Integrity of Health Information
 - Notification from employees to Compliance Department when accessing patient records of family members and co-workers for business purposes
- Medical Executive Committee
- PolicyTech system training









Prevention & Detection

- Review, Track, and Distribute Relevant Information Related to Regulatory Updates to Stakeholder Across the District
 - California Department of Public Health (CDPH) All Facility Letters (AFL)
 - Medicare Monthly Bulletins
 - Medi-Cal Monthly Bulletin
 - US HHS Office of Inspector General (OIG) Monthly Audit Plan Updates
 - California State Senate and Assembly Bill Updates
 - US HHS Office of Civil Rights Activities and Focus Areas
 - California Hospital Association Communications
 - American Hospital Association Communications
 - Joint Commission Communications

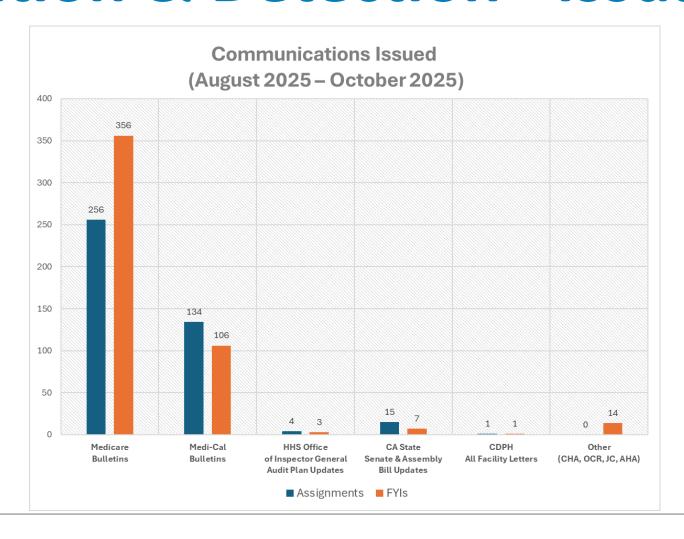








Prevention & Detection - Issuance



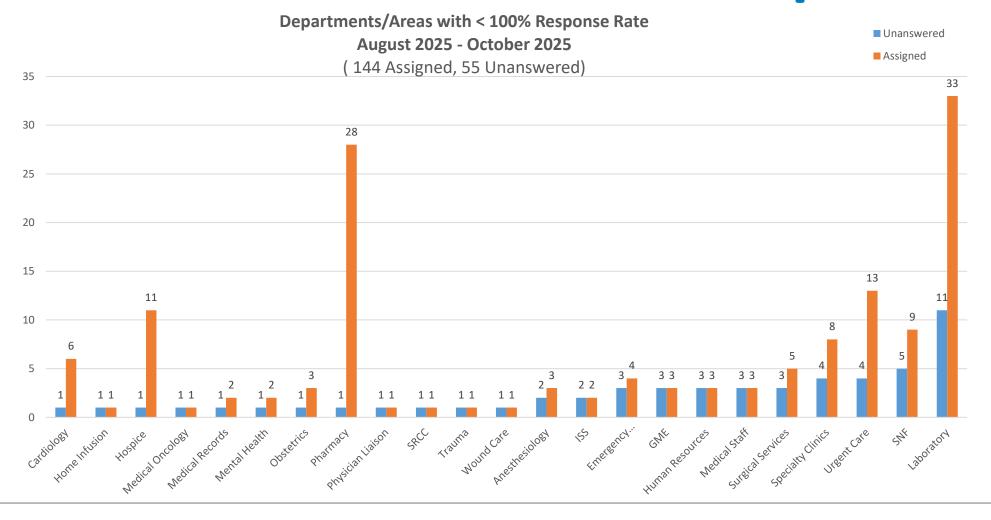








Prevention & Detection - Response





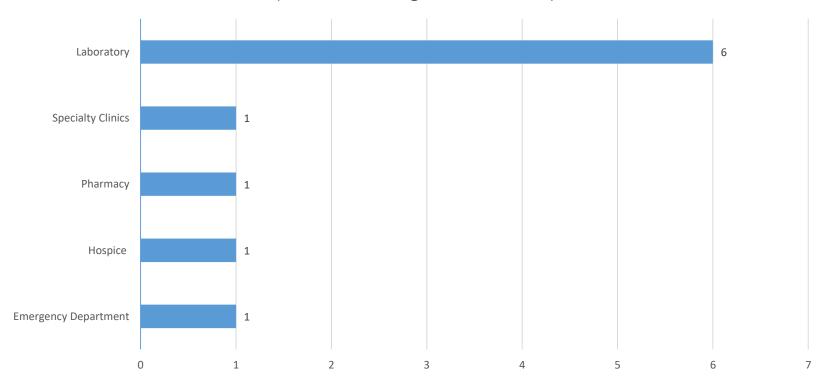




Prevention and Detection - Response



(Unanswered Assignments - 10 Total)









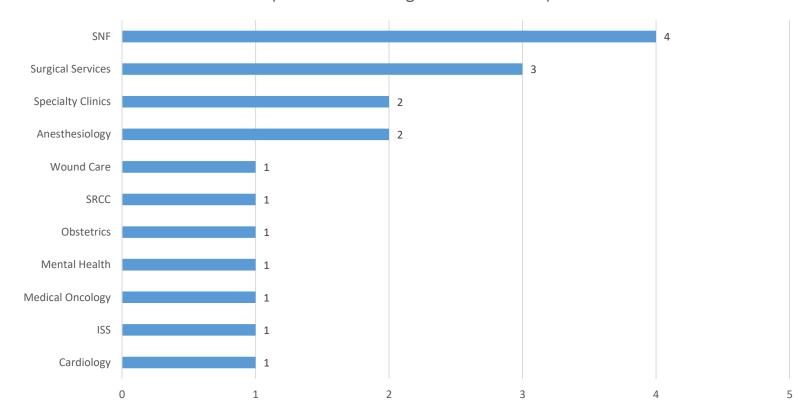




Prevention and Detection - Response

Departments/Areas with < 100% Response Rate September 2025

(Unanswered Assignments - 18 Total)











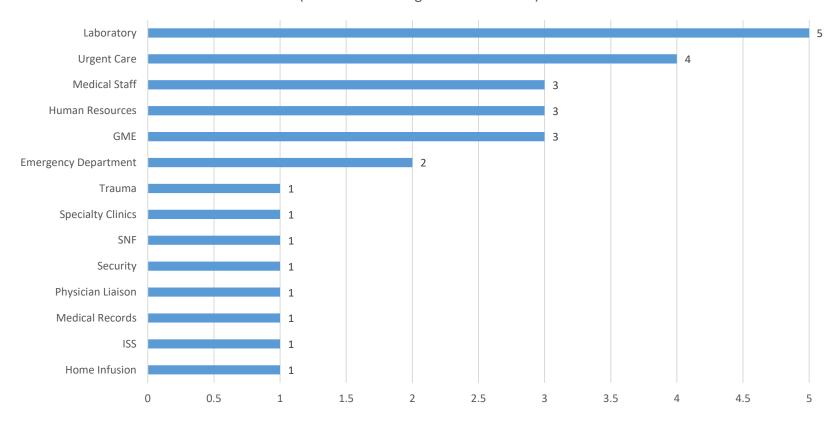




Prevention and Detection - Response

Departments/Areas with < 100% Response Rate
October 2025

(Unanswered Assignments - 28 Total)











Prevention & Detection - Response

Departments/Areas with 100% Response Rates

August 2025:

Cardiology
Dialysis
HIM
Imaging Center
Patient Access
Quality

RHC

SNF

Coding
Finance
Home Health
Mental Health Hosp.
Patient Accounting
Revenue Integrity
Sleep Center

September 2025:

Ben Maddox Clinic Cardiothoracic Centers for Mental Wellness

Finance Hospice

Outpatient Therapy
Patient Accounting

Plaza Clinic

Radiology Oncology

Reimbursement / Contracting

RHC Urology Cardiology

Case Management Emergency Department

Home Health
Laboratory
Patient Access

Pharmacy Procurement and Logistics

Rehabilitation Hospital
Revenue Integrity

Urgent Care Willow Clinic

October 2025:

Cardiology

Finance

Hospice

Anesthesiology
Coding
Home Health
Kawaah Kids

Reimbursement / Contracting

Kaweah Kids Patient Access
Patient Accounting Pharmacy
Rehabilitation Hospital RHC

Revenue Integrity

*** Bolded Departments/Areas were 100% for the quarter













Oversight

- Fair Market Value (FMV) Oversight Ongoing oversight and administration of physician payment rate setting and contracting activities including Physician Recruitment, Medical Directors, Call Contracts, and Exclusive and Non-Exclusive Provider Contracts.
- Licensing Applications and Medicare/Medi-Cal Facility Enrollment Forms preparation and submission of licensing applications to the California Department of Public Health (CDPH) and enrollment applications for Medicare or Medical. Ongoing communications and follow-up regarding status of pending applications. Five applications for licensure and/or government payor enrollment were completed between August 2025 October 2025.
- Medicare Recovery Audit Contractor (RAC) Activity Records preparation, tracking appeal timelines, and reporting.
 - The following RAC Audit Activity took place between August 2025 October 2025:
 - Sixty-two (62) new RAC requests were received for the quarter
 - Twenty-three (23) were reviewed and closed with no recovery after review of the medical records submitted
 - Six (6) are denied, pending decision for appeal from Coding
 - Thirty-two (32) are pending review from the RAC
 - One (1) is pending review and shipment of medical records







Policies and Procedures and Program Related Processes

- New Policy Developments:
 - CP.16 Compliance Risk Assessment and Annual Compliance Workplan: Outlines the standard process for identifying and triaging compliance related-risks and for developing an annual Compliance Workplan focused on issues that present the greatest compliance-related risks to the organization.
 - CP.17 Remote Non-Employee Electronic Medical Record System Access: Establishes organization policy on access to Kaweah Health's electronic medical record system for remote non-employee users and includes guidelines for granting access, provides information on non-permitted uses and reporting requirements, and provides notice related to auditing and monitoring of activities and actions that may be taken in the event of a violation.









Policies and Procedures and Program Related Processes

- New Process Developments:
 - Operational Compliance Committee Charter: Establishes guidelines for the structure, composition, duties and responsibilities, meeting cadence, and reporting requirements for the Operational Compliance Committee that is being implemented.
 - Policy and Procedure Committee Charter: Establishes guidelines for the structure, composition, duties and responsibilities, and meeting cadence, and reporting requirements for the district-wide Policy and Procedure Committee that is being implemented.
- Policy Review and Revisions:
 - CP.13 Federal and State False Claims Act and Employee Protection Provisions: Removed federal penalty dollar amounts from policy to ensure amounts set out in Kaweah policy are not inconsistent with federal regulations, if changes to such regulations are implemented.



Auditing and Monitoring

- **Electronic Medical Record (EMR) User Access Privacy Audits** Daily monitoring of EMR user access through the use of FairWarning electronic monitoring technology which analyzes user and patient data to detect potential privacy violations.
 - Average of one hundred and fifty (150) daily alerts received and reviewed between August 1, 2025 October 31, 2025.
 - Types of Alerts Reviewed:

• Same Last Name: 74.5%

• Co-Worker: 21.1%

• VIP: 3.0%

• Self-Access: 0.8%

• Same Household: 0.5%

- Office of Inspector General (OIG) Exclusion Report Verification Quarterly monitoring of OIG exclusion reports and attestations.
 - Medical Staff and Advanced Practice Providers Review of reports and certification by Medical Staff Office that screening was completed and no Excluded Individuals or Entities were identified.
 - Suppliers Review of reports and certification by the Finance Department that screening was completed and no Excluded Individuals or Entities were identified.
 - One (1) non-credentialed provider was identified on the Medicare Opt-Out list between August 2025 October 2025. Findings were tracked and logged into the system. No additional action required as providers were only referring and not treating.







The pursuit of healthiness





The Joint Commission Action Plan

The Joint Commission Action Plan

Ben Cripps, Chief Compliance & Risk Officer





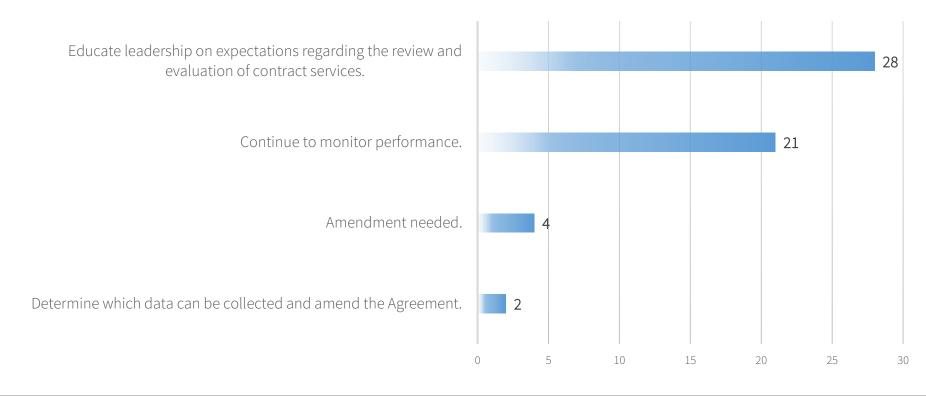






The Joint Commission Action Plan

PHYSICIAN CONTRACT FINDINGS





| Contract Title | Annual Evaluation Checklist Sent | Annual Evaluation Checklist Returned | Physician Contract Department Findings | Action Plan | Action Plan Completion Date |
|--|-------------------------------------|---|---|--|--------------------------------|
| Mack Medical Mgmt. (PSA). | 6/4/2025 | 6/5/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Ester Flores, Inc. | 10/9/2025 | 10/17/2025 | Leadership does not understand The Joint Commission requirements | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Innovative Dermatology Alliance (Dr. Rex) | 10/9/2025 | 11/7/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Kim, Jun DO | 10/9/2025 | 11/3/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Roach, William MD | 10/9/2025 | 10/17/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Said, Sarmad M.D. | 10/9/2025 | 10/10/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Eye-Q (Vision Care Center, A Medical Group, Inc.) | 6/4/2025 | 7/21/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Jason Jeter, DDS | 10/9/2025 | 10/28/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| California Pediatric Hospitalists (Dr. Sine) | 10/9/2025 | 10/14/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |



| Contract Title | Annual Evaluation Checklist Sent | Annual Evaluation Checklist Returned | Physician Contract Department Findings | Action Plan | Action Plan Completion Date | |
|---|-------------------------------------|--|---|--|--------------------------------|--|
| Quinn, Holly M.D. | 10/9/2025 | 10/17/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |
| Harleen Chahil, M.D. | 10/9/2025 | 10/10/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |
| Pantera, Richard L., M.D. | 10/9/2025 | 10/14/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |
| Thiagarajan, Ramu, M.D. | 10/9/2025 | 10/14/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |
| Aaronson, Craig DPM | 10/9/2025 | 10/28/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |
| Avadhanula, Shirisha MD | 10/9/2025 | 11/7/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |
| Dean MD, Ryan E (Ortho Traumatology) | 10/9/2025 | 10/14/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |
| Herriford, Carla M.D. | 10/9/2025 | 11/7/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |
| Innovative Dermatology Alliance (Dr. Rex) | 10/9/2025 | 11/7/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | | |



| Contract Title | Annual Evaluation Checklist Sent | Annual Evaluation Checklist Returned | Physician Contract Department Findings | Action Plan | Action Plan Completion Date |
|------------------------------|-------------------------------------|---|---|--|--------------------------------|
| Medina, Rocio MD | 10/9/2025 | 11/7/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Oakstone Medical Group | 10/9/2025 | 11/7/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Talamayan-Pa, Roxanne, M.D. | 10/9/2025 | 10/28/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Family Healthcare Network | 10/9/2025 | 10/21/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Feng, Frank DO (ED Call) | 10/9/2025 | 10/14/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Ford, Joseph C. DO (ED Call) | 10/9/2025 | 10/14/2025 | Leaderhsip does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Mihalcin, Jason DO (ED Call) | 10/9/2025 | 10/14/2025 | Leaderhsip does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Nephrology ED Call | 10/9/2025 | 11/10/2025 | Leaderhsip does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Orthopedic ED Call | 10/9/2025 | 10/14/2025 | Leaderhsip does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |
| Podiatry - ED Call Agreement | 10/9/2025 | 10/14/2025 | Leadership does not understand The Joint Commission requirements. | Educate leadership on expectations regarding the review and evaluation of contract services. | |



| Contract Title | Annual Evaluation Checklist Sent | Annual Evaluation Checklist Returned | Physician Contract Department Findings | Action Plan | Action Plan Completion Date |
|--|-------------------------------------|---|--|--|--------------------------------|
| Valley Hospitalist Medical Group, Inc. | 6/4/2025 | 6/13/2025 | Leadership is aware of performance objectives identified within the Agreement, but is not able to collect all data to monitor the performance. | Determine which data can be collected and amend the Agreement. | |
| Precision Psychiatric Services, Inc. | 6/4/2025 | 7/23/2025 | Leadership is aware of performance objectives identified within the Agreement, but is not able to collect all data to monitor the performance. | Determine which data can be collected and amend the Agreement. | |
| CEP - Urgent Care | 6/4/2025 | 8/8/2025 | Leadership, in collaboration with Medical Group, is working on establishing new performance standards. | Amendment needed. | |
| South Valley Vascular Associates, Inc. | 6/4/2025 | 6/11/2025 | Leadership is monitoring performance, but the objectives are not identified within the Agreement. | Amendment needed. | |
| Yosemite Pathology Medical Group | 6/4/2025 | 6/13/2025 | Leadership is monitoring performance, but the objectives are not identified within the Agreement. | Amendment needed. | |
| Mineral King Radiological Medical Group, Inc | 6/4/2025 | 7/21/2025 | Leadership is monitoring performance, but the objectives are not identified within the Agreement. | Amendment needed. | In Progress |
| Heart & Vascular Consultants of Central California, Inc. | 6/4/2025 | 6/5/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Sequoia Cardiology Medical Group, Inc. | 6/4/2025 | 6/5/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement | Continue to monitor performance. | N/A |
| Delta Doctors, Inc. | 6/4/2025 | 8/8/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Key Medical Assoc. (RHC Services) | 6/4/2025 | 8/8/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |



| Contract Title | Annual Evaluation Checklist Sent | Annual Evaluation Checklist Returned | Physician Contract Department Findings | Action Plan | Action Plan Completion Date |
|--|-------------------------------------|---|---|----------------------------------|--------------------------------|
| Kaweah Nurse Anesthesia Services | 6/4/2025 | 6/5/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Kaweah Cardiac Anesthesia Professionals, Inc. | 6/4/2025 | 6/5/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Kaweah Anesthesiologist Services, Inc. | 6/4/2025 | 6/5/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Center Neurorestoration Associates | 6/4/2025 | 6/11/2025 | Leadership is aware of and is monitoring performance objectives identified within the agreement. | Continue to monitor performance. | N/A |
| Visalia Orthopedic Co-Management | 6/4/2025 | 6/11/2025 | Leadership is aware of and are monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Sequoia Oncology Medical Associates, Inc. | 6/4/2025 | 6/17/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Kaweah Rehab Group, Inc. | 6/4/2025 | 6/5/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Visalia Rehab Group, Inc. | 6/4/2025 | 6/5/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Valley Children's Med. Grp. (Maternal Fetal Medicine) | 6/4/2025 | 7/21/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement | Continue to monitor performance. | N/A |
| Valley Children's Med. Group (NICU/PEDS Inpatient) | 6/4/2025 | 7/21/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement | Continue to monitor performance. | N/A |



| Contract Title | Annual Evaluation Checklist Sent | Annual Evaluation Checklist Returned | Physician Contract Department Findings | Action Plan | Action Plan Completion Date |
|--|-------------------------------------|---|--|----------------------------------|--------------------------------|
| Valley Children's Med. Group (Telemedicine) | 6/4/2025 | 7/21/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement | Continue to monitor performance. | N/A |
| CEP - Emergency Department | 6/4/2025 | 7/30/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement | Continue to monitor performance. | N/A |
| Sound Physicians (Inpatient Specialists of California) | 6/4/2025 | 6/13/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement | Continue to monitor performance. | N/A |
| Howard, Ryan H. MD (PSA) | 6/4/2025 | 6/5/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| OBHG California, P.C. | 10/9/2025 | 10/21/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Golden Valley Cardiothoracic Institute | 10/9/2025 | 10/10/2025 | Leadership is aware of and is monitoring performance objectives identified within the Agreement. | Continue to monitor performance. | N/A |
| Mayer, Fredrick W. M.D. | 10/9/2025 | 10/10/2025 | Leadership is aware of and is monitoring performance objectives identifed within the Agreement. | Continue to monitor performance. | N/A |



The pursuit of healthiness





Agenda item intentionally omitted

Finance Property Services & Acquisition Committee – October 15, 2025



Kaweah Delta Health Care District Board of Directors Committee Meeting Minutes

Health is our Passion. Excellence is our Focus. Compassion is our Promise.

Finance, Property, Services, and Acquisition Committee – OPEN MEETING Wednesday October 15, 2025 Kaweah Health Medical Center - Executive Office Conference Room

Present: Directors: David Francis & Dean Levitan, M.D.; Gary Herbst, CEO; Malinda Tupper, Chief Financial Officer; Jennifer Stockton, Director of Finance; Jag Batth, Chief Operating Officer; R. Gates, Chief Ambulatory Officer; K. Davis, Board Clerk Recording

Called to order at 10:09AM

Public Participation- None.

MINUTES- Minutes were reviewed and to be presented to the Board of Directors.

FINANCIALS – Review of the most current fiscal year financial results and a progress review of projections relative to the Kaweah Health initiatives to decrease costs and improve cost efficiencies (copy attached to the original of these minutes and considered a part thereof) - Malinda Tupper - Chief Financial Officer

It was recommended that the revised budget be presented to the full board and to be reapproved.

Adjourned at 11:08 AM

In compliance with the Americans with Disabilities Act, if you need special assistance to participate at this meeting, please contact the Board Clerk (559) 624-2330. Notification 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the Kaweah Delta Health Care District Board of Directors meeting.

Marketing Relations Committee Meeting- October 1, 2025



Kaweah Delta Health Care District **Board of Directors Committee Meeting Minutes**

Health is our Passion. Excellence is our Focus. Compassion is our Promise.

Marketing & Community Relations Committee – OPEN MEETING Wednesday October 1, 2025 Kaweah Health Medical Center - Executive Office Conference Room

Present: Directors: Dave Francis (Chair) & Armando Murrieta; Gary Herbst, Chief Executive Officer; Marc Mertz, Chief Strategy Officer; Karen Cocagne, Director of Marketing & Media Relations; Deborah Volosin, Director of Patient & Community Experience; Gary Rogers, Communications Manager; Samantha Torres, Social Media Specialist; Amee Longbottom, Sr. Communications Specialist; Jaclyn Bunting, Sr. Digital Strategist; and Lisette Mariscal, Recording

CALL TO ORDER – This meeting was called to order at 4:00 PM by Dave Francis.

PUBLIC/MEDICAL PARTICIPATION – There was no public or medical participation.

MINUTES- The open meeting minutes from August 20, 2025, were reviewed.

COMMUNITY EXPERIENCE – A verbal update was provided regarding recent community engagement meetings and events.

MARKETING & MEDIA RELATIONS –

- 3.1.1 Kaweah Health was ranked as a High Performing Hospital in the U.S. News & World Report's 2025-2026 rankings for seven adult procedures.
- 3.1.2. The newly released Sana Sana TV commercial was played.
- 3.1.3. Jaclyn Bunting provided an overview of recent digital advertising campaigns, highlighting engagement efforts and outcomes.
- 3.1.4 The October 2025 edition of Vital Signs is scheduled to be released this month.
- 3.1.5. A verbal presentation was given on the new Workzone Hours Tracking tool, which provides insights into time spent across various marketing projects.
- 3.2. A report on recent marketing performance and engagement metrics was shared. (See attachment 3.2. of the agenda.)



Kaweah Delta Health Care District **Board of Directors Committee Meeting Minutes**

Health is our Passion. Excellence is our Focus. Compassion is our Promise.

Adjourned at 4:56 PM

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Quality Council Committee – October 16, 2025

OPEN Quality Council Committee Thursday, November 13, 2025 The Executive Office Conference Room



Attending:

Board Members: Mike Olmos (Chair) & Dr. Dean Levitan, Board Member; Gary Herbst, CEO; Sandy Volchko, Director of Quality & Patient Safety; Schlene Peet, Chief Nursing Officer; Dr. Lamar Mack, Quality and Patient Safety Medical Director; Marc Mertz, Chief Strategy Officer; Dr. Michael Tedaldi, Vice Chief of Staff and Chair; Jag Batth, Chief Operation Officer; Ryan Gates, Chief Ambulatory Officer; Malinda Tupper, Chief Financial Officer; Shawn Elkin, Infection Prevention Manager; Dr. Paul Stefanacci, Chief Medical Officer; Chris Patty, Clinical Practice Guidelines Program Manager; Kyndra Licon – Recording.

Mike Olmos called to order at 7:30 AM.

Review of Closed Session Agenda: Dr. Dean Levitan made a motion to approve the closed agenda, there were no objections.

Mike Olmos adjourned the meeting at 7:31 AM.

Public Participation – None.

Mike Olmos called to order at 8:00 AM.

- **4. Review of October Quality Council Open Session Minutes** Mike Olmos, Committee Chair; Dr. Dean Levitan, Board Member.
 - Reviewed and acknowledged the October Quality Council Open Session Minutes by Dr. Dean Levitan and Mike Olmos. No further actions.
- **5. Written Quality Reports** a review of key quality metrics and actions associated with the following improvement initiatives: Reports reviewed and attached in minutes. No action taken.
 - a. Falls Reduction Initiative Report
 - b. Trauma Committee Quality Report
- **6. Leapfrog Update** A review of Kaweah Health letter grad eon performance in preventing medical errors, infections, and other patient safety issue. *Sandy Volchko, RN, DNP, Director of Quality and Patient Safety*. Report reviewed and attached in minutes. No action taken.
- **7. Healthgrades Update** A review of Kaweah Healthgrades methology Star Ratings & Specialty Awards. *Chris Patty, DNP, RN, clinical Guideline Program Manager*. Report reviewed and attached in minutes. No action taken.
- **8.** Clinical Quality Goals Update- A review of current performance and actions focused on the clinical quality goals for Healthcare Acquired Infections and Patient Safety Indicator (PSI) 90 Composite. Reports reviewed and attached to minutes. No action taken.

Adjourn Open Meeting – Mike Olmos, Committee Chair

Mike Olmos adjourned the meeting at 9:05 AM.

Regular Open Board Meeting

MINUTES OF THE OPEN MEETING OF THE KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS HELD WEDNESDAY OCTOBER 22, 2025, AT 4:00PM IN THE CITY OF VISALIA CITY COUNCIL CHAMBERS – 707 W. ACEQUIA, VISALIA, CA.

PRESENT: Directors Olmos, Francis, Levitan, Havard Mirviss & Murrieta; G. Herbst, CEO; M. Tedaladi, Vice Chief of Staff; M. Tupper, CFO; D. Cox, Chief Human Resource Officer; R. Gates; Chief Ambulatory Officer; M. Mertz, Chief Strategy Officer; S. Peet, CNO; D. Leeper, Chief Information Officer; P. Stefanacci, Chief Medical Officer; R. Berglund, Legal Counsel; and K. Davis, recording

The meeting was called to order at 4:00 PM by Director Olmos.

PUBLIC PARTICIPATION –None.

ADJOURN - Meeting was adjourned at 4:00PM

Mike Olmos, President Kaweah Delta Health Care District and the Board of Directors

ATTEST:

David Francis, Secretary/Treasurer
Kaweah Delta Health Care District Board of Directors

October 22, 2025

MINUTES OF THE OPEN MEETING OF THE KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS HELD WEDNESDAY OCTOBER 23, 2025, AT 4:45PM IN THE CITY OF VISALIA CITY COUNCIL CHAMBERS – 707 W. ACEQUIA, VISALIA, CA.

PRESENT: Directors Olmos, Francis, Murrieta, Havard Mirviss & Levitan; G. Herbst, CEO; M. Tedaldi, Chief of Staff; M. Tupper, CFO; D. Cox, Chief Human Resource Officer; R. Gates; Chief Ambulatory Officer; M. Mertz, Chief Strategy Officer; S. Peet, CNO; D. Leeper, Chief Information Officer; P. Stefanacci, Chief Medical Officer; R. Berglund, Legal Counsel; and K. Davis, recording

The meeting was called to order at 4:47 PM by Director Olmos.

ROLL CALL- All Directors were present and there was a quorum.

FLAG SALUTE- Director Levitan lead the flag salute.

<u>PUBLIC PARTICIPATION</u> – None.

<u>CLOSED SESSION ACTION TAKEN</u>: In closed session the board approved the credentialing recommendations of the MEC for October 2025 and the closed board minutes from September 24, 2025.

RECOGNITIONS- Resolution 2272.

<u>CHIEF OF STAFF REPORT</u> – Report relative to current Medical Staff events and issues – M. Tedaldi, MD, Vice Chief of Staff

No report.

CONSENT CALENDAR – Director Olmos entertained a motion to approve the October 25, 2025, consent calendar without 9.3.A.1 and 9.2.A.3.

PUBLIC PARTICIPATION – None.

MMSC (Murrieta /Francis) to approve the October 25, 2025, consent calendar. This was supported unanimously by those present. Vote: Yes – Olmos, Havard Mirviss, Levitan, Murrieta and Francis.

<u>ANNUAL FINANCIAL STATEMENT AUDIT REPORT</u>— Presentation and discussion regarding the annual financial statement audit report for fiscal year 2025. The presentation included an overview of the independent auditors findings, financial position and compliance applicable with accounting standards. Moss Adams representative presented and requested action of the board.

Copy attached to the original of the minutes and to be considered a part thereof. Mike made a motion to approve the fiscal year 2025 audited financial statements.

MMSC (Murrieta /Francis) to approve the Fiscal Year 2025 audited financial statements. This was supported unanimously by those present. Vote: Yes – Olmos, Havard Mirviss, Levitan, Murrieta and Francis.

<u>CARDIOLOGY SERVICE QUALITY REPORT</u> – Presentation and discussion of the cardiology department's quality performance indicators, patient outcomes, and improvement initiatives for the current reporting period. Presentation by Dr. Verma.

Copy attached to the original of the minutes and to be considered a part thereof.

<u>PATIENT EXPERIENCE AND SATISFACTION UDPATE</u> – A staff presentation and discussion of regarding aggregated and de-identified patient experience data, including trends, themes, and opportunities for improvement. Presented by Marc Mertz. Copy attached to the original of the minutes and to be considered a part thereof.

<u>STRAGEIC PLAN INITIATIVE PATIENT AND COMMUNITY EXPERIENCE</u>- Presentation and discussion regarding progress, activities, and performance measures related to the District's Strategic Plan Initiative. Presented by Marc Mertz.

Copy attached to the original of the minutes and to be considered a part thereof.

FINANCIALS – A presentation and discussion of current financial statements, budget performance, revenue, and expense trends, and year-to-date comparisons for the District. Presented by Malinda Tupper.

Copy attached to the original of the minutes and to be considered a part thereof.

REPORTS

<u>Chief Executive Officer Report</u> – *Gary Herbst, CEO* <u>Board President</u> – *Mike Olmos, Board President*

ADJOURN - Meeting was adjourned at 6:20PM

Mike Olmos, President Kaweah Delta Health Care District and the Board of Directors

ATTEST:

David Francis, Secretary/Treasurer Kaweah Delta Health Care District Board of Directors

CP.13



| Policy Number: CP.13 | | | | | | | | | | |
|--|------------------------------------|--|--|--|--|--|--|--|--|--|
| Document Owner: Jill Berry (Director of Corporate Compliance) | Date Approved: 11/02/2025 | | | | | | | | | |
| Approvers: Board of Directors (Administration) (Compliance Manager), Ben Cripps (Chief Com | | | | | | | | | | |
| Federal and State False Claims Act | and Employee Protection Provisions | | | | | | | | | |

Printed copies are for reference only. Please refer to the electronic copy for the latest version.

Purpose:

Kaweah Delta Health Care District ("Kaweah Health") (herein after known as Kaweah Health) acknowledges its responsibilities to establish policies and procedures under the Federal Deficit Reduction Act to provide information and education to its employees, agents and contracted work force regarding the federal False Claims Act, the Federal Whistleblower's Act as well as California law on these subjects. The following policy is established in order to help our employees, agents and contractors understand the provisions of the federal and state laws regarding submitting false claims for reimbursement, as well as to further inform our employees of their right to report violations at the state and federal levels as well as to their supervisor or through Kaweah Health's Compliance structure.

Policy:

Detailed information regarding both state and federal false claims laws and whistleblower laws will be distributed to employees via this policy as well as through the various educational courses and orientation programs ongoing throughout the system. Employees are strongly encouraged to report any observations they might make regarding potential violations to their supervisor, the Kaweah Health Chief Compliance and Risk Officer, or through the Kaweah Health Confidential Compliance Hotline (1-800-998-8050). Every concern will be investigated in accordance with policy CP.05 Compliance and Privacy Issues Investigation and Resolution.

Federal False Claims Act - The False Claims Act (FCA) is a federal statute that covers fraud involving any federally funded contract or program, including the Medicare and Medicaid (Medi-Cal) programs. The Act establishes liability for any person who knowingly presents or causes to be presented a false or fraudulent claim to the U. S. Government for payment.

The term "knowingly" is defined to mean that a person, with respect to information:

- Has actual knowledge of falsity of information in the claim;
- Acts in deliberate ignorance of the truth or falsity of the information in a claim;
 or
- Acts in reckless disregard of the truth or falsity of the information in a claim

The Act does not require proof of a specific intent to defraud the United States Government. Instead health care providers can be prosecuted for a wide variety of conduct that leads to the submission of fraudulent claims to the Government, such as knowingly making false statements, falsifying records, or otherwise causing false claims to be submitted.

Claim - For purposes of the False Claims Act, a "claim" includes any request or demand for money that is submitted to the U.S. Government or its contractors.

Liability - Health care providers and suppliers (persons and organizations) who violate the False Claims Act can be subject to civil monetary penalties for each false claim submitted. In addition to this civil penalty, providers and suppliers can be required to pay three (3) times the amount of damages sustained by the U.S. Government (See 31 USC §3729(a)). If a provider or supplier is convicted of a False Claims Act violation, the Office of Inspector General (OIG) may seek to exclude the provider or supplier from participation in federal health care programs.

California False Claims Act - The California FCA, enacted in 1987, is a state statute that covers fraud involving state funded contracts or programs, including Medi-Cal. The act establishes liability for any person who knowingly presents or causes to be presented a false claim for payment or approval or causes to be made or used a false statement to get a false claim paid or approved.

The California FCA closely mirrors the structure and content of the Federal False Claims Act. However, the California FCA does contain some provisions that differ from the federal statute. For example, the California FCA imposes liability upon a provider for an inadvertent submission of a false claim when the provider subsequently discovers the falsity but fails to disclose it within a reasonable period of time after the discovery of the false claim. Further, the California FCA states that liability is triggered if a provider conspires to defraud by getting a false claim allowed or paid.

The term "knowingly" for the California FCA is identical to the federal False Claims Act. As with the federal statute, proof of specific intent to defraud is not required.

Damages for the California FCA are similar to its federal counterpart. Any provider who violates the California FCA is liable to the state for three (3) times the amount of damages. Such a provider is also responsible for the costs of a civil action to recover the penalties and damages. Finally, any provider who violates the state statute may be liable for a civil penalty for each false claim. A "claim" is defined as any request or demand for money or services.

Employee Protection - Qui Tam "Whistleblower" Provision - To encourage individuals to come forward and report misconduct involving false claims, both the federal False Claims Act and the California FCA include "qui tam" or whistleblower provisions. These provisions allow a person who is the "original source" to file a *qui tam* action and the party bringing the action is known as the "relator." "Original source" is defined as direct and independent knowledge of the information on which

the allegations are based and has voluntarily provided the information to the Government before filing a lawsuit on behalf of the U.S. Government or State of California. There are many different types of health care fraud that can be the basis of a qui tam action. These include, but are not limited to: add-on services, up-coding and unbundling, kickbacks, false certification and information, lack of medical necessity, fraudulent cost reports, grant or program fraud, and billing for inadequate patient care.

Kaweah Health staff have the right to request the presence of their supervisor, the Director of Risk Management, and/or the Compliance and Privacy Officer during an interview with a government investigator/inspector. Additionally, employees, or an employee's representative, have the right to discuss possible regulatory violations and/or patient safety concerns with the California Department of Public Health's (CDPH) inspector(s) privately during the course of an investigation or inspection. (See <u>AP.91 Unannounced Regulatory Survey Plan for Response</u>).

The False Claims Act is an increasingly significant enforcement tool due to the whistleblower provisions which entitle relators to recover a percentage of the penalty imposed. Law enforcement officials are using these acts and the whistleblower protections to pursue high penalty fraud allegations against hospitals, physicians, and other health care providers. However, individuals seeking whistleblower status must meet several criteria (e.g. "original source") to prevail as outlined below.

Health Insurance Portability and Accountability Act (HIPAA) Exception – Section 164.502(j)(1) of HIPAA permits a member of a covered entity's workforce or a business associate to disclose PHI with a Government Agency and/or Attorney due to the workforce member or business associate's belief in good faith that the covered entity has engaged in conduct that is unlawful or otherwise violates professional or clinical standards, or that the care, services, or conditions provided by the covered entity potentially endangers one or more patients, workers, or the public.

Qui Tam Procedure - The relator must file his or her lawsuit on behalf of the Government in a federal district court or for the State of California in the name of California if state funds are involved. The lawsuit will be filed "under seal," meaning that the lawsuit is kept confidential while the state and/or federal Government reviews and investigates the allegations contained in the lawsuit and decides how to proceed.

Rights of Parties to *Qui Tam Actions -* If the Government determines that the lawsuit has merit and decides to intervene, the prosecution of the lawsuit will be directed by the U.S. Department of Justice. If the state proceeds with the action, it shall have the responsibility for prosecuting the action. If the federal government or state decides not to intervene, the whistleblower can continue with the lawsuit on his or her own

Award to *Qui Tam Whistleblowers -* If the federal and/or state lawsuit is successful, and provided certain legal requirements are met, the relator may receive a percentage award of the total amount recovered or settlement made. If the federal

and/or state does not proceed with the action and the *qui tam* plaintiff proceeds with the action, the relator may receive a percentage award of the penalties and damages. The whistleblower may also be entitled to reasonable expenses including attorney's fees and costs for bringing the lawsuit. All such expenses, fees and costs will be awarded against the defendant and in no circumstances will they be the responsibility of the federal government or state.

No Retaliation - In addition to a financial award, the False Claims Act entitles whistleblowers to additional relief, including employment reinstatement, back pay, and any other compensation arising from retaliatory conduct against a whistleblower for filing an action under the False Claims Act or committing other lawful acts, such as investigating a false claim or providing testimony for, or assistance in, a False Claims Act action. Additionally, non-retaliation and whistleblower protections are afforded to county patients' rights advocates who are contracted individuals or entities.

Reporting a Concern – Employees are required to report any concerns of suspected non-compliance pursuant to Compliance Policy <u>Compliance Program Administration</u>. Concerns should be reported immediately to Kaweah Health Leadership, the Chief Compliance and Risk Officer, the Compliance Hotline at 1(800) 998-8050, or the Kaweah Health Compliance Advocate at (559) 636-0200.

[&]quot;These guidelines, procedures, or policies herein do not represent the only medically or legally acceptable approach, but rather are presented with the recognition that acceptable approaches exist. Deviations under appropriate circumstances do not represent a breach of a medical standard of care. New knowledge, new techniques, clinical or research data, clinical experience, or clinical or bioethical circumstances may provide sound reasons for alternative approaches, even though they are not described in the document."



| Policy Number: CP.13 Date Created: 03/21/2022 | | | | | | | | | |
|--|------------------------------------|--|--|--|--|--|--|--|--|
| Document Owner: Jill Berry (Director of Corporate Compliance) | Date Approved: 06/29/2022 | | | | | | | | |
| Approvers: Board of Directors (Administration) (Compliance Manager), Ben Cripps (Chief Com | | | | | | | | | |
| Federal and State False Claims Act | and Employee Protection Provisions | | | | | | | | |

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Claim - For purposes of the False Claims Act, a "claim" includes any request or demand for money that is submitted to the U.S. Government or its contractors.

Liability - Health care providers and suppliers (persons and organizations) who violate the False Claims Act can be subject to civil monetary penalties from \$11,803 and \$23,607 for each false claim submitted. In addition to this civil penalty, providers and suppliers can be required to pay three (3) times the amount of damages sustained by the U.S. Government (See 31 USC §3729(a)). If a provider or supplier is convicted of a False Claims Act violation, the Office of Inspector General (OIG) may seek to exclude the provider or supplier from participation in federal health care programs.

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source" is defined as direct and independent knowledge of the information on which the allegations are based and has voluntarily provided the information to the Government before filing a lawsuit on behalf of the U.S. Government or State of California. There are many different types of health care fraud that can be the basis of a qui tam action. These include, but are not limited to: add-on services, up-coding and unbundling, kickbacks, false certification and information, lack of medical necessity, fraudulent cost reports, grant or program fraud, and billing for inadequate patient care.

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Qui Tam Procedure - The relator must file his or her lawsuit on behalf of the Government in a federal district court or for the State of California in the name of California if state funds are involved. The lawsuit will be filed "under seal," meaning that the lawsuit is kept confidential while the state and/or federal Government reviews and investigates the allegations contained in the lawsuit and decides how to proceed.

Rights of Parties to *Qui Tam Actions -* If the Government determines that the lawsuit has merit and decides to intervene, the prosecution of the lawsuit will be directed by the U.S. Department of Justice. If the state proceeds with the action, it shall have the responsibility for prosecuting the action. If the federal government or state decides not to intervene, the whistleblower can continue with the lawsuit on his or her own.

Award to *Qui Tam* **Whistleblowers -** If the federal and/or state lawsuit is successful, and provided certain legal requirements are met, the relator may receive

a percentage award of the total amount recovered or settlement made. If the federal and/or state does not proceed with the action and the *qui tam* plaintiff proceeds with the action, the relator may receive a percentage award of the penalties and damages. The whistleblower may also be entitled to reasonable expenses including attorney's fees and costs for bringing the lawsuit. All such expenses, fees and costs will be awarded against the defendant and in no circumstances will they be the responsibility of the federal government or state.

No Retaliation - In addition to a financial award, the False Claims Act entitles whistleblowers to additional relief, including employment reinstatement, back pay, and any other compensation arising from retaliatory conduct against a whistleblower for filing an action under the False Claims Act or committing other lawful acts, such as investigating a false claim or providing testimony for, or assistance in, a False Claims Act action. Additionally, non-retaliation and whistleblower protections are afforded to county patients' rights advocates who are contracted individuals or entities.

Reporting a Concern – Employees are required to report any concerns of suspected non-compliance pursuant to Compliance Policy <u>Compliance Program Administration</u>. Concerns should be reported immediately to Kaweah Health Leadership, the Chief Compliance and Risk Officer, the Compliance Hotline at 1(800) 998-8050, or the Kaweah Health Compliance Advocate at (559) 636-0200.

"These guidelines, procedures, or policies herein do not represent the only medically or legally acceptable approach, but rather are presented with the recognition that acceptable approaches exist. Deviations under appropriate circumstances do not represent a breach of a medical standard of care. New knowledge, new techniques, clinical or research data, clinical experience, or clinical or bioethical circumstances may provide sound reasons for alternative approaches, even though they are not described in the document."

CP. 16



| Policy Number: CP.16 | Date Created: No Date Set | | | | | | |
|--|-------------------------------------|--|--|--|--|--|--|
| Document Owner: Jill Berry (Director of Corporate Compliance) | Date Approved: Not Approved Yet | | | | | | |
| Approvers: Board of Directors (Administration), Compliance Committee, Ben Cripps (Chief Compliance & Risk Management Officer), Jill Berry (Director of Corporate Compliance) | | | | | | | |
| Compliance Risk Assessment and Ann | ual Compliance Workplan Development | | | | | | |

Printed copies are for reference only. Please refer to the electronic copy for the latest version.

Policy:

The purpose of this policy is to establish a standard process for Kaweah Health ("Kaweah") to identify compliance risks and focus compliance auditing and monitoring efforts on issues that present risk to the organization.

It is the policy of Kaweah that services and business transactions be carried out and documented in accordance with applicable federal, state, and local laws and regulations. Kaweah has developed its Compliance Program to promote adherence to this policy, and an important element of the Compliance Program is the identification of compliance risk areas. In furtherance of the goals of the Compliance Program, Kaweah will conduct an annual risk assessment to identify and analyze risks to the organization that may stem from laws and regulations or policies and procedures designed to enhance compliance with such, (hereinafter referred to as a "Compliance Risk Assessment").

Procedure:

- I. The Compliance Department will be responsible for conducting a Compliance Risk Assessment on an annual basis, or more often as needed, to identify risk areas and set priorities related to the review and remediation of those risk areas.
- II. Risk identification: Both external and internal sources of information will be used to identify potential risks to Kaweah including, but not limited to, the following:
 - a. Key external sources:
 - i. Centers for Medicare and Medicaid Services ("CMS");
 - ii. Medicare Administrative Contractors ("MACs", including Noridian;
 - iii. The Health and Human Services Office of Inspector General ("OIG");
 - iv. The Medi-Cal program;
 - v. Governmental program auditors, including RACs, and UPICs, as applicable; and
 - vi. Other relevant sources, including those identified in Kaweah policy CP.08, Regulatory Updates.

- b. Key Internal Sources:
 - i. Issues identified through Compliance Department auditing and monitoring activities;
 - ii. Concerns submitted to the Compliance Department;
 - iii. Previous investigations conducted by the Compliance Department; and
 - iv. Information received through Anonymous Compliance Line reports.
- c. Interviews and queries of key Kaweah leaders and feedback from the Operational Compliance Committee.
- d. Emerging Risks:
 - i. New laws and regulations impacting operations;
 - ii. Amendment to existing laws and regulations; and
 - iii. New technologies and business practices.
- III. Risk Analysis: The Risk Assessment Scoring Matrix ("Scoring Matrix") will be used to analyze each identified risk, which considers the potential impact on the organization, as well as vulnerability and controls related to the risk. See Attachment A.

IV. Risk Scoring:

- a. The Risk Calculation Tool ("Calculation Tool") will be used to assign each identified risk to a high, medium, and low risk category and to develop Kaweah's annual Compliance Workplan. See Attachment B.
- Members of the Operational Compliance Committee and other Kaweah leaders shall assist the Compliance Department as needed to obtain the data and financial information needed to successfully assign risk scoring.
- c. At least annually, the CCRO will present the Scoring Matrix, the Calculation Tool, and an initial draft of the Compliance Workplan to the Operational Compliance Committee for review and recommendations prior to finalization and presentation of the draft Compliance Workplan to the Audit and Compliance Committee.
- d. At least annually, the CCRO will present a draft annual Compliance Workplan to the Audit and Compliance Committee and the Board of Directors for input, recommendations, and final approval.

[&]quot;These guidelines, procedures, or policies herein do not represent the only medically or legally acceptable approach, but rather are presented with the recognition that acceptable approaches exist. Deviations under appropriate circumstances do not represent a breach of a medical standard of care. New knowledge, new techniques, clinical or research data, clinical experience, or clinical or bio-ethical circumstances may provide sound reasons for alternative approaches, even though they are not described in the document."

| | | | At Risk Assest (Scor | Attachment A Risk Assessment Scoring Matrix (Scoring Definitions) | | |
|-------|---|---|---|---|--|---|
| | | mnact to the Organization | ation | IIIV | Viilnerability | Controls |
| | Reputation/Impact on | | | | | |
| Score | Strategy | Financial | Legal | Likelihood of Risk | Detectability | Controls |
| 4 | Little or no reputational risk. Little to no impact on strategic goals. | Loss is less than \$500,000 of gross revenue or \$200,000 expense (excluding legal fines/penalties) | No violation or strictly technical violation of law or regulation. No associated fine. No risk of exclusion, CIA, and/or loss of accreditation or licensure. | Low risk. Unlikely to occur or only in exceptional circumstances. Historical and industry experience show low likelihood of occurrence. | No risk for process failures. Failure is likely to be detected. Process is directly supervised. Automated safeguards for identifying variations/errors. | Internal and/or automated controls proven to be highly effective in mitigating 'all risk.' Current policies and procedures. Regular mandatory training to identified responsible person(s) and training is documented. Regular management reviews. |
| N | Slight reputational risk. Possible bad press but no significant patient, physician, and/or constituent consequences. Minor impact to strategic goals possible. | | Civil fines and/or penalties up to \$10,000 possible. Little risk of exclusion, CIA, and/or loss of accreditation or licensure. | Slight risk, historical and industry experience shows some likelihood, but not experienced in organization to date. Simple, well understood process. Competency demonstrated - less likely to fail. | Slight risk for process failures and risk that failures will not be detected. Moderate safeguards in place. Partially automated process with moderate management oversight. | Routinely audited and/or tested. Performance metrics are established, routinely reviewed, and show little variation. Current policies and procedures. Employee training and competency established. Well-prepared to manage this risk based on management reviews and implemented risk management |
| ო | Moderate reputational risk. Probable bad press. Probable modest physician, patient and/or constituent fallout. Impact on strategic goals likely. | Loss between \$1,500,000- \$2,000,000 of gross revenue or \$500,000 expense. | Civil fines and/or penalties between \$10,000-\$50,000 possible. Modest risk of exclusion, CIA and/or loss of accreditation or licensure. | Moderate risk of occurrence within next 12 months. Complex process, but competency has been demonstrated and low likelihood of failure. | Moderate risk process failures will not be detected or limited safeguards in place to identify failures prior to occurrence. Partially automated process with limited management oversight. | Periodically audited and/or tested. Corrective action plans developed and tested for effectiveness. Limited performance metrics established. |
| 4 | Extensive negative press coverage. Significant patient, physician and/or constituent fallout. Significant impact on strategic goals. | Loss between \$2,000,000- \$3,000,000 of gross revenue or \$750,000 expense. | Civil fines and/or penalties more than \$50,000 probable. Hi risk of the loss of department/location/service and/or licensure or accreditation. Exclusion possible. CIA probable. | High risk of occurrence within next 12 months. Complex and/or manual process. | Significant risk process failures will not be detected prior to failure. Manual safeguards in place to identify failures. No automated processes. Periodic management oversight. | Responsible person(s) identified. No management review. Process not (or rarely) audited or tested or history of unsatisfactory results. Some limited policy or procedure guidance or policy and procedure is not updated regularly. Some training on process. |
| и | Extensive and prolonged negative press coverage. Significant sponsor/board questions of management. Extensive patient, physician, and/or constituent fallout. Inability to continue with strategic goals. | Loss greater than \$3,000,000-\$6,000,000 of gross revenue or \$1,000,000 expense. | Criminal conviction and/or exclusion of hospital probable. Fines, penalties and or legal exposure in excess of 1% net revenue. CIA certain. | Significant risk of occurrence within next 12 months. Highly complex process with numerous hand-offs. Relies on extensive specialized skills. | Extremely hard to detect prior to failure. Highly automated with little or no human intervention, oversight or control. No built-in safeguards, cross-checks, or other mechanisms to identify errors/failures prior to submission/completion. | No formal controls in place. No policies or procedures, responsible person(s) identified, no training, no management review or approval required, no auditing or monitoring. |

Attachment B Risk Calculation Tool

| Comments Score (RPS) | | | | | | | | | | | | | | | | | | | | | | | | | |
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CP.17



| Policy Number: CP.17 | Date Created: No Date Set | | | | | | | |
|--|---------------------------------|--|--|--|--|--|--|--|
| Document Owner: Jill Berry (Director of Corporate Compliance) | Date Approved: Not Approved Yet | | | | | | | |
| Approvers: Board of Directors (Administration), Compliance Committee, Ben Cripps (Chief Compliance & Risk Management Officer), Jill Berry (Director of Corporate Compliance) | | | | | | | | |
| Remote Non-Employee Electroni | c Medical Record System Access | | | | | | | |

Printed copies are for reference only. Please refer to the electronic copy for the latest version.

Purpose:

The purpose of this policy is to establish processes and procedures for permitting Medical Staff members and certain community health care providers and their respective delegees to access Kaweah Health's ("Kaweah's") electronic medical record system in order to enhance the continuum of care for mutual patients.

Definitions:

- A. "Remote Non-Employee User" means any individual desiring to access Kaweah's System exclusively through an offsite remote connection who does not perform any portion of their business or job-related duties onsite at Kaweah Health facility. Employees of Kaweah and individuals credentialed or privileged through the Kaweah Medical Staff are not considered Remote Non-Employees under the definition of this policy, regardless of where the individuals perform their business or job-related duties.
- B. "Authorized Entity" means the employer of a Remote Non-Employee User.
- C. "Kaweah System" means the systems to which Remote Non-Employer User is granted access under this policy.
- D. "Kaweah Information" means information contained in or obtained from any Kaweah System.
- E. "Organized Health Care Arrangement" has the meaning assigned under HIPAA regulations at 45 CRF 160.103.

Policy:

I. Access

- a. A Remote Non-Employee's access to Kaweah's EMR is dependent upon the initial and ongoing satisfaction of the requirements of this policy.
- b. Kaweah's System shall only be accessed and used for the ongoing treatment of mutual patients.
- c. Compelling Need: To be granted access to a Kaweah System under this policy, each requesting Authorized Entity and Remote Non-Employee User must demonstrate a compelling need for access.
 - i. Factors that can be used to demonstrate a compelling need include the following:
 - Employee of a Member of Kaweah' Medical Staff who is responsible for records retrieval on behalf of the physician's clinic;
 - Community physician or a designee thereof, if the volume of mutual patients and associated medical record requests would place an undue burden on Kaweah's Medical Records Department and its staff;
 - 3. Another Covered Entity that has mutual patients with Kaweah Health including, but not limited to, Payors Conducting Chart Reviews or entities which are part of an Organized Health Care Arrangement with Kaweah Health; or
 - 4. Business Associate with which Kaweah Health has an active Business Associate Agreement.
- d. Each Authorized Entity shall sign and submit a System Access Agreement for any of its employees to receive Remote Non-Employer User access. (See Attachment A)
- e. Each Remote Non-Employee User shall sign and submit a User Confidentiality Statement and complete the assigned Kaweah Health Patient Privacy Education: Non-Employee/Affiliate learning module to receive access. (See Attachment B)
- f. Remote Non-Employee User access will be limited to read-only access to KDHub Reach. Additional access privileges may be granted in certain circumstances when a compelling business need is demonstrated, and approval is granted by the Kaweah's Chief Compliance and Risk Officer or the Director of Corporate Compliance.
- g. Kaweah will issue passwords and user identification credentials only after all required forms are submitted and training is completed.
- h. Authorized Entities shall notify Kaweah within twenty-four (24) hours of the departure of a Remote Non-Employee User from their employment.
- i. Authorized Entities shall complete an annual reauthorization process for their Remote Non-Employee Users to continue to retain their access. Kaweah's annual reauthorization process is completed once per year for all Remote Non-Employee Users, regardless of the date their initial access was granted. The failure to comply with the reauthorization process will result in access termination and possible non-renewal of access.

II. Non-Permitted Uses

- a. Kaweah's System shall not be used for any purpose other than the ongoing treatment of mutual patients.
- b. Remote Non-Employee Users shall not engage in the following activities:
 - i. Access or attempt to access Kaweah's System for any purpose other than the ongoing treatment of mutual patients.
 - ii. Access or attempt to access his/her own or another person's information in Kaweah's System for personal reasons.
 - iii. Permit any other person or entity to access Kaweah's System under the Remote Non-Employee User's credentials.
 - iv. Disclose to another person one's sign-on code and /or password to Kaweah's System.
 - v. Use another person's sign-on code and/or password to access Kaweah's System.
 - vi. Engage in the intentional or negligent mishandling or destruction of information contained in or obtained from Kaweah's System.
 - vii. Attempt to access a secured application or restricted area without proper authorization or for purposes other than permitted under this policy.
 - viii. Misuse Kaweah information.
 - ix. Disclose Kaweah information without proper authorization.
 - x. Alter Kaweah information.
 - xi. Leave a Kaweah System unattended while signed on.

III. Confidentiality

- a. All information in Kaweah's System is confidential.
- b. Information accessed in Kaweah's System by Non-Employee User is confidential and shall be the minimum necessary to provide ongoing care to mutual patients.
- c. Authorized Entity and Remote Non-Employee Users shall implement and maintain appropriate administrative, physical, and technical safeguards to prevent the use or disclosure of information obtained from Kaweah System's for any reason other than permitted by this policy.
- d. Authorized Entity and Remote Non-Employee Users shall implement and maintain information security safeguards as necessary to protect Kaweah's System from information security threats.

IV. Reporting Unauthorized Use or Disclosure

- a. Authorized Entity or Remote Non-Employee User shall report unauthorized uses and disclosures that are not specifically permitted under this policy to the Kaweah Compliance Department within twentyfour (24) hours of occurrence.
- b. Reports of unauthorized uses and disclosures shall be made by telephone call to the Compliance Department at 559-624-2154.

- c. Authorized Entity and Remote Non-Employee User shall mitigate, to the extent possible, any harmful effect that occurs as a result of unauthorized uses and disclosures.
- d. Authorized Entity and Remote Non-Employee User shall work cooperatively with Kaweah in investigating, mitigating, and engaging in any corrective action that is required as a result of any unauthorized use or disclosure.

V. Auditing and Monitoring

- a. Authorized Entity and Remote Non-Employee User shall not expect any privacy rights while utilizing Kaweah Systems.
- b. Kaweah may track and monitor Non-Employee User's access and activity in Kaweah Systems.
- c. Kaweah will conduct random and targeted monitoring and auditing of Kaweah's Systems.
- d. Authorized Entity and Remote Non-Employee User shall cooperate with Kaweah with any resulting investigation involving potential inappropriate access, use, and/or disclosure.

VI. Violations

- Authorized Entity and Remote Non-Employee User shall ensure compliance with all the terms of conditions of this policy and access granted hereunder.
- b. Violations of this policy and access grated hereunder may result in immediate and permanent termination of access.
- c. Access, use, and disclosure violations may result in violations of state and federal privacy laws and regulations.
- d. Authorized Entity and Remote Non-Employee User will be responsible for any damages incurred as a result of inappropriate access, use, or disclosure of Kaweah Information obtained through access to Kaweah Systems.

Related Documents:

- A. MS57 <u>Guidelines for Privacy Violations</u> (Refer to Medical Staff Policy for privacy violations involving Members of Kaweah Health's Medical Staff)
- B. AP53 Patients' Rights and Responsibilities
- C. AP04 Access and Release of Protected Health Information (PHI)

[&]quot;These guidelines, procedures, or policies herein do not represent the only medically or legally acceptable approach, but rather are presented with the recognition that acceptable approaches exist. Deviations under appropriate circumstances do not represent a breach of a medical standard of care. New knowledge, new techniques, clinical or research data, clinical experience, or clinical or bio-ethical circumstances may provide sound reasons for alternative approaches, even though they are not described in the document."

KAWEAH DELTA HEALTH CARE DISTRICT

SYSTEM ACCESS AGREEMENT

| This | System | is Access | Agreemer | nt ("A | GREEM | lENT") n | nade | and e | ntered | into e | ffective |
|-------|--------|-------------|-------------|---------|----------|----------|--------|----------|---------|----------|----------|
| | | ("Ef | fective Dat | e"), is | by and l | between | Kawe | ah Delta | a Healt | h Care I | District |
| ("KAV | VEAH H | IEALTH"), a | local healt | h care | district | organize | d and | existing | under | the laws | of the |
| State | of | California, | Health | and | Safety | / Code | §§ | 3200 | 00 et | seq., | and |
| | | | | _, ("A | UTHORI | ZED ENT | TTY"). | | | | |

If and to the extent, KAWEAH HEALTH and AUTHORIZED ENTITY hereby agree to the following with respect to Protected Health Information (PHI), obtained by AUTHORIZED ENTITY in connection with its performance of services for KAWEAH HEALTH pursuant to any AGREEMENT for services ("AGREEMENT") the parties may enter into from time to time.

RECITALS

- (A) KAWEAH HEALTH wishes to provide AUTHORIZED ENTITY and its employees/agents, electronic systems access to KAWEAH HEALTH electronic health information records pursuant to the terms of this AGREEMENT, some of which may constitute Protected Health Information ("PHI") (defined below).
- (B) KAWEAH HEALTH and AUTHORIZED ENTITY intend to protect the privacy and provide for the security of PHI disclosed to AUTHORIZED ENTITY pursuant to this AGREEMENT in compliance with the Health Insurance Portability and Accountability ("HIPAA"), the Health Information Technology for Economic and Clinical Health Act ("the HITECH Act"), and applicable California State laws.

In consideration of the mutual promises below and the exchange of information pursuant to this AGREEMENT, the parties agree as follows:

1. **Definitions**

- a. **Breach** shall have the meaning given to such term under the HITECH Act, HIPAA Regulations, and the California Health and Safety Code.
- b. **Breach Notification Rule** shall mean the HIPAA Regulation that is codified at 45 C.F.R. Parts 160 and 164, Subparts A and D and the California Health and Safety Code.
- c. **Covered Entity** shall have the meaning given to such term under the Privacy Rule and the Security Rule, including, but not limited to, 45 C.F.R. Section 160.103.
- d. **Electronic Protected Health Information** means PHI that is maintained in, or transmitted by, electronic media.
- e. **Electronic Health Record** shall have the meaning given to such term in the HITECH Act, including, but not limited to, 42 U.S.C. Section 17921.

- f. **Health Care Operations** shall have the meaning given to such term under the Privacy Rule, including, but not limited to, 45 C.F.R. Section 164.501.
- g. **Privacy Rule** shall mean the HIPAA Regulation that is codified at 45 C.F.R. Parts 160 and 164, Subparts A and E.
- h. **Protected Health Information or PHI** means any information, whether oral or recorded in any form or medium: (i) that relates to the past, present or future physical or mental condition of an individual; (ii) the provision of health care to an individual; or (iv) that identifies the individual or with respect to which there is a reasonable basis to believe the information can be used to identify the individual, and shall have the meaning given to such term under the Privacy Rule. Protected Health Information includes Electronic Protected Health Information as defined above.
- Protected Information shall mean PHI provided by KAWEAH HEALTH to AUTHORIZED ENTITY or created, maintained, received, or transmitted by AUTHORIZED ENTITY on KAWEAH HEALTH's behalf.
- j. **Security Incident** shall have the meaning given to such term under the Security Rule, including, but not limited to, 45 C.F.R. Section 164.304.
- k. **Security Rule** shall mean the HIPAA Regulation that is codified at 45 C.F.R. Parts 160 and 164, Subparts A and C.
- I. **Unsecured PHI** shall have the meaning given to such term under the HITECH Act and any guidance issued pursuant to such Act including, but not limited to, 42 U.S.C. Section 17932(h) and 45 C.F.R. Section 164.402.
- m. **Unauthorized Access** shall have the meaning given to such term under the California Health and Safety Code Section 130201 and any other applicable guidance issued. Generally, this shall have the meaning inappropriate access, review, or viewing of patient medical information without a direct need for medical diagnosis, treatment, or other lawful use as permitted by any statute or regulation governing the lawful access, use, or disclosure of medical information.

2. **Obligations of AUTHORIZED ENTITY**

- a. **Permitted Uses.** AUTHORIZED ENTITY shall not use Protected Information except for the purpose of performing AUTHORIZED ENTITY's obligations under this AGREEMENT and as permitted under this AGREEMENT. Further, AUTHORIZED ENTITY shall not use Protected Information in any manner that would constitute a violation of the Privacy Rule, the HITECH Act, or California law if so used by KAWEAH HEALTH. However, AUTHORIZED ENTITY may use Protected Information (i) for the proper management and administration of AUTHORIZED ENTITY; or (ii) to carry out the legal responsibilities of AUTHORIZED ENTITY.
- b. Permitted Disclosures. AUTHORIZED ENTITY shall not disclose Protected Information except for the purpose of performing AUTHORIZED ENTITY's obligations under this AGREEMENT and as permitted under this AGREEMENT. AUTHORIZED ENTITY shall not disclose Protected Information in any manner that

would constitute a violation of the Privacy Rule, the HITECH Act, or California law if so disclosed by KAWEAH HEALTH. However, AUTHORIZED ENTITY may disclose Protected Information (i) for the proper management and administration of AUTHORIZED ENTITY; (ii) to carry out the legal responsibilities of AUTHORIZED ENTITY; or (iii) as required by law.

- b. Prohibited Uses and Disclosures. AUTHORIZED ENTITY shall not use or disclose Protected Information for fundraising or marketing purposes. AUTHORIZED ENTITY shall not disclose Protected Information to a health plan for payment or Health Care Operations purposes if the patient has requested this special restriction, and has paid out of pocket in full for the health care item or service to which the PHI solely relates.
 - a. Access shall be limited to patient information that pertains to a past or current medical condition for which the patient is under current treatment of the AUTHORIZED ENTITY.

NOTE: PRIOR approval by the office manager or Physician is required when accessing a family member or friend's record that is a patient of record; office manager/Physician must validate the business purpose and confirm the patient is under active treatment by the physician office.

- b. Users/employees of the AUTHORIZED ENTITY shall not access their own medical record.
- c. Users/employees of the AUTHORIZED ENTITY shall maintain unique user credentials. Sharing user credentials may result in termination of this AGREEMENT and systems access for the AUTHORIZED ENTITY.
- d. **Appropriate Safeguards.** AUTHORIZED ENTITY shall implement appropriate safeguards as are necessary to prevent the access, use or disclosure of Protected Information otherwise than as permitted by this AGREEMENT, including, but not limited to, administrative, physical and technical safeguards that reasonably and appropriately protect the confidentiality, integrity and availability of the Protected Information.
- j. **Minimum Necessary.** AUTHORIZED ENTITY shall access, use and disclose only the minimum amount of Protected Information necessary to accomplish the purpose of the request, use or disclosure.
- k. **Data Ownership.** AUTHORIZED ENTITY acknowledges that AUTHORIZED ENTITY has no ownership rights with respect to the Protected Information.
- I. **Notification of Possible Breach.** AUTHORIZED ENTITY shall notify KAWEAH HEALTH *within twenty-four (24) hours* of any suspected or actual breach or UNAUTHORIZED ACCESS of Protected Information. AUTHORIZED ENTITY shall take (i) prompt corrective action to cure any deficiencies and (ii) any action pertaining to unauthorized uses or disclosures required by applicable federal and state laws.
- m. **Notification of Termination of Employment.** AUTHORIZED ENTITY shall notify KAWEAH HEALTH *within twenty-four (24) hours* of any terminated employee with access to Kaweah HEALTH systems.

3. **Indemnification**

Each party shall defend, indemnify and hold the other party, its officers, directors, partners, employees, agents and subcontractors harmless from and against any and all liability, loss, expense, attorneys' fees or claims for injury or damages arising out of its own performance of this AGREEMENT but only in proportion to and to the extent such liability, loss, expense, attorneys' fees or claims for injury or damages are caused by or result from the acts or omissions of itself, its officers, partners, directors, employees, or agents. This section shall survive the expiration of the term of this AGREEMENT.

AUTHORIZED ENTITY agrees to reimburse KAWEAH HEALTH for all fines, penalties, legal expenses, damages, and other costs or expenses incurred by KAWEAH HEALTH arising from or caused by a breach of PHI by the AUTHORIZED ENTITY, its employees, or its agents.

4. Disclaimer

KAWEAH HEALTH makes no warranty or representation that compliance by AUTHORIZED ENTITY with this AGREEMENT, HIPAA, the HITECH Act, the HIPAA Regulations or California security or privacy laws will be adequate or satisfactory for AUTHORIZED ENTITY's own purposes. AUTHORIZED ENTITY is solely responsible for all decisions made by AUTHORIZED ENTITY regarding the safeguarding of PHI.

5. Amendment to Comply with Law

The parties acknowledge that state and federal laws relating to data security and privacy are rapidly evolving and that amendment of this AGREEMENT may be required to provide for procedures to ensure compliance with such developments. The parties specifically agree to take such action as is necessary to implement the standards and requirements of HIPAA, the HITECH Act, the Privacy Rule, the Security Rule and other applicable laws relating to the security or confidentiality of PHI. The parties understand and agree that KAWEAH HEALTH must receive satisfactory written assurance from AUTHORIZED ENTITY that AUTHORIZED ENTITY will adequately safeguard all Protected Information. Upon the request of either party, the other party agrees to promptly enter into negotiations concerning the terms of an amendment to this AGREEMENT embodying written assurances consistent with the standards and requirements of HIPAA, the HITECH Act, the Privacy Rule, the Security Rule or other applicable laws. KAWEAH HEALTH may terminate this AGREEMENT upon thirty (30) calendar days written notice in the event (i) AUTHORIZED ENTITY does not promptly enter into negotiations to amend this AGREEMENT when requested by KAWEAH HEALTH pursuant to this section; or (ii) AUTHORIZED ENTITY does not enter into an amendment to this AGREEMENT providing assurances regarding the safeguarding of PHI that KAWEAH HEALTH, in its sole discretion, deems sufficient to satisfy the standards and requirements of applicable laws.

6. **Interpretation**

This AGREEMENT shall be interpreted as broadly as necessary to implement and comply with HIPAA, the HITECH Act, the HIPAA regulations, and other state and federal laws related to security and privacy. The parties agree that any ambiguity in this AGREEMENT shall be resolved in favor of a meaning that complies and is consistent with HIPAA, the HITECH Act, the HIPAA regulations, and other state and federal laws related to security and privacy.

7. **Termination**

Violation of this AGREEMENT may result in the immediate and indefinite termination of the KAWEAH HEALTH systems access for the user. Repeated violations by AUTHORIZED ENTITY may result in a suspension or immediate termination of system access AUTHORIZED ENTITY and all of its employees. Unauthorized use or release of confidential information may also subject the violator to personal, civil, and/or criminal liability and legal penalties.

Kaweah Health reserves the right to approve, deny, or revoke user access based on the need for system access.

IN WITNESS WHEREOF, the parties hereto have duly executed this AGREEMENT as of the Effective Date.

| COVERED ENTITY | AUTHORIZED ENTITY |
|-----------------------------------|-------------------|
| Kaweah Delta Health Care District | |
| Ву: | Ву: |
| Print Name: | Print Name: |
| Title: | Title: |
| Date: | Date: |

User Confidentiality Statement

As a user of information of Kaweah Delta Health Care District ("Kaweah Health") electronic/computer systems, you may develop, use, or maintain: (1) patient information (for health care, quality improvement, peer review, education, billing, reimbursement, administration, research, or for other purposes); and (2) confidential business information of Kaweah Health and/or third parties, including third-party software and other licensed products or processes. This information from any source and in any form, including, but not limited to, paper record, oral communication, audio recording, and electronic display, is strictly confidential. Access to confidential information is permitted only on a need-to-know basis and limited to the information necessary to accomplish the intended purpose of the use, disclosure, or request.

Users of Kaweah Health electronic/computer systems shall respect and preserve the privacy, confidentiality and security of confidential information. **Violations of this statement include, but are not limited to:**

| Initial Below | | |
|--|---------------------------------|----------------------|
| Accessing information that is not within the s | cope of your duties; | |
| Accessing your own health information; | | |
| Accessing the health information of your far purpose; | mily and/or friends without a l | egitimate business |
| Disclosing to another person your sign-on c confidential information or for physical acces | • | essing electronic or |
| Using another person's sign-on code and/o information or for physical access to restricted | | ctronic confidentia |
| Leaving a secured application unattended w | hile signed on; | |
| Violation of this statement will constitute grounds fo system security access, and/or loss of contractual of confidential information may also subject the viol criminal liability and legal penalties. | or affiliation rights. Unauthor | ized use or release |
| I attest that I have received, reviewed, and agree Statement" and Kaweah Health privacy and se provided. | _ | - |
| Name (Print) | | Affiliation: |
| Signature/Date: | Date [] Ver | unteer |
| Office/Company Name: | [] Oth | |

Agreement

CHIEF EXECUTIVE OFFICER AGREEMENT

This Chief Executive Officer Agreement ("Agreement"), made effective December 22, 2025, is by and between **Kaweah Delta Health Care District**, a local health care district organized and existing under the laws of the State of California ("Kaweah Health" or the "Health Care System"), and **Marc Mertz** ("Mr. Mertz"), and is made on the basis of the following recitals:

- A. Kaweah Health operates numerous health care facilities and services in Visalia, Exeter, Lindsay, Woodlake, Dinuba, Tulare and Hanford, California, including, but not limited to, Kaweah Health Medical Center, Kaweah Health South Campus, Kaweah Health Rehabilitation Hospital, Kaweah Health Mental Health Hospital, Kaweah Health Exeter Health Clinic, Kaweah Health Lindsay Health Clinic, Kaweah Health Woodlake Health Clinic, Kaweah Health Dinuba Health Clinic, Kaweah Health Urgent Care, Sequoia Prompt Care, Kaweah Kids Center, The Lifestyle Center, Kaweah Health Dialysis, and Kaweah Heath Cardiology Center.
- **B.** Pursuant to the Kaweah Health Board Bylaws and applicable policies, the Kaweah Health Board of Directors (the "Board") is the final authority and responsible for the recruitment, establishing the terms and conditions of employment, and employment and oversight of the Chief Executive Officer ("CEO") for Kaweah Health.
- C. Throughout his employment with Kaweah Health as its Chief Strategy Officer, and in his prior employment with national and international health care and physician groups and organizations, Mr. Mertz has exhibited the qualities and skills necessary to lead a complex, growing healthcare organization in an ever-challenging environment of declining reimbursement, physician shortages, increased regulation and changing market and socio-economic conditions. Additionally, Mr. Mertz has extensive experience demonstrating his capacity to be visionary, proactive and effective in developing expanded services, partnerships with physicians and other hospitals, and collaboration with local community and governmental entities.
- **D.** The market for healthcare CEOs is national and highly competitive with a significant demand for qualified candidates. This is borne out by the fact that the average hospital CEO tenure is approximately five years. The retention of a highly-qualified CEO inures to the benefit of the organization by maintaining consistent and orderly economic and organizational direction and growth. Compensation of the CEO at competitive and equitable rates based on national rates is therefore necessary (see

Executive Compensation Policy, Exhibit "A").

- **E.** The Board, for the benefit of the communities served by the Health Care System, is desirous of securing Mr. Mertz's services as CEO of Kaweah Health for the term of this Agreement.
- **F.** Mr. Mertz is willing to serve as CEO of Kaweah Health under the terms and conditions set forth in this Agreement.

THEREFORE, in consideration of the mutual covenants and conditions contained herein, Kaweah Health and Mr. Mertz agree as follows:

- 1. Employment. Kaweah Health hereby hires Mr. Mertz, and Mr. Mertz hereby accepts employment, as the CEO of the Health Care System.
- **2. Duties.** As CEO, Mr. Mertz will at all times faithfully, industriously and to the best of his ability perform all duties that may be required of him by virtue of his position, and all duties of the CEO as set forth in the Kaweah Health Bylaws, as well as the duties of "hospital administrator" as that term is used in California Health & Safety Code section 32121.5.

The following is a general, but not exhaustive, description of the duties that Mr. Mertz, as CEO, agrees to faithfully, industriously and to the best of his abilities, perform:

- a. He will select, employ, control and have authority to discharge any employee of Kaweah Health, except as otherwise provided in this Agreement, in the Kaweah Health Board Bylaws or policies, presently or as amended from time to time. Employment of new personnel shall be subject to budget authorization granted by the Board. Employment of, promotion of, or termination of any individual with the title or equivalent function of Chief, Vice President, Internal Auditor, or Board Clerk shall be subject to the prior and formal authorization of the Board, such authorization not to be unreasonably withheld. In addition, contracting with former senior executives of Kaweah Health shall be subject to the prior and formal authorization of the Board, such authorization not to be unreasonably withheld.
- **b.** He will organize, and have the authority to reorganize, the administrative structure of the Health Care System, below the level of CEO, subject to the limitations set forth in this subparagraph, subparagraph 2a above, or the Kaweah Health Board Bylaws. The organizational chart shall reflect the Chief Compliance

and Risk Officer reporting directly to the Board and the CEO.

- **c.** He will report to the Board at regular and special meetings all significant items of business of Kaweah Health and make recommendations concerning the disposition thereof.
- **d.** He will submit regularly, in cooperation with the appropriate committee(s) of the Board, periodic reports that may be required by the Board.
- e. He will attend all meetings of the Board when possible and will attend meetings of the various committees of the Board when so requested by the committee chairperson.
- **f.** He will serve as a liaison between the Board and the Medical Staff of Kaweah Health. He will collaborate with the Medical Staff and secure like collaboration on the part of all concerned with rendering professional services to the end that patients may receive the best possible care.
- **g.** He will make recommendations concerning the purchase of equipment and supplies and the provision of services by the Health Care System, considering the existing and developing needs of the community and the availability of financial and medical resources.
- **h.** He will keep abreast and be informed of new developments in the medical and administrative areas of hospital administration.
- i. He will oversee the Health Care System's physical plant and grounds and keep them in a good state of repair, conferring with the appropriate committee(s) of the Board on major matters, but carrying out routine repairs and maintenance without such consultation.
- **j.** He will supervise all business affairs such as the records of financial transactions, collections of accounts and purchase and issuance of supplies, and be certain that all funds are collected and expended to the best possible advantage.
- **k.** He will supervise the preservation of the permanent medical records of the Health Care System and act as overall custodian of these records.
- **l.** He will ensure that the business of the Health Care System is conducted openly and transparently, as required by law.

- **m.** He will oversee the activities of the Health Care System's community relations committees to ensure meaningful participation of community members and communication of the input and recommendations from the committee to the Board and to Kaweah Health management.
- **n.** He will perform any additional duties necessary to properly perform in all areas of accountability described in the Dimensions/Characteristics of Performance as detailed on the CEO Evaluation Form attached to this Agreement as Exhibit "B" and incorporated here by reference.
- **o.** He will perform any special duties assigned or delegated to him by the Board.
- **3. Term.** The term of this Agreement shall extend for a period of three years and six months, beginning December 22, 2025 through June 30, 2029. The first contract year under this Agreement shall run from December 22, 2025 to June 30, 2026. The second through fourth contract years shall run from July 1 through June 30, coterminous with Kaweah Health's fiscal year.
- **4. Total Compensation.** As compensation for performing the duties of CEO, during the term of this Agreement, Kaweah Health shall pay Mr. Mertz the total compensation described below.
- a. <u>Base Salary</u>. During the first contract year, Mr. Mertz shall be paid an annual base salary of One Million Nine Thousand Six Hundred Dollars and Zero Cents (\$1,009,600.00). Kaweah Health shall pay Mr. Mertz his base salary in equal biweekly installments, except for the amount, if any, Mr. Mertz wants contributed to a deferred income program.
- above, during the First Contract Year, Mr. Mertz shall be eligible for annual incentive compensation of up to Two Hundred Fifty-Two Thousand Four Hundred Dollars and Zero Cents (\$252,400.00). Mr. Mertz's eligibility for the incentive compensation each year shall be based upon objectively measurable goals, to be agreed upon by the Board and Mr. Mertz, and to be completed by Mr. Mertz within the contract year. A list of the goals and the incentive amounts attached to the successful completion of the respective goals for the first contract year shall be set and included as Exhibit "C" and is incorporated herein by reference. For the second, third and fourth contract years of this Agreement, incentive goals and incentive amounts shall be similarly set and

memorialized in a written addendum to this Agreement. The parties acknowledge that the incentive compensation goals will be "stretch" goals, challenging to achieve. The CEO will often have to work with, and coordinate the participation of, many others in the organization to achieve the respective goals. For these reasons, the parties further acknowledge that realization of all the respective incentive compensation goals for any particular year, and therefore realization of all the related potential compensation for any particular year, will be very difficult and generally unlikely. Since 2011, incentive compensation payouts at Kaweah Health have averaged under seventy-five percent (75%).

Kaweah Health and Mr. Mertz agree that no incentive compensation will be due to Mr. Mertz or payable by Kaweah Health, and no incentive compensation will be paid to any Chief or other senior executive, for any fiscal year during which Kaweah Health does not maintain uninterrupted unconditional full accreditation by The Joint Commission for all of the Kaweah Health facilities subject to accreditation by The Joint Commission.

Adjustment in Total Potential Cash Compensation. For each of c. the second, third, and fourth contract years of this Agreement, Mr. Mertz's total potential cash compensation under this Agreement shall be adjusted by the percentage amount CEO total cash compensation for comparable organizations changes from the total cash compensation amounts used for the immediately preceding contract year to set Mr. Mertz's potential cash compensation under this Agreement. The amount of percentage change for comparable organizations will be determined by annually using data from Integrated Healthcare Strategies (or a similarly qualified consultant) similar to the data provided by Integrated Healthcare Strategies and used by the Board in setting Mr. Mertz's compensation prior to the execution of this Agreement. Total cash compensation for the purposes of the percentage increase shall include salary and any potential incentive compensation amount. The allocation of total compensation among (1) base salary, (2) potential incentive compensation, and (3) other elements of compensation may be different from the respective percentages that occur for the first contract year upon mutual agreement between Kaweah Health and Mr. Mertz. Each contract year, the amount of total potential cash compensation and the allocation among compensation elements shall be set forth in a written addendum to this Agreement.

If the provisions of this Section 4 are determined to be governed by California Government Code section 3511.2, then the maximum annual amount of increase in the level of the portion of total compensation that consists of "Compensation" as that term is defined in California Government Code section 3511.1 (i.e., annual salary, stipend

or bonus) shall not exceed a cost-of-living adjustment as described in California Government Code section 3511.2.

- d. <u>Fringe Benefits</u>. As CEO, Mr. Mertz shall receive the same fringe benefits as are generally available to employees of Kaweah Health, including healthcare insurance and retirement benefits for employees with Mr. Mertz's seniority. Paid Time Off shall be accrued at the rate of up to 12.30 hours per pay period (320 hours per year). All other fringe benefits available to Mr. Mertz shall be subject to the personnel policies of Kaweah Health.
- e. <u>Disability Insurance</u>. Kaweah Health agrees to reimburse Mr. Mertz for the cost of long term disability insurance coverage provided during the term of this Agreement, that, in combination with any coverage included as part of the fringe benefits referenced in Section 4.d. above, provides Mr. Mertz with total coverage that is commensurate with the long term disability coverage provided to CEOs at health care institutions comparable to Kaweah Health.
- f. <u>Deferred Compensation</u>. The Board at its discretion will designate a portion of Mr. Mertz's total annual compensation, consistent with the Plan's governing documents, as deferred compensation to be credited, net of taxes which will be withheld at the time of deposit, to a fully-vested account, held and invested by Kaweah Health, to be paid to Mr. Mertz following his separation from employment with Kaweah Health at the date or dates specified under the governing document for this deferred compensation arrangement as approved by the Board from time to time. Any such designation must occur through an Addendum to this Agreement.
- 5. Expense Reimbursement. During the term of this Agreement, Mr. Mertz shall be reimbursed by Kaweah Health for all expenses he incurs in maintaining membership at local service or social clubs of his choice, and for maintaining membership in other relevant and appropriate professional associations and societies, including but not limited to, the American College of Healthcare Executives. Kaweah Health shall pay the cost of a cell phone, both hardware and usage costs, for use by Mr. Mertz in the conduct of the Health Care System's business. Kaweah Health shall pay Mr. Mertz Four Thousand Eight Hundred Dollars and Zero Cents (\$4,800.00) per year as reimbursement for the use of his personal vehicle; the payment shall be made in equal installments, paid biweekly. In addition, Kaweah Health shall reimburse Mr. Mertz for all necessary business expenses incurred in the course of Kaweah Health's business, subject to the policies and the approval of the Board.

- 6. Performance Evaluation. On an annual basis, during the term of this Agreement, the Board will convene to evaluate the extent to which Mr. Mertz has successfully performed his duties as CEO. The Board will use the "CEO Evaluation Form," attached as Exhibit "B" to this Agreement, or some comparable evaluation tool for healthcare CEOs, as a guideline in conducting its evaluation. Promptly upon completion of this evaluation, a committee, or the Board, will report the results of its evaluation to Mr. Mertz. This report, whether written or oral, will be completed near the end of the current contract year, and will include specific information with regard to the areas and methods of satisfactory performance of the duties of CEO and the areas and methods that may require improvement.
- 7. Confidentiality. Mr. Mertz shall maintain confidentiality with respect to information that he receives in the course of his employment and shall not inappropriately disclose any such information. Mr. Mertz shall not, either during the term of employment or thereafter, use or permit the use of any confidential information of or relating to Kaweah Health in connection with any other activity or business and shall not divulge such information to any person, firm, or corporation whatsoever, except as may be necessary in the performance of his duties hereunder or as may be required by law or legal process.
- **8. Non-Competition.** During the term of his employment with Kaweah Health, Mr. Mertz shall not directly own, manage, operate, join, control, or participate in or be connected with, as an officer, employee, partner, stockholder or otherwise, any other hospital, medical clinic, integrated delivery system, health maintenance organization, or related business, partnership, firm, or corporation (all of which hereinafter are referred to as "entity") that is at the time engaged principally or significantly in a business that is, directly or indirectly, at the time in competition with any business of Kaweah Health within the service area of Kaweah Health. The service area is defined as Tulare, Kings, Kern and Fresno counties in California. Notwithstanding, prior to his recruitment as CEO, Mr. Mertz held an ownership interest in a health clinic located in the Kaweah Health service area. That existing clinic is excepted from the non-competition provision of this Agreement; this exception does not apply to any future clinics that may be established. Nothing herein shall prohibit Mr. Mertz from acquiring or holding any issue of stock or securities of any entity that has any securities listed on a national securities exchange or quoted in a daily listing of over-the-counter market securities, provided that at any one time Mr. Mertz and members of Mr. Mertz's immediate family do not own more than one percent (1%) of any voting securities of any such entity. This covenant shall be construed as an agreement independent of any other provision of this Agreement, and the existence of any claim or cause of action, whether predicated on this Agreement or

otherwise, shall not constitute a defense to the enforcement by Kaweah Health of this covenant. In the event of actual or threatened breach by Mr. Mertz of this provision, Kaweah Health shall be entitled to an injunction restraining Mr. Mertz from violation or further violation of the terms thereof.

- 9. Non-solicitation. Mr. Mertz shall not, to the fullest extend allowed by law, directly or indirectly, without the express written consent of the Board, through his own efforts, or otherwise, during the term of this Agreement, and for a period of twenty-four (24) months thereafter, employ, solicit to employ or otherwise contract with, or in any way retain the services of any employee or former employee of Kaweah Health, if such individual has provided professional or support services to Kaweah Health at any time during Mr. Mertz's employment by Kaweah Health. Mr. Mertz will not interfere with the relationship between Kaweah Health and any of its employees and Mr. Mertz will not attempt to divert from Kaweah Health any business in which Kaweah Health has been actively engaged during his employment.
- 10. Termination by Board. The Board may terminate this Agreement in the event of a material breach by Mr. Mertz, including, without limitation, substantial nonperformance of his duties as CEO, conduct that reflects poorly on the Health Care System, or any activity of Mr. Mertz involving criminal conduct or moral turpitude. In addition, the Board may terminate this Agreement if Kaweah Health ceases to operate an acute care facility. Should termination occur under this section, and subject to the limitations of California Government Code sections 53260 and 53261, as applicable, Mr. Mertz shall be entitled to eighteen (18) consecutive monthly payments of his last monthly salary, as well as continuation of the same health insurance benefits at the cost of Kaweah Health. During this eighteen (18) month period following termination, Mr. Mertz shall not be required to perform any employment duties for Kaweah Health. In the event of termination under this Section 10, Kaweah Health agrees to provide Mr. Mertz with outplacement support up to a maximum dollar amount of Five Thousand Dollars (\$5,000). The severance payments, benefits and other arrangements described in this Section 10 will not be payable in the event Mr. Mertz's employment is terminated due to the fact that Mr. Mertz has been charged with any felony criminal offense or with any misdemeanor criminal offense related to substance abuse or to the operation of the Health Care System.

Any monthly severance payments due to Mr. Mertz under this Section 10 shall be offset by any compensation amounts earned by Mr. Mertz as an employee or independent contractor, during the period for which Kaweah Health has a monthly severance payment obligation. No severance payments, benefits or other arrangements

described in this Section 10, shall be payable by Kaweah Health until Mr. Mertz has signed and delivered to Kaweah Health a full release of Kaweah Health and its directors, officers, employees and agents, from any and all legal claims arising out of or in any way related to Mr. Mertz's employment with Kaweah Health. The form and content of the release shall be reasonably acceptable to Kaweah Health.

The severance payments, benefits and other arrangements described in this Section 10 will not be payable in the event Mr. Mertz's employment is terminated due his death or disability.

Notwithstanding any provisions of this Section 10 to the contrary, and as required by California Government Code section 53260, if this Agreement is terminated during the last eighteen (18) months of its term, the maximum cash settlement that Mr. Mertz may receive shall be an amount equal to his monthly salary at the time of termination multiplied by the number of months left on the unexpired term of this Agreement. Further, as required by California Government Code section 53243.2, regardless of the term of this Agreement, any cash settlement that Mr. Mertz may receive from Kaweah Health related to the termination of this Agreement, must be returned to Kaweah Health by Mr. Mertz if he is convicted of a crime involving an abuse of his office or position.

- 11. Entire Agreement. This Agreement constitutes the entire agreement between the parties and contains all the agreements between them with respect to the subject matter hereof. It also supersedes any and all other agreements or contracts, either oral or written, between the parties with respect to the subject matter hereof.
- 12. Amendment. Except as otherwise specifically provided, the terms and conditions of this Agreement may be amended at any time by mutual agreement of the parties, provided that before any amendment shall be valid or effective it shall have been reduced to writing and signed by the President of the Board and Mr. Mertz.
- 13. Severability. The invalidity or unenforceability of any particular provision of this Agreement shall not affect its other provisions, and this Agreement shall be construed in all respects as if such invalid or unenforceable provision had been omitted.

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| 14. Applicable Law. This Agreement shall be construed and enforced under and in accordance with the internal laws, and not the law of conflicts, of the State of California. | | | | | | | | | |
|--|---|--|--|--|--|--|--|--|--|
| | KAWEAH DELTA HEALTH CARE DISTRICT | | | | | | | | |
| Date:, 2025 | By: Michael Olmos President of the Board of Directors | | | | | | | | |
| | CHIEF EXECUTIVE OFFICER | | | | | | | | |
| Date:, 2025 | By:Marc Mertz | | | | | | | | |

| Exhibit A |
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| Executive Compensation Policy |
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| See attached policy consisting of four (4) pages. |
| see attached pointy consisting of four (1) pages. |
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| Kaweah Health CEO Contract December 22, 2025 to June 30, 2029 Page 11 of 13 |





| Policy Number: BOD4 | Date Created: 06/01/2008 | | | | | |
|---|---------------------------|--|--|--|--|--|
| Document Owner: Kelsie Davis (Board Clerk/Executive Assistant to CEO) | Date Approved: 06/27/2025 | | | | | |
| Approvers: Board of Directors (Administration) | | | | | | |
| Executive Compensation | | | | | | |

Printed copies are for reference only. Please refer to the electronic copy for the latest version.

PURPOSE:

This Executive Compensation Policy of Kaweah Delta Health Care District dba Kaweah Health is intended to set forth the rationale and the processes to be utilized by the Board of Directors ("Board") with respect to the compensation of the Chief Executive Officer ("CEO"), and to set forth the rationale and the processes to be utilized by the CEO with respect to the compensation of the other members of the Executive Team.

Currently, competition for quality executives in the healthcare industry is very high while the years of continuous employment of healthcare executives at a specific institution is surprisingly low. Unnecessary turnover in executives, especially the CEO, can cause major disruptions at healthcare institutions, potentially adversely impacting employee relations, Medical Staff relations, strategic planning, organizational development, implementation of programs and services, physician and patient satisfaction and ultimately the quality of care.

It is the position of the Board, in order to maintain appropriate continuity in the Executive Team, while at the same time continuing as good stewards of Kaweah Health's funds, that the CEO and the members of the Executive Team should receive total compensation that is at or near the median for executives in functionally comparable positions at comparable institutions. Comparable institutions will be included, consistent with industry standards, on the basis of number of licensed beds, patient volumes, total operating revenues, nonprofit status, number of full-time employees, and geographic location, among other factors.

It is also the position of the Board, after years of working with an independent consulting firm with expertise in healthcare executive compensation, that incentive compensation for healthcare executives is a common, expected and valuable part of a total compensation package. Accordingly, it will continue to be the policy of Kaweah Health to provide for appropriate incentive compensation for members of the Executive Team as part of their total compensation.

POLICY:

I. Chief Executive Officer

- CEO Contract. Employment of the CEO at Kaweah Health is pursuant to Α. written contract between Kaweah Health and the CEO. California law permits each contract with the CEO to be up to four (4) years in duration. The Board shall evaluate the CEO's performance annually. Any Discussion or negotiation of salary, benefits, or contract terms must be noticed under Gov. Code 54957.6. When negotiating a new or renewed contract with the CEO, the Board President shall be the chief negotiator for the Board and shall work closely with legal counsel for Kaweah Health with respect to the negotiation and completion of the written agreement. The Board President may utilize the assistance of the Board Secretary/Treasurer in conducting and evaluating Final decisions on executive compensation, contracts, CEO negotiations. bonuses, or amendments must be approved in open session by the Board of Directors. The full agreement or summary of terms must be available to the public at the time of approval.
- B. **CEO Base Salary**. The appropriateness of the CEO's Base Salary will be confirmed on an annual basis through the use of an outside and independent consulting firm with nationwide expertise in healthcare executive compensation. Automatic annual adjustment of the CEO's base salary, consistent with adjustments in the base salaries of CEO's in comparable institutions, may be provided for in the written agreement with the CEO. Confirmation of any compensation adjustment pursuant to a written contract provision will be made by the full Board.
- C. Potential CEO Incentive Compensation. Part of the CEO's annual compensation will be on an incentive basis, i.e., based on the successful completion of specific, objectively definable and measurable goals for that contract year. The goals, the potential incentive compensation amount, and the percentage of the total incentive compensation amount attributable to the successful completion of each of the goals must be set in advance, must be in writing, and must be agreed to by the CEO and the Board. The successful completion of each of the goals must be capable of determination on an objective basis. Potential incentive compensation amounts for the CEO for each contract year shall be within the range set forth in the last data received from the healthcare executive compensation consultant, and shall be consistent with the Board's general approach to maintaining the combination of base CEO salary and potential incentive compensation amounts at or near the median for comparable institutions. The Board President and the CEO will confer at the end of the contract year with respect to the CEO's successful completion of the incentive goals, and together they will report their determinations to the full Board. Any incentive compensation amount to be paid to the CEO as the result of

- successful completion of goals must be approved in advance by the full Board.
- D. **Overall Consideration**. As an employee of Kaweah Health, the CEO will be entitled to health and retirement benefits as offered to other employees of Kaweah Health. In evaluating and setting base salaries, incentive compensation, and overall consideration, the Board shall take into consideration and may make adjustments for the overall consideration (which may include health, life and disability benefits, deferred compensation or other retirement benefits, and other perquisites common in the industry) provided to CEO's in comparable institutions, with a view toward having the total overall consideration provided to Kaweah Health's CEO be at or near the median of the total overall consideration provided to CEO's at comparable institutions.
- Executive Team Compensation Other Than the CEO. A. Base Salaries. The appropriateness of the base salaries of Executive Team members other than the CEO will be confirmed on at least a biennial basis through use of an outside and independent consulting firm with expertise in healthcare executive compensation. The CEO and the Board President will confer on an annual basis with respect to the most recent information received from the consultant and the consistency of existing executive compensation ranges with that information. The CEO retains authority to set base salary amounts consistent with the information received from the consultant and consistent with the Board's general approach to maintaining executive base salaries at or near the median for comparable institutions.
 - B. Potential Incentive Compensation. On an annual basis, Kaweah Health will include in its budget a specific amount for potential incentive compensation for members of the Executive Team. The CEO and the Board President will work together, with counsel for Kaweah Health if necessary, to establish specific, objectively definable goals for each of the members of the Executive Team for that fiscal year. The goals, the potential incentive compensation amounts, and the percentage of the total incentive compensation amount for that executive attributable to the successful completion of each goal must be set in advance, must be in writing, and must be agreed to by the Executive Team member in question in advance as indicated by his/her signature on the written goals. The successful completion of each of the goals must be capable of determination on an objective basis. Potential incentive compensation amounts for each of the members of the Executive Team shall be within the ranges set forth in the last data received from the healthcare executive compensation consultant for that position, and shall be consistent with the Board's general approach to maintaining the combination of base executive salaries and potential incentive compensation amounts at or near the median for comparable institutions.
 - E. **Overall Consideration.** As employees of Kaweah Health, the other members of the Executive Team will be entitled to health and retirement benefits as offered to other employees of Kaweah Health. In evaluating base salaries and incentive compensation, the CEO may take into consideration the overall consideration (which may include health, life and disability benefits, deferred compensation or

other retirement benefits, and other perquisites common in the industry) provided to executives in functionally comparable positions at comparable institutions, with a view toward having the total consideration provided to members of Kaweah Health's Executive Team be at or near the median of the total consideration provided to executives in functionally comparable positions at comparable institutions. If the CEO believes that any member of the Executive Team should, on the basis of such information, have his/her salary or incentive compensation re-set above the median for executives in functionally comparable positions at comparable institutions, the CEO shall obtain the prior approval of the Board.

F. This policy shall be reviewed by the Board every three years or upon change in applicable law.

"These guidelines, procedures, or policies herein do not represent the only medically or legally acceptable approach, but rather are presented with the recognition that acceptable approaches exist. Deviations under appropriate circumstances do not represent a breach of a medical standard of care. New knowledge, new techniques, clinical or research data, clinical experience, or clinical or bioethical circumstances may provide sound reasons for alternative approaches, even though they are not described in the document."

| Exhibit B |
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| Evaluation Form |
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| See attached evaluation form consisting of six (6) pages. |
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| Vayyaah Haalth CEO Contract December 22, 2025 to Lune 20, 2020 |
| Kaweah Health CEO Contract December 22, 2025 to June 30, 2029 Page 12 of 13 |



CEO EVALUATION FORM

Dimensions/Characteristics of Performance

Using the following definitions of levels of performance, please indicate below your perceptions and evaluations of the CEO's work performance. Mark only those categories in which you feel able to evaluate his performance. Additional written comments can be made.

| Excellent | Performance is clearly outstanding |
|-----------------------|--|
| | Performance is superior – it far exceeds |
| | standards or expectations |
| | Performance is exceptional on a continuous |
| | basis |
| Good | Performance generally meets or exceeds |
| | standards or expectations |
| | Attains all or nearly all of position objectives |
| Satisfactory | Performance is adequate – it meets standards |
| | or expectations, and is developing within the |
| | position |
| Needs Improvement | Fails to meet one or a few job expectations |
| Unacceptable | Performance is below accepted levels |
| | Fails to meet most job expectations |
| No Basis for Judgment | Have not observed this skill or activity |

| Leadership & Managerial Qualities | Excellent | Good | Satisfactory | Needs Improvement | Unacceptable | No Basis for Judgment |
|---|-----------|------|--------------|----------------------|--------------|--------------------------|
| Functions as a self-starter, setting high personal standards and pursuing goals with a high level of personal drive and energy. | | | | | | |
| Functions as an effective member of a work group, gaining the respect and cooperation of others. | | | | | | |
| Provides effective leadership and direction to hospital staff. | | | | | | |
| Maintains high performance expectations of subordinates. | | | | | | |
| Maintains a work style which is open to constructive suggestions. | П | П | П | П | П | |

| | Excellent | Good | Satisfactory | Needs Improvement | Unacceptable | No Basis for Judgment |
|--|-----------|-------|--------------|----------------------|--------------|--------------------------|
| Demonstrates the leadership, initiative and persistence needed to accomplish goals and objectives. | | | | | | |
| Assigns tasks to appropriate personnel and holds them accountable for their completion. | | | | | | |
| Shows a willingness to try new approaches or methods. | | | | | | |
| Creates a feeling of unity and enthusiasm among those in contact with him. | | | | | | |
| Evaluates programs, practices, policies, procedures and personnel effectively. | | | | | | |
| Analyzes situations to determine basic problems, rather than symptoms, and to develop realistic | | | | | | |
| alternative solutions. Establishes clear vision and direction for | | | | | | |
| organization. Creates an organizational culture that is needed to | | | | | | |
| carry out the mission, strategic directions and organizational goals. | | | | | | |
| Uses creative, innovative problem-solving strategies for adapting to uncertainties and complexities. | | | П | | | |
| Monitors current budget and operational data to assure continued success of the organization. | | | | | | |
| Appropriately communicates matters of importance both upward and downward. | | | | | | |
| Personal Qualities | | | | | | |
| The CEO is a person of integrity. | | | | | | |
| Demonstrates appropriate grooming and attire. | | | | | | |
| | 1 1 1 | 1 1 1 | 1 1 1 | 1 1 1 | 1 1 1 | 1 1 1 |

| Judgment and Sensitivity | Excellent | Good | Satisfactory | Needs Improvement | Unacceptable | No Basis for Judgment |
|--|-----------|------------|--------------|----------------------|--------------|--------------------------|
| Affirms the unique contributions of all persons | | | | | | |
| recognizing their diverse backgrounds and | | | | | | |
| varying needs in the workplace. | $ \Box $ | lп | | П | | |
| Challenges, motivates, evaluates and rewards | | | | | | |
| employees and managers toward the achievement | | | | | | |
| of goals and objectives. | | I_{\Box} | | П | | |
| Values people and shows genuine concern for | | | | | | |
| their well-being. | | | | | | |
| _ | | | | | | |
| Makes sound and timely decisions. | | | | | | |
| · | | | | | | |
| | | | | | | |
| Handles problems in a professional manner. | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| Knowledge and Skills | | | | | | |
| Demonstrates thorough knowledge and | | | | | | |
| understanding of hospital management and | | | | | | |
| operations. | | | | | | |
| Is a prudent steward of physical and financial | | | | | | |
| resources. | | | | | | |
| | | | | | | |
| Assures that facilities and equipment are suitable | | | | | | |
| for the institution's immediate and long-range | | | | | | |
| goals. | | | | | | |
| Assures that the hospital's quality assurance plan | | | | | | |
| is reviewed and revised as necessary on an annual basis. | _ | _ | | _ | | |
| | | | | Ш | | |
| Assures the hospital is in compliance with | | | | | | |
| applicable standards, codes, laws and regulations. | | | | | | |
| Anticipates trands and appartunities affecting | | | | Ш | | |
| Anticipates trends and opportunities affecting hospital operations and develops an appropriate | | | | | | |
| and timely response. | | | | | | |
| Insures that long range investment strategies are | | | | Ш | | |
| optimized within appropriate guidelines for | | | | | | |
| District henefit. | | | | | | |

| Board Relations | Excellent | Good | Satisfactory | Needs Improvement | Unacceptable | No Basis for Judgment |
|--|-----------|------|--------------|----------------------|--------------|--------------------------|
| Works closely with Board of Directors in developing the mission and long- and short-range strategic plans. | | | | | | |
| Communicates well with the Board of Directors, providing appropriate information at and between meetings. | | | | | | |
| Is readily available to individual Board members. | | | | | | |
| Develops with the Board of Directors hospital goals and objectives consistent with the hospital's strategic plan. | | | | | | |
| Works with Board of Directors to create an optimal governance environment. | | | | | | |
| Assesses the hospital financial condition, providing complete reports to the Board of Directors on a monthly basis. | | | | | | |
| Appraises the results of programs and services and reports findings on a regular basis to the Board of Directors. | | | | | | |
| Provides on a regular basis education programs for the Board of Directors. | | | | | | |
| Supports the policies, procedures and philosophy of the Board of Directors. | | | | | | |
| Creates a sense of trustworthiness in Board of Directors/CEO relations. | П | П | П | П | П | П |
| Medical Staff Relations | | _ | | _ | | |
| Has the respect of the Medical Staff as CEO for the District. | | | | | | |
| Communicates with and works closely with the Medical Staff members on matters of mutual concern. | | | | | | |
| Establishes and implements with the Medical Staff an effective credentialing process. Assures Board of Directors involvement and approval. | | | | | | |

| | Excellent | Good | Satisfactory | Needs Improvement | Unacceptable | No Basis for Judgment |
|---|-----------|------|--------------|----------------------|--------------|--------------------------|
| Assists when appropriate with the development and revision of staff bylaws and related policies and control systems. | | | | | | |
| Actively and continuously assesses current and emerging community health care needs and in conjunction with the Medical Staff assumes leadership role in physician recruitment. | П | П | П | П | П | |
| Is an effective liaison between the Board of Directors and Medical Staff. | П | П | П | П | П | |
| Actively represents and supports Board of Directors policies and decisions when dealing with the Medical Staff. | | | | | | |
| Community Relations/Political Effectiveness | | | | | | |
| Develops programs promoting a positive image of hospital, and creates awareness of available services to local community. | | | П | П | П | П |
| Represents the hospital in community activities. | | | | | | |
| | | | | | | |
| Works closely with community leaders in determining local health care needs. | | | | | | |
| Promotes the mission of the hospital | | | | | | |
| | | | | | | |
| Has the respect of his peers in local and state health care organizations. | | | | | | |
| Is willing to listen to diverse views. | | | | | | |
| | | | | | | |
| Maintains an active and advocacy role in promoting the needs of the institution and its mission. | П | П | П | П | П | П |
| Effectively communicates activities of the hospital to the residents of the hospital service area. | | | | П | | |
| Maintains credible rapport with state licensing and JCAHO representatives. | | | | | | |

| Other Comments | : | | | |
|-------------------|---------------------|-----------------------|----------------------|----------------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| STRENGTHS AN | ND DEVELOPME | NT NEEDS | | |
| What are the CE | O's major strength | s? (List 2 or 3) | | |
| l | | | | |
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| 2 | | | | |
| | | | | |
| 3 | | | | |
| | as where the CEO | | | |
|) | | | | |
| | | | | |
| 3 | | | | |
| | | | | |
| What assistance o | or resources may be | e needed to assist th | ne CEO in being m | ore effective? |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| OVERALL PERI | FORMANCE (Circ | cle One) | | |
| Excellent | Good | Acceptable | Needs Improvement | Unacceptable |

| Exhibit C |
|---|
| |
| |
| 2025-2026 Incentive Compensation Goals |
| (See attached goals consisting of two (2) pages) |
| (See attached goals consisting of two (2) pages) |
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| Kaweah Health CEO Contract December 22, 2025 to June 30, 2029 |
| Page 13 of 13 Pages |

OUTSTANDING HEALTH OUTCOMES

Fiscal Year 2026

Strategic Plan Report

Outstanding Health

Board of Directors Report November 2025













OHO FY2026 Moving Kaweah Health Forward in Quality & Patient Safety

Patient Safety Program Enhancements

- Developing new measures surrounding Patient safety to drive and sustain a strong patient safety program
- Enhanced leadership training on high reliability strategies

Healthcare Acquired Infections

- Evidenced based strategies in prevention
- Enhanced engagement with multidisciplinary stakeholders

Complications of care in **Surgical Population**

- Ensuring accurate documentation and coding through strong multidisciplinary partnerships
- Ongoing data analysis and case reviews to identify targeted opportunities in clinical evidenced-base care



FY2026

Strategic Plan Report
Outstanding Health Outcomes

Safety Program Enhancements



Kaweah Health











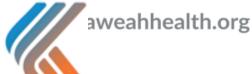


OHO FY2026

Safety Program Enhancement

| Metric Description | FY26 Goal | Description |
|---------------------------------|--|--|
| evidenced based strategies that | High Reliability Leadership Training Establish baseline metrics for enhanced patient safety program | Improve the Patient Safety Program through enhanced proactive evidenced based strategies |

- Develop standardized roles and responsibility for process improvement teams IN PROCESS
- Provide safety training for all leaders IN PROCESS
 - Ongoing Apparent Cause Analysis (ACA) training planned as quarterly sessions starting 1Q 2026
- Completion of Apparent Cause Analyses
 - FY26 Goal: 2 ACA's per Leader (location must have >10 Midas events to be included in count)
 - ACAs tracked in Midas; process of volume tracking and reporting in process
- Training & standardization for safety huddles COMPLETED 3Q 2025
- Optimize event reporting and data analytics
 - Establishing baseline safety metrics through revised work flow of daily Incident Management Meeting;
 9-12 months of data collection needed to establish a reliable & accurate baseline to support the
 Patient Safety Program











FY2026

Strategic Plan Report
Outstanding Health Outcomes

Healthcare Acquired Infections



Kaweah Health











OHO FY26 Plan: HAI Reduction of Standardized Infection Ratio (SIR) (number of actual infections/number of predicted infections by CMS)



| | Nov-24 | Dec-24 | Jan-25 | Feb-25 | Mar-25 | Apr-25 | May-25 | Jun-25 | Jul-25 | Aug-25 | Sep-25 | Oct-25 | Total |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| CLABSI EVENTS | 2 | 1 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 8 |
| CLABSI Predicted | 0.792 | 0.938 | 0.982 | 0.64 | 0.739 | 0.682 | 0.656 | 0.713 | 0.605 | 0.58 | 0.765 | 0.656 | 8.748 |
| CLABSI SIR | 2.53 | 1.07 | 2.04 | 0 | 0 | 1.47 | 0 | 0 | 0 | 0 | 1.31 | 1.52 | 0.91 |
| CLABSI SIR Goal (70th percentile/top 30%) | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 | 0.486 |





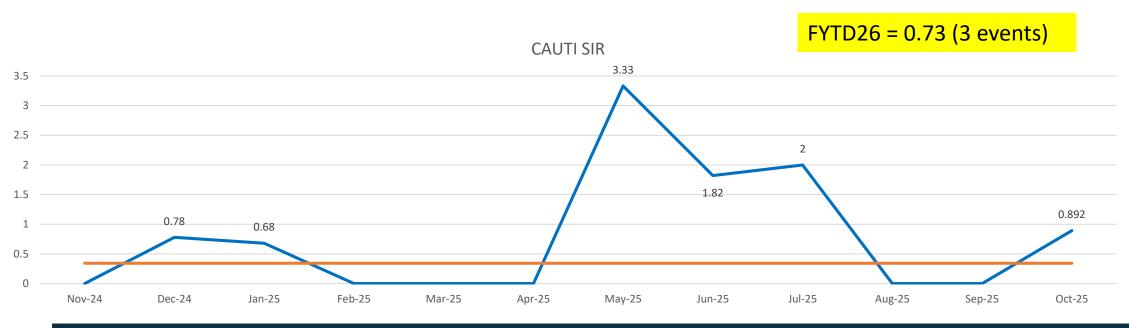








OHO FY26 Plan: HAI Reduction of Standardized Infection Ratio (SIR) (number of actual infections/number of predicted infections by CMS)



| | Nov-24 | Dec-24 | Jan-25 | Feb-25 | Mar-25 | Apr-25 | May-25 | Jun-25 | Jul-25 | Aug-25 | Sep-25 | Oct-25 | Total |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| CAUTI EVENTS | 0 | 1 | 1 | 0 | 0 | 0 | 3 | 2 | 2 | 0 | 0 | 1 | 10 |
| CAUTI Predicted | 1.1 | 1.29 | 1.47 | 1 | 1.23 | 1.05 | 0.9 | 1.1 | 1 | 0.9 | 1.04 | 1.12 | 13.2 |
| CAUTI SIR | 0 | 0.78 | 0.68 | 0 | 0 | 0 | 3.33 | 1.82 | 2 | 0 | 0 | 0.892 | 0.76 |
| CAUTI SIR Goal (70th percentile/to p 30%) | 0.342 | 0.342 | 0.342 | 0.342 | 0.342 | 0.342 | 0.342 | 0.342 | | 0.342 | 0.342 | 0.342 | 0.342 |

kaweahhealth.org









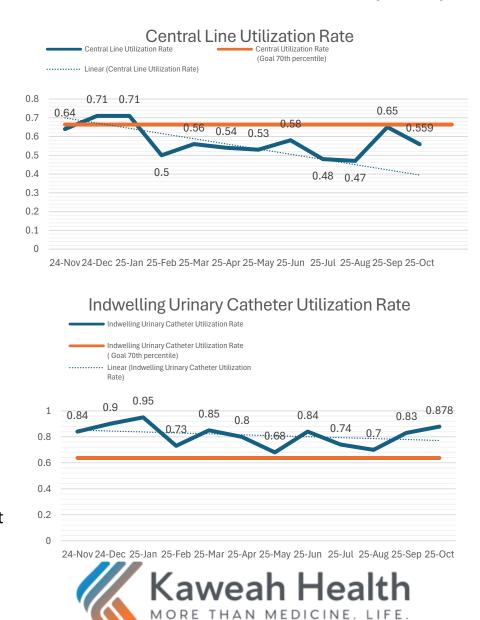
OHO FY26 Plan: HAI Reduction of Standardized Infection Ratio (SIR) (number of actual infections/number of predicted infections by CMS)



OHO FY26 Plan: HAI Reduction of Standardized Infection Ratio (SIR)

The last data point did not meet goal because:

- Evidenced-based prevention strategies to reduce HAIs are not occurring Targeted Opportunities
- Reduce line utilization; less lines, less opportunity for infections to occur
 - Goal: reduce central line utilization ratio to <0.663
 - Nov 2024 Oct 2025 (SUR = 0.581)
 - Goal: reduce urinary catheter ratio to <0.64
 - Nov 2024 Oct 2025 (SUR = 0.811)
- MRSA nasal and skin decolonization for patients with lines.
 - Goal: 100% of at-risk patients nasally decolonized
 - July 2025 Oct 2025 100% of screen patients nasally decolonized
 - Data under evaluation, case reviews indicated that all SNF patients are being screened upon admission (Mar- Oct 2025)
 - Jul 2024 Goal: 100% of line patients have CHG bathing
- Improve hand hygiene (HH) through increased use of BioVigil electronic HH monitoring system
 - Goal: 60% of staff are active users of BioVigil
 - FY2025 56% August 2025 to October 2025 61% of staff are active users
 - HH Compliance rate overall 94.3%
 - Improve environmental cleaning effectiveness for high-risk areas
 - Goal: >90% of areas in high-risk areas are cleaned effectively the first time (all areas not passing are re-cleaned immediately)
 - FY2025 88% Pass cleanliness effectiveness testing











FY2026

Strategic Plan Report
Outstanding Health Outcomes

Patient Safety Indicator (PSI-90)



Kaweah Health







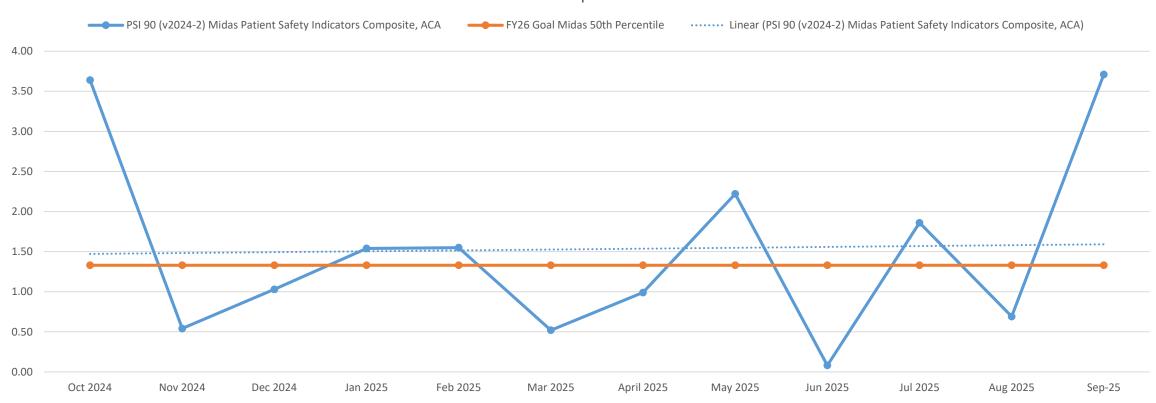




OHO FY26 Update: PSI-90



FYTD26 = 2.23 (11 events)



OHO FY26 Update: PSI-90

Targeted Opportunities

- Timely identification of new trends in any PSI 90 component (there are 10 individual measures that make up the PSI90 composite measure)
- Focus on PSI 11 Respiratory failure (PSI 11 is the highest weighted PSI within the PSI 90 composite score)
- Emphasis on cardiovascular surgical population (5/11 cases during evaluation period)
- CMS counts any re-intubation as PSI 11, but ~50% of cases were for airway protection, not true respiratory failure, possibly inflating rates
- Evaluating evidence-based practices for PSI 11 including such as early warning of deterioration processes, ventilation management

| CURRENT IMPROVEMENT ACTIVITIES | EXPECTED COMPLETION DATE | BARRIERS |
|--|--------------------------|---|
| Concurrent PSI case reviews to identify and ACT on opportunities and emerging trends in documentation, coding and clinical opportunity | Ongoing | Transitions of Quality & Patient Safety Resources |
| Collaboration with physician champion to further evaluate initial case reviews and evidence-based opportunities for PSI 11 | 11/28/25 | Transitions of Quality & Patient Safety Resources |
| Discussion with HIM and finance to explore opportunities for adjustment in coding | 11/28/25 | Transitions of Quality & Patient Safety Resources |



QUESTIONS?

The pursuit of healthiness





Separator Page

UPDATE

Patient & Community Experience Board Report

November 2025

















Patient Experience Matters



Opportunities and insights to increase patient satisfaction.

Kaweah Health October 2025

Survey Scores

Org HCAHPS - 72.2 59th Percentile

> Inpatient NPS-61.5 35th Percentile

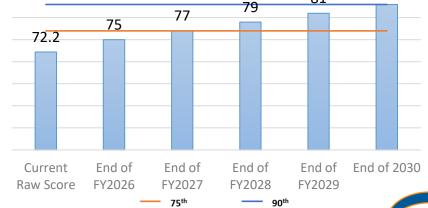


NPS - 76.2 15th Percentile

Fiscal Year Data

July 2025 - September 2025

5 Year HCAHPS Goal



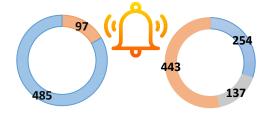
October 2025

Rounding 300 Rounds

MIDAS 68 Opened

ED Rounding 170 Rounds

Service Alerts





Human Understanding - 75.0 11th Percentile

PRIORITIES FOR ORGANIZATION

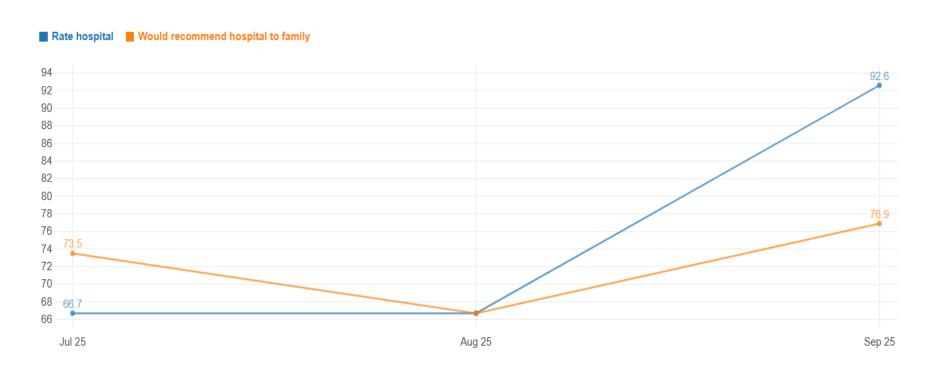
- Informed of delays
- **Providers knowing medical history**
- Quiet rooms at night
- Spending enough time with patient
- **Providing consistent information**

Patient Experience Phone Line - X5151

Patient Experience Office Hours – Tuesday 9:00am-10:00am; (G2Meeting)



HCAHPS Trend July 2025 – September 2025

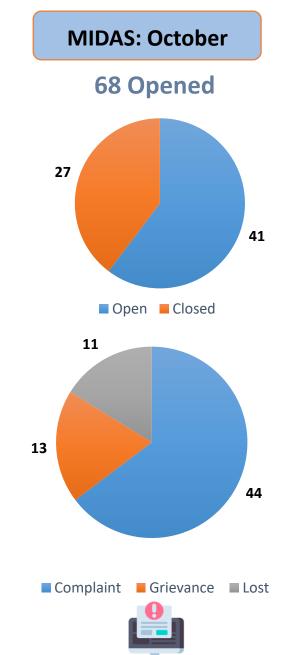


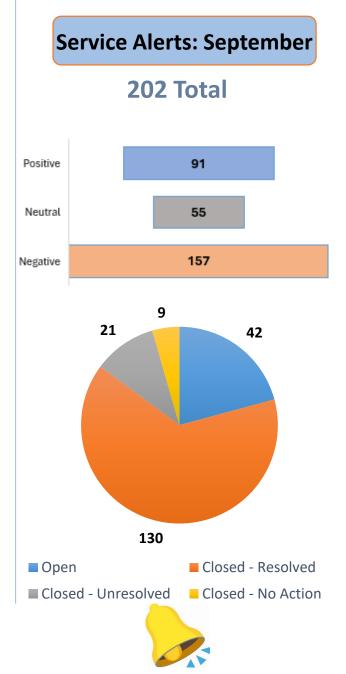
| Question | Benchmark | Jul 25 | Aug 25 | Sep 25 |
|------------------------------------|-----------|----------------|----------------|----------------|
| Rate hospital | 71.4 | 66.7 n = 33 | 66.7 n = 33 | 92.6 n = 27 |
| Would recommend hospital to family | 72.6 | 73.5 n = 34 | 66.7 n = 33 | 76.9 n = 26 |
| | | | | |



185/358

Rounding: October 300 Rounds 4% 22% 74% ■ Positive ■ Complaints ■ Midas

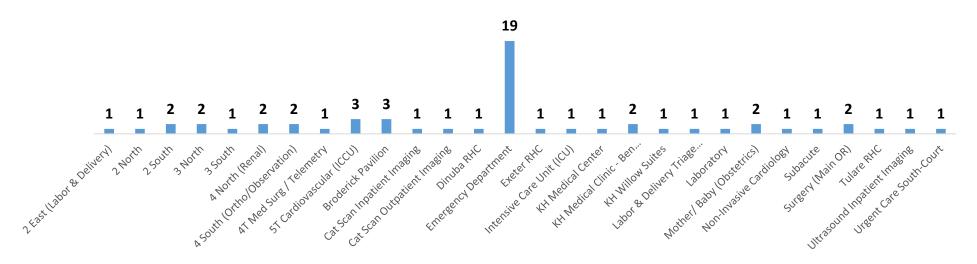




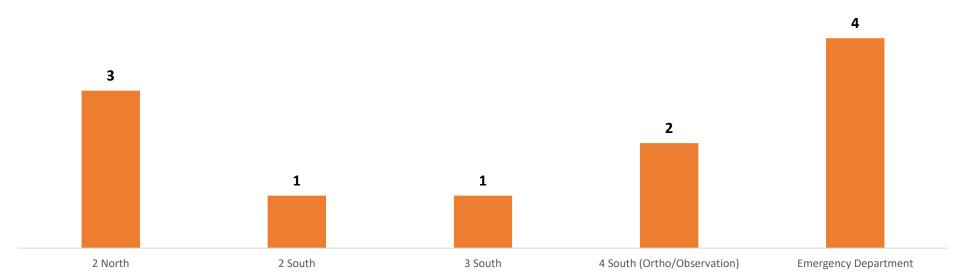


MIDAS: October 68 Opened

Complaints & Grievances

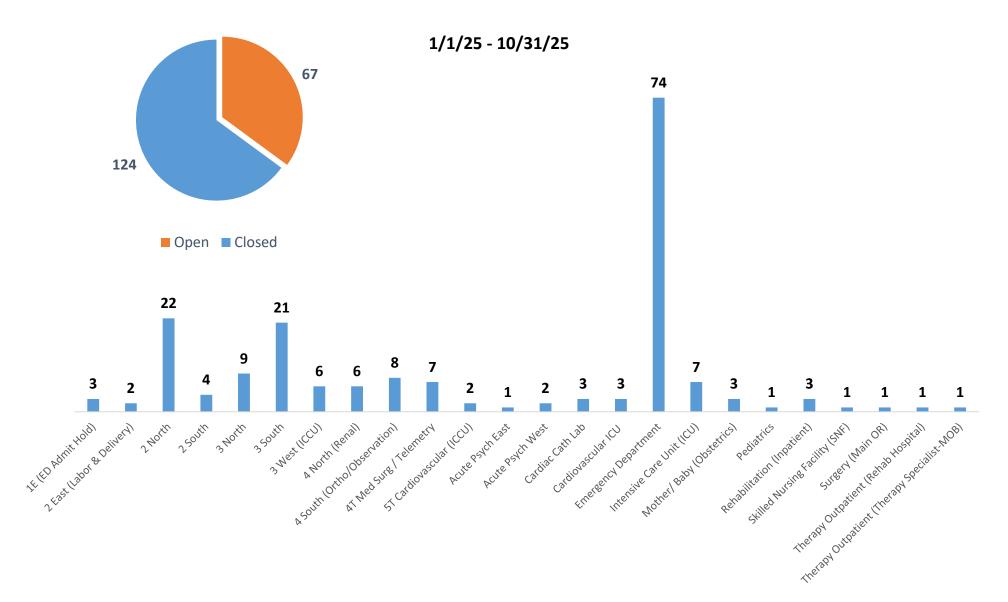


Lost Belongings

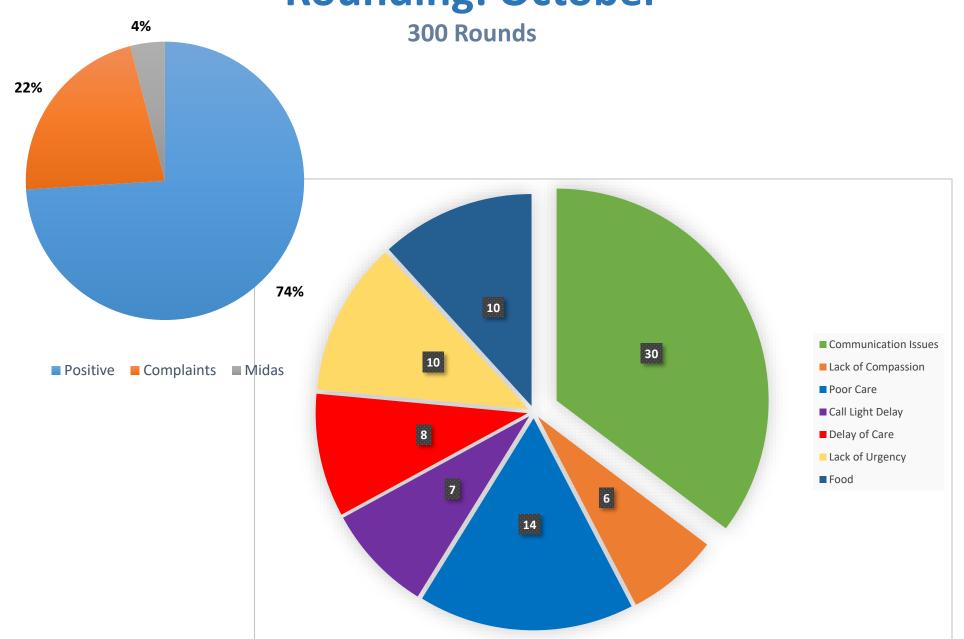


Lost Belongings

Year to Date Total: 191

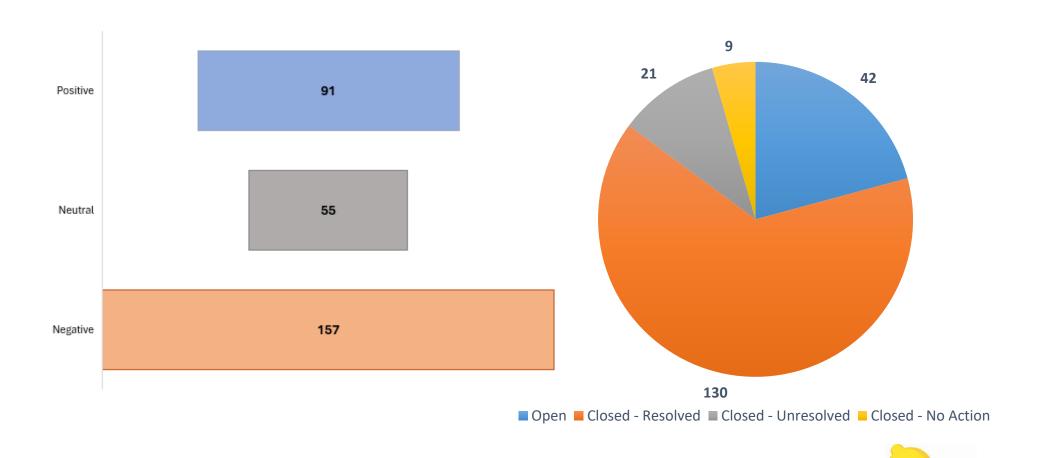


Rounding: October



Service Alerts: September

202 Total



Priorities

September Data

| Question Friendly Text | Positive Score | Respondent n-size |
|--|----------------|-------------------|
| Trust providers w/ care | 57.6 | 1,652 |
| Safety was priority | 55.3 | 847 |
| Spent enough time with patient | 38.1 | 926 |
| Care providers explain things | 60.9 | 1,536 |
| Informed of delays | 33.7 | 826 |
| Nurses explained things understandably | 56.4 | 243 |
| Received consistent info | 38.8 | 979 |
| Received right treatment | 64.3 | 631 |
| Providers knew medical history | 30.8 | 214 |
| Room quiet at night | 44.9 | 207 |
| Family involved as you wanted | 63.3 | 766 |
| Knew medical history | 55.5 | 832 |

ROUNDING

October Executive Team Rounds = 9 executive rounds

| Executive | Date |
|------------|-------|
| Gary H. | 10/27 |
| Marc M. | 10/8 |
| | |
| Jag B. | 10/23 |
| Malinda T. | 10/29 |
| Dianne C. | 10/21 |
| | |
| Schlene P. | 10/7 |
| Ben C. | 10/30 |
| | |
| Ryan G. | 10/13 |
| Paul S. | 10/2 |
| | |
| Doug L. | 10/9 |

IDEAL ENVIRONMENT

Ideal Environment

Strategic Plan Update

November 2025















Ideal Environment

Areas of Focus

Kaweah Care
Culture

Expand Kaweah
Health University
& Growth in
School
Partnerships

Ideal Practice Environment











Kaweah Care Culture Work Plan (Tactics)

| Work Pl | Work Plan (Tactics) | | | | | | | | |
|---------|---|------------|------------|-----------------|----------|---|--|--|--|
| # | Name | Start Date | Due Date | Assigned To | Status | Last Comment | | | |
| 1.1.1 | Continue development of the Kaweah Care Culture | 07/01/2025 | 06/30/2026 | Hannah Mitchell | On Track | The Executive Team and Directors of Organizational Development, Patient and Community Experience, Marketing, Medical Staff and GME meet on a monthly basis to further projects and initiatives surrounding the culture. Details are presented at the Board sub-committees for Patient Experience and Human Resources. The outcomes will be measured by the performance of our Employee and Physician engagement surveys in June 2026. | | | |
| 1.1.2 | Ensure Competitive Compensation and Benefits | 07/01/2025 | 06/30/2026 | Hannah Mitchell | On Track | Competitive compensation continues to be monitored during ongoing review of retention and recruitment and market adjustments are made according to need. The annual review of all salary ranges occurs in the fall with CHA data. We continue to promote growth and development through career and clinical ladders, as well as certifications. Employee benefits remain competitive. The change to Luminare from TKFMC continues as a journey with cost-shifting via medical access tiers. Success has been achieved through greater utilization of Kaweah Health services, nearing 75% where we were previously at 50%. We are working now on CY2026 benefits but do not expect significant change. | | | |
| 1.1.3 | New Leader Selection and Development | 07/01/2025 | 06/30/2026 | Hannah Mitchell | On Track | We have successfully hired a number of new Directors, bringing new ideas and talent to Kaweah Health. In January 2026, Organizational Development and Clinical Education will partner to explore opportunities to expand new leader onboarding and improve processes. | | | |

Kaweah Care Culture Work Plan (Tactics)

- Kaweah Care Steering Subcommittees
 - Community and Patient Experience and Engagement
 - Employee Experience and Engagement
 - Physician Experience and Engagement
- New onboarding and offboarding surveys through NRC launched November 2025
- Project to expand new leader onboarding and improve processes kicks off January 2026
- Working on new interview guide for leaders
- Employee Engagement Survey June 2026 through new vendor NRC
- Promote growth and development through career and clinical ladders, as well as certifications
- Continued market review of compensation and adjustments where applicable
- Continued review of Employee Benefits to ensure competitiveness















Kaweah Care Culture

Performance Measures (Outcomes)



- Goal: < 12%; 10/31/25: 14%
- Decrease Direct Patient Care RN Turnover Rate to meet CHA statewide statistics
 - Goal: < 14%; 10/31/25: 17%
- Decrease New Hire Turnover Rate (leaving <6 months)
 - Goal: < 15%; 10/31/25: 16%
- Decrease RN New Hire Turnover Rate (leaving <6 months)
 - Goal: < 14%; 10/31/25: 12%
- Improve Employee Engagement Survey Results
 - Goal: > 4.22; 7/1/25: 4.20 (next survey June 2026)















Expand Kaweah Health University& Growth in School Partnerships

Work Plan (Tactics)

| Work Pl | an (Tactics) | | | | | |
|---------|---|------------|------------|--------------------|----------|--|
| # | Name | Start Date | Due Date | Assigned To | Status | Last Comment |
| 1.3.1 | Continue to build partnerships with local colleges and universities for nursing programs; expand into other educational programs beyond nursing for KH employees. | 07/01/2025 | 06/30/2026 | Kelly Pierce | On Track | Supporting Carrington (formerly SJVC) with their desire to start a Radiology Technologist program her in the valley. Working with COS on the Apprenticeship Models for the various Nursing programs there. |
| 1.3.2 | Monitor the retention and graduation of KH employees in sponsored programs. | 07/01/2025 | 06/30/2026 | Kelly Pierce | On Track | COS Year-Round Program (Started 5/2022, Graduated 7/2024): Retained 75% (9 out of 12) of Kaweah-sponsored employees from the first graduating cohort; all 9 are licensed RNs. SJNC Cohort (Started 8/2023, Graduated 4/2025): Retained 100% (3 out of 3) of Kaweah-sponsored employees; only 1 is currently working as a licensed RN and 2 are pending boards. OOS Year-Round Program (Started 7/2023, Graduated 7/2025): Retained 100% (8 out of 8) of Kaweah-sponsored employees; 7 are licensed RNs and 1 is pending boards. Unitek Program: First cohort expected to graduate in 1/2026 (13 total: 10 employees, 3 community members). Overall student Retertion rate of 99%. Out of 148 students, 2 sponsored employees have withdrawn from the program entirely—1 terminated and 1 active employee). |
| 1.3.3 | Expand local high school volunteer opportunities at KH | 07/01/2025 | 06/30/2026 | Kelly Pierce | On Track | Supported Exeter Unified to get a grant to start at Health Academy for school year 25/26. Continuing to foster relationships with PUSD, JJ Cairns Lindsay, TJUHSD, COJUSD, and HJUHSD resulting in more cohorts of students coming throughout the school year not just summer. Continuing to support VUSD and expand as able into nontraditional healthcare career options. Participating in numerous high school career and volunteer fairs letting them know about opportunities here. In early discussions with Farmersville, Woodlake, and Exeter about how we can support their recently created health academy programs. |
| 1.3.4 | Expand Kaweah Health University | 07/01/2025 | 06/30/2026 | Hannah Mitchell | On Track | We have launched 10 new KHU Scholars Programs FYTD: Healthcare Billing, Coding & Documentation, Pharmacy Excellence I (ACPE CE Eligible), Spanish for Healthcare, Lean Six Sigma (Certification Prep & Exam), Professional in HR (PHR®) Exam Prep, Innovative Thinking & Creativity, Anger & Conflict Management, Project Management Professional (PMP®) Exam Prep, Certified Associate in Project Management (CAPM®) Exam Prep, and Mental Health Matters: Supporting Yourself and Others. We have completed one cohort of the Emerging Leaders program and started one in October 2025. Our first Leadership Academy cohort started in October 2025, with our second starting February 2026. In addition, we have completed four Leader Learning Path sessions and had |
| 1.3.5 | Market Unitek program internally and externally to expand the pool of qualified candidates. | 07/01/2025 | 06/30/2026 | Kelly Pieroe | On Track | four Lunch and Learn sessions. Our 6th cohort 0.25 employees started in the Unitek program. We currently have about 1.45 employees participating, with three cohorts graduating in 2026. Successful partnerships continue with COS, SJVC, Porterville College, Fresno City College and Gurnick. |

Expand Kaweah Health University *Work Plan (Tactics)*

- KHU Scholars Program
- Monthly Education at Leadership Team Meetings
- SME Lunch and Learns
- Emerging Leaders
- Leadership Academy
- Coming Soon KHU TeamBuilder Kits











The Future Present

Local RN Graduates













Growth in School Partnerships *Work Plan (Tactics)*

- Unitek School of Nursing
 - Recently 6th cohort of 25 employees started
 - Currently have about 145 employees participating
 - Three cohorts graduating in 2026
- Partnerships with COS, SJVC, Porterville Adult School, Fresno City College & Gurnick
 - Helping Carrington College (SJVC) with state approval of their new Rad Tech program
 - Exploring PT/OT partnerships with Fresno State students
 - Working with COS on the Apprenticeship Models for Nursing programs







Retention and Graduation Work Plan (Tactics)

- COS Year-Round Program
 - Started 5/2022, Graduated 7/2024
 - Retained 75% (9 out of 12) from the first graduating cohort; all 9 are licensed RNs
- SJVC Cohort
 - Started 8/2023, Graduated 4/2025
 - Retained 100% (3 out of 3); 1 is working as a licensed RN and 2 are pending boards
- COS Year-Round Program
 - Started 7/2023, Graduated 7/2025
 - Retained 100% (8 out of 8); 7 are licensed RNs and 1 is pending boards
- Unitek Program
 - First cohort expected to graduate in 1/2026 (13 total: 10 employees, 3 community)
 - Overall student Retention rate of 99%

Local High School Volunteers Work Plan (Tactics)

- Fostering local school relationships, resulting in more students throughout the year
- Participating in numerous high school career and volunteer fairs
- Exeter Unified grant to start Health Academy for school year 25/26
- Supporting VUSD and expand as able into nontraditional healthcare career options
- Discussions with Farmersville, Woodlake, and Exeter about recently created health academy programs







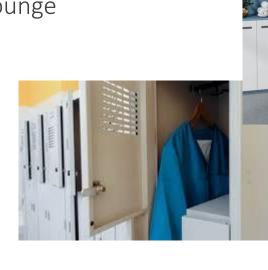
Ideal Practice Environment Work Plan (Tactics)

| Vork Pl | an (Tactics) | | | | | |
|---------|---|------------|------------|----------------|----------|---|
| # | Name | Start Date | Due Date | Assigned To | Status | Last Comment |
| 1.2.1 | Improve Physician and Advanced Practice Provider Retention and Wellness. | 07/01/2025 | 06/30/2026 | Shannon Vinson | On Track | Well Being of Medical Staff & Advanced Practice Professionals: The Medical Staff Well- Being Committee has revised its meeting cadence and monthly meetings will begin on November 19, 2025. The committee is evaluating the benefits of adding Advanced Practic Provider (APP) representation to broaden engagement and perspective from our APP partners. During the upcoming meeting, the committee will discuss development of targeted initiatives to support overall clinician health and well-being |
| | | | | | | Retention: The medical staff has committed to developing and implementing mentorship opportunitie for new clinicians, as well as those expressing interest in leadership roles and those that have been identified as potential leaders within Kaweah Health. |
| | | | | | | The medical staff office is working with the medical staff officers to develop Key Performance Indicators (KPIs) to track progress and measure the impact of well-being and retention initiatives. |
| 1.2.2 | Develop Leadership Training Curriculum for Operational Directors, Division Chiefs and Medical Staff Service Line Directors. | 07/01/2025 | 06/30/2026 | Shannon Vinson | On Track | The Medical Staff Office has initiated discussions with medical staff officers to strengther collaboration between Kaweah's medical staff and operational leaders. These efforts include the development and implementation of a multidisciplinary training curriculum designed to support leadership growth and alignment across teams. Work is underway to define specific goals, objectives, and Key Performance Indicators (KPIs) to measure the effectiveness and impact of these initiatives. |
| 1.2.3 | Develop a follow-up action plan from the physician survey results. | 07/01/2025 | 06/30/2026 | Shannon Vinson | On Track | Updates related to Workspace Enhancement, KD Hub Optimization, Physician Engagement and Onboarding and Mentorship initiatives are regularly presented and tracked through the Kaweah Care Steering Committee to monitor progress and ensure alignment with these organizational priorities. |

Ideal Practice Environment

Work Plan (Tactics)

- Workspace Enhancement
 - Surgeon Locker Rooms and Lounge, and Physician Lounge Medical Resource Center (Library)
- Dedicated Workspace
 - Medical Center Workstations
 - Clinic Workstation on Wheels (WOW)
- KDHub Optimization
 - Computer Access Optimization
 - Cerner Connect Messaging
 - Informatics Team Department Reps
 - Facilitate Computer Education/Reference Access
 - Implement Physician Documentation Improvements

















Ideal Practice Environment Work Plan (Tactics)

- Onboarding Medical Staff
 - Optimize Recruitment to Active Staff Process
 - Coordinate Process Across Stakeholders
- Mentoring Medical Staff
 - Provide Health System Education & Training
 - Regulatory Requirements
 - Medical Staff Policies
 - Support Physician Orientation
 - Utilize Established Physicians for Practice Guidance
 - Provide Support for Community Introductions













Ideal Practice Environment

Performance Measures (Outcomes)

• Improve Physician and Advanced Practice Provider Engagement Surveys to > 3.85



FINANCIALS

CFO Financial Report

Month Ending October 2025



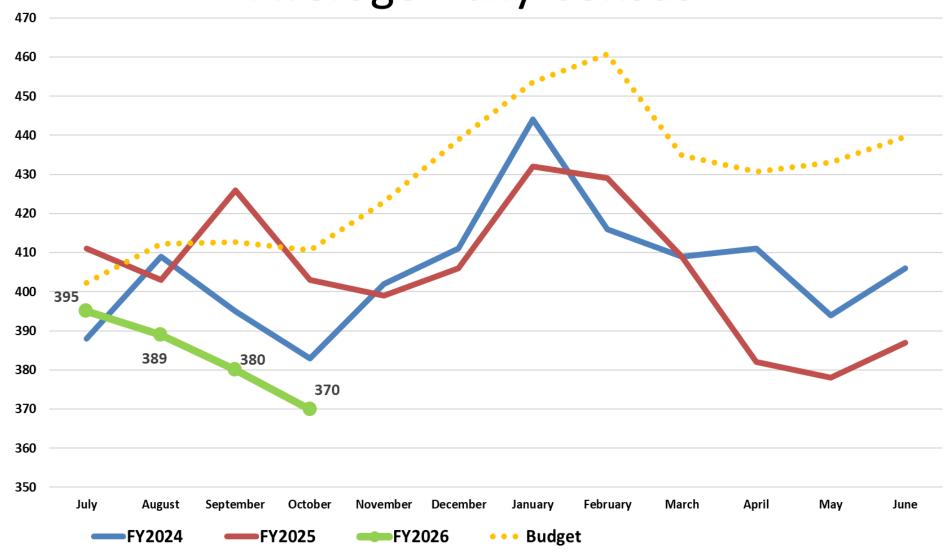


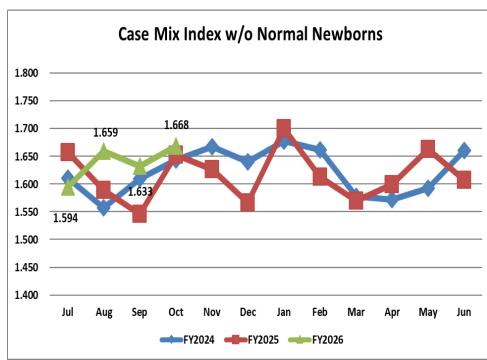


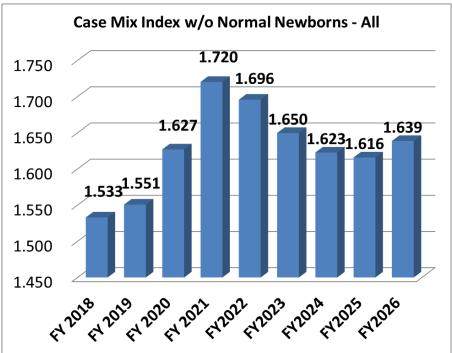


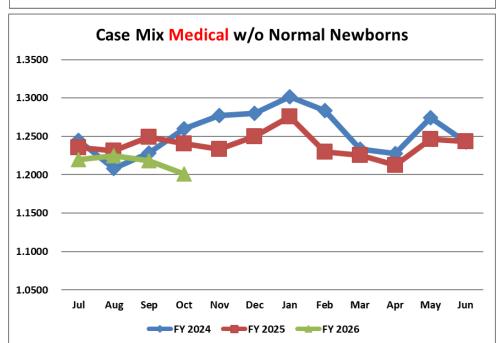


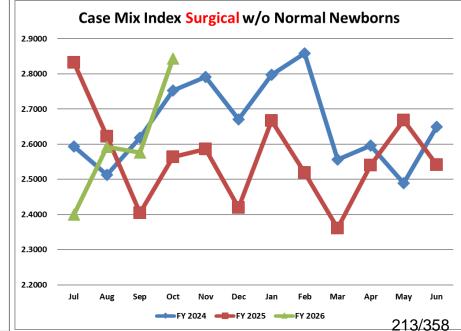
Average Daily Census



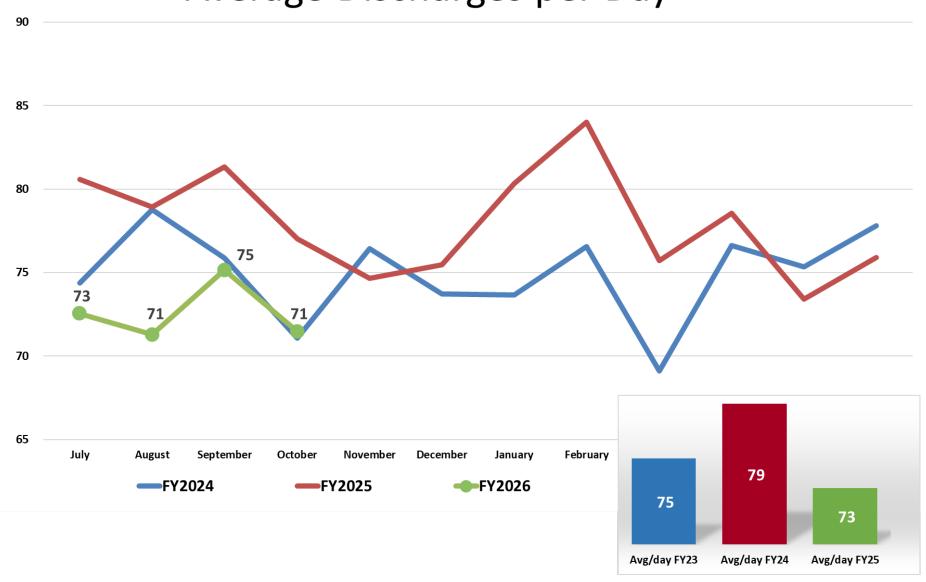




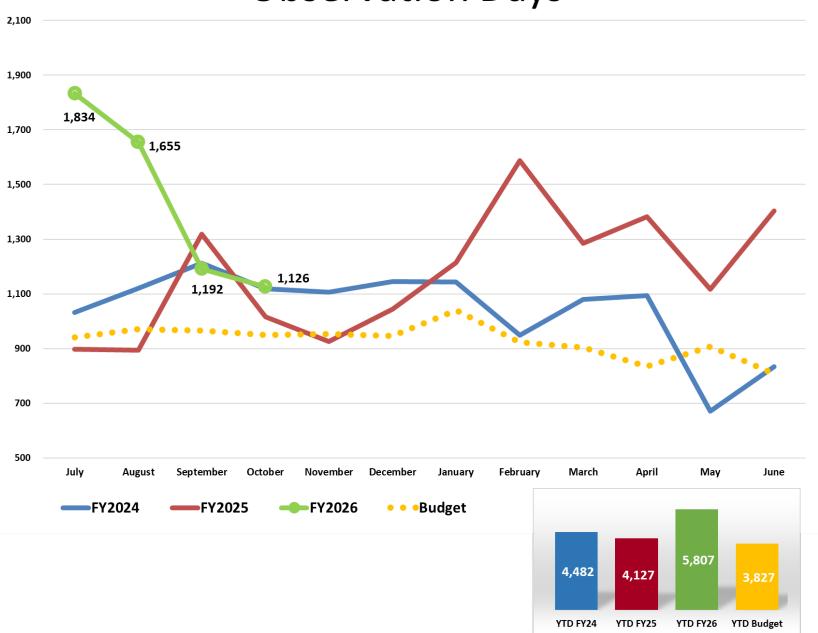




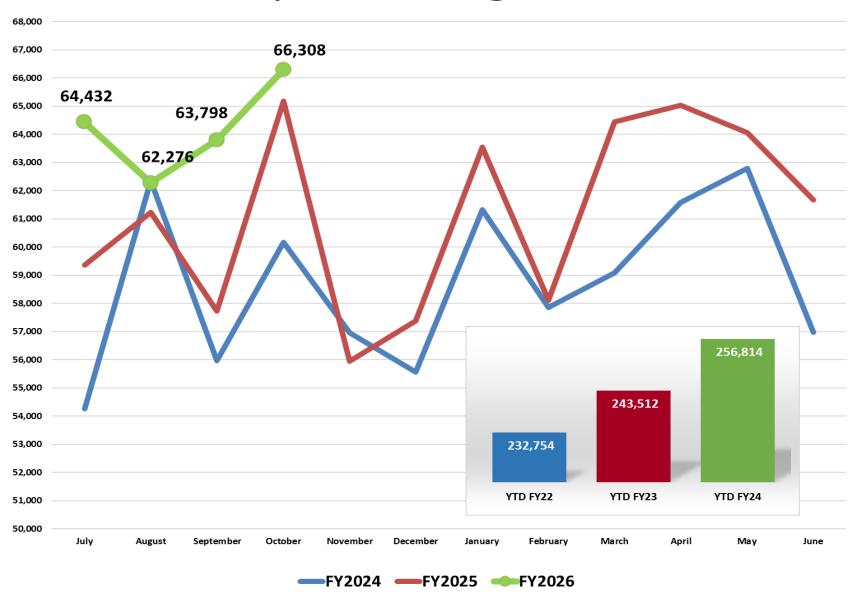
Average Discharges per Day



Observation Days



Outpatient Registrations



Adjusted Patient Days



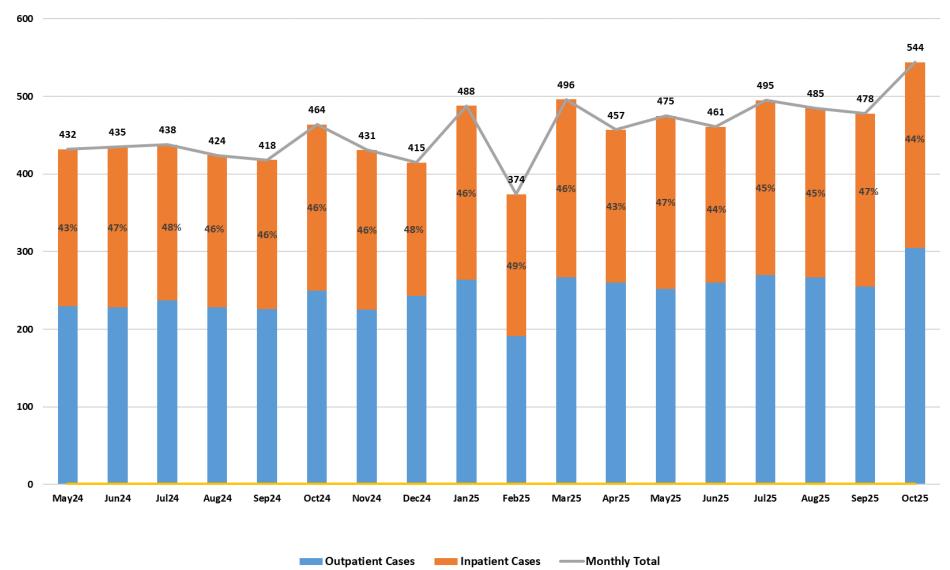
Statistical Results – Fiscal Year Comparison (Oct)

| | Actual Results | | Budget | Budget ' | Variance | |
|--------------------------|----------------|----------|-------------------|----------|----------|----------|
| | Oct 2024 | Oct 2025 | % Change Oct 2025 | | Change | % Change |
| Average Daily Census | 403 | 370 | (8.2%) | 411 | (41) | (9.9%) |
| KDHCD Patient Days: | | | | | | |
| Medical Center | 8,303 | 7,496 | (9.7%) | 8,422 | (926) | (11.0%) |
| Acute I/P Psych | 1,153 | 1,297 | 12.5% | 1,519 | (222) | (14.6%) |
| Sub-Acute | 971 | 863 | (11.1%) | 927 | (64) | (6.9%) |
| Rehab | 641 | 701 | 9.4% | 633 | 68 | 10.7% |
| TCS-Ortho | 372 | 443 | 19.1% | 383 | 60 | 15.7% |
| NICU | 453 | 276 | (39.1%) | 380 | (104) | (27.4%) |
| Nursery | 590 | 391 | (33.7%) | 468 | (77) | (16.5%) |
| Total KDHCD Patient Days | 12,483 | 11,467 | (8.2%) | 12,732 | (1,265) | (9.9%) |
| Total Outpatient Volume | 65,193 | 66,309 | 1.7% | 70,744 | (4,435) | (6.3%) |

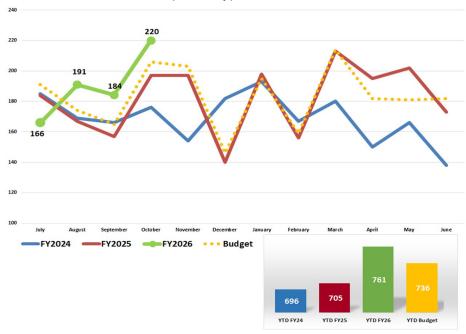
Statistical Results – Fiscal Year Comparison (Jul-Oct)

| | Actual Results | | Budget | Budget ' | Variance | |
|--------------------------|----------------|------------------------------|---------|-----------|----------|----------|
| | FYTD 2025 | FYTD 2026 % Change FYTD 2025 | | FYTD 2025 | Change | % Change |
| Average Daily Census | 411 | 383 | (6.7%) | 409 | (26) | (6.4%) |
| KDHCD Patient Days: | | | | | | |
| Medical Center | 34,778 | 30,681 | (11.8%) | 33,664 | (2,983) | (8.9%) |
| Acute I/P Psych | 4,547 | 5,419 | 19.2% | 5,811 | (392) | (6.7%) |
| Sub-Acute | 3,678 | 3,479 | (5.4%) | 3,652 | (173) | (4.7%) |
| Rehab | 2,289 | 2,475 | 8.1% | 2,474 | 1 | 0.0% |
| TCS-Ortho | 1,356 | 1,735 | 27.9% | 1,558 | 177 | 11.4% |
| NICU | 1,760 | 1,507 | (14.4%) | 1,452 | 55 | 3.8% |
| Nursery | 2,092 | 1,848 | (11.7%) | 1,755 | 93 | 5.3% |
| Total KDHCD Patient Days | 50,500 | 47,144 | (6.7%) | 50,366 | (3,222) | (6.4%) |
| Total Outpatient Volume | 243,503 | 262,396 | 7.8% | 280,694 | (18,298) | (6.5%) |

Cath Lab Patients (IP & OP)



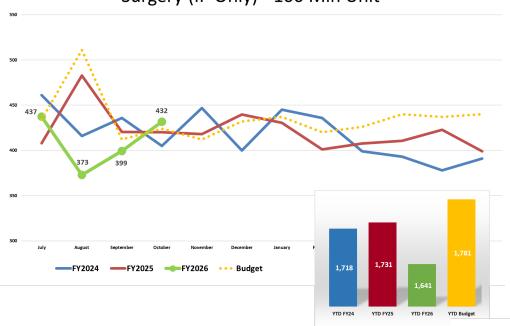
Cath Lab (IP Only) – 100 Min Units

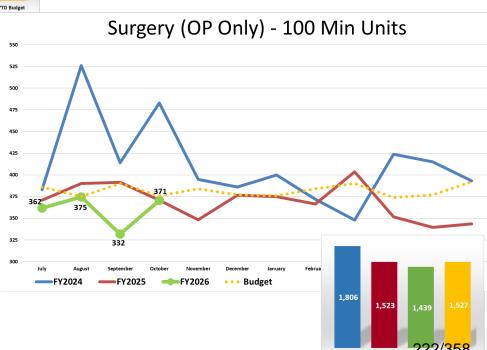


Cath Lab (OP Only) – 100 Min Units

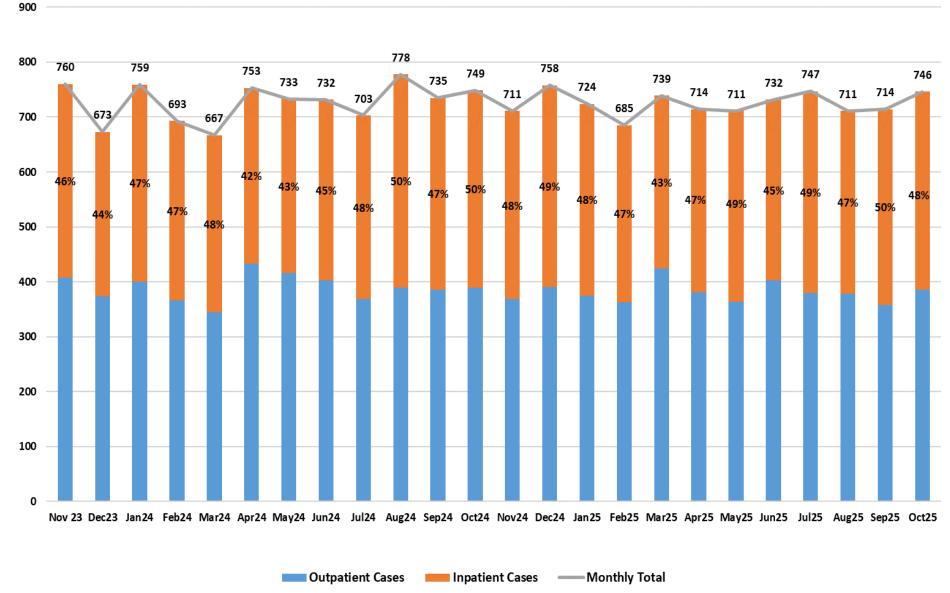


Surgery (IP Only) - 100 Min Unit

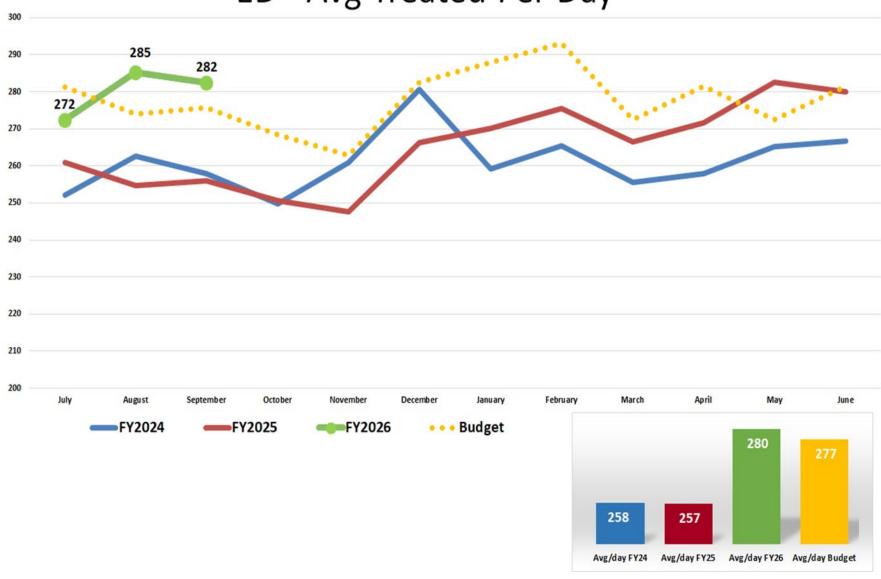




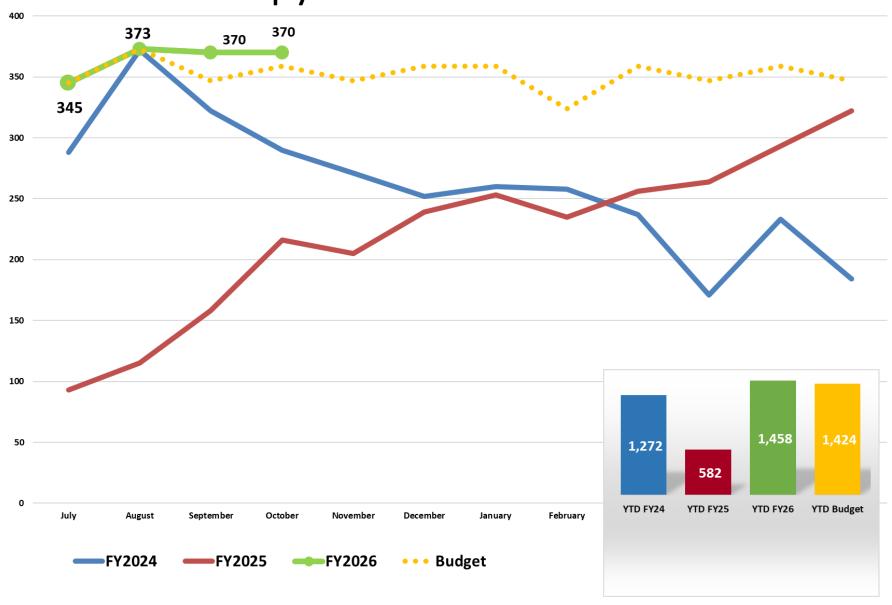
Surgery Cases (IP & OP)



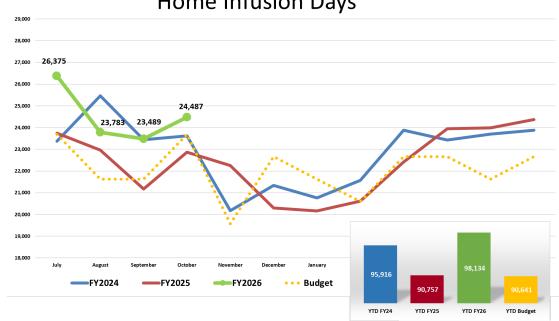
ED - Avg Treated Per Day



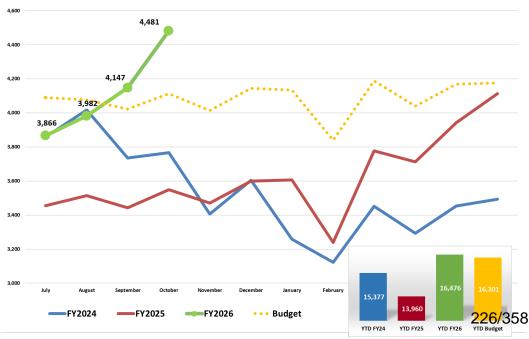
Therapy-Wound Care Encounters



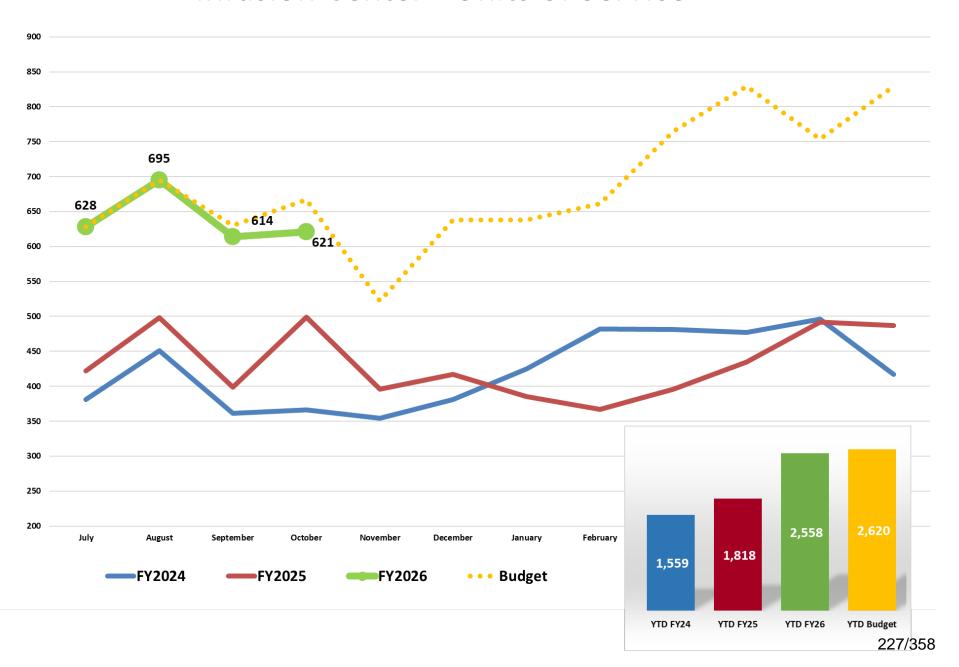
Home Infusion Days



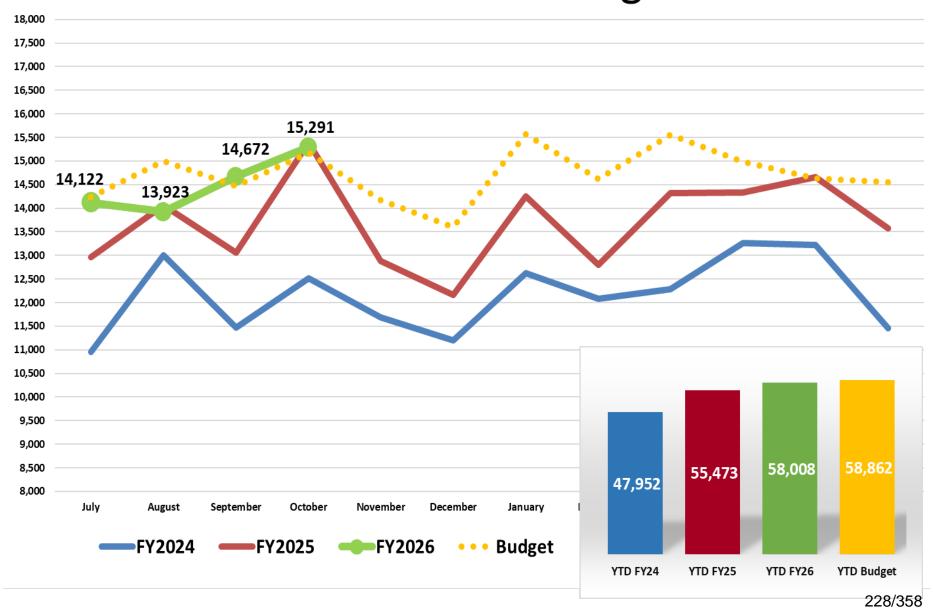
Hospice Days

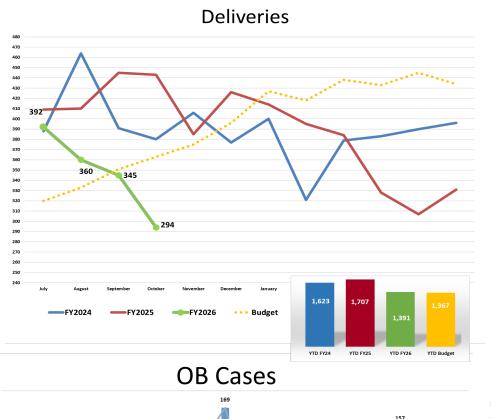


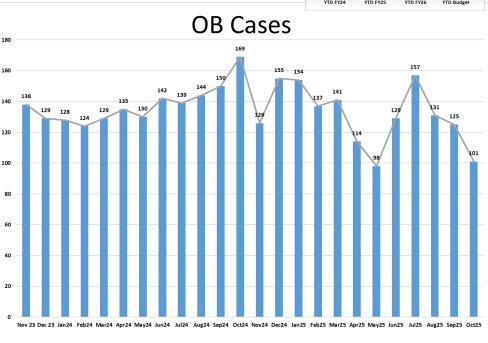
Infusion Center - Units of Service



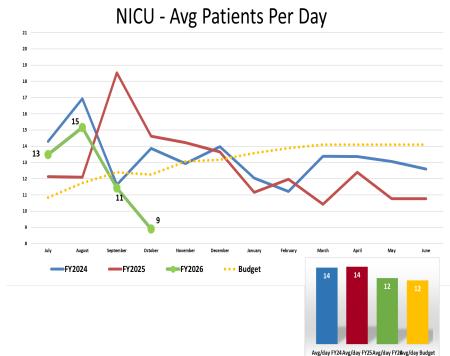
Rural Health Clinics Registrations

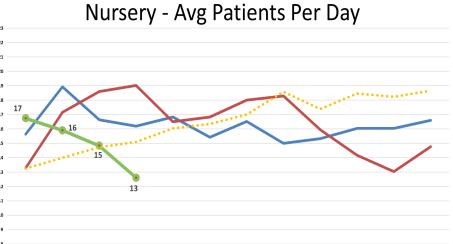




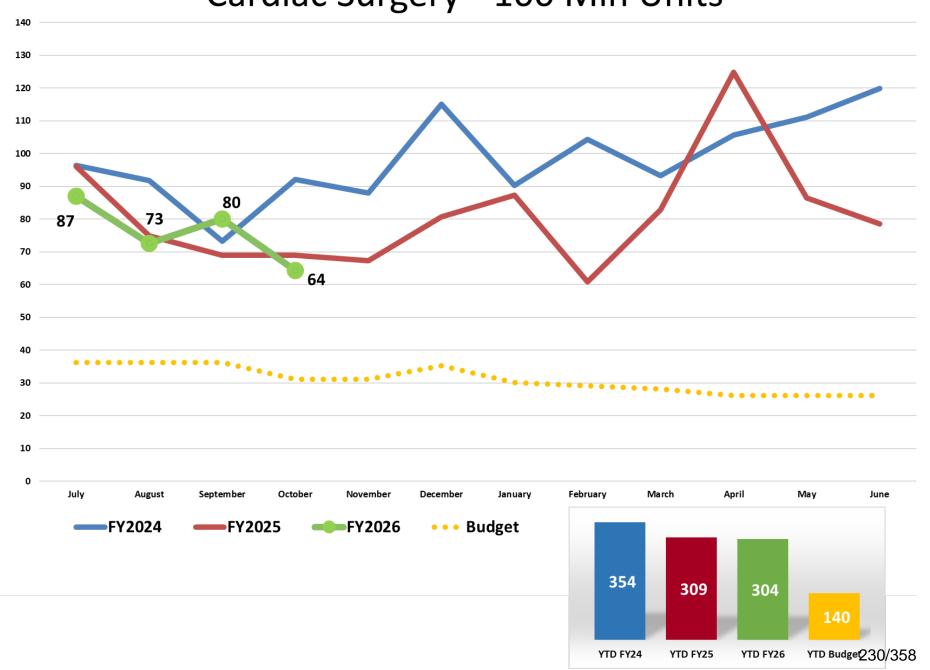


Cases — Monthly Total

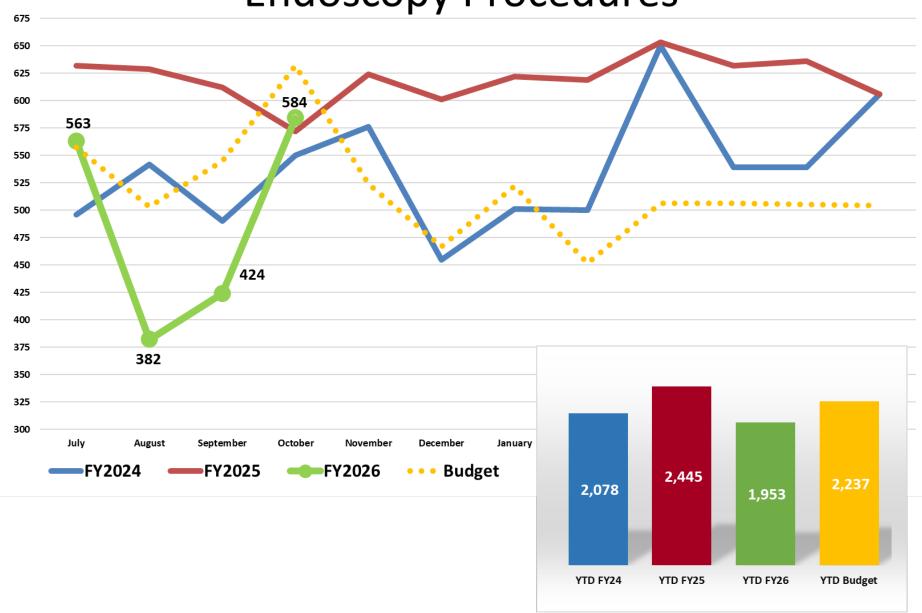




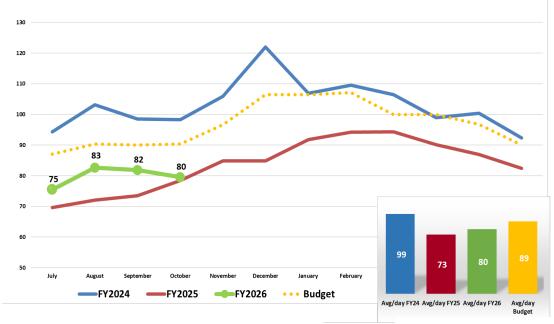
Cardiac Surgery - 100 Min Units



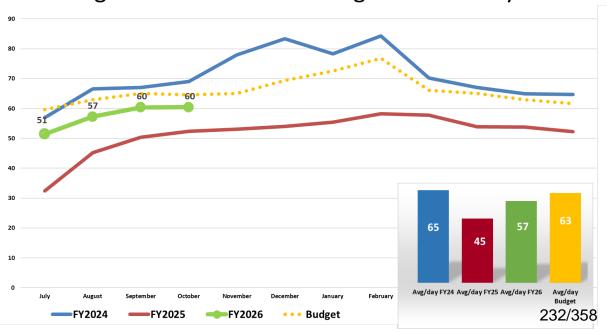
Endoscopy Procedures



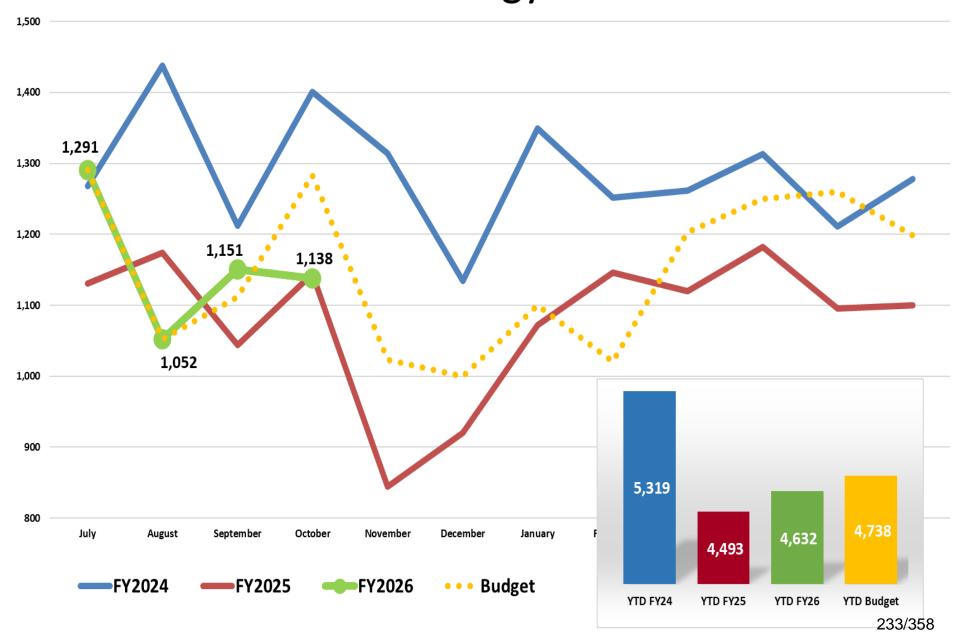
Urgent Care – Court Avg Visits Per Day



Urgent Care – Demaree Avg Visits Per Day



Medical Oncology Treatments



Other Statistical Results - Prior Year/Budget Comparison (Oct)

| | | Actual | Results | | Budget | Budget \ | /ariance |
|------------------------------------|---------|----------|---------|-------------|---------|----------|-------------|
| | Oct 24 | Oct 25 | Change | % Change | Oct 25 | Change | % Change |
| ED - Avg Treated Per Day | 251 | 264 | 14 | 5.4% | 268 | (4) | (1.6%) |
| Surgery (IP & OP) – 100 Min Units | 791 | 802 | 11 | 1.5% | 800 | 2 | 0.3% |
| Endoscopy Procedures | 572 | 584 | 12 | 2.1% | 632 | (48) | (7.6%) |
| Cath Lab (IP & OP) - 100 Min Units | 390 | 427 | 37 | 9.5% | 405 | 22 | 5.4% |
| Cardiac Surgery Cases | 26 | 24 | (2) | (7.7%) | 31 | (7) | (23.0%) |
| Deliveries | 443 | 294 | (149) | (33.6%) | 363 | (69) | (19.0%) |
| | | | | | | | |
| Clinical Lab | 247,111 | 256,125 | 9,015 | 3.6% | 271,821 | (15,696) | (5.8%) |
| Reference Lab | 7,302 | 8,013 | 711 | 9.7% | 7,125 | 888 | 12.5% |
| | | <u> </u> | | | | | |
| Dialysis Center - Visalia Visits | 1,491 | 1,540 | 49 | 3.3% | 1,510 | 30 | 2.0% |
| Infusion Center - Units of Service | 499 | 621 | 122 | 24.4% | 667 | (46) | (6.9%) |
| Hospice Days | 3,549 | 4,481 | 932 | 26.3% | 4,113 | 368 | 8.9% |
| Home Health Visits | 3,031 | 3,082 | 51 | 1.7% | 3,152 | (70) | (2.2%) |
| Home Infusion Days | 22,874 | 24,487 | 1,613 | 7.1% | 23,690 | 797 | 3.4% |

Other Statistical Results – Fiscal Year Comparison (Jul-Oct)

| | | YTD Actu | al Results | Budget | Budget \ | /ariance | |
|------------------------------------|---------------|---------------|------------|-------------|---------------|----------|-------------|
| | YTD Oct 24 | YTD Oct 25 | Change | % Change | YTD Oct 25 | Change | % Change |
| ED - Avg Treated Per Day | 256 | 276 | 20 | 8.0% | 275 | 1 | 0.5% |
| Surgery (IP & OP) – 100 Min Units | 3,255 | 3,080 | (175) | (5.4%) | 3,308 | (228) | (6.9%) |
| Endoscopy Procedures | 2,445 | 1,953 | (492) | (20.1%) | 2,237 | (284) | (12.7%) |
| Cath Lab (IP & OP) - 100 Min Units | 1,395 | 1,482 | 87 | 6.3% | 1,454 | 28 | 2.0% |
| Cardiac Surgery Cases | 106 | 111 | 5 | 4.7% | 140 | (29) | (20.5%) |
| Deliveries | 1,707 | 1,391 | (316) | (18.5%) | 1,367 | 24 | 1.8% |
| | | | | | | | |
| Clinical Lab | 981,474 | 1,031,952 | 50,478 | 5.1% | 1,079,620 | (47,668) | (4.4%) |
| Reference Lab | 30,045 | 32,102 | 2,057 | 6.8% | 29,427 | 2,675 | 9.1% |
| | | | | | | | |
| Dialysis Center - Visalia Visits | 6,049 | 5,934 | (115) | (1.9%) | 6,109 | (175) | (2.9%) |
| Infusion Center - Units of Service | 1,818 | 2,558 | 740 | 40.7% | 2,620 | (62) | (2.4%) |
| Hospice Days | 13,960 | 16,476 | 2,516 | 18.0% | 16,301 | 175 | 1.1% |
| Home Health Visits | 11,707 | 12,331 | 624 | 5.3% | 12,322 | 9 | 0.1% |
| Home Infusion Days | 90,757 | 98,134 | 7,377 | 8.1% | 90,641 | 7,493 | 8.3% |

Other Statistical Results - Prior Year/Budget Comparison (Oct)

| | | Actual | Results | | Budget | get Budget Varia | |
|--|--------|--------|---------|-------------|--------|------------------|-------------|
| | Oct 24 | Oct 25 | Change | % Change | Oct 25 | Change | % Change |
| All O/P Rehab Svcs Across District | 22,349 | 23,120 | 771 | 3.4% | 23,127 | (7) | (0.0%) |
| Physical & Other Therapy Units (I/P & O/P) | 19,024 | 19,176 | 152 | 0.8% | 19,579 | (403) | (2.1%) |
| Radiology - CT - All Areas | 4,704 | 5,286 | 582 | 12.4% | 4,678 | 608 | 13.0% |
| Radiology - MRI - All Areas | 976 | 999 | 23 | 2.4% | 919 | 80 | 8.7% |
| Radiology - Ultrasound - All Areas | 3,071 | 3,036 | (35) | (1.1%) | 3,011 | 25 | 0.8% |
| Radiology - Diagnostic Radiology | 9,343 | 9,366 | 23 | 0.2% | 9,690 | (324) | (3.3%) |
| Radiology – Main Campus | 15,081 | 15,369 | 288 | 1.9% | 15,186 | 183 | 1.2% |
| Radiology - Ultrasound - Main Campus | 2,345 | 2,256 | (89) | (3.8%) | 2,110 | 146 | 6.9% |
| West Campus - Diagnostic Radiology | 1,279 | 1,460 | 181 | 14.2% | 1,223 | 237 | 19.4% |
| West Campus - CT Scan | 537 | 622 | 85 | 15.8% | 517 | 105 | 20.4% |
| West Campus - MRI | 471 | 456 | (15) | (3.2%) | 471 | (15) | (3.2%) |
| West Campus - Ultrasound | 726 | 780 | 54 | 7.4% | 901 | (121) | (13.4%) |
| West Campus - Breast Center | 1,875 | 2,010 | 135 | 7.2% | 1,875 | 135 | 7.2% |
| Med Onc Visalia Treatments | 1,144 | 1,138 | (6) | (0.5%) | 1,283 | (145) | (11.3%) |
| Rad Onc Visalia Treatments | 1,687 | 1,596 | (91) | (5.4%) | 1,725 | (129) | (7.5%) |
| Rad Onc Hanford Treatments | 382 | 340 | (42) | (11.0%) | 285 | 55 | 296/358 |

Other Statistical Results – Fiscal Year Comparison (Jul-Oct)

| | | YTD Actu | al Results | | Budget | Budget \ | /ariance |
|--|---------------|---------------|------------|-------------|---------------|----------|-------------|
| | YTD Oct 24 | YTD Oct 25 | Change | % Change | YTD Oct 25 | Change | % Change |
| All O/P Rehab Svcs Across District | 84,845 | 85,458 | 613 | 0.7% | 86,071 | (613) | (0.7%) |
| Physical & Other Therapy Units (I/P & O/P) | 74,865 | 75,011 | 146 | 0.2% | 79,216 | (4,205) | (5.3%) |
| Radiology - CT - All Areas | 18,732 | 20,765 | 2,033 | 10.9% | 18,563 | 2,202 | 11.9% |
| Radiology - MRI - All Areas | 3,585 | 3,804 | 219 | 6.1% | 3,583 | 221 | 6.2% |
| Radiology - Ultrasound - All Areas | 12,307 | 12,274 | (33) | (0.3%) | 12,203 | 71 | 0.6% |
| Radiology - Diagnostic Radiology | 38,093 | 38,268 | 175 | 0.5% | 38,766 | (498) | (1.3%) |
| Radiology – Main Campus | 61,779 | 62,823 | 1,044 | 1.7% | 61,297 | 1,526 | 2.5% |
| Radiology - Ultrasound - Main Campus | 9,610 | 9,322 | (288) | (3.0%) | 8,767 | 555 | 6.3% |
| West Campus - Diagnostic Radiology | 4,532 | 5,356 | 824 | 18.2% | 4,684 | 672 | 14.3% |
| West Campus - CT Scan | 2,003 | 2,236 | 233 | 11.6% | 1,955 | 281 | 14.4% |
| West Campus - MRI | 1,706 | 1,744 | 38 | 2.2% | 1,742 | 2 | 0.1% |
| West Campus - Ultrasound | 2,697 | 2,952 | 255 | 9.5% | 3,436 | (484) | (14.1%) |
| West Campus - Breast Center | 7,032 | 6,189 | (843) | (12.0%) | 7,033 | (844) | (12.0%) |
| Med Onc Visalia Treatments | 4,493 | 4,632 | 139 | 3.1% | 4,738 | (106) | (2.2%) |
| Rad Onc Visalia Treatments | 6,386 | 6,842 | 456 | 7.1% | 6,575 | 267 | 4.1% |
| Rad Onc Hanford Treatments | 1,103 | 1,215 | 112 | 10.2% | 1,006 | 209 | 20.8% |

Other Statistical Results - Prior Year/Budget Comparison (Oct)

| | Actual Results | | | Budget | Budget \ | /ariance | |
|--|----------------|--------|--------|-------------|----------|----------|-------------|
| | Oct 24 | Oct 25 | Change | % Change | Oct 25 | Change | % Change |
| Rural Health Clinics Registrations | 15,368 | 15,059 | (309) | (2.0%) | 14,470 | 589 | 4.1% |
| RHC Exeter - Registrations | 7,167 | 7,184 | 17 | 0.2% | 6,981 | 203 | 2.9% |
| RHC Lindsay - Registrations | 2,077 | 1,957 | (120) | (5.8%) | 2,200 | (243) | (11.0%) |
| RHC Woodlake - Registrations | 1,480 | 869 | (611) | (41.3%) | 730 | 139 | 19.0% |
| RHC Woodlake Valencia - Registrations | 0 | 652 | 652 | 0.0% | 704 | (52) | (7.4%) |
| RHC Dinuba - Registrations | 1,780 | 1,669 | (111) | (6.2%) | 1,900 | (231) | (12.2%) |
| RHC Tulare - Registrations | 2,864 | 2,728 | (136) | (4.7%) | 2,659 | 69 | 2.6% |
| Urgent Care – Court Total Visits | 2,432 | 2,466 | 34 | 1.4% | 2,800 | (334) | (11.9%) |
| Urgent Care – Demaree Total Visits | 1,624 | 1,874 | 250 | 15.4% | 2,000 | (126) | (6.3%) |
| KH Medical Clinic - Ben Maddox Visits | 872 | 929 | 57 | 6.5% | 1,250 | (321) | (25.7%) |
| KH Medical Clinic - Plaza Visits | 287 | 232 | (55) | (19.2%) | 287 | (55) | (19.2%) |
| KH Medical Willow Clinic Visits | 0 | 933 | 933 | 0.0% | 1,100 | (167) | (15.2%) |
| KH Cardiology Center Visalia Registrations | 1,849 | 1,666 | (183) | (9.9%) | 1,872 | (206) | (11.0%) |
| KH Mental Wellness Clinic Visits | 333 | 311 | (22) | (6.6%) | 400 | (89) | (22.3%) |
| Urology Clinic Visits | 441 | 197 | (244) | (55.3%) | 308 | (111) | (36.0%) |
| Therapy-Wound Care Svcs Encounters | 216 | 370 | 154 | 71.3% | 359 | 11 | 3.1% |

Other Statistical Results – Fiscal Year Comparison (Jul-Oct)

| | YTD Actual Results | | | Budget | Budget \ | /ariance | |
|--|--------------------|---------------|---------|-------------|---------------|----------|-------------|
| | YTD Oct 24 | YTD Oct 25 | Change | % Change | YTD Oct 25 | Change | % Change |
| Rural Health Clinics Registrations | 55,448 | 57,101 | 1,653 | 3.0% | 56,046 | 1,055 | 1.9% |
| RHC Exeter - Registrations | 26,158 | 26,867 | 709 | 2.7% | 27,311 | (444) | (1.6%) |
| RHC Lindsay - Registrations | 7,698 | 7,804 | 106 | 1.4% | 8,300 | (496) | (6.0%) |
| RHC Woodlake - Registrations | 5,212 | 3,380 | (1,832) | (35.1%) | 2,920 | 460 | 15.8% |
| RHC Woodlake Valencia - Registrations | 0 | 2,612 | 2,612 | 0.0% | 2,816 | (204) | (7.2%) |
| RHC Dinuba - Registrations | 6,513 | 6,228 | (285) | (4.4%) | 7,300 | (1,072) | (14.7%) |
| RHC Tulare - Registrations | 9,867 | 10,210 | 343 | 3.5% | 10,215 | (5) | (0.1%) |
| Urgent Care – Court Total Visits | 9,032 | 9,824 | 792 | 8.8% | 11,000 | (1,176) | (10.7%) |
| Urgent Care – Demaree Total Visits | 5,539 | 7,058 | 1,519 | 27.4% | 7,750 | (692) | (8.9%) |
| KH Medical Clinic - Ben Maddox Visits | 3,348 | 4,357 | 1,009 | 30.1% | 4,550 | (193) | (4.2%) |
| KH Medical Clinic - Plaza Visits | 1,126 | 907 | (219) | (19.4%) | 1,126 | (219) | (19.4%) |
| KH Medical Willow Clinic Visits | 0 | 3,407 | 3,407 | 0.0% | 3,850 | (443) | (11.5%) |
| KH Cardiology Center Visalia Registrations | 6,490 | 6,015 | (475) | (7.3%) | 6,763 | (748) | (11.1%) |
| KH Mental Wellness Clinic Visits | 1,220 | 1,333 | 113 | 9.3% | 1,570 | (237) | (15.1%) |
| Urology Clinic Visits | 1,418 | 756 | (662) | (46.7%) | 1,232 | (476) | (38.6%) |
| Therapy-Wound Care Svcs Encounters | 582 | 1,458 | 876 | 150.5% | 1,424 | 34 | 2.4% |

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October Financial Summary (000's) Budget Comparison

| | Comparison to Budget - Month of October | | | | | | |
|--------------------------------------|---|--------------------|-----------|----------|--|--|--|
| | Budget Oct-2025 | Actual Oct-2025 | \$ Change | % Change | | | |
| Operating Revenue | | | | - | | | |
| Net Patient Service Revenue | \$58,168 | \$61,063 | \$2,895 | 4.7% | | | |
| Other Operating Revenue | \$21,728 | \$24,620 | \$2,891 | 11.7% | | | |
| Total Operating Revenue | \$79,896 | \$85,682 | \$5,786 | 6.8% | | | |
| Operating Expenses | | | | | | | |
| Employment Expenses | \$43,191 | \$44,735 | \$1,544 | 3.5% | | | |
| Other Expenses | \$37,816 | \$38,793 | \$977 | 2.5% | | | |
| Total Operating Expenses | \$81,007 | \$83,528 | \$2,521 | 3.0% | | | |
| Operating Margin | (\$1,111) | \$2,154 | \$3,265 | | | | |
| Stimulus/FEMA | \$0 | \$0 | \$0 | | | | |
| Operating Margin after Stimulus/FEMA | (\$1,111) | \$2,154 | \$3,265 | | | | |
| Nonoperating Revenue (Loss) | \$860 | \$850 | (\$10) | | | | |
| Excess Margin | (\$251) | \$3,004 | \$3,254 | | | | |

October Financial Summary (000's) Prior Year Comparison

| | Comparison to Prior Year - Month of Octobe | | | | | | |
|--------------------------------------|--|--------------------|-----------|----------|--|--|--|
| | Actual Oct-2024 | Actual Oct-2025 | \$ Change | % Change | | | |
| Operating Revenue | | | | | | | |
| Net Patient Service Revenue | \$56,157 | \$61,063 | \$4,906 | 8.0% | | | |
| Other Operating Revenue | \$20,242 | \$24,620 | \$4,378 | 17.8% | | | |
| Total Operating Revenue | \$76,398 | \$85,682 | \$9,284 | 10.8% | | | |
| Operating Expenses | | | | | | | |
| Employment Expenses | \$41,494 | \$44,735 | \$3,241 | 7.2% | | | |
| Other Expenses | \$37,294 | \$38,793 | \$1,499 | 3.9% | | | |
| Total Operating Expenses | \$78,788 | \$83,528 | \$4,740 | 5.7% | | | |
| Operating Margin | (\$2,390) | \$2,154 | \$4,544 | | | | |
| Stimulus/FEMA | \$0 | \$0 | \$0 | | | | |
| Operating Margin after Stimulus/FEMA | (\$2,390) | \$2,154 | \$4,544 | | | | |
| Nonoperating Revenue (Loss) | \$1,371 | \$850 | (\$522) | | | | |
| Excess Margin | (\$1,019) | \$3,004 | \$4,023 | | | | |

Year to Date Financial Summary (000's)

| | Comparison to Budget - YTD October | | | | | | |
|--------------------------------------|------------------------------------|------------------------|-----------|----------|--|--|--|
| | Budget YTD Oct-2025 | Actual YTD Oct-2025 | \$ Change | % Change | | | |
| Operating Revenue | | | | | | | |
| Net Patient Service Revenue | \$228,752 | \$227,675 | (\$1,077) | -0.5% | | | |
| Other Operating Revenue | \$86,717 | \$93,270 | \$6,553 | 7.0% | | | |
| Total Operating Revenue | \$315,469 | \$320,945 | \$5,476 | 1.7% | | | |
| Operating Expenses | | | | | | | |
| Employment Expenses | \$169,254 | \$173,218 | \$3,964 | 2.3% | | | |
| Other Expenses | \$149,605 | \$152,302 | \$2,697 | 1.8% | | | |
| Total Operating Expenses | \$318,859 | \$325,520 | \$6,661 | 2.0% | | | |
| Operating Margin | (\$3,390) | (\$4,575) | (\$1,185) | | | | |
| Stimulus/FEMA | \$0 | (\$0) | (\$0) | | | | |
| Operating Margin after Stimulus/FEMA | (\$3,390) | (\$4,575) | (\$1,185) | | | | |
| Nonoperating Revenue (Loss) | \$3,572 | \$5,120 | \$1,548 | | | | |
| Excess Margin | \$182 | \$545 | \$363 | | | | |

October Financial Comparison (000's)

| | Compar | ison to Budg | et - Month of | October | | Comparison to Prior Year - Month of October | | | |
|--------------------------------------|--------------------|--------------------|---------------|----------|---|---|--------------------|-----------|----------|
| | Budget Oct-2025 | Actual Oct-2025 | \$ Change | % Change | | Actual Oct-2024 | Actual Oct-2025 | \$ Change | % Change |
| Operating Revenue | , | | · | • | | | | | |
| Net Patient Service Revenue | \$58,168 | \$61,063 | \$2,895 | 4.7% | | \$56,157 | \$61,063 | \$4,906 | 8.0% |
| Supplemental Gov't Programs | \$9,727 | \$11,136 | \$1,409 | 12.7% | | \$7,482 | \$11,136 | \$3,653 | 32.8% |
| Prime Program | \$631 | \$631 | (\$0) | 0.0% | | \$792 | \$631 | (\$161) | -25.6% |
| Premium Revenue | \$7,062 | \$7,282 | \$220 | 3.0% | | \$7,846 | \$7,282 | (\$564) | -7.8% |
| Other Revenue | \$4,309 | \$5,571 | \$1,262 | 22.7% | | \$4,121 | \$5,571 | \$1,450 | 26.0% |
| Other Operating Revenue | \$21,728 | \$24,620 | \$2,891 | 11.7% | | \$20,242 | \$24,620 | \$4,378 | 17.8% |
| otal Operating Revenue | \$79,896 | \$85,682 | \$5,786 | 6.8% | _ | \$76,398 | \$85,682 | \$9,284 | 10.8% |
| Operating Expenses | | | | | | | | | |
| Salaries & Wages | \$33,779 | \$34,094 | \$315 | 0.9% | | \$33,037 | \$34,094 | \$1,056 | 3.1% |
| Contract Labor | \$1,955 | \$1,925 | (\$31) | -1.6% | | \$1,791 | \$1,925 | \$134 | 6.9% |
| Employee Benefits | \$7,457 | \$8,717 | \$1,259 | 14.4% | | \$6,666 | \$8,717 | \$2,051 | 23.5% |
| otal Employment Expenses | \$43,191 | \$44,735 | \$1,544 | 3.5% | | \$41,494 | \$44,735 | \$3,241 | 7.2% |
| Medical & Other Supplies | \$14,584 | \$15,528 | \$944 | 6.1% | | \$13,282 | \$15,528 | \$2,246 | 14.5% |
| hysician Fees | \$7,499 | \$7,957 | \$458 | 5.8% | | \$7,041 | \$7,957 | \$916 | 11.5% |
| urchased Services | \$1,908 | \$2,096 | \$188 | 9.0% | | \$1,310 | \$2,096 | \$785 | 37.5% |
| epairs & Maintenance | \$2,543 | \$2,749 | \$206 | 7.5% | | \$2,282 | \$2,749 | \$467 | 17.0% |
| Itilities | \$960 | \$899 | (\$61) | -6.8% | | \$905 | \$899 | (\$6) | -0.7% |
| ents & Leases | \$148 | \$114 | (\$34) | -30.0% | | \$172 | \$114 | (\$58) | -51.4% |
| Depreciation & Amortization | \$3,505 | \$3,096 | (\$409) | -13.2% | | \$3,154 | \$3,096 | (\$57) | -1.9% |
| nterest Expense | \$572 | \$568 | (\$5) | -0.8% | | \$584 | \$568 | (\$17) | -3.0% |
| Other Expense | \$2,326 | \$2,164 | (\$161) | -7.4% | | \$2,264 | \$2,164 | (\$99) | -4.6% |
| lumana Cap Plan Expenses | \$3,771 | \$3,624 | (\$147) | -4.1% | | \$6,300 | \$3,624 | (\$2,677) | -73.9% |
| Total Other Expenses | \$37,816 | \$38,793 | \$977 | 2.5% | | \$37,294 | \$38,793 | \$1,499 | 3.9% |
| otal Operating Expenses | \$81,007 | \$83,528 | \$2,521 | 3.0% | | \$78,788 | \$83,528 | \$4,740 | 5.7% |
| Operating Margin | (\$1,111) | \$2,154 | \$3,265 | | | (\$2,390) | \$2,154 | \$4,544 | |
| Stimulus/FEMA | \$0 | \$0 | \$0 | _ | | \$0 | \$0 | \$0 | |
| Operating Margin after Stimulus/FEMA | (\$1,111) | \$2,154 | \$3,265 | _ | | (\$2,390) | \$2,154 | \$4,544 | |
| lonoperating Revenue (Loss) | \$860 | \$850 | (\$10) | | | \$1,371 | \$850 | (\$522) | |
| xcess Margin | (\$251) | \$3,004 | \$3,254 | | | (\$1,019) | \$3,004 | \$4,023 | |
| | | | | | _ | | | | |

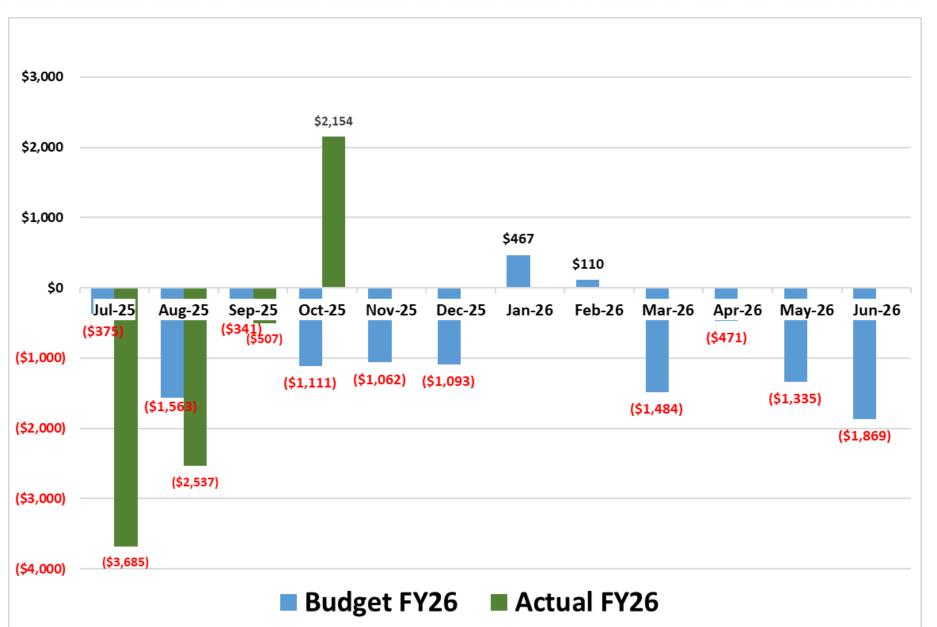
Year to Date: July through October Financial Comparison (000's)

| | Compa | rison to Budg | Comparison to Budget - YTD October Comparison to Prior Year - YTD Octo | | | | | tober | |
|-------------------------------------|------------|---------------|--|----------|---|------------|------------|-----------|----------|
| | Budget YTD | Actual YTD | | | A | Actual YTD | Actual YTD | A m | a al |
| | Oct-2025 | Oct-2025 | \$ Change | % Change | (| Oct-2024 | Oct-2025 | \$ Change | % Change |
| Operating Revenue | | | | | • | • | | | |
| Net Patient Service Revenue | \$228,752 | \$227,675 | (\$1,077) | -0.5% | | \$212,121 | \$227,675 | \$15,554 | 6.8% |
| Supplemental Gov't Programs | \$38,906 | \$40,658 | \$1,752 | 4.3% | | \$30,142 | \$40,658 | \$10,515 | 25.9% |
| Prime Program | \$2,523 | \$2,523 | (\$0) | 0.0% | | \$3,167 | \$2,523 | (\$645) | -25.6% |
| Premium Revenue | \$28,248 | \$29,442 | \$1,194 | 4.1% | | \$29,695 | \$29,442 | (\$253) | -0.9% |
| Other Revenue | \$17,040 | \$20,648 | \$3,607 | 17.5% | | \$15,889 | \$20,648 | \$4,759 | 23.0% |
| Other Operating Revenue | \$86,717 | \$93,270 | \$6,553 | 7.0% | | \$78,893 | \$93,270 | \$14,377 | 15.4% |
| Total Operating Revenue | \$315,469 | \$320,945 | \$5,476 | 1.7% | | \$291,015 | \$320,945 | \$29,930 | 9.3% |
| Operating Expenses | | | | | | | | | |
| Salaries & Wages | \$130,827 | \$134,645 | \$3,818 | 2.8% | | \$128,428 | \$134,645 | \$6,217 | 4.6% |
| Contract Labor | \$9,165 | \$8,258 | (\$907) | | | \$5,135 | \$8,258 | \$3,123 | 37.8% |
| Employee Benefits | \$29,263 | \$30,316 | \$1,053 | 3.5% | | \$22,924 | \$30,316 | \$7,391 | 24.4% |
| Total Employment Expenses | \$169,254 | \$173,218 | \$3,964 | 2.3% | | \$156,487 | \$173,218 | \$16,731 | 9.7% |
| Medical & Other Supplies | \$57,070 | \$59,279 | \$2,209 | 3.7% | | \$57,002 | \$59,279 | \$2,277 | 3.8% |
| Physician Fees | \$29,961 | \$31,686 | \$1,725 | 5.4% | | \$29,265 | \$31,686 | \$2,421 | 7.6% |
| Purchased Services | \$7,551 | \$7,925 | \$374 | 4.7% | | \$6,018 | \$7,925 | \$1,907 | 24.1% |
| Repairs & Maintenance | \$10,090 | \$9,364 | (\$726) | -7.8% | | \$8,607 | \$9,364 | \$757 | 8.1% |
| Utilities | \$3,873 | \$3,845 | (\$28) | -0.7% | | \$3,695 | \$3,845 | \$150 | 3.9% |
| Rents & Leases | \$569 | \$521 | (\$48) | -9.3% | | \$573 | \$521 | (\$52) | -10.0% |
| Depreciation & Amortization | \$14,017 | \$12,955 | (\$1,062) | -8.2% | | \$12,690 | \$12,955 | \$265 | 2.0% |
| Interest Expense | \$2,271 | \$2,275 | \$4 | 0.2% | | \$2,363 | \$2,275 | (\$88) | -3.9% |
| Other Expense | \$9,241 | \$8,323 | (\$917) | | | \$8,534 | \$8,323 | (\$211) | -2.5% |
| Humana Cap Plan Expenses | \$14,963 | \$16,129 | \$1,166 | 7.2% | | \$17,743 | \$16,129 | (\$1,614) | -10.0% |
| Total Other Expenses | \$149,605 | \$152,302 | \$2,697 | 1.8% | | \$146,490 | \$152,302 | \$5,812 | 3.8% |
| Total Operating Expenses | \$318,859 | \$325,520 | \$6,661 | 2.0% | | \$302,977 | \$325,520 | \$22,543 | 6.9% |
| Operating Margin | (\$3,390) | (\$4,575) | (\$1,185) | | | (\$11,963) | (\$4,575) | \$7,387 | |
| Stimulus/FEMA | \$0 | (\$0) | (\$0) | | | \$0 | (\$0) | (\$0) | |
| Operating Margin after Stimulus/FEM | (\$3,390) | (\$4,575) | (\$1,185) | | | (\$11,963) | (\$4,575) | \$7,387 | |
| Nonoperating Revenue (Loss) | \$3,572 | \$5,120 | \$1,548 | | | \$8,177 | \$5,120 | (\$3,057) | _ |
| Excess Margin | \$182 | \$545 | \$363 | | | (\$3,786) | \$545 | \$4,330 | 24 |

Month of October - Budget Variances

- **Net Patient Service Revenue:** The favorable budget variance in revenue of \$2.8M is primarily due to the increase in our outpatient volume.
- Other Revenue: The \$2.9M favorable budget variance is primarily due to an increase over budget in our supplemental income (\$1.4M) due to settlement of a prior year audit and an increase retail pharmacy revenue (\$1.3M).
- **Employee Benefits:** The \$1.3M unfavorable variance is due to higher than anticipated health insurance expenses.
- **Medical & Other Supplies:** The \$944K unfavorable variance is due to an increase in retail pharmacy costs.
- **Physician Fees:** The \$458K unfavorable variance is primarily due to increase in the Pediatric Hospitalist and SRCC Medical Oncology.

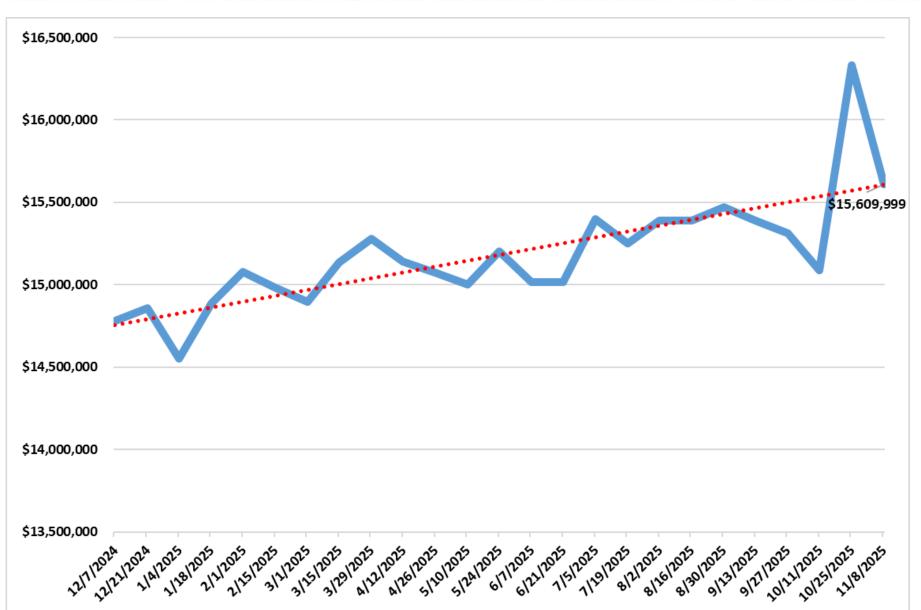
Budget and Actual Fiscal Year 2026: Trended Operating Margin (000's)



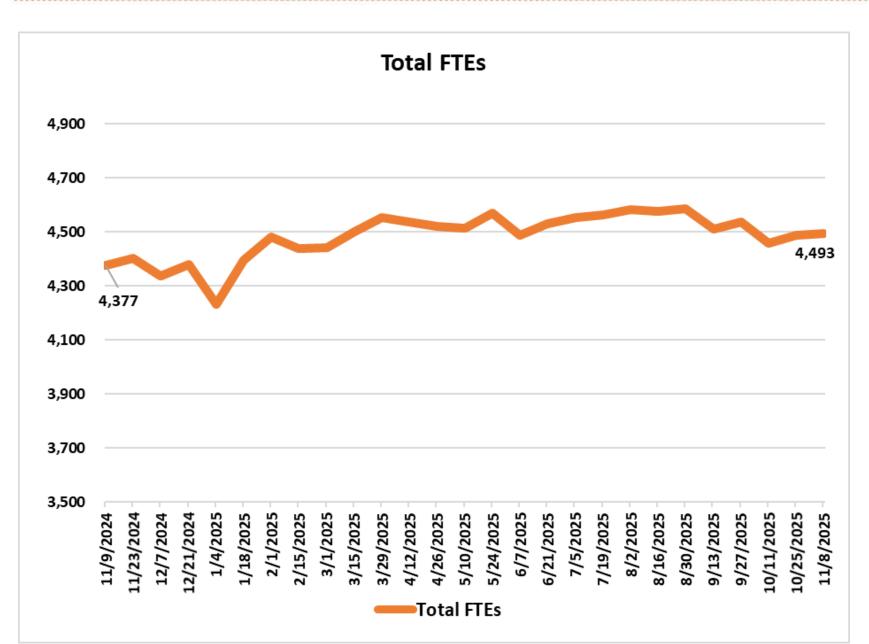
Budget and Actual Fiscal Year 2026: Trended Operating Margin (000's)

| | Feb-25 | Mar-25 | Apr-25 | May-25 | Jun-25 | Jul-25 | Aug-25 | Sep-25 | Oct-25 | FY 2026 |
|-------------------------------|----------|----------|-----------|-----------|------------|-----------|-----------|----------|----------|-----------|
| Patient Service Revenue | \$53,731 | \$57,324 | \$55,188 | \$56,648 | \$44,473 | \$56,501 | \$53,289 | \$56,822 | \$61,063 | \$227,675 |
| Other Revenue | \$18,979 | \$21,231 | \$20,234 | \$20,167 | \$29,489 | \$21,848 | \$23,904 | \$22,899 | \$24,620 | \$93,270 |
| Total Operating Revenue | \$72,710 | \$78,555 | \$75,422 | \$76,815 | \$73,962 | \$78,349 | \$77,193 | \$79,720 | \$85,682 | \$320,945 |
| Employee Expense | \$38,637 | \$42,423 | \$43,595 | \$46,037 | \$40,488 | \$43,550 | \$42,743 | \$42,190 | \$44,735 | \$173,218 |
| Other Operating Expense | \$33,796 | \$36,024 | \$34,988 | \$38,656 | \$44,194 | \$38,484 | \$36,987 | \$38,038 | \$38,793 | \$152,302 |
| Total Operating Expenses | \$72,433 | \$78,446 | \$78,583 | \$84,693 | \$84,682 | \$82,034 | \$79,730 | \$80,228 | \$83,528 | \$325,520 |
| Net Operating Margin | \$277 | \$109 | (\$3,161) | (\$7,878) | (\$10,720) | (\$3,685) | (\$2,537) | (\$507) | \$2,154 | (\$4,575) |
| Stimulus/FEMA | \$0 | \$690 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| NonOperating Income | \$1,166 | \$1,313 | \$1,114 | \$955 | \$2,603 | \$1,059 | \$1,243 | \$1,968 | \$850 | \$5,120 |
| Excess Margin | \$1,443 | \$2,111 | (\$2,047) | (\$6,923) | (\$8,117) | (\$2,625) | (\$1,295) | \$1,461 | \$3,004 | \$545 |
| | | | | | | | | | | |
| Profitability | | | | | | | | | | |
| Operating Margin % | 0.4% | 0.1% | (4.2%) | (10.3%) | (14.5%) | (4.7%) | (3.3%) | (0.6%) | 2.5% | (1.4%) |
| Operating Margin %excl. Int | 1.1% | 0.9% | (3.4%) | (9.5%) | (13.6%) | (4.0%) | (2.6%) | 0.1% | 3.2% | (0.7%) |
| Operating EBIDA | \$4,052 | \$4,115 | \$920 | (\$3,534) | (\$6,230) | \$104 | \$1,200 | \$3,534 | \$5,818 | \$10,655 |
| Operating EBIDA Margin | 5.6% | 5.2% | 1.2% | (4.6%) | (8.4%) | 0.1% | 1.6% | 4.4% | 6.8% | 3.3% |
| Liquidity Indicators | | | | | | | | | | |
| Day's Cash on Hand | 88.9 | 88.1 | 95.7 | 90.5 | 95.7 | 102.7 | 96.4 | 93.2 | 98.0 | 98.0 |
| Day's in Accounts Rec. | 73.0 | 68.6 | 63.6 | 71.3 | 68.8 | 72.0 | 71.2 | 67.9 | 67.8 | 67.8 |
| Debt & Other Indicators | | | | | | | | | | |
| | | | | | | | | | | |
| Debt Service Coverage (MADS) | 3.90 | 4.10 | 4.00 | 3.70 | 4.00 | 0.50 | 0.90 | 1.60 | 2.60 | 2.60 |
| Discharges (Monthly) | 2,352 | 2,347 | 2,357 | 2,276 | 2,277 | 2,249 | 2,210 | 2,255 | 2,216 | 2,233 |
| Adj Discharges (Case mix adj) | 8,320 | 8,053 | 8,500 | 8,534 | 8,255 | 8,071 | 8,493 | 8,430 | 8,284 | 8,320 |
| Adjusted patient Days (Mo.) | 26,332 | 27,682 | 25,868 | 26,409 | 25,593 | 27,564 | 27,906 | 26,067 | 25,531 | 26,767 |
| Cost/Adj Discharge | \$8.7 | \$9.7 | \$9.2 | \$9.9 | \$10.3 | \$10.2 | \$9.4 | \$9.5 | \$10.1 | \$9.8 |
| Compensation Ratio | 72% | 74% | 79% | 81% | 91% | 77% | 80% | 74% | 73% | 76% |

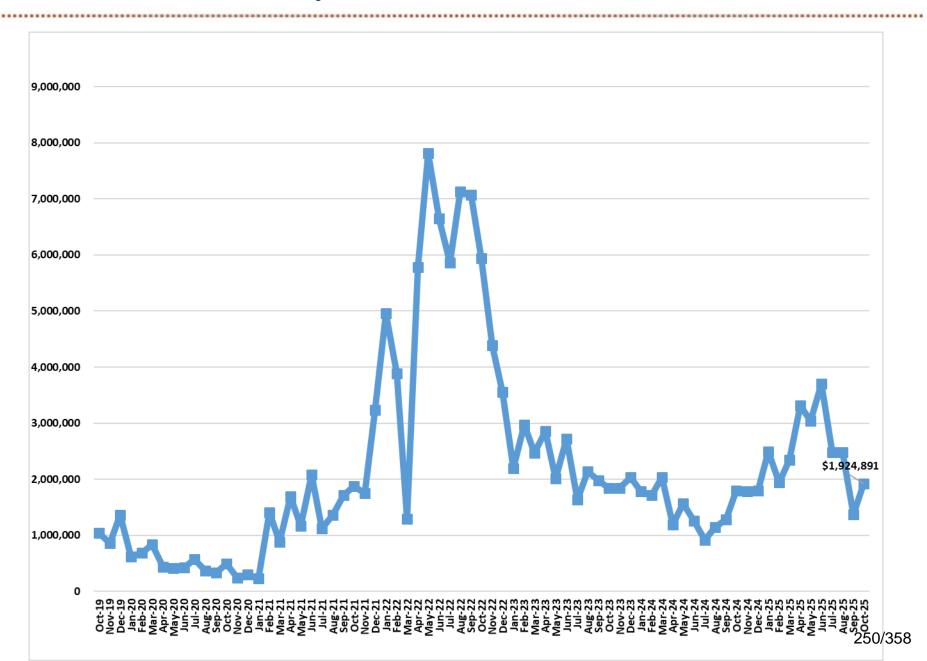
Biweekly Payroll Costs excluding Contract Labor



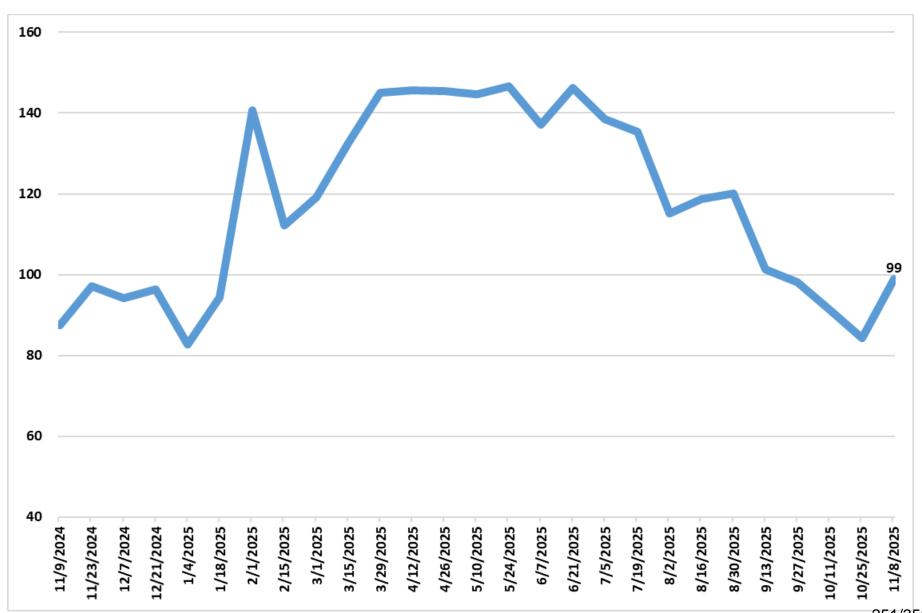
Total FTEs (includes Contract Labor)



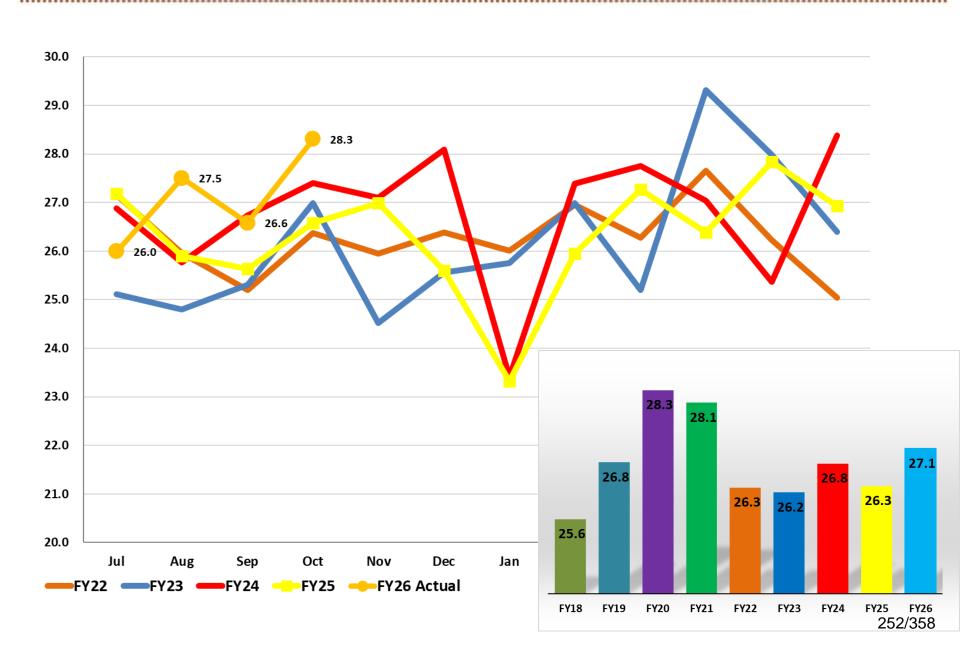
Monthly Contract Labor Costs



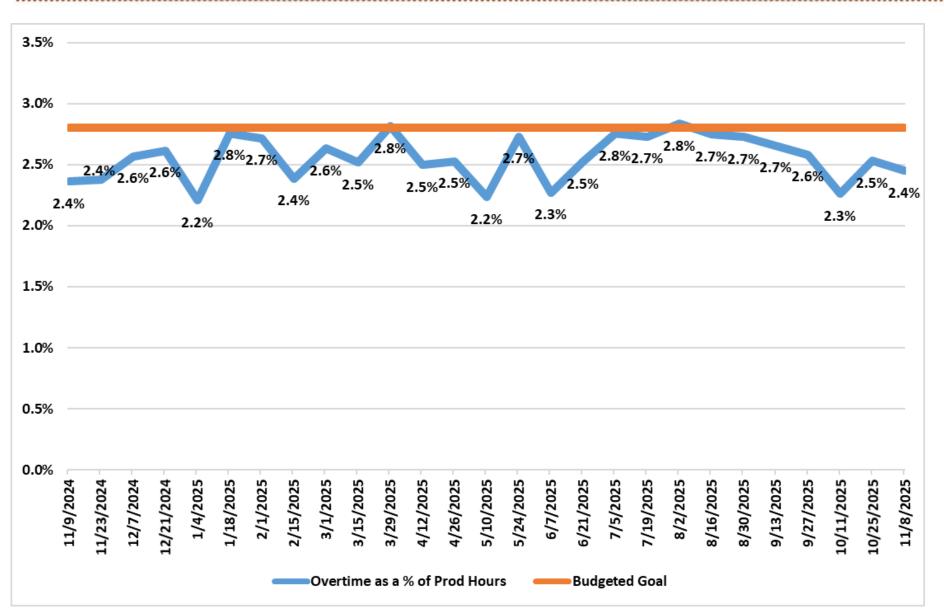
Contract Labor Full Time Equivalents (FTEs)



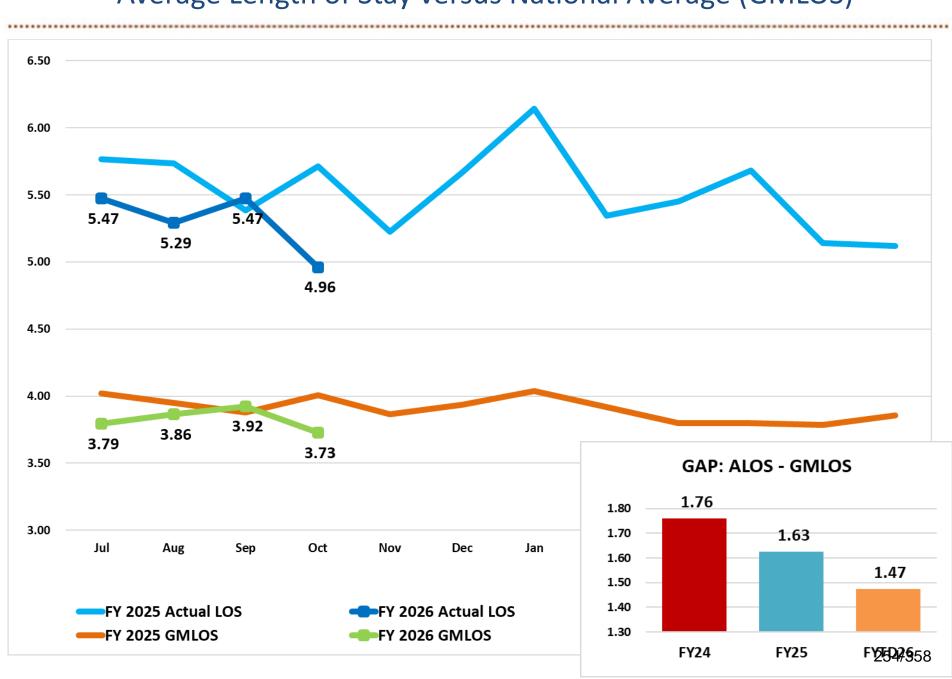
Productivity Measure: Worked Hours/ Adj. Patient Days



Overtime as a % of Productive Hours



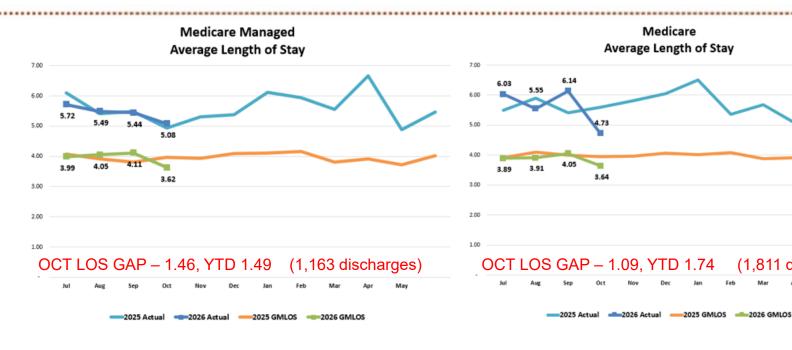
Average Length of Stay versus National Average (GMLOS)



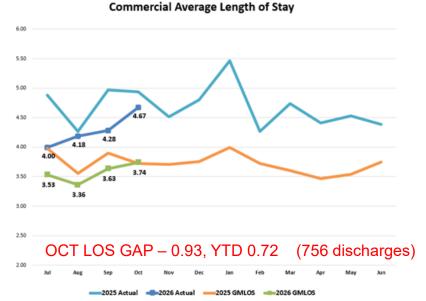
Average Length of Stay versus National Average (GMLOS)

| | ALOS | GMLOS | GAP |
|--------|------|-------|------|
| Jul-24 | 5.77 | 4.02 | 1.75 |
| Aug-24 | 5.74 | 3.95 | 1.79 |
| Sep-24 | 5.38 | 3.88 | 1.50 |
| Oct-24 | 5.71 | 4.01 | 1.70 |
| Nov-24 | 5.23 | 3.87 | 1.36 |
| Dec-24 | 5.67 | 3.94 | 1.73 |
| Jan-25 | 6.14 | 4.04 | 2.10 |
| Feb-25 | 5.34 | 3.92 | 1.43 |
| Mar-25 | 5.45 | 3.80 | 1.65 |
| Apr-25 | 5.68 | 3.80 | 1.88 |
| May-25 | 5.14 | 3.78 | 1.36 |
| Jun-25 | 5.12 | 3.86 | 1.26 |
| Jul-25 | 5.47 | 3.79 | 1.68 |
| Aug-25 | 5.29 | 3.86 | 1.43 |
| Sep-25 | 5.47 | 3.92 | 1.55 |
| Oct-25 | 4.96 | 3.73 | 1.23 |

Average Length of Stay versus National Average (GMLOS)

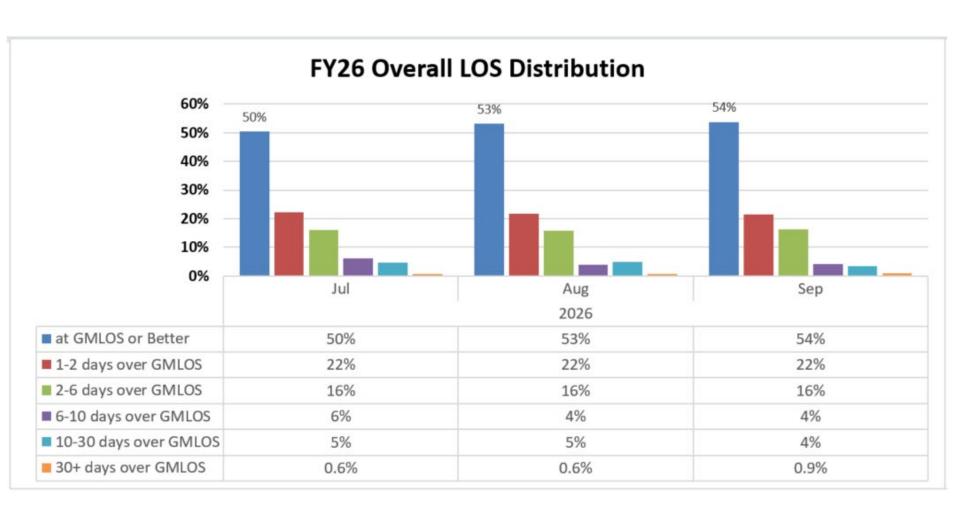




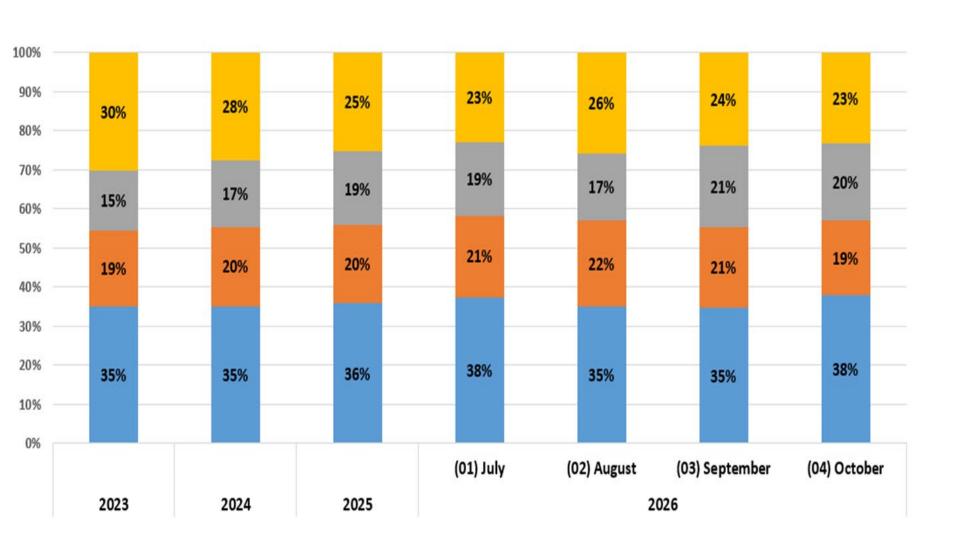




Average Length of Stay Distribution



Trended % of Observation by Length of Stay

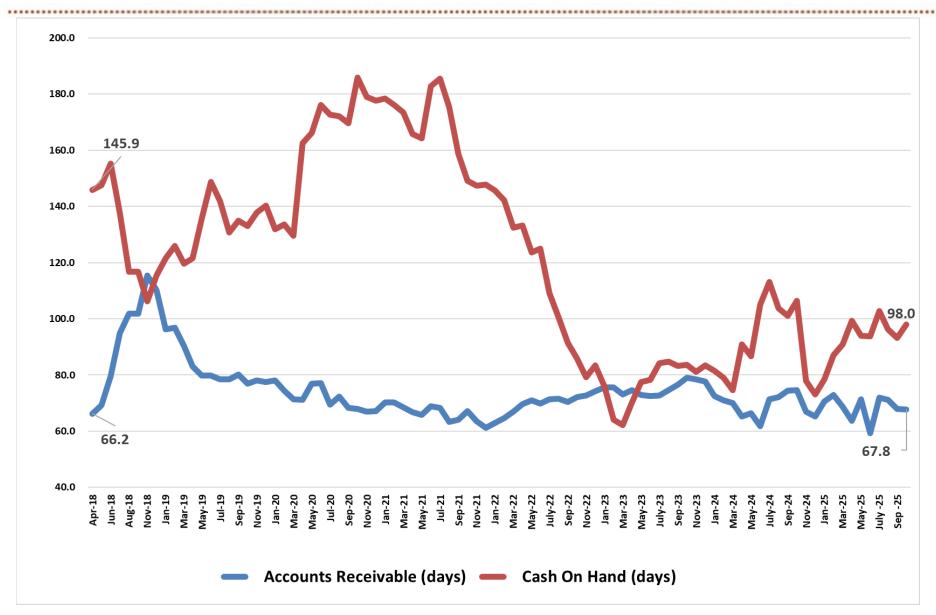


<=24hours</p>
24.1 - 36 Hours

■ 36.1 - 48 Hours

>48.1

Trended Liquidity Ratios



Ratio Analysis Report

| OCTOBER 31, 2025 | OCTO | JBER | 31, | 2025 |
|------------------|------|-------------|-----|------|
|------------------|------|-------------|-----|------|

| OCTOBER 31, 2023 | | | | | | |
|--|---------|--------|----------|--------|----------|--------------|
| | | | June 30, | | | |
| | Current | Prior | 2025 | 202 | 24 Moody | / ' S |
| | Month | Month | Audited | Media | n Bench | mark |
| | Value | Value | Value | Aa | A | Baa |
| LIQUIDITY RATIOS | | | | | | |
| Current Ratio (x) | 2.5 | 2.6 | 2.5 | 1.6 | 1.9 | 1.7 |
| Accounts Receivable (days) | 67.8 | 67.9 | 72.1 | 48.7 | 46.7 | 48.6 |
| Cash On Hand (days) | 98.0 | 93.2 | 94.6 | 282 | 194.6 | 122.9 |
| Cushion Ratio (x) | 11.4 | 11.0 | 10.8 | 46.1 | 26.8 | 15.5 |
| Average Payment Period (days) | 46.5 | 48.2 | 55.1 | 75.8 | 61.9 | 62.3 |
| CAPITAL STRUCTURE RATIOS | | | | | | |
| Cash-to-Debt | 120.5% | 115.9% | 114.2% | 297.1% | 188.1% | 111.0% |
| Debt-To-Capitalization | 32.1% | 31.7% | 31.0% | 20.8% | 28.7% | 35.5% |
| Debt-to-Cash Flow (x) | 4.7 | 6.0 | 2.8 | 2.2 | 3.1 | 5.0 |
| Debt Service Coverage | 2.0 | 2.0 | 4.3 | 7.9 | 5.3 | 3.3 |
| Maximum Annual Debt Service Coverage (x) | 2.6 | 1.6 | 3.4 | 7.2 | 4.8 | 2.7 |
| Age Of Plant (years) | 14.2 | 14.0 | 13.6 | 11.1 | 13.3 | 14.8 |
| PROFITABILITY RATIOS | | | | | | |
| Operating Margin | (1.4%) | (2.9%) | (4.2%) | 2.9% | 1.6% | (.5%) |
| Excess Margin | 0.2% | (1.0%) | 2.9% | 6.7% | 4.3% | 1.3% |
| Operating Cash Flow Margin | 3.3% | 2.1% | 1.0% | 7.9% | 6.6% | 4.2% |
| Return on Assets | 0.2% | (1.1%) | 3.1% | 4.5% | 3.8% | 1.7% |

Consolidated Statements of Net Position (000's)

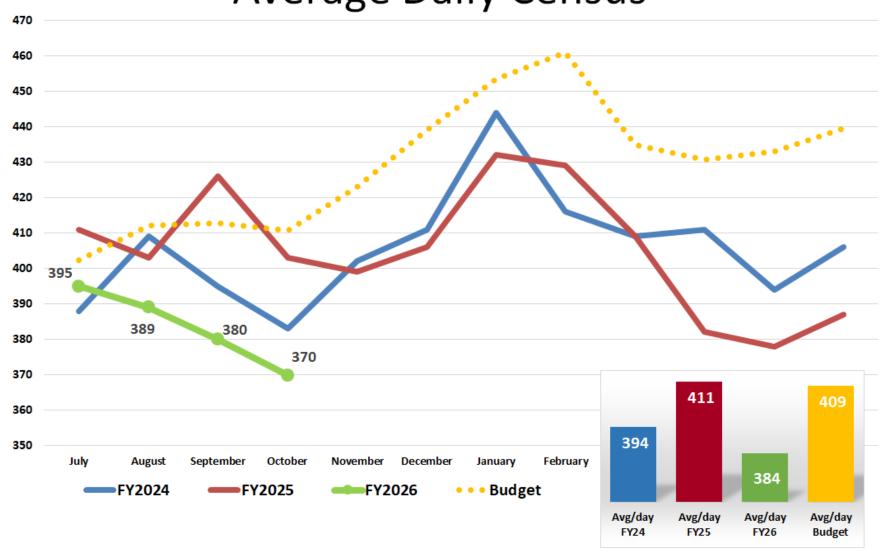
| | Oct-25 | Jun-25 |
|---|---------------|------------|
| | | (Audited) |
| ASSETS AND DEFERRED OUTFLOWS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 2,557 | \$ 6,595 |
| Current Portion of Board designated and trusted | | |
| assets | 23,675 | 17,533 |
| Accounts receivable: | | - |
| Net patient accounts | 149,048 | 154,634 |
| Other receivables | 18,157 | 70,335 |
| | 167,205 | 224,969 |
| Inventories | 13,817 | 13,871 |
| Medicare and Medi-Cal settlements | 78,320 | 62,463 |
| Prepaid expenses | 13,545 | 8,234 |
| Total current assets | 299,117 | 333,666 |
| NON-CURRENT CASH AND INVESTMENTS - | | |
| less current portion | | |
| Board designated cash and assets | 237,958 | 218,025 |
| Revenue bond assets held in trust | 23,201 | 22,950 |
| Assets in self-insurance trust fund | 618 | 626 |
| Total non-current cash and investments | 261,778 | 241,602 |
| INTANGIBLE RIGHT TO USE LEASE, | 15,228 | 15,613 |
| net of accumulated amortization | | |
| INTANGIBLE RIGHT TO USE SBITA, | 6,807 | 8,062 |
| net of accumulated amortization | | |
| CAPITAL ASSETS | | |
| Land | 17,542 | 17,542 |
| Buildings and improvements | 438,528 | 437,184 |
| Equipment | 339,403 | 340,593 |
| Construction in progress | 26,034 | 18,729 |
| | 821,508 | 814,048 |
| Less accumulated depreciation | 546,142 | 541,607 |
| | 275,366 | 272,441 |
| OTHER ASSETS | | |
| Property not used in operations | 5,141 | 5,155 |
| Health-related investments | 2,102 | 2,147 |
| Other | 22,419 | 20,922 |
| Total other assets | 29,662 | 28,224 |
| Total assets | 887,958 | 899,608 |
| DEFERRED OUTFLOWS | 12,692 | 13,133 |
| Total assets and deferred outflows | \$ 900,650 | \$ 912,741 |

Consolidated Statements of Net Position (000's)

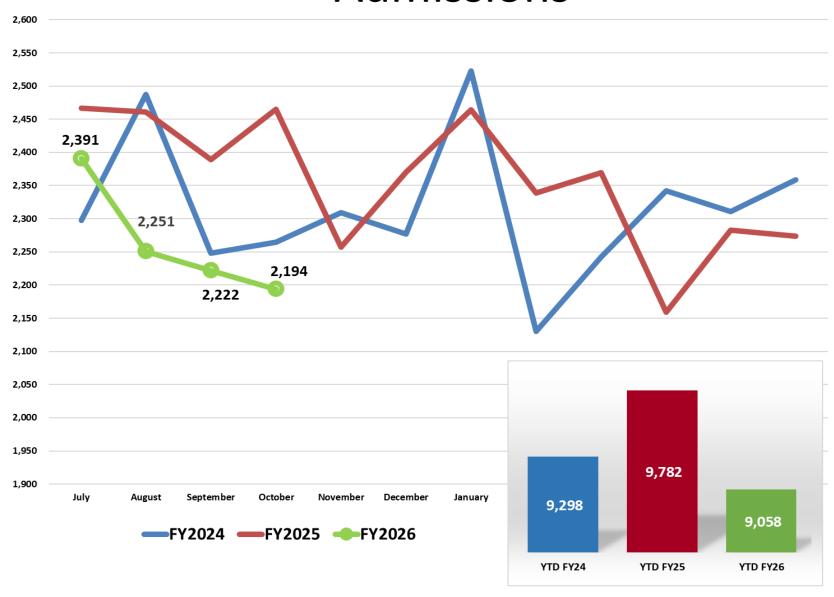
| | Oct-25 | Jun-25 |
|---|------------|------------|
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Accounts payable and accrued expenses | \$ 32,070 | \$ 43,963 |
| Accrued payroll and related liabilities | 65,356 | 71,620 |
| SBITA liability, current portion | 2,912 | 3,031 |
| Lease liabiilty, current portion | 3,325 | 3,204 |
| Bonds payable, current portion | 13,184 | 13,014 |
| Notes payable, current portion | 769 | - |
| Financing Lease Liability, current portion | 554 | - |
| Total current liabilities | 118,168 | 134,831 |
| | | |
| LEASE LIABILITY, net of current portion | 12,388 | 12,850 |
| SBITA LIABILITY, net of current portion | 2,956 | 3,941 |
| | | |
| LONG-TERM DEBT, less current portion | | |
| Bonds payable | 199,042 | 201,619 |
| Financing Lease payable | 3,275 | - |
| Notes payable | 19,981 | 20,750 |
| Total long-term debt | 222,299 | 222,369 |
| NET PENSION LIABILITY | 18,607 | 16,169 |
| OTHER LONG-TERM LIABILITIES | 53,280 | 50,472 |
| Total liabilities | 427,698 | 440,632 |
| | | |
| NET ASSETS | | |
| Invested in capital assets, net of related debt | 65,348 | 60,147 |
| Restricted | 66,329 | 58,980 |
| Unrestricted | 341,275 | 352,983 |
| Total net position | 472,952 | 472,110 |
| | | |
| Total liabilities and net position | \$ 900,650 | \$ 912,741 |

Statistical Report October 2025

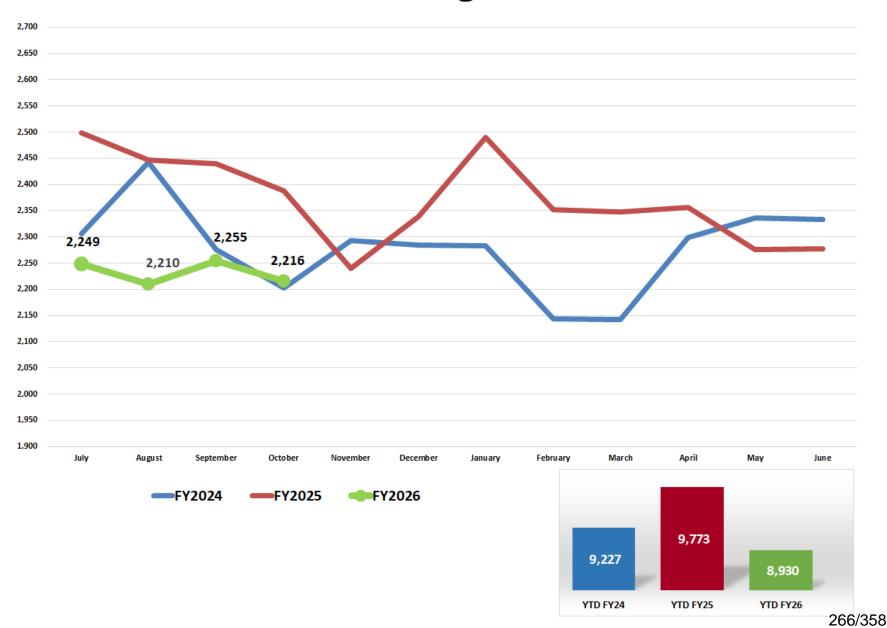
Average Daily Census



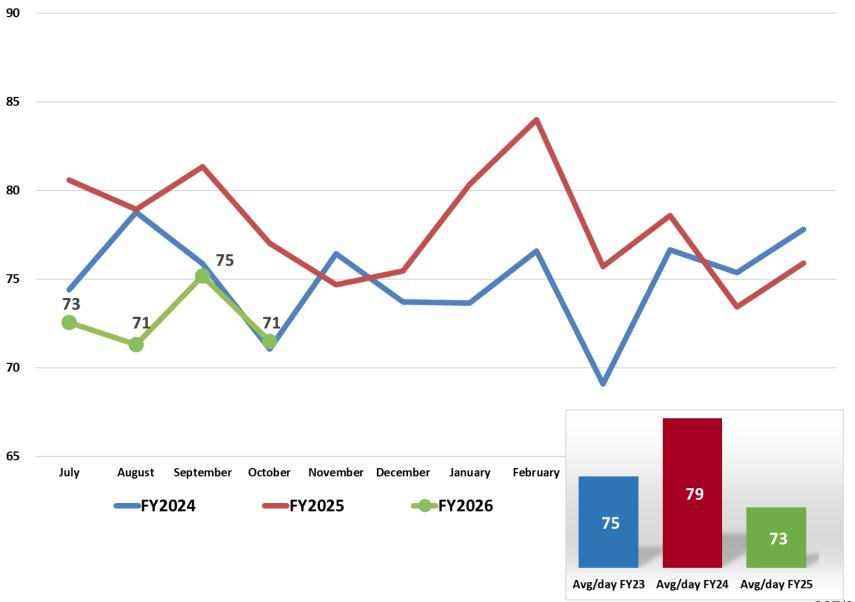
Admissions



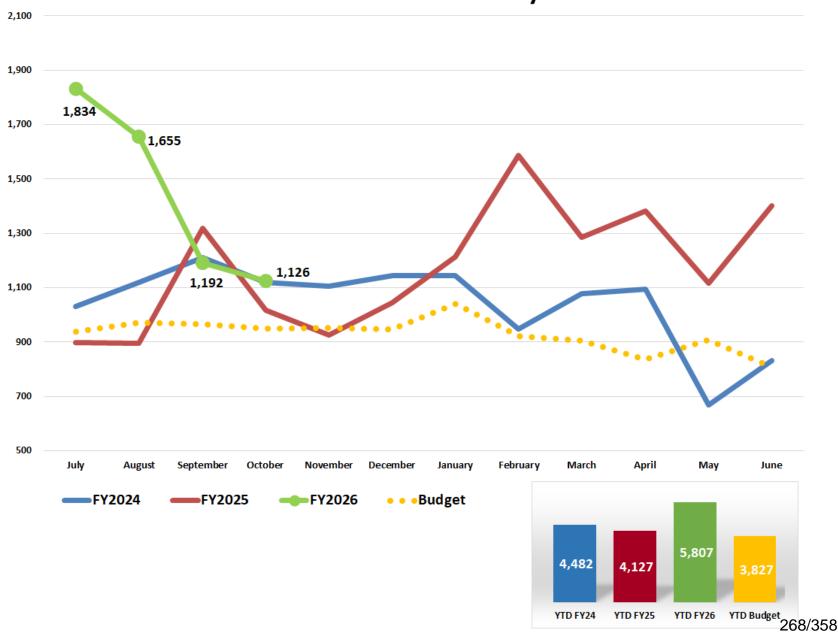
Discharges



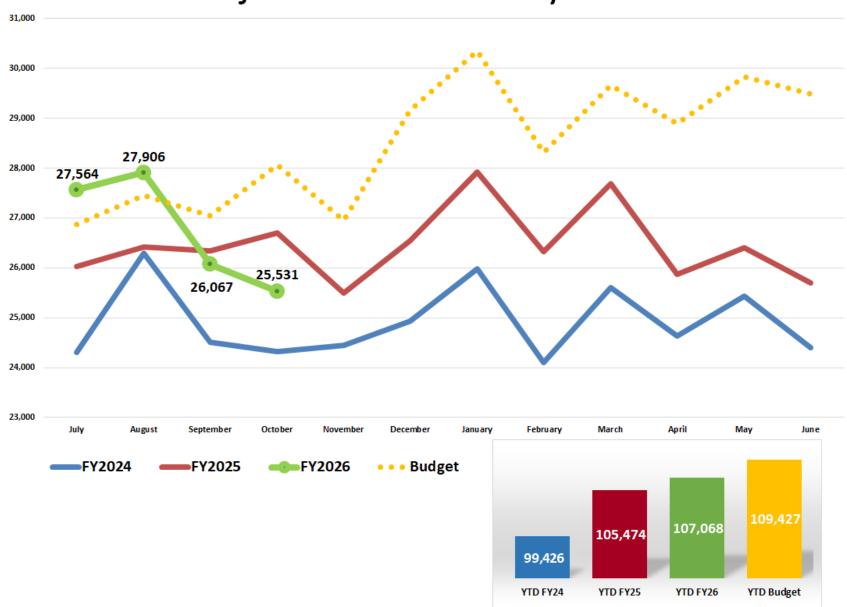
Average Discharges per Day



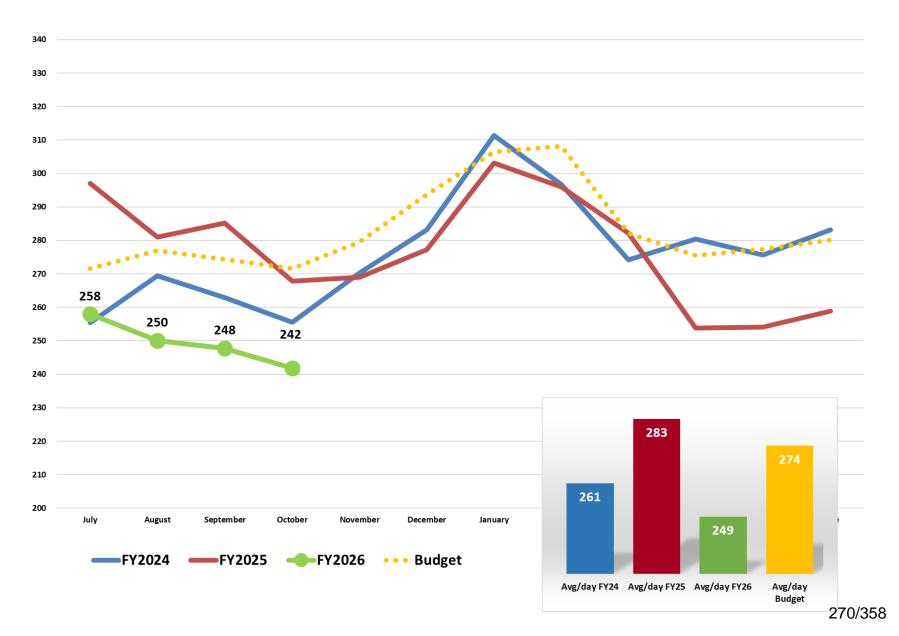
Observation Days



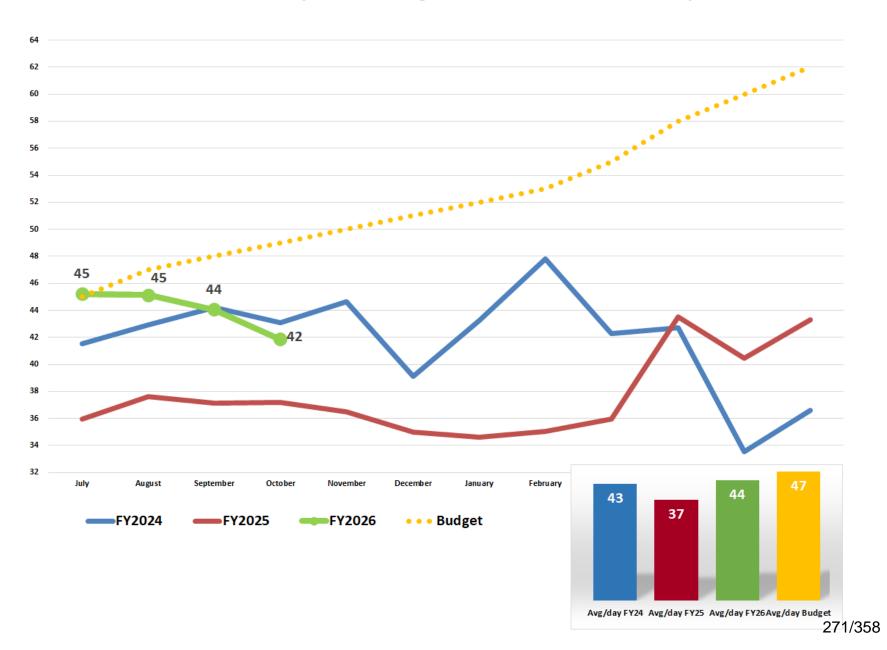
Adjusted Patient Days



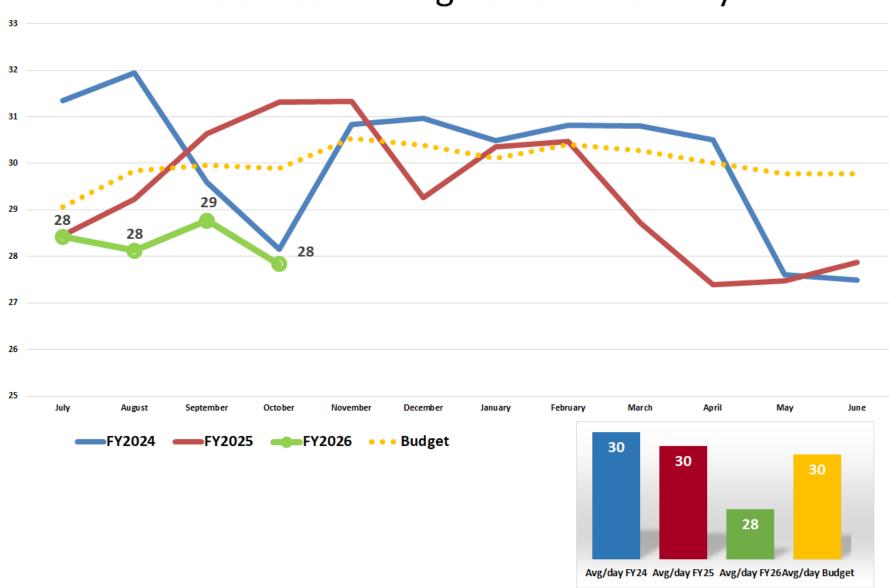
Medical Center (Avg Patients Per Day)



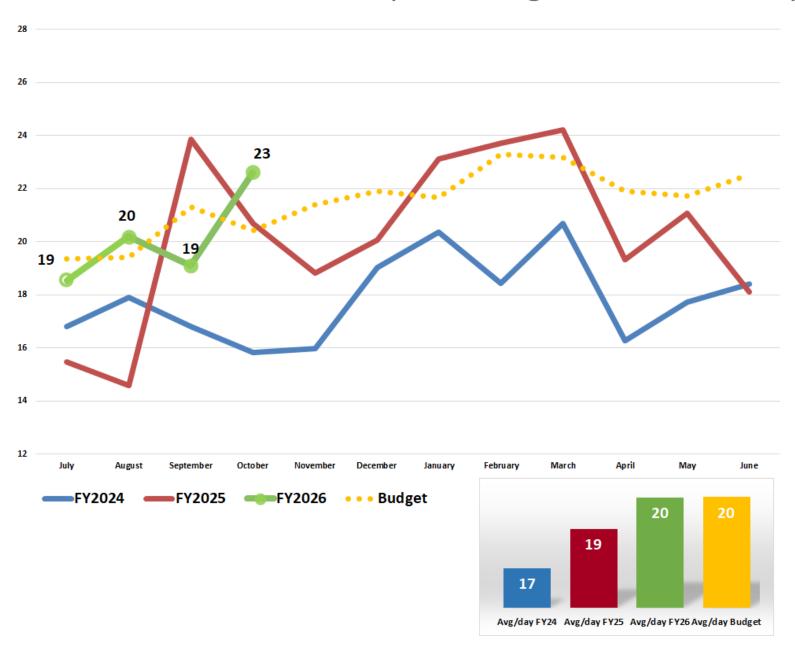
Acute I/P Psych (Avg Patients Per Day)



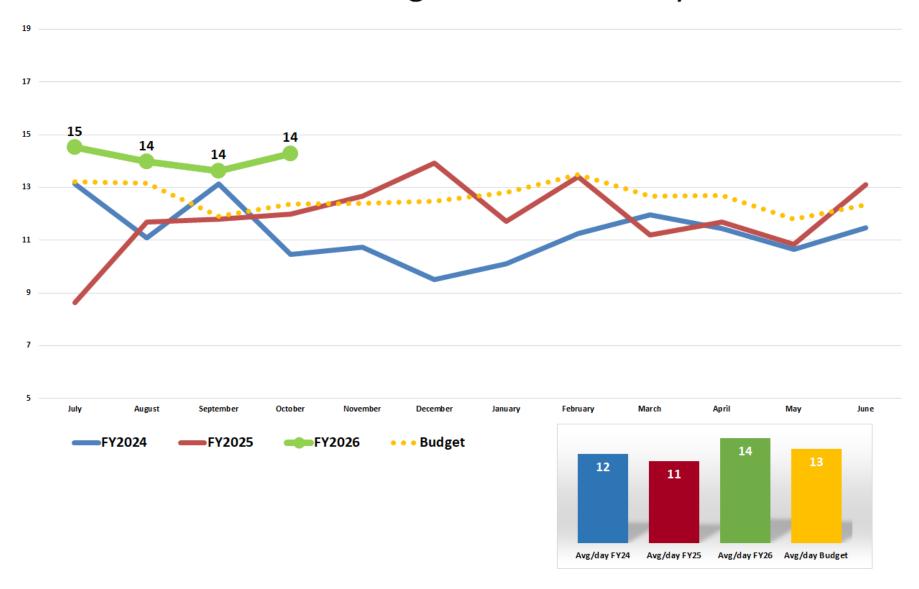
Sub-Acute - Avg Patients Per Day



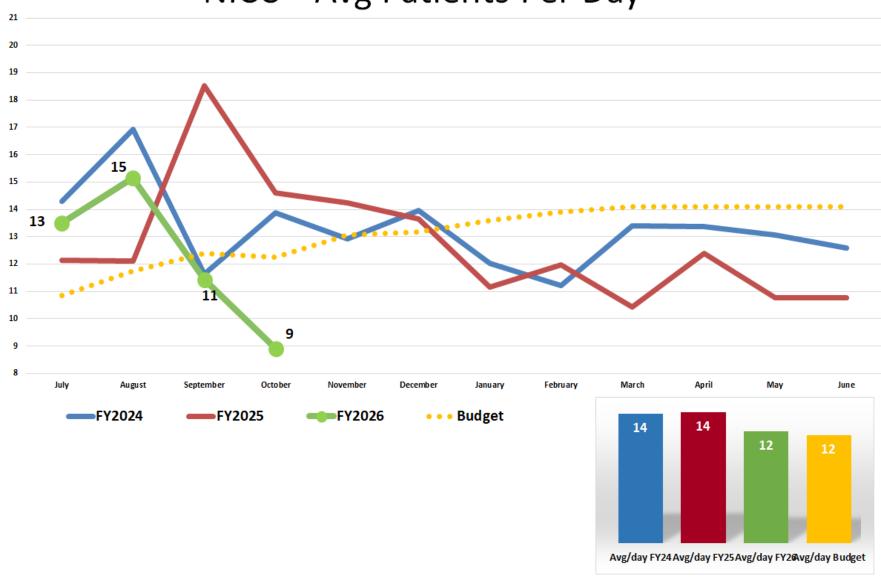
Rehabilitation Hospital - Avg Patients Per Day



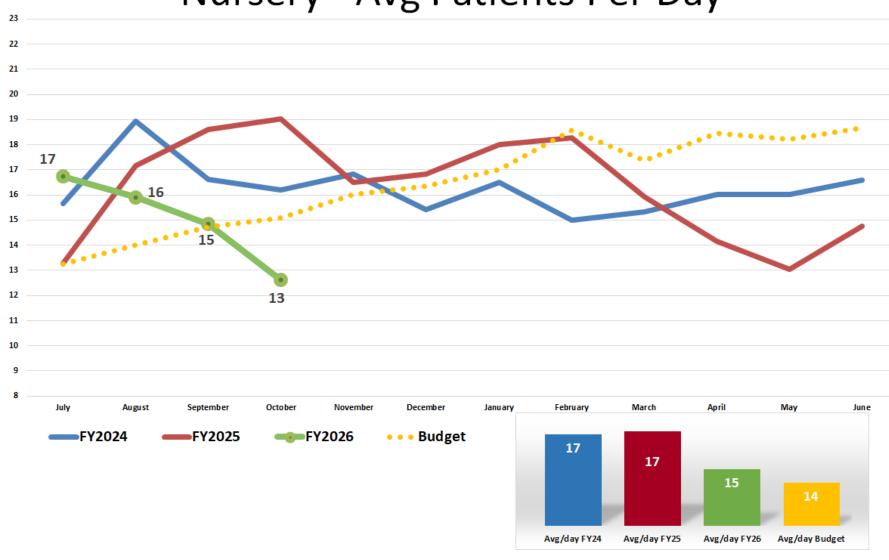
TCS Ortho - Avg Patients Per Day



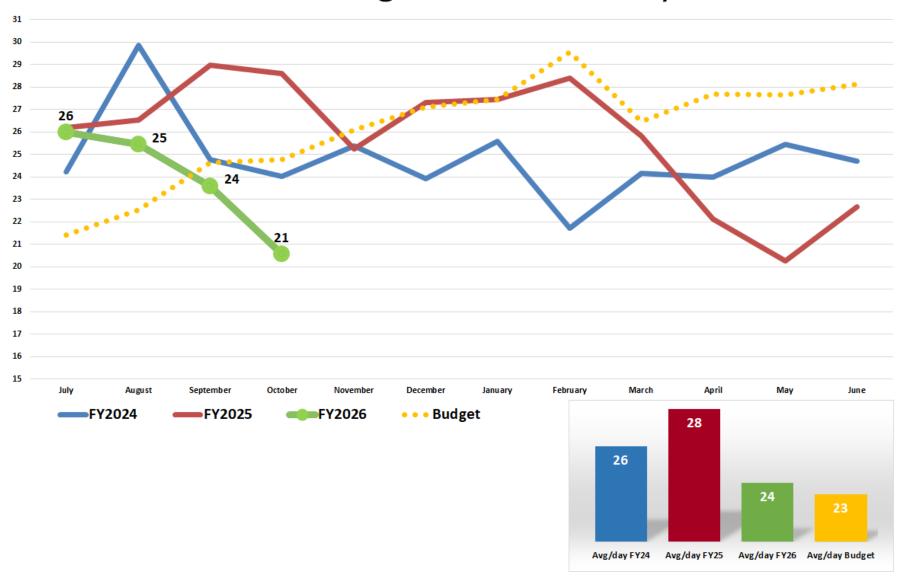
NICU - Avg Patients Per Day



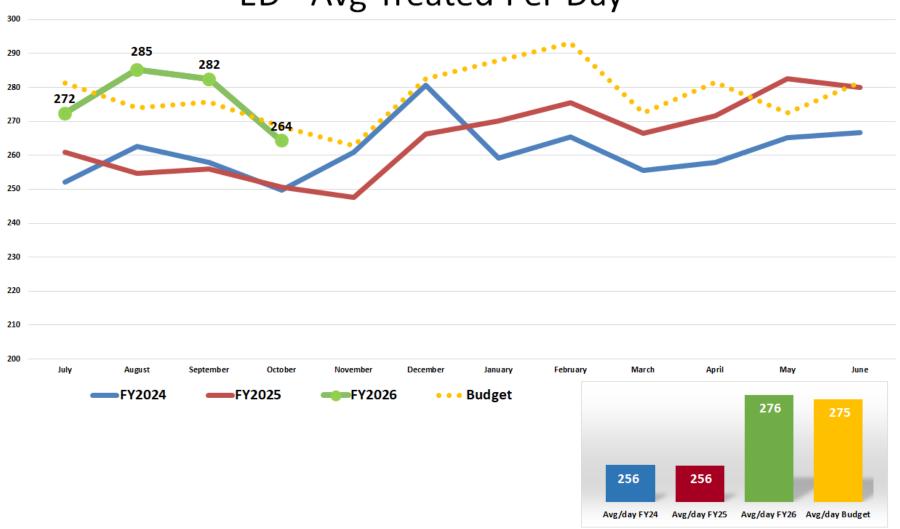
Nursery - Avg Patients Per Day



Obstetrics - Avg Patients Per Day



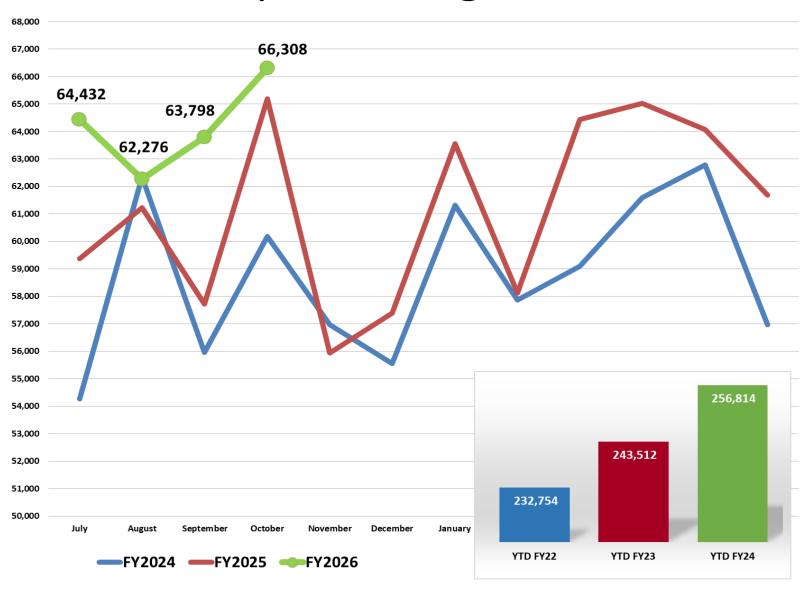
ED - Avg Treated Per Day



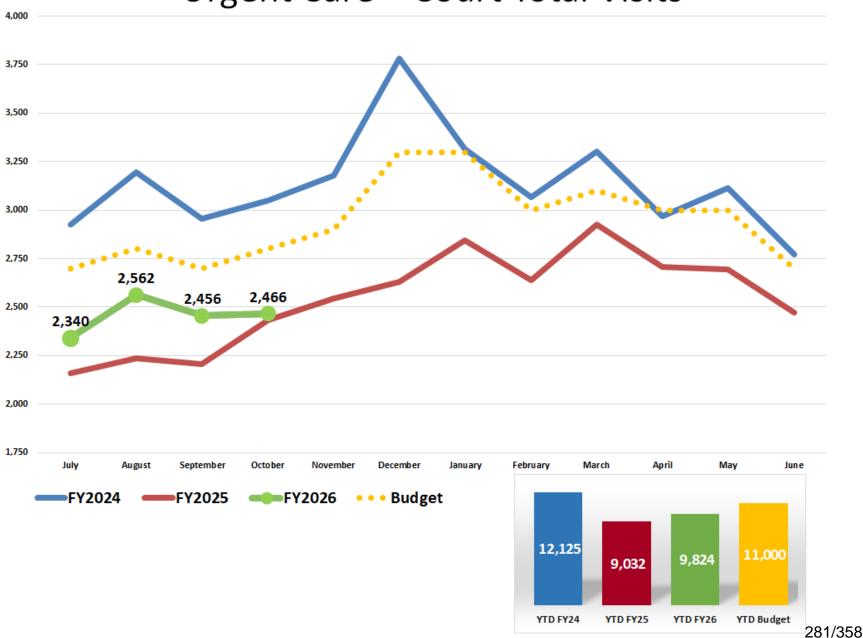
Outpatient Registrations Per Day



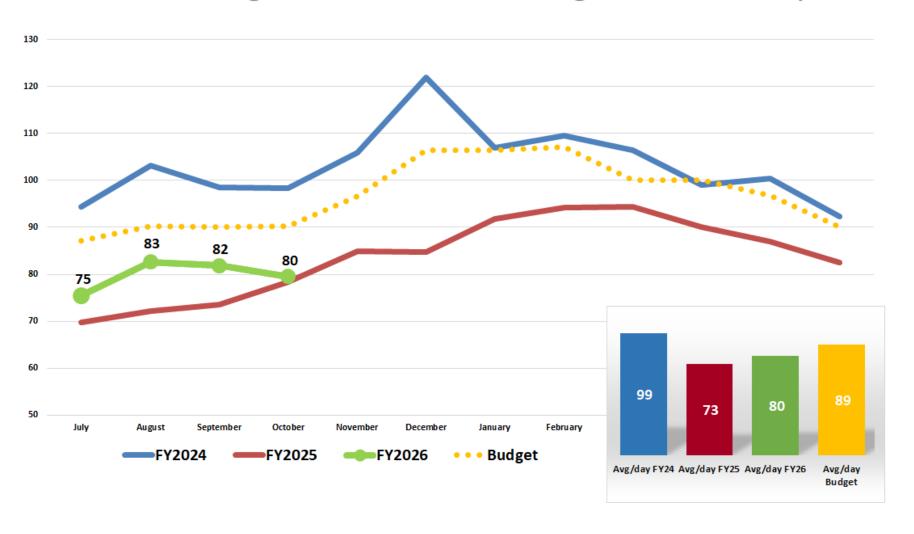
Outpatient Registrations



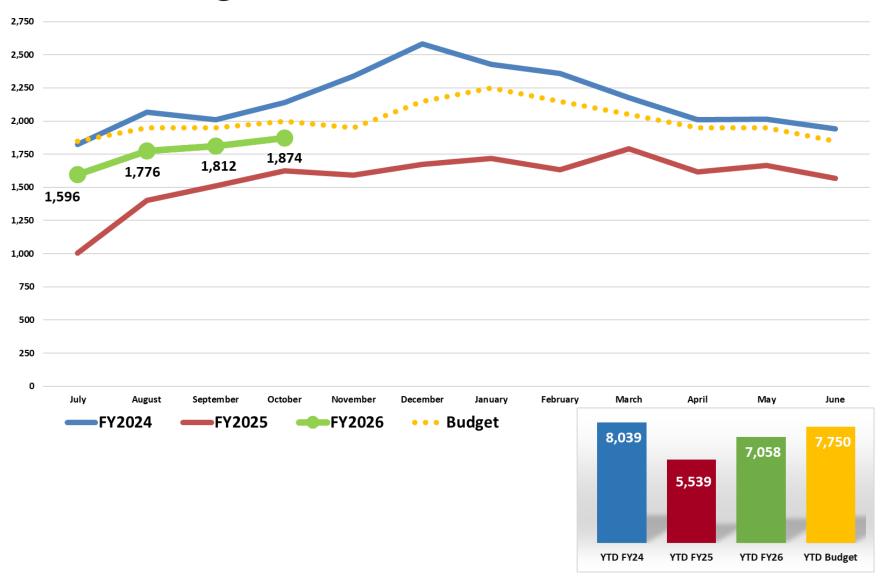
Urgent Care – Court Total Visits



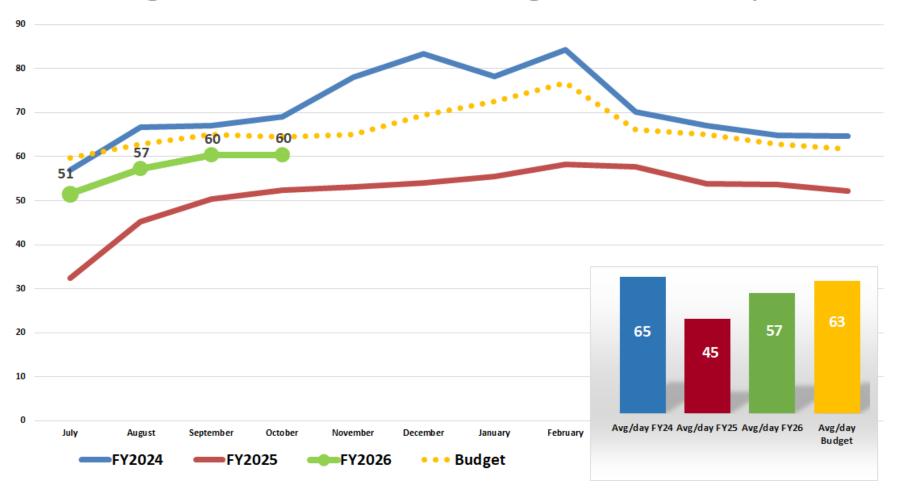
Urgent Care – Court Avg Visits Per Day



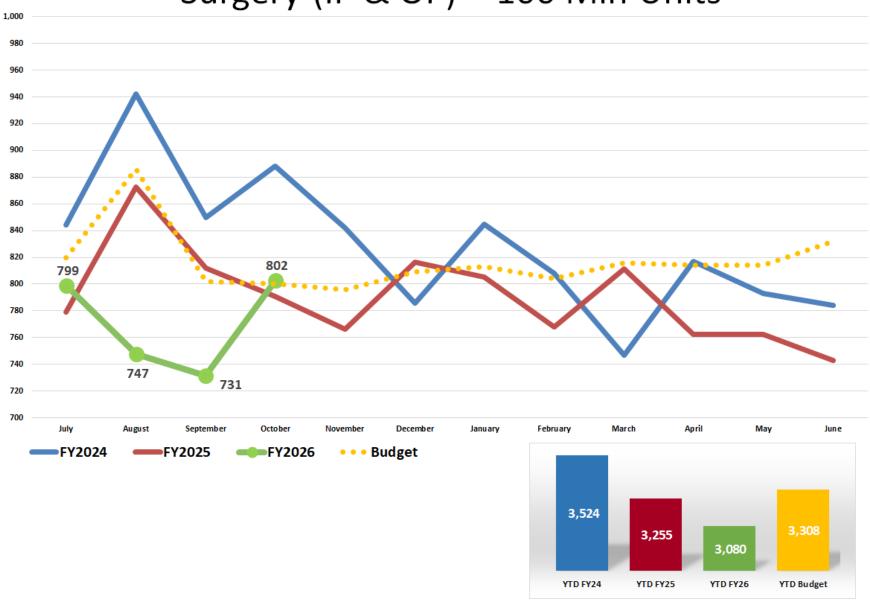
Urgent Care – Demaree Total Visits



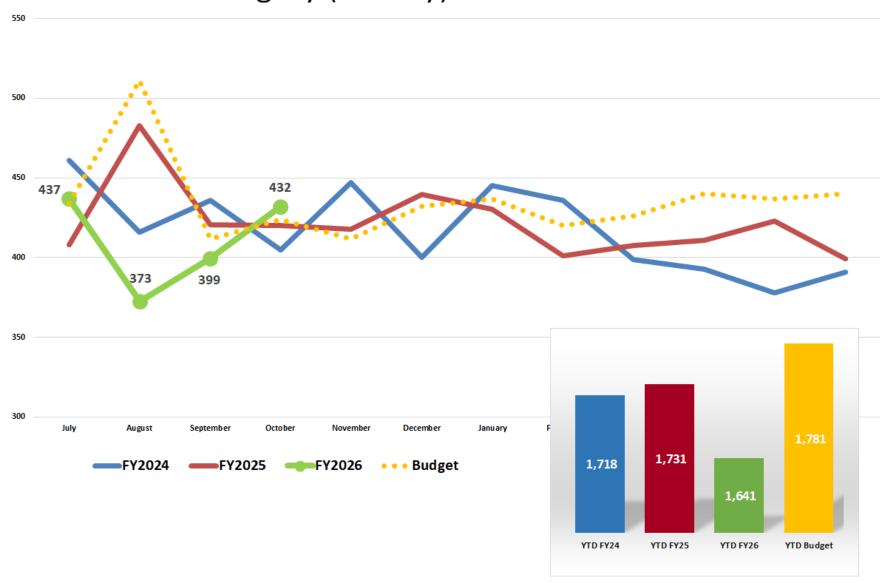
Urgent Care – Demaree Avg Visits Per Day



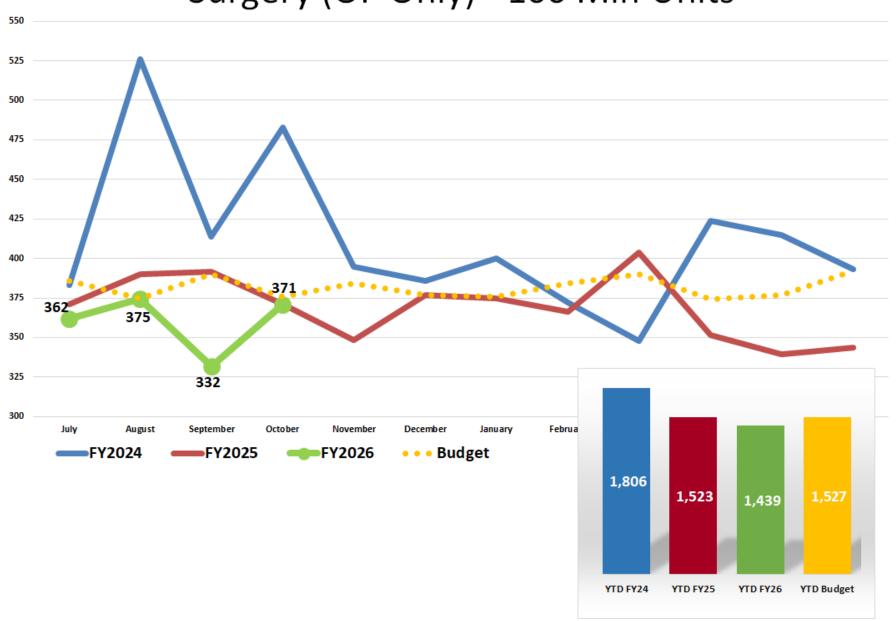
Surgery (IP & OP) – 100 Min Units



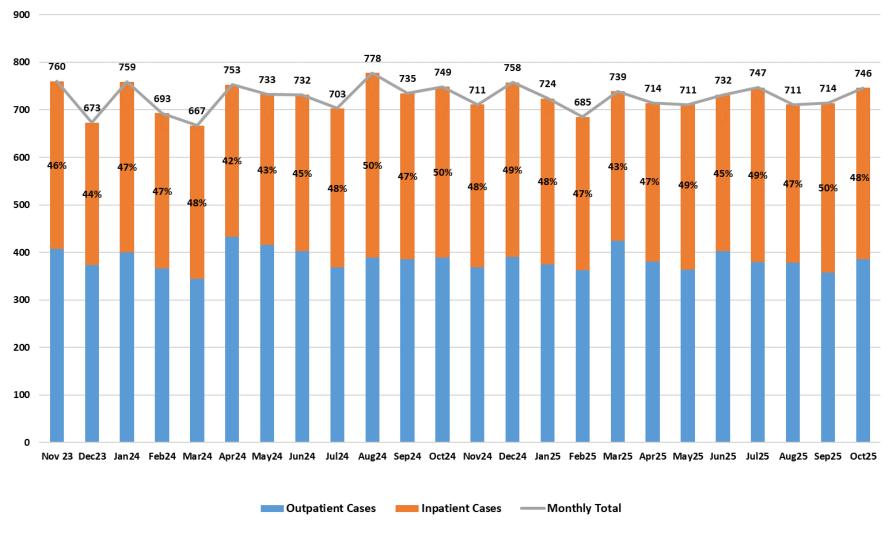
Surgery (IP Only) - 100 Min Unit



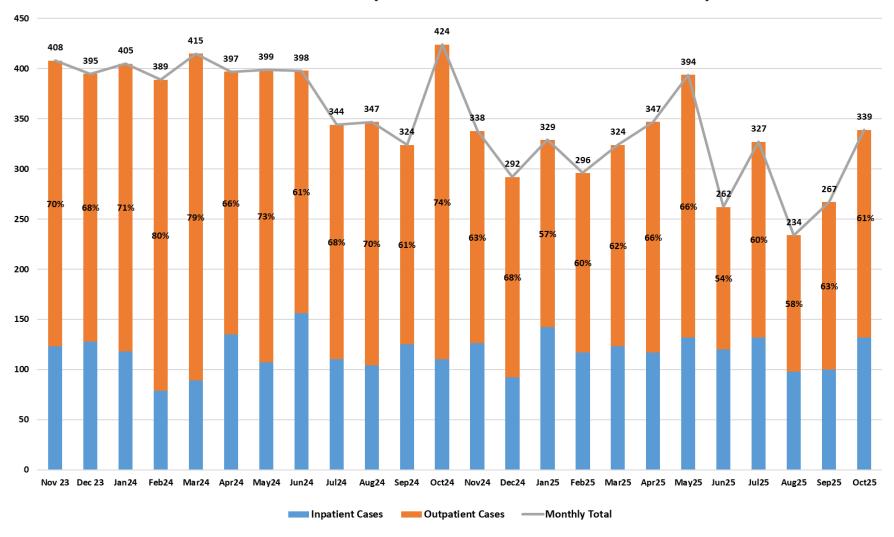
Surgery (OP Only) - 100 Min Units



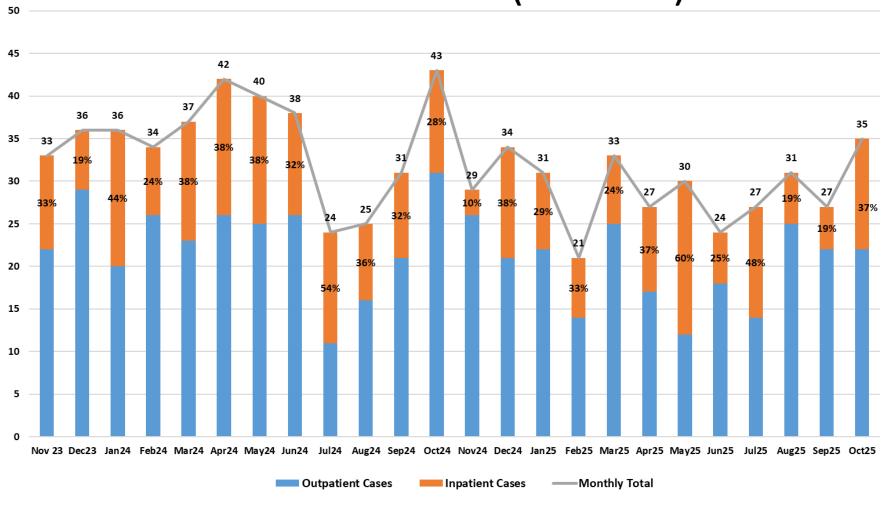
Surgery Cases (IP & OP)



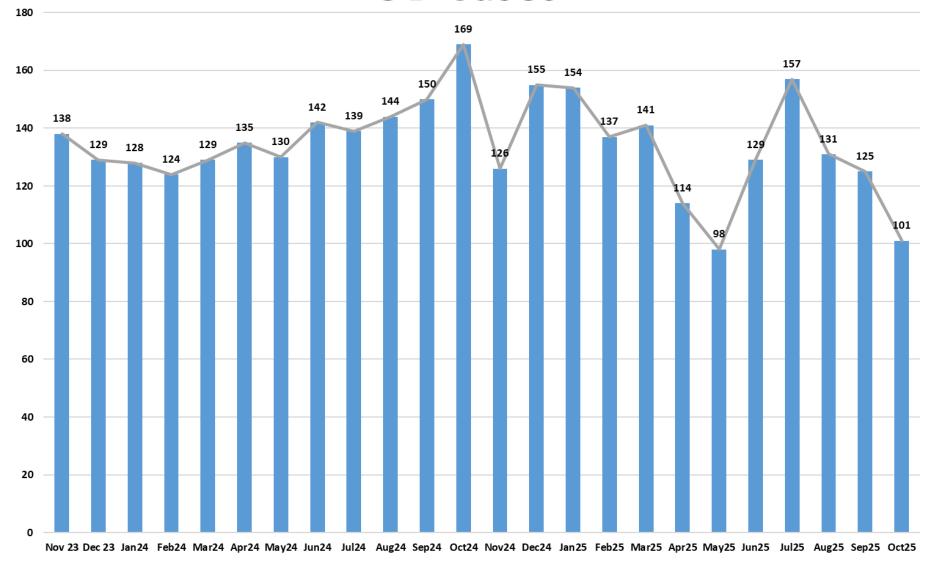
Endo Cases (Suites A & B and OR)

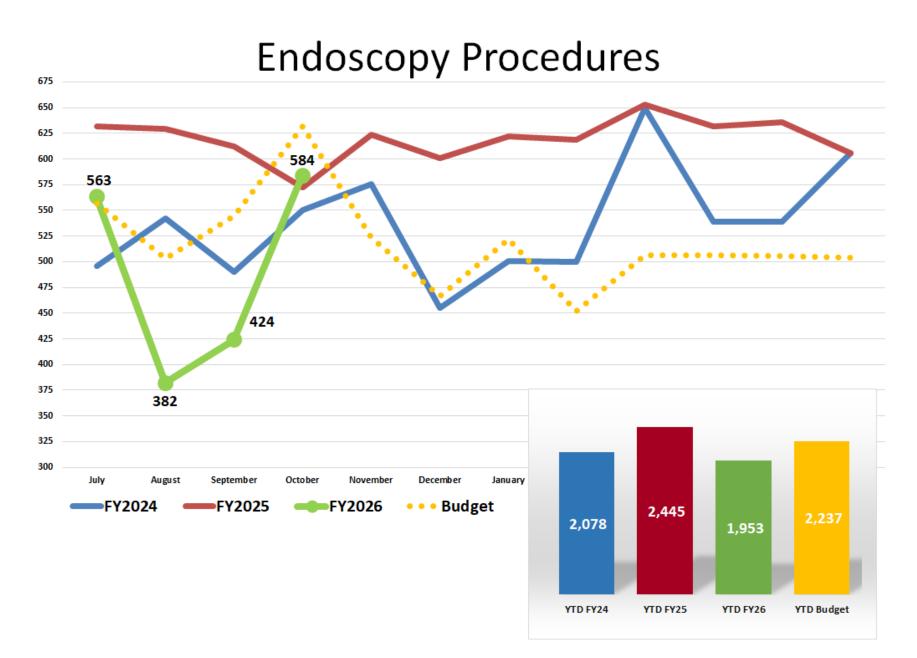


Robotic Cases (IP & OP)

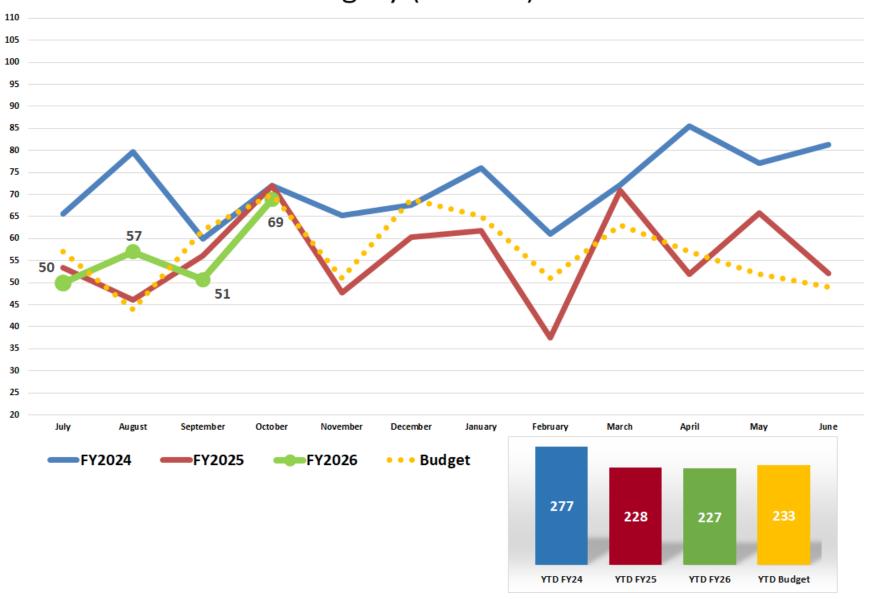


OB Cases





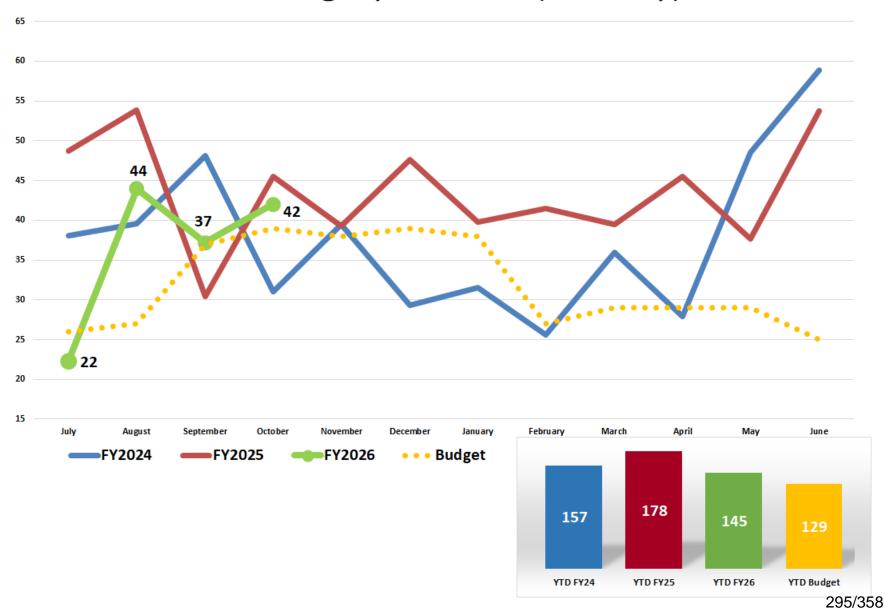
Robotic Surgery (IP & OP) - 100 Min Units



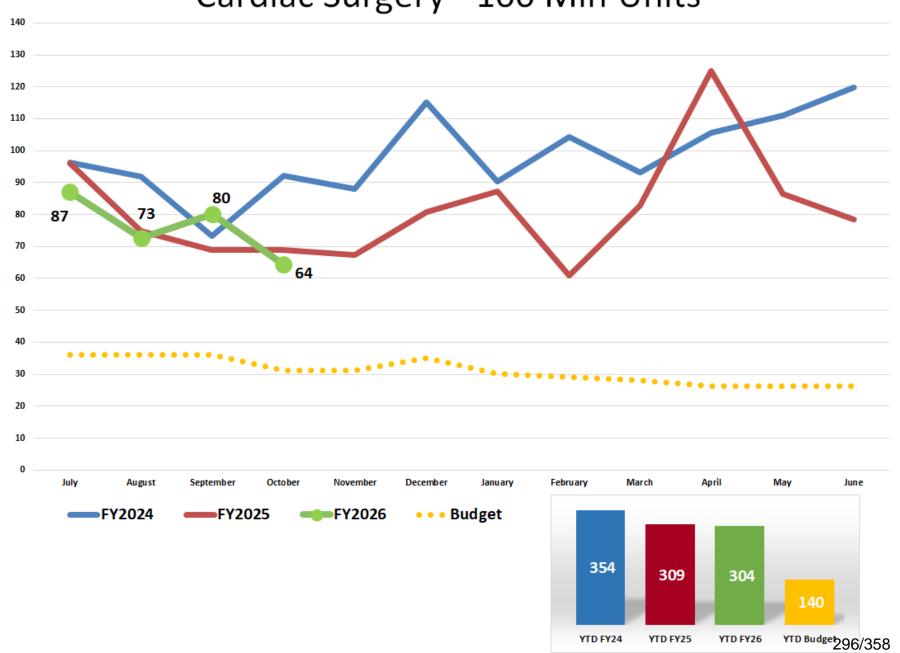
Robotic Surgery Minutes (IP Only)



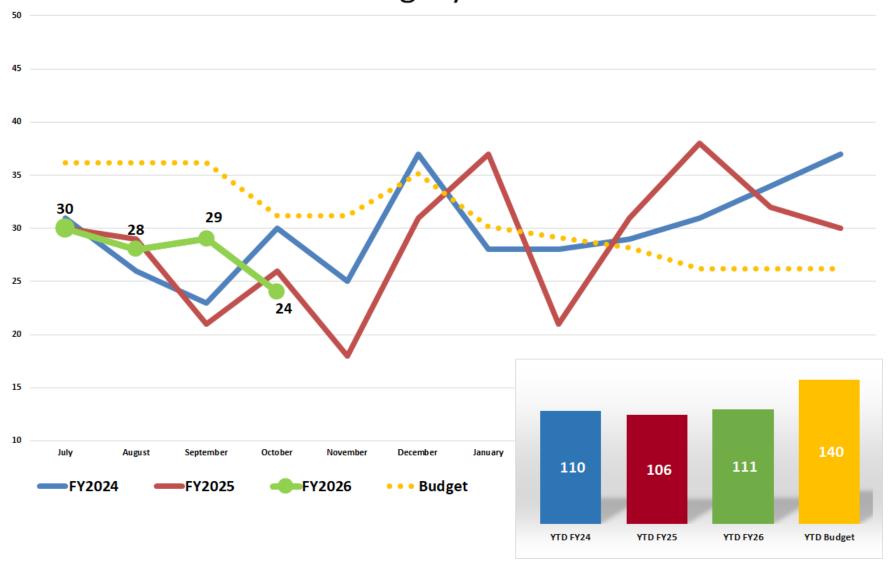
Robotic Surgery Minutes (OP Only)



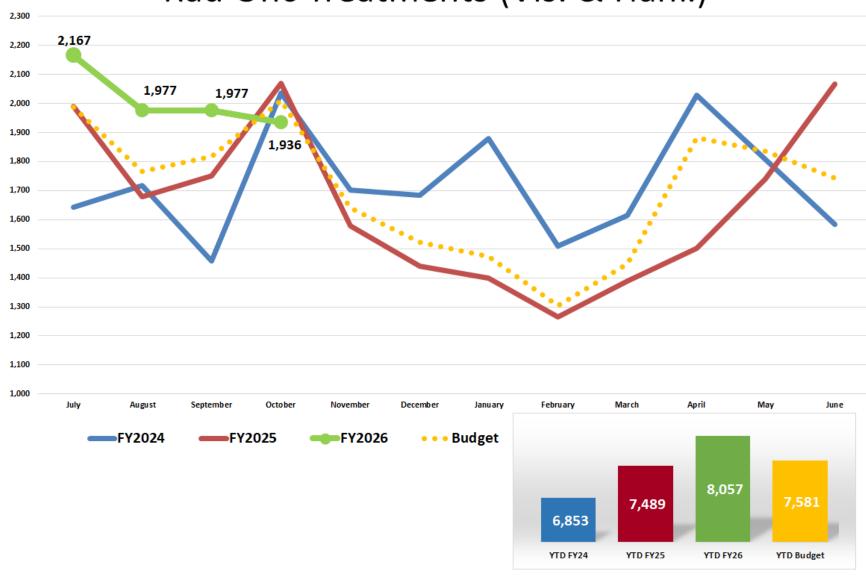
Cardiac Surgery - 100 Min Units



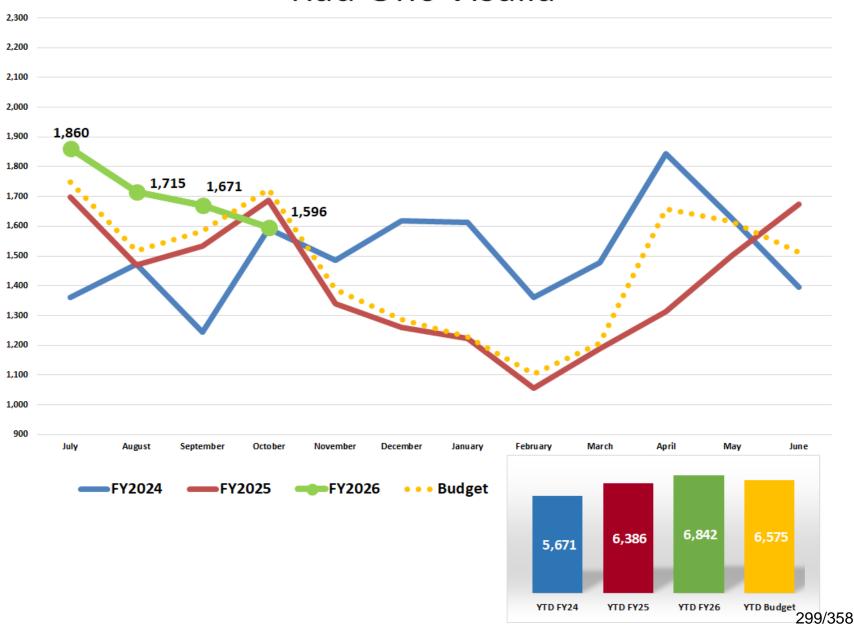
Cardiac Surgery Cases



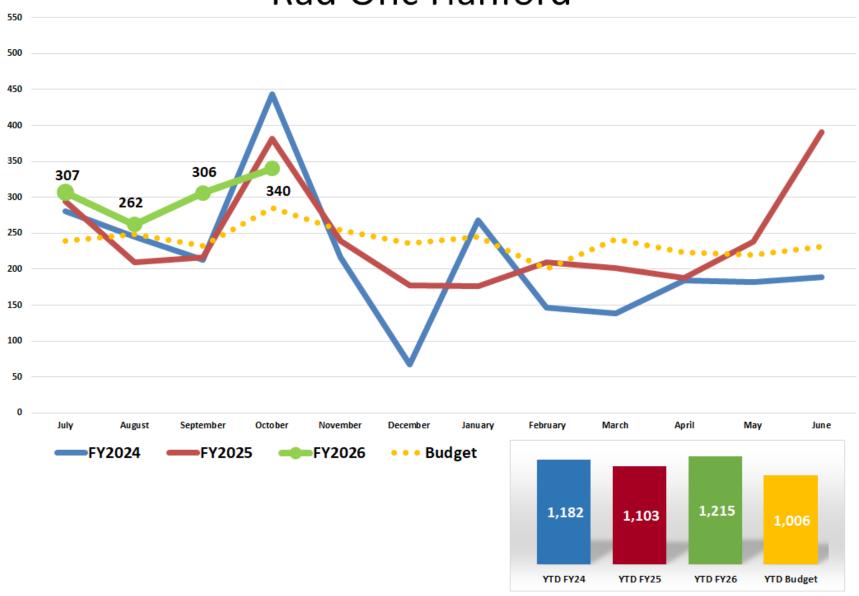
Rad Onc Treatments (Vis. & Hanf.)



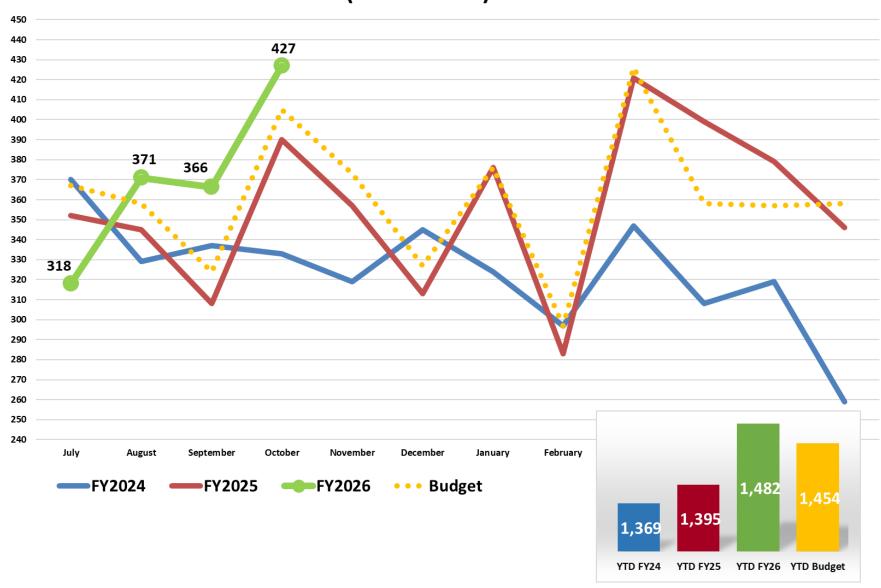
Rad Onc Visalia



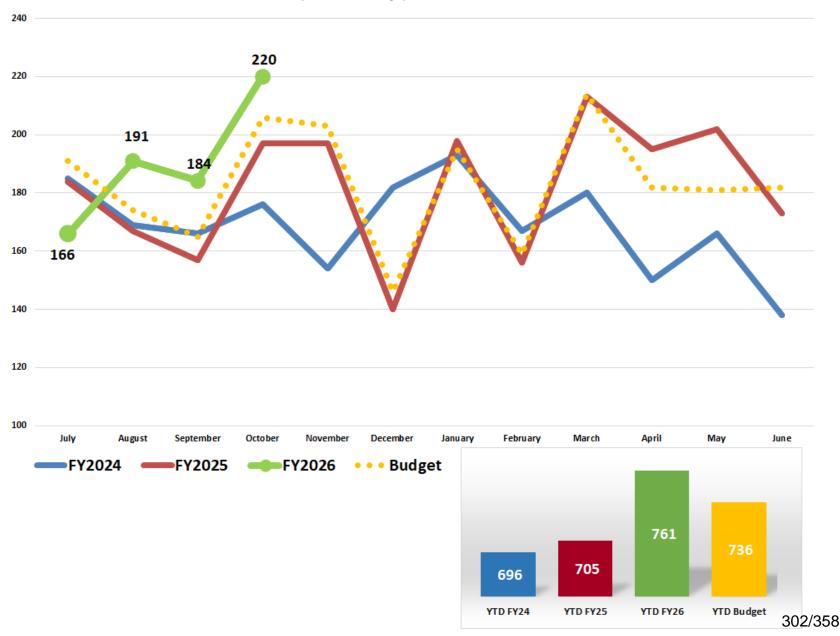
Rad Onc Hanford



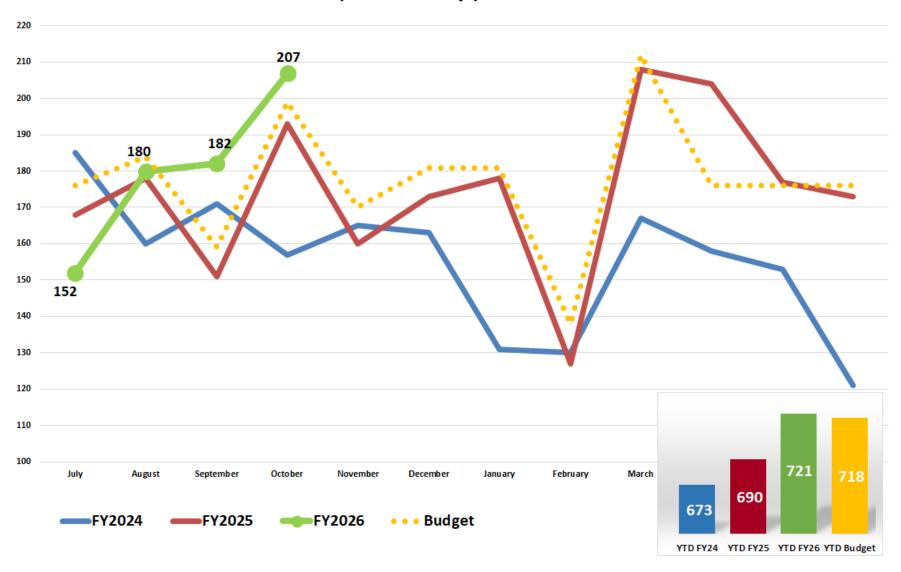
Cath Lab (IP & OP) – 100 Min Units



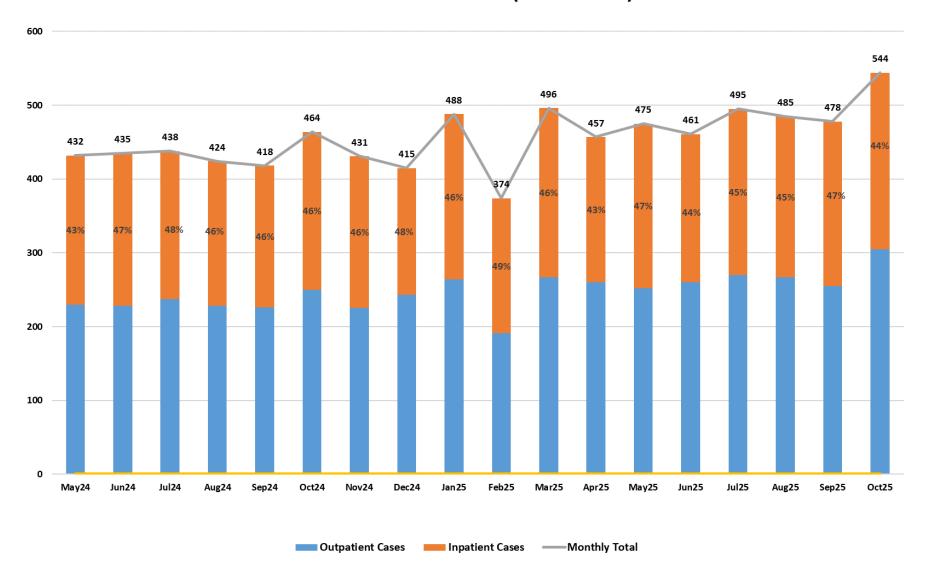
Cath Lab (IP Only) - 100 Min Units



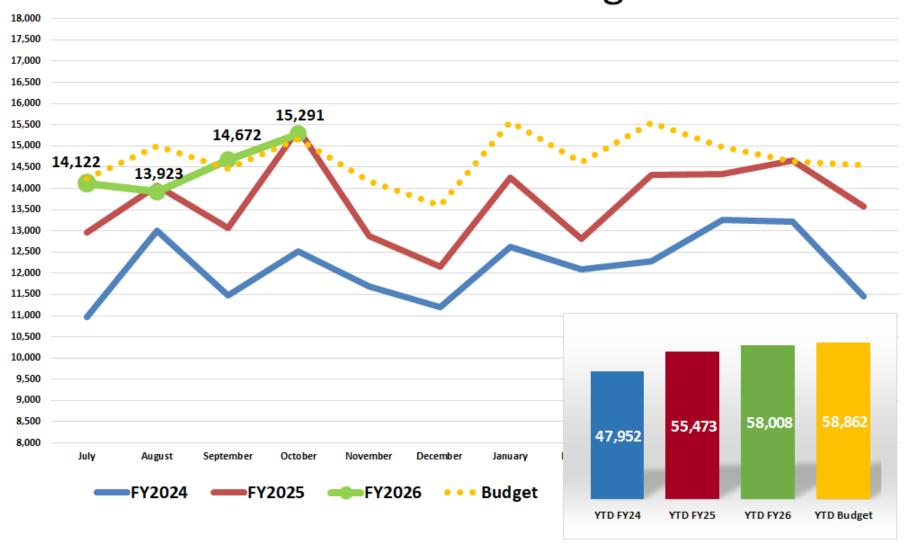
Cath Lab (OP Only) – 100 Min Units



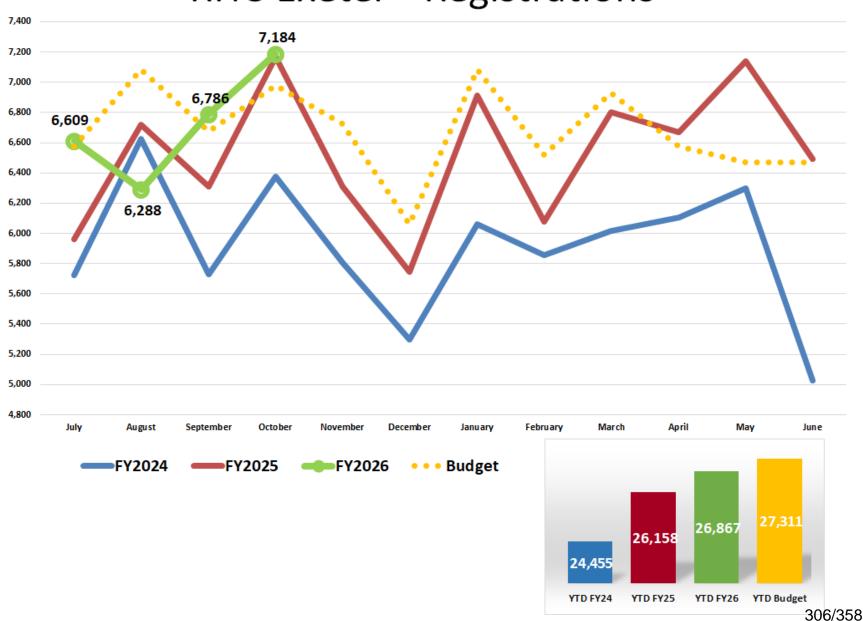
Cath Lab Patients (IP & OP)



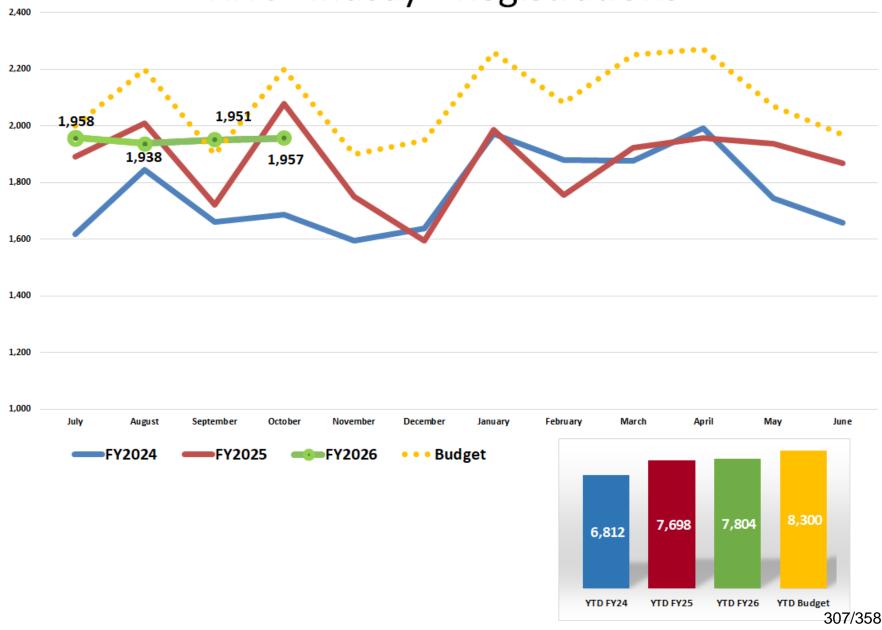
Rural Health Clinics Registrations



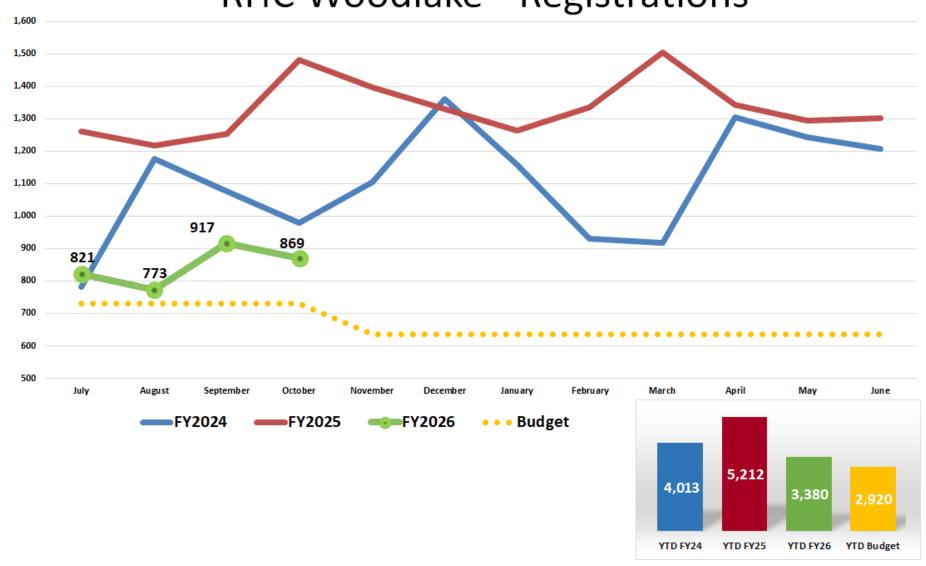
RHC Exeter - Registrations



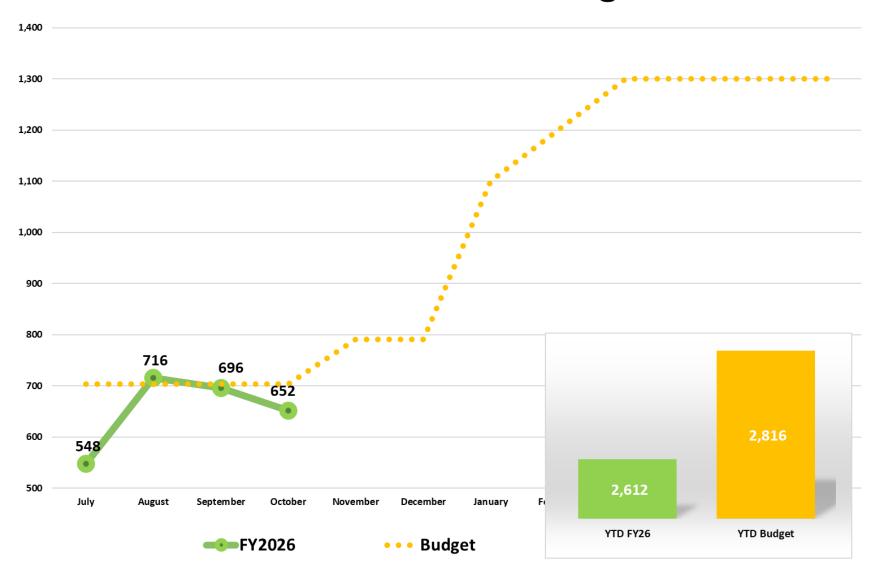
RHC Lindsay - Registrations



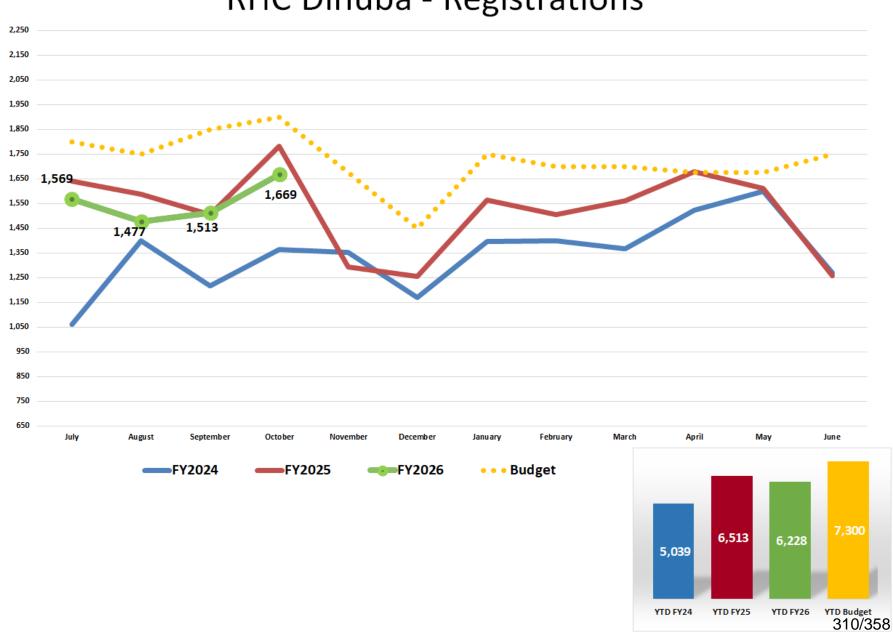
RHC Woodlake - Registrations



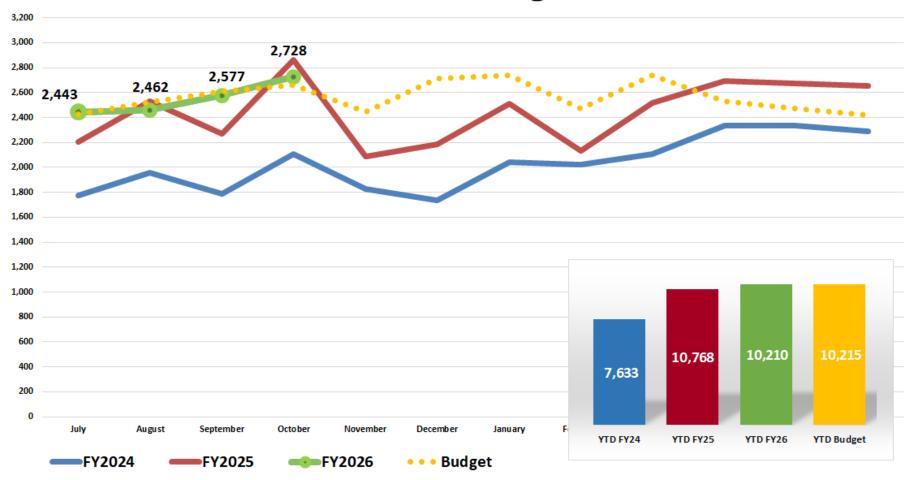
RHC Woodlake Valencia - Registrations



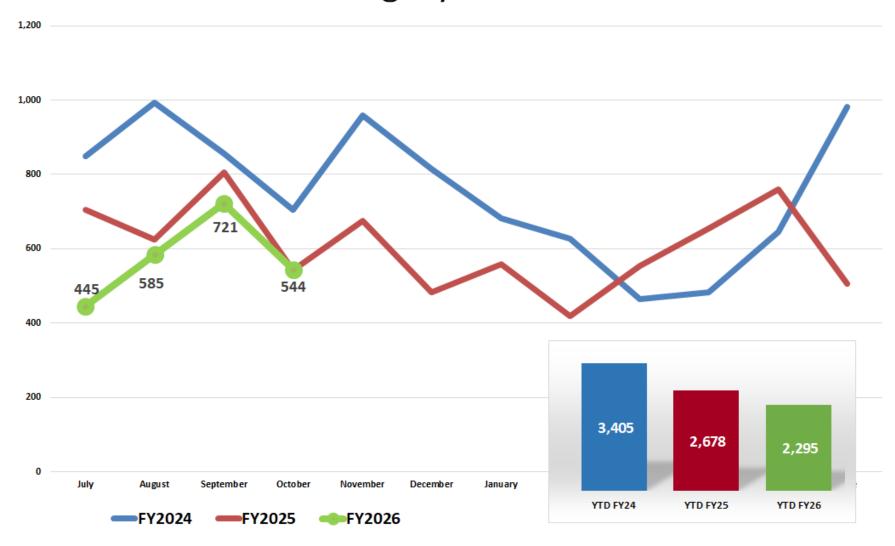
RHC Dinuba - Registrations



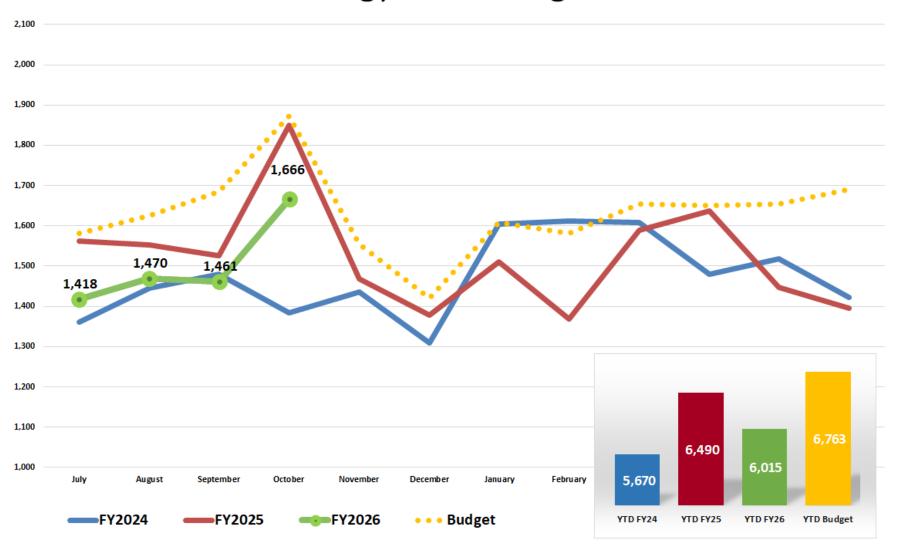
RHC Tulare - Registrations



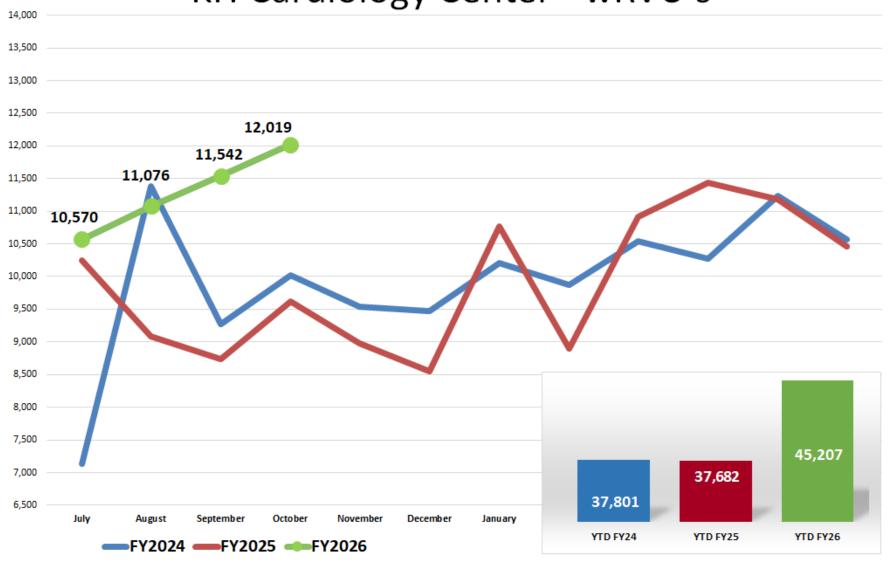
Neurosurgery Clinic - wRVU's



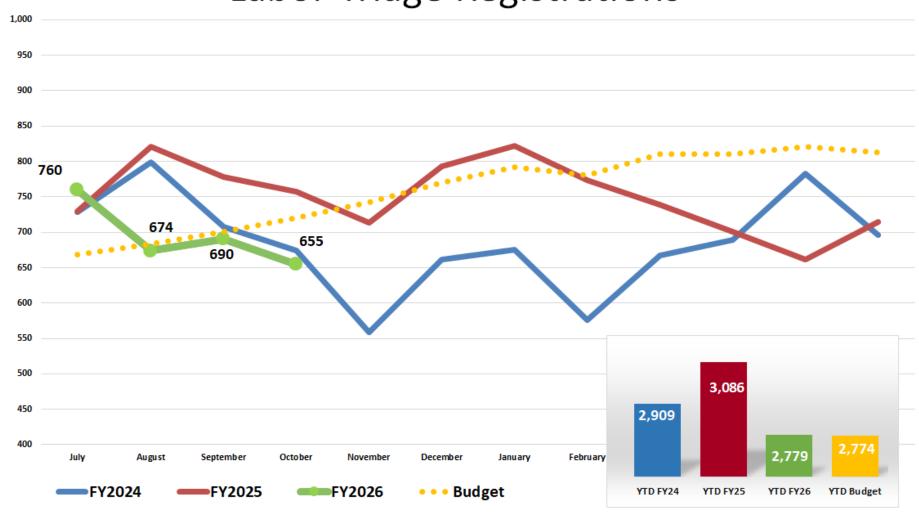
KH Cardiology Center Registrations



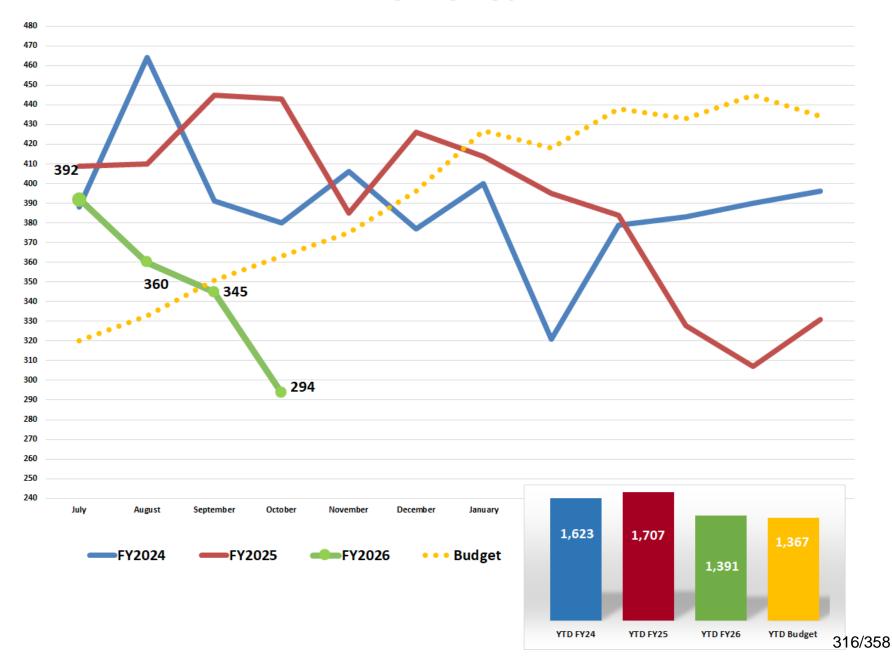
KH Cardiology Center - wRVU's



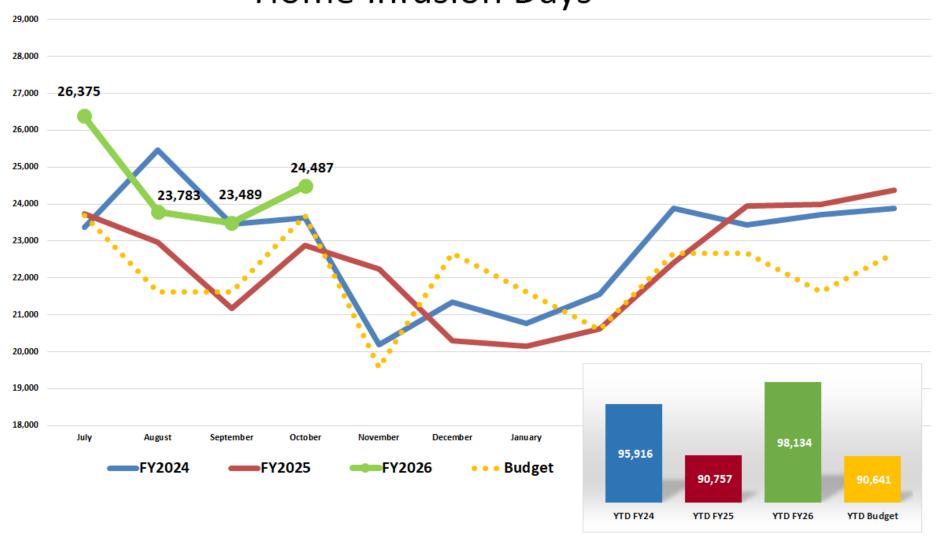
Labor Triage Registrations



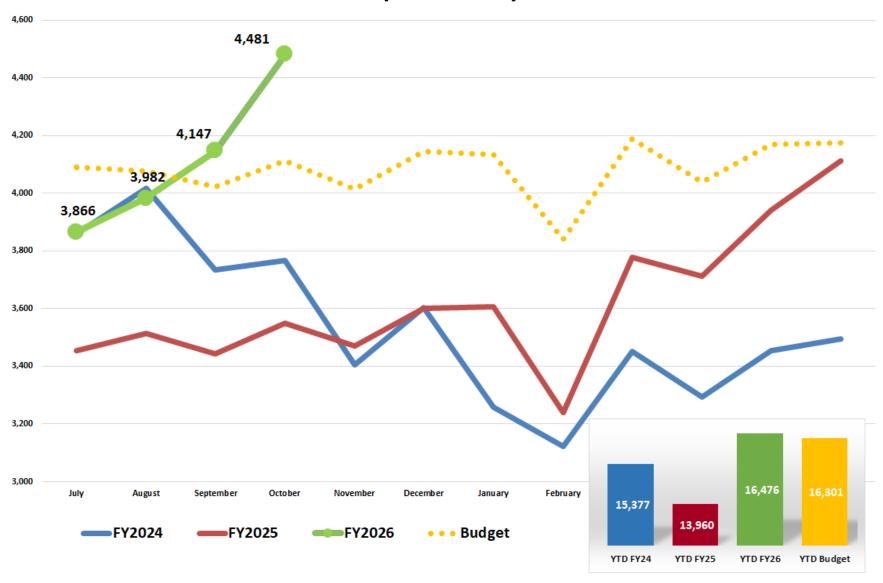
Deliveries



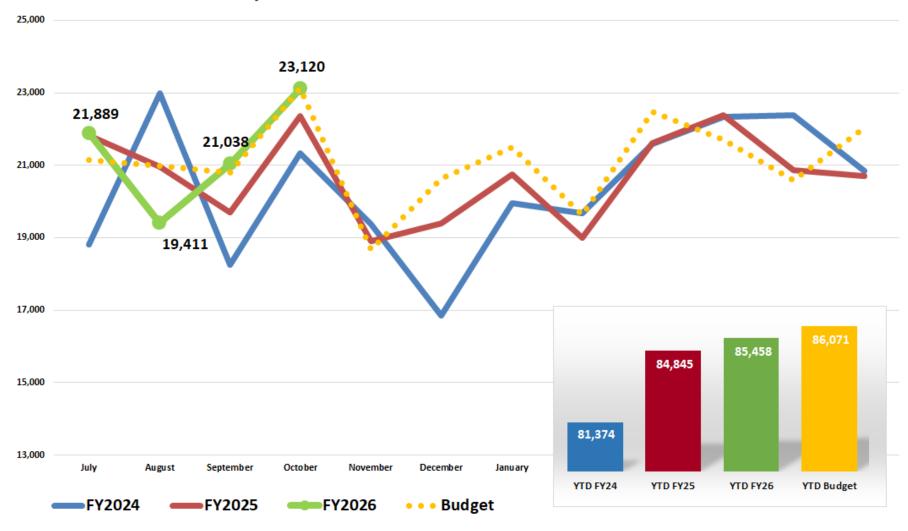
Home Infusion Days



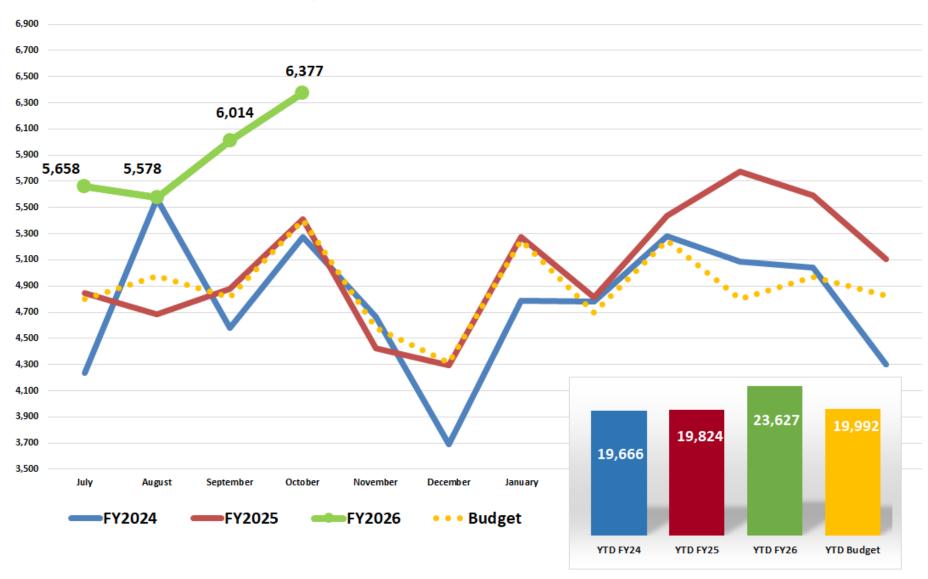
Hospice Days



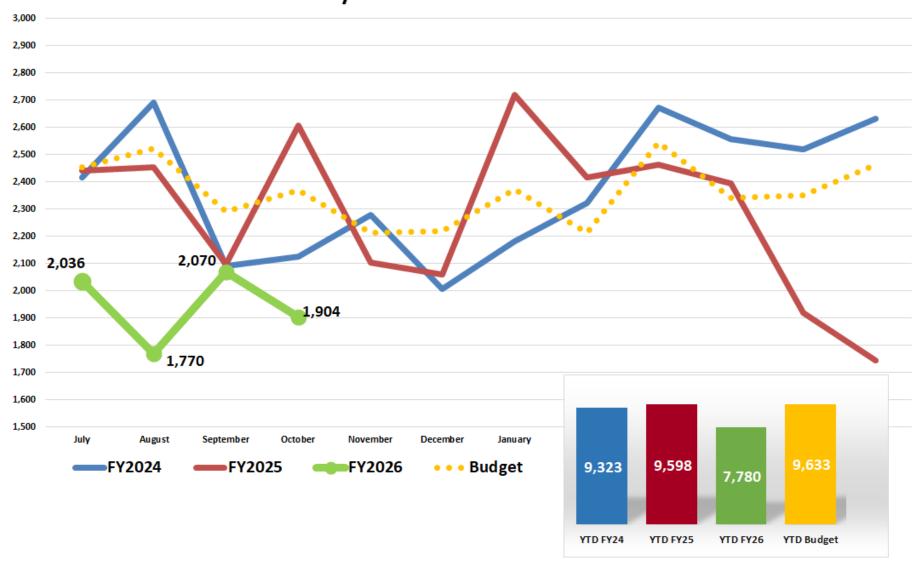
All O/P Rehab Svcs Across District



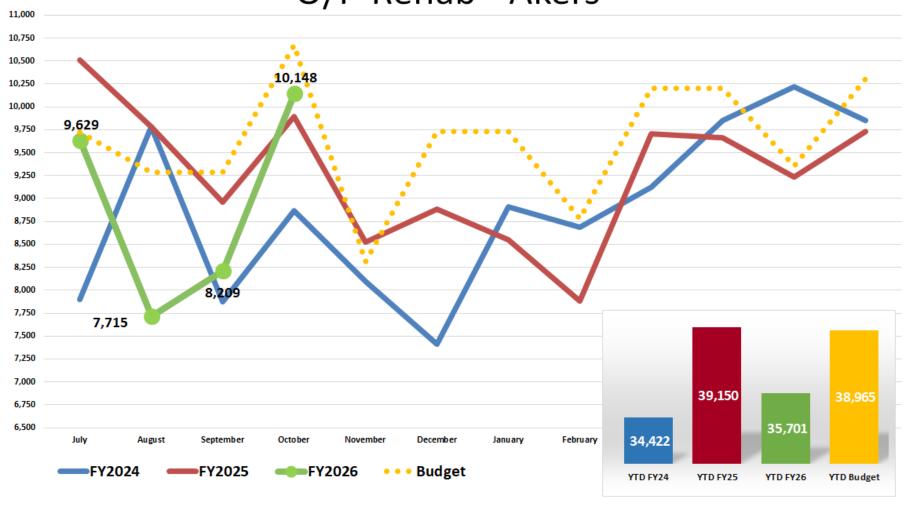
O/P Rehab Services



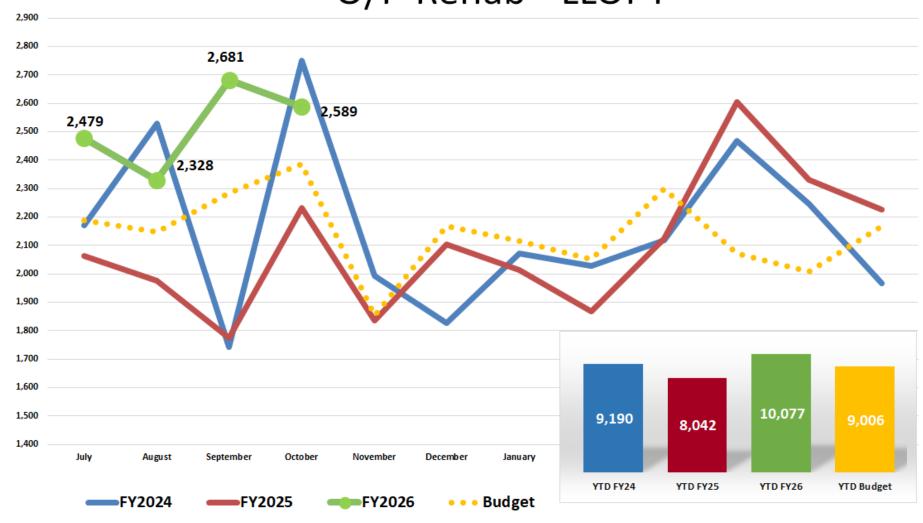
O/P Rehab - Exeter



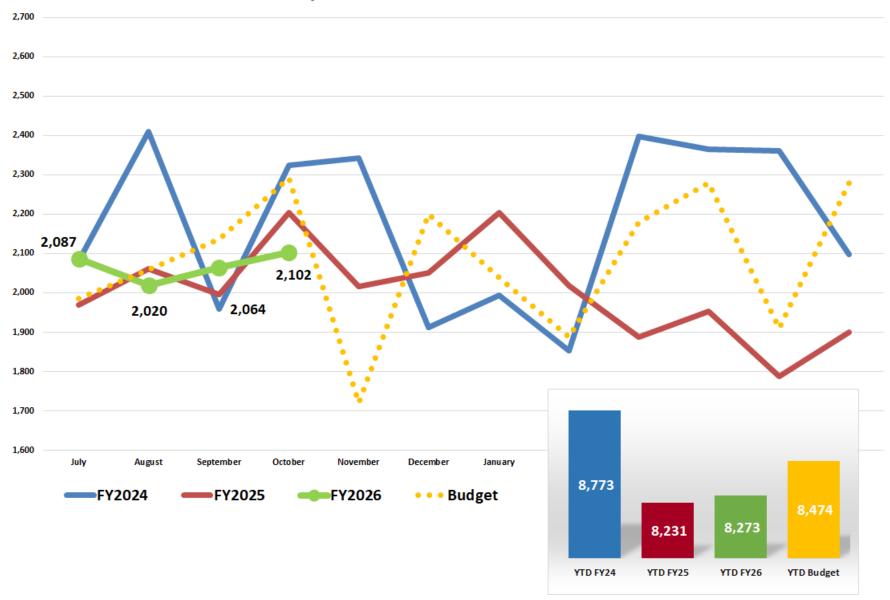
O/P Rehab - Akers



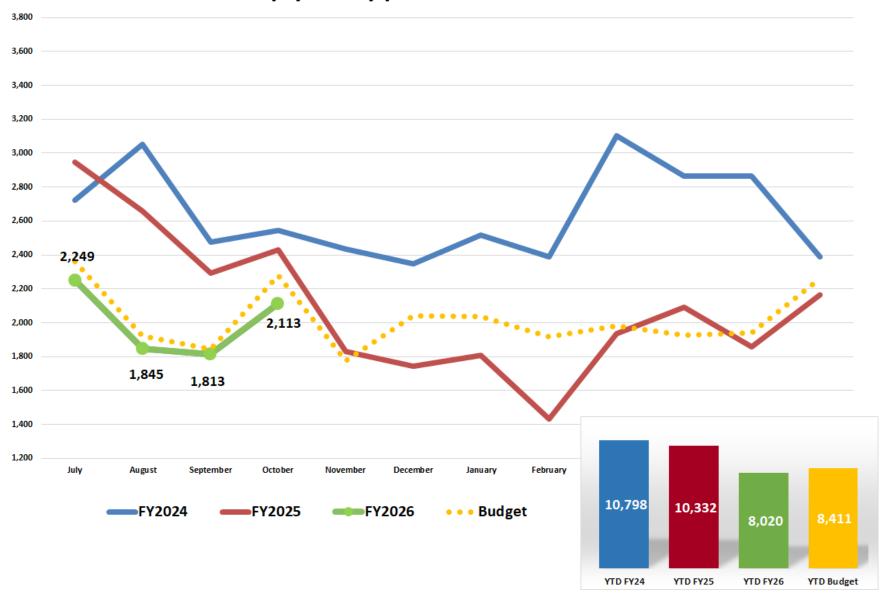
O/P Rehab - LLOPT



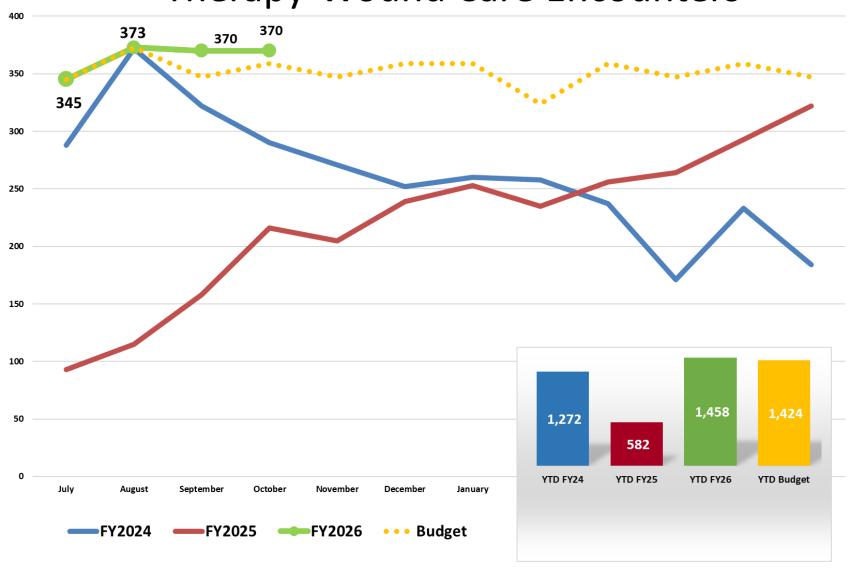
O/P Rehab - Dinuba



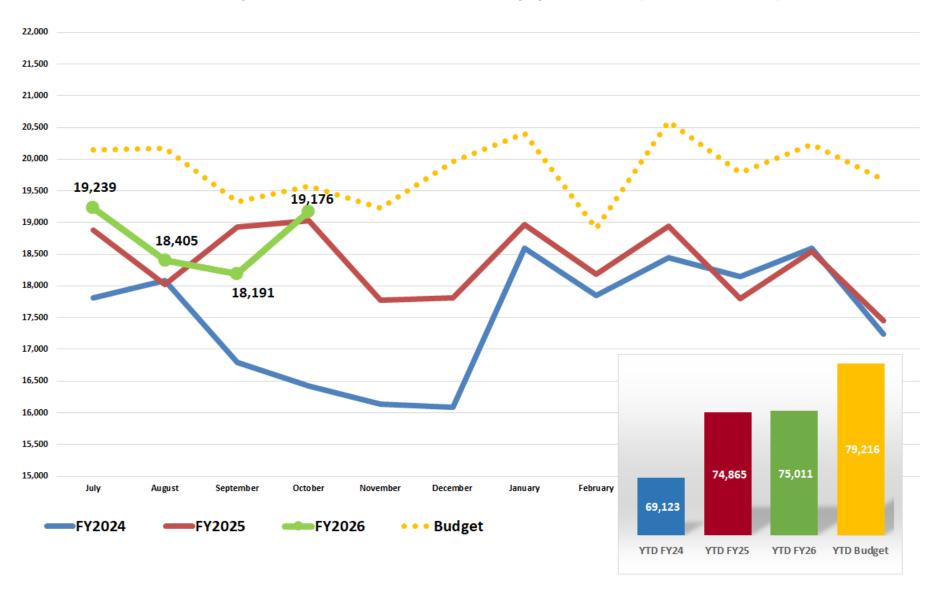
Therapy - Cypress Hand Center



Therapy-Wound Care Encounters

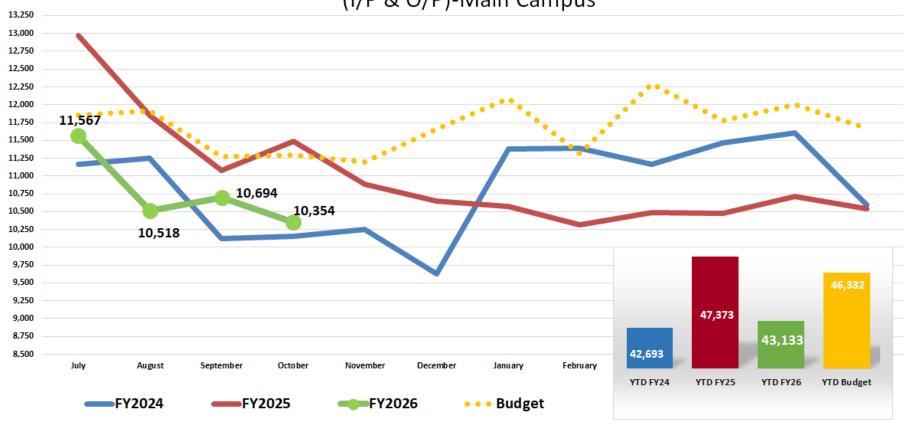


Physical & Other Therapy Units (I/P & O/P)

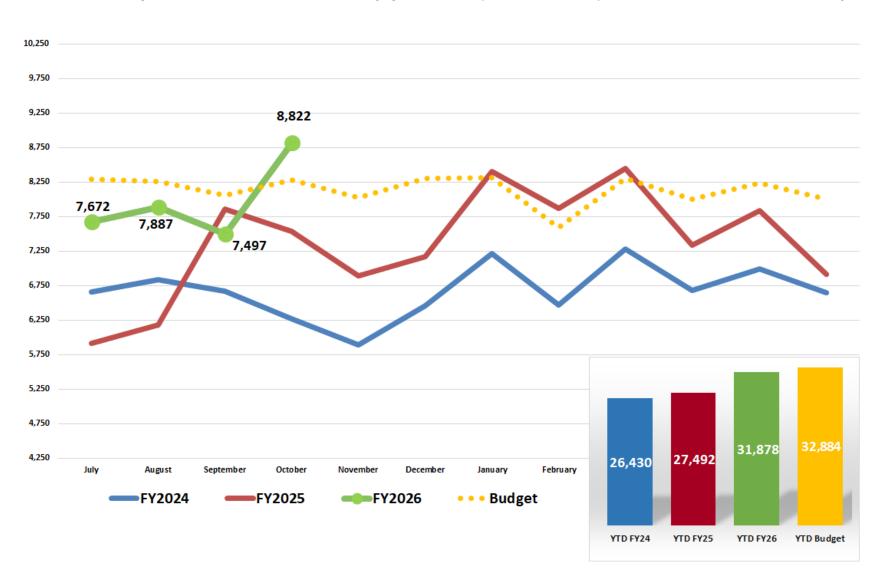


Physical & Other Therapy Units

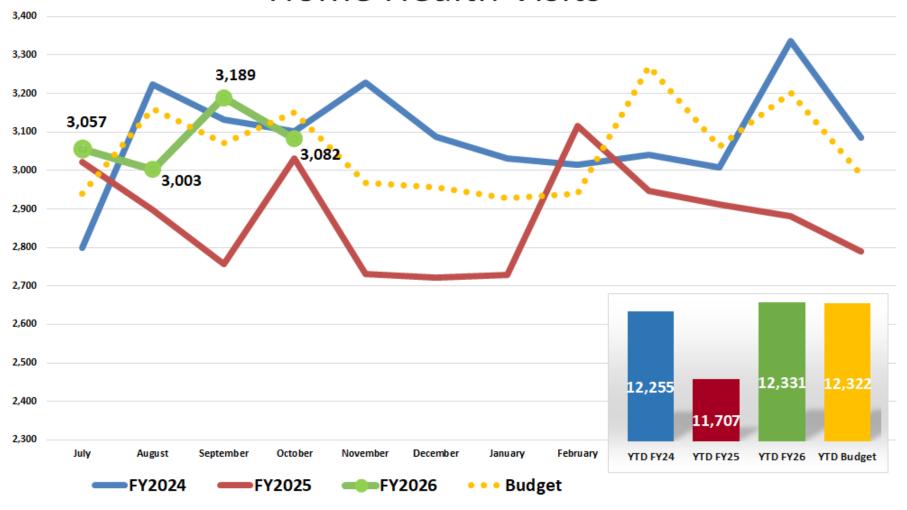




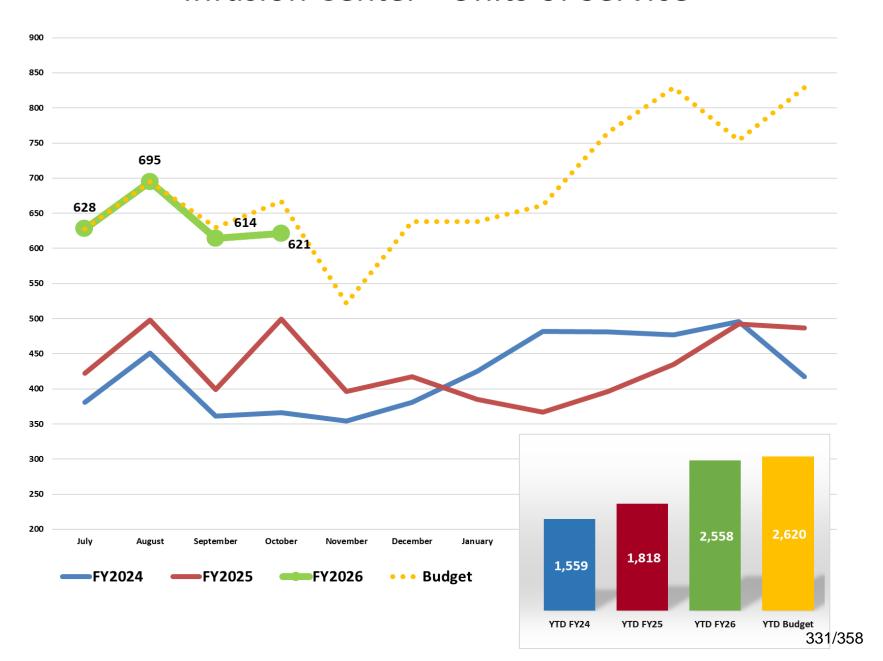
Physical & Other Therapy Units (I/P & O/P)-KDRH & South Campus



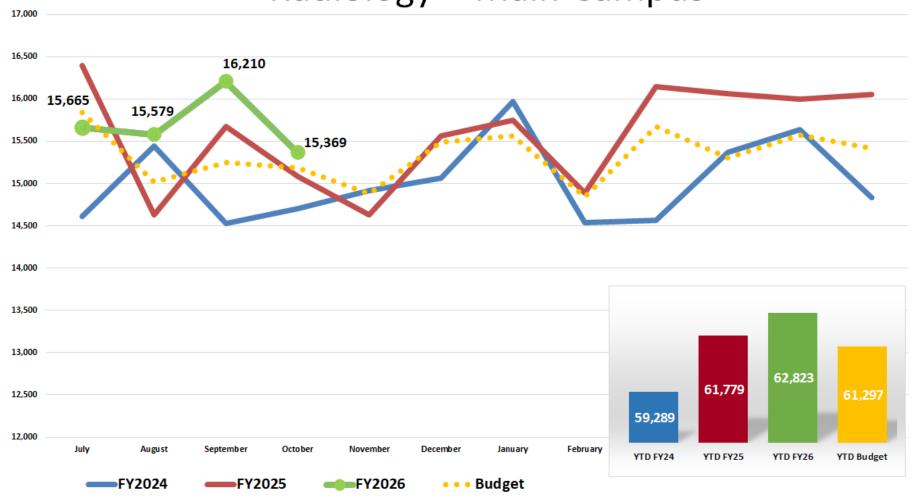
Home Health Visits



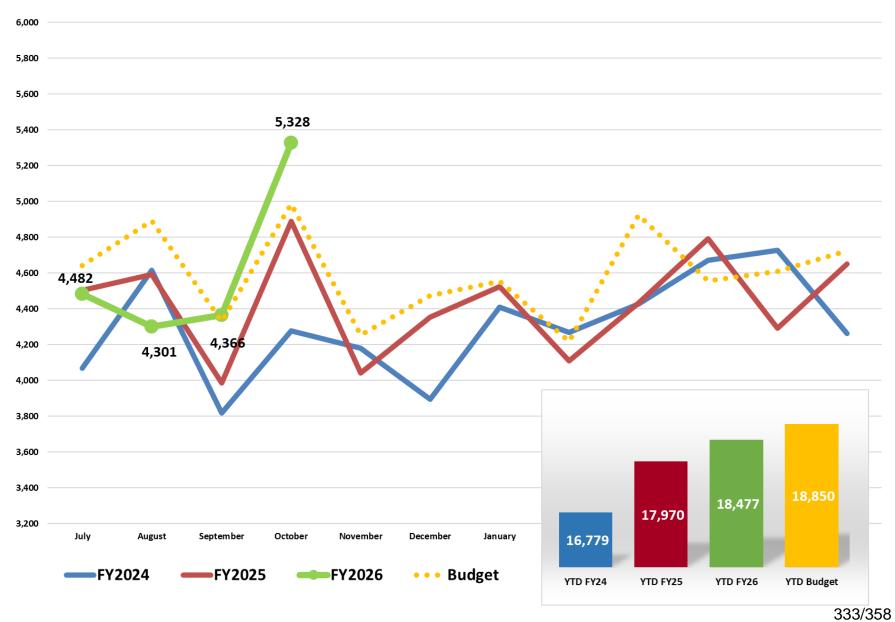
Infusion Center - Units of Service



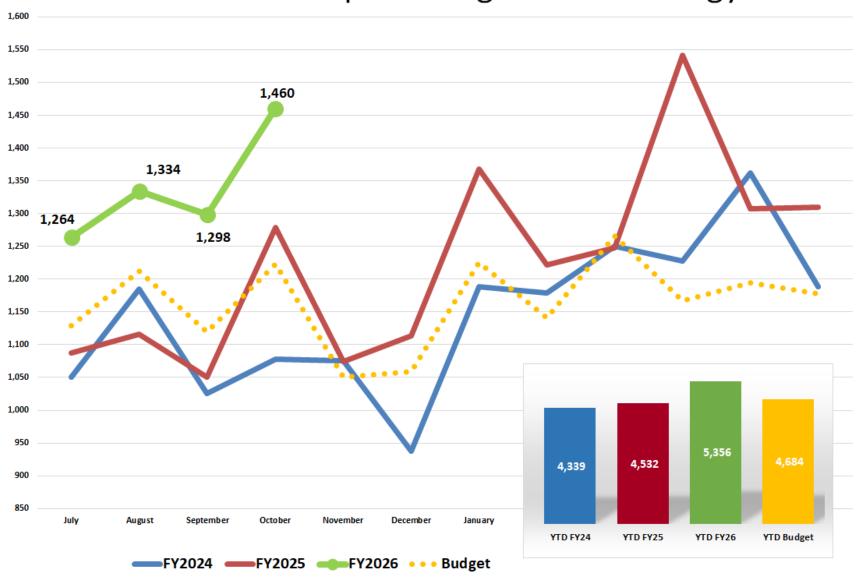
Radiology – Main Campus



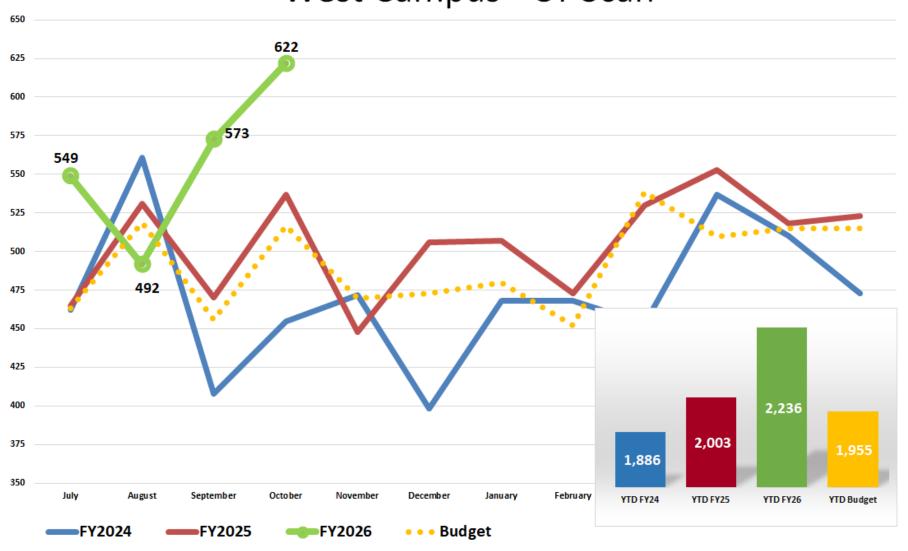
Radiology - West Campus Imaging



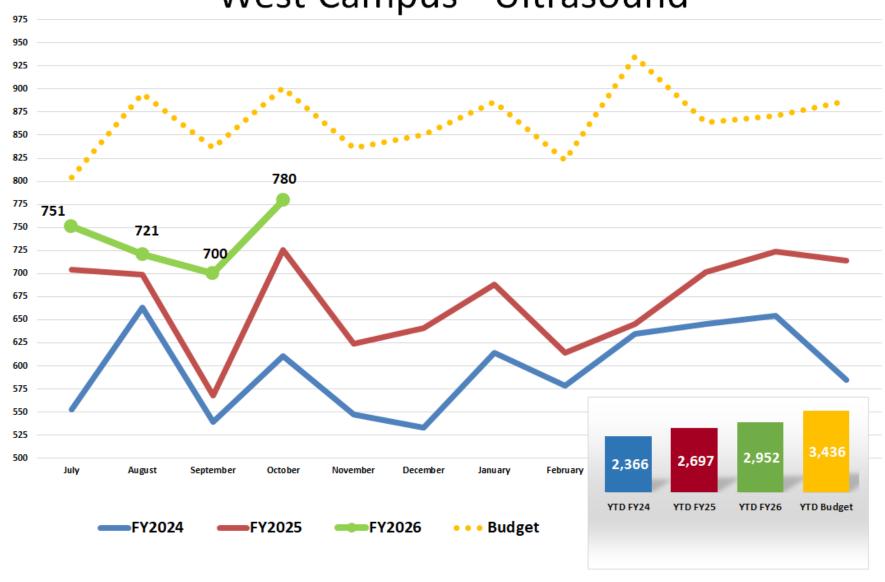
West Campus - Diagnostic Radiology



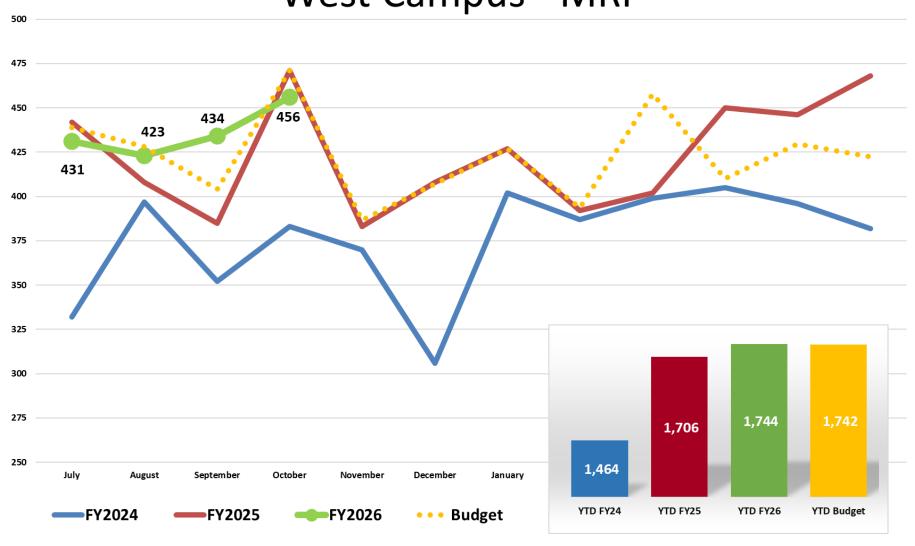
West Campus - CT Scan



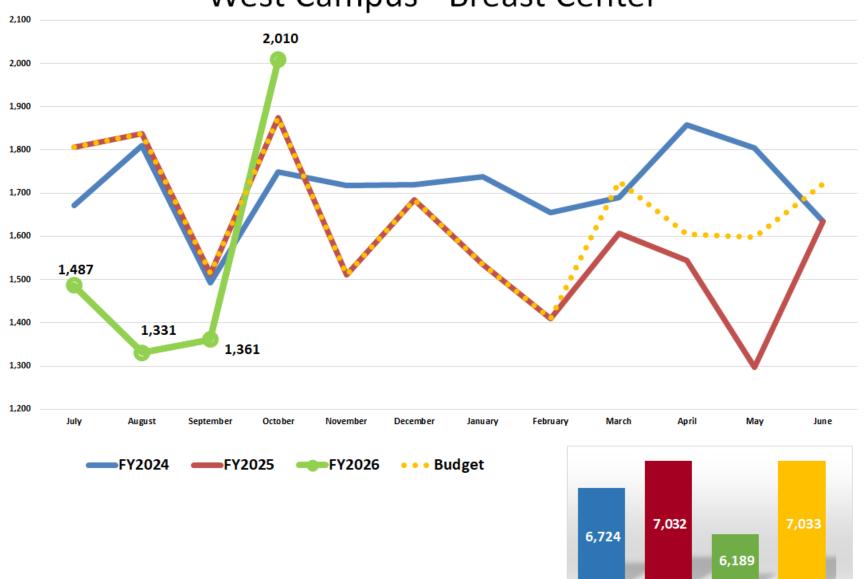
West Campus - Ultrasound



West Campus - MRI



West Campus - Breast Center



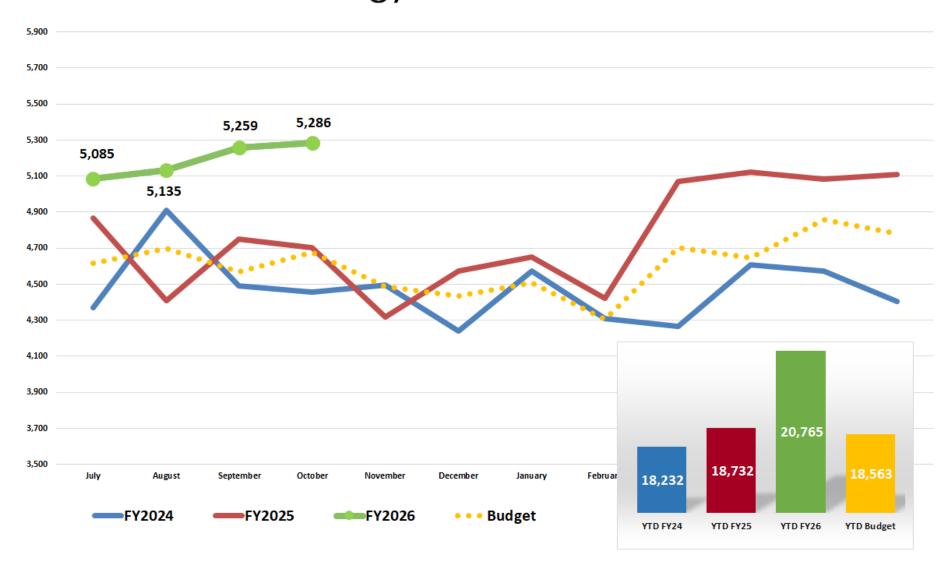
YTD Budget

YTD FY26

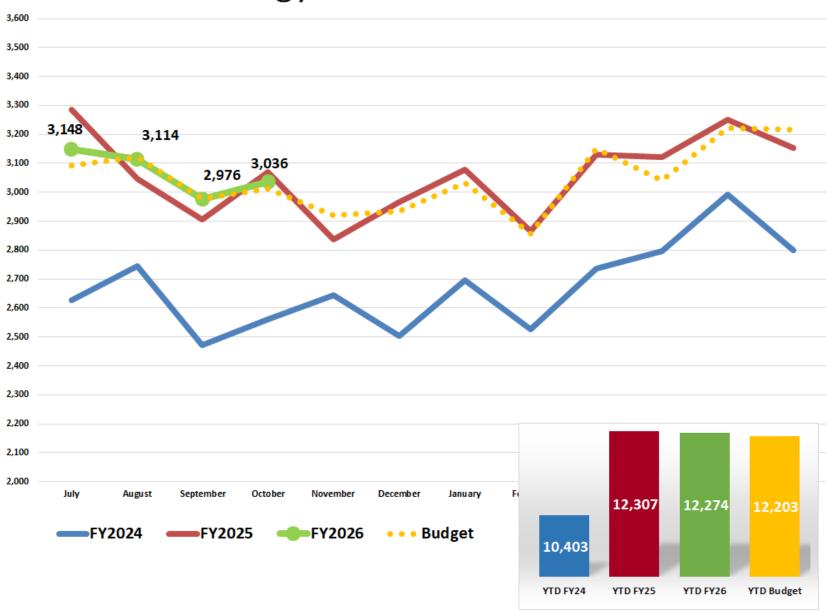
YTD FY24

YTD FY25

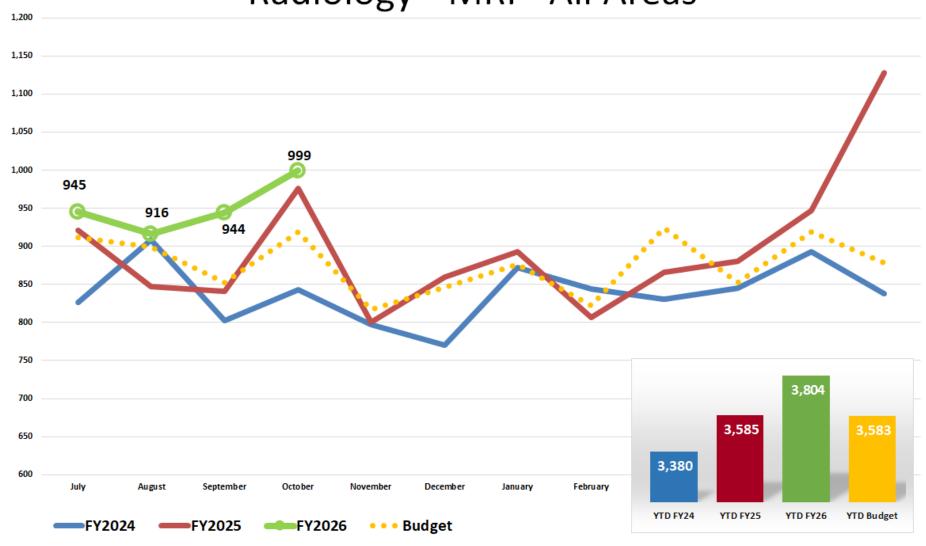
Radiology - CT - All Areas



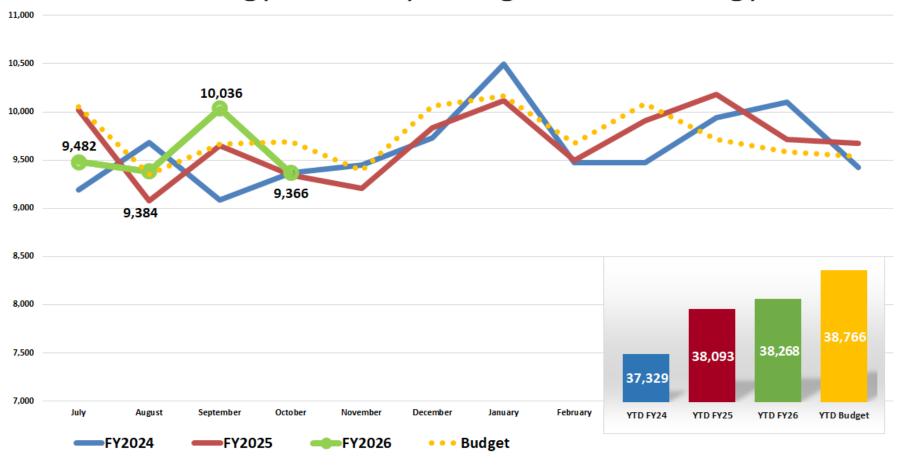
Radiology - Ultrasound - All Areas



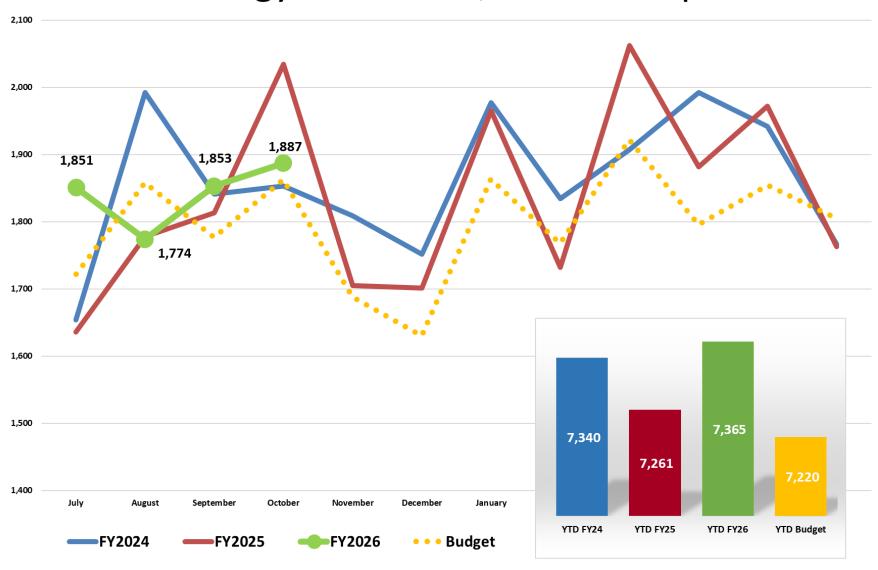
Radiology - MRI - All Areas



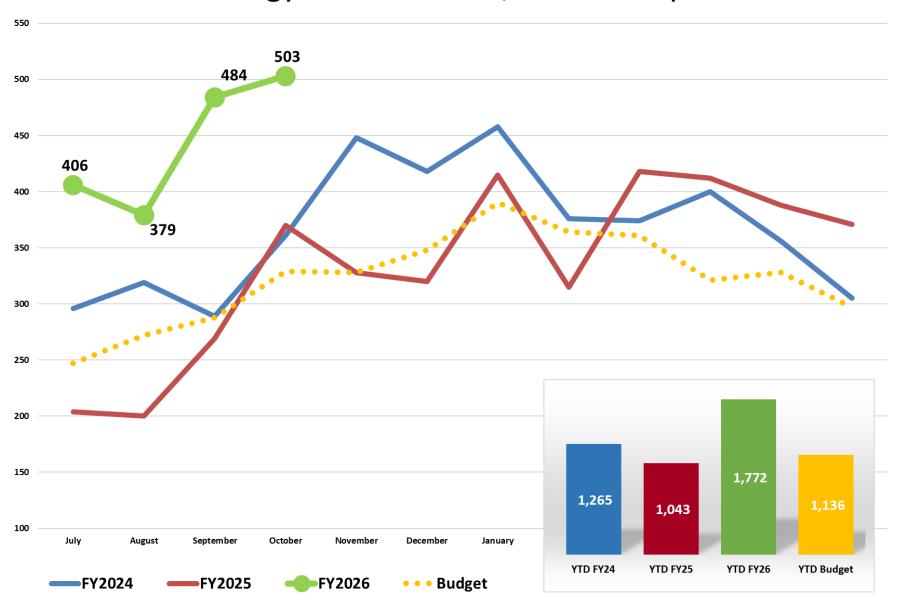
Radiology Modality - Diagnostic Radiology



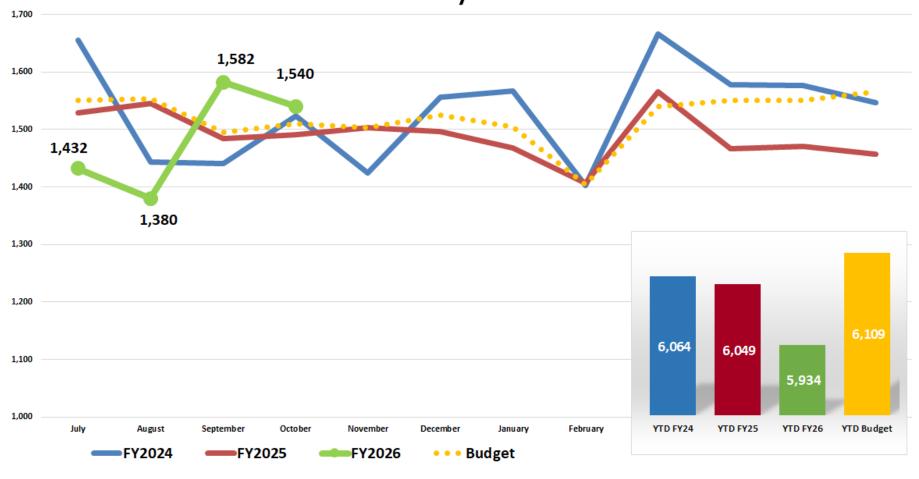
Radiology - UC Court/South Campus



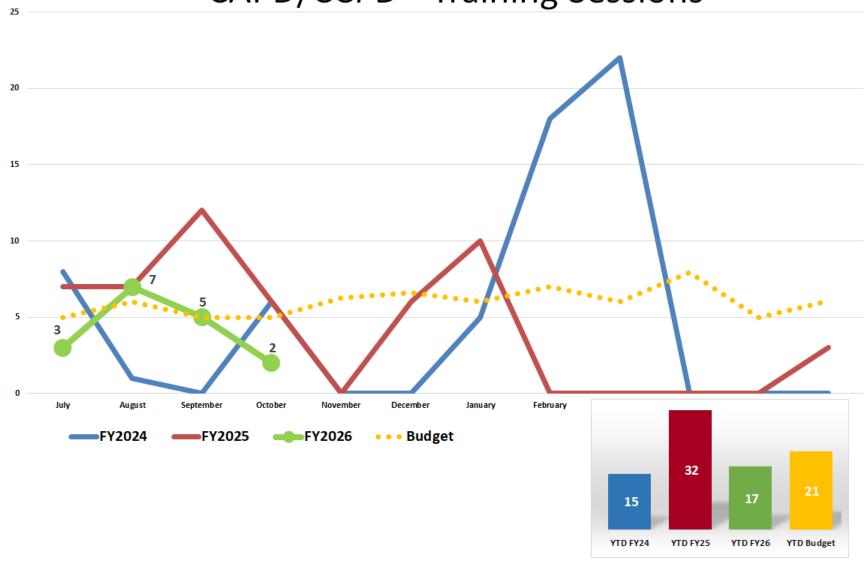
Radiology - UC Demaree/North Campus



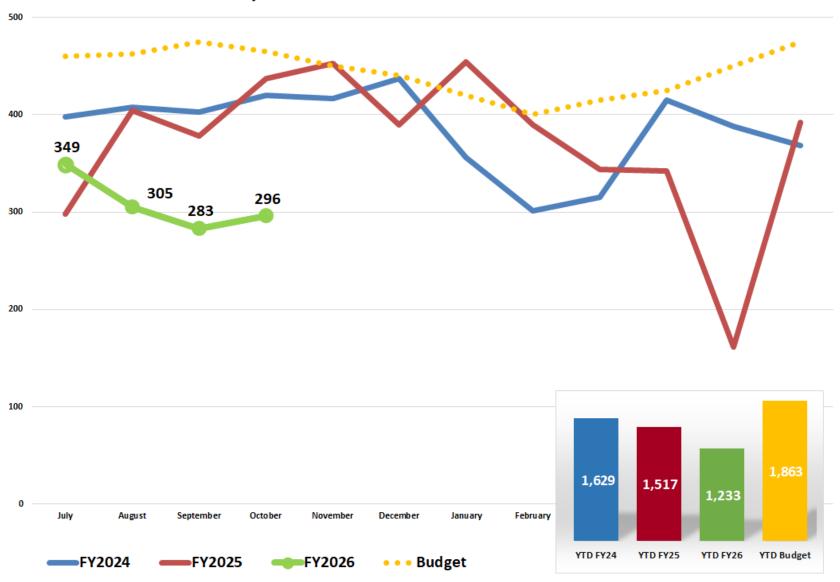
Chronic Dialysis - Visalia



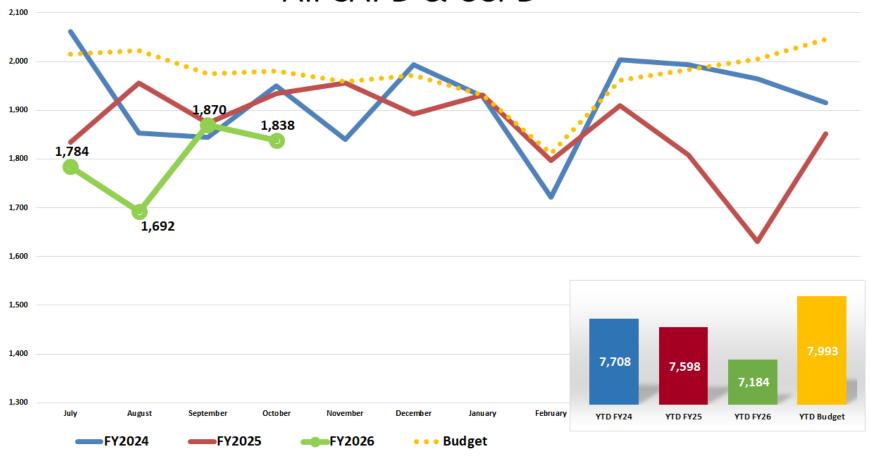
CAPD/CCPD - Training Sessions



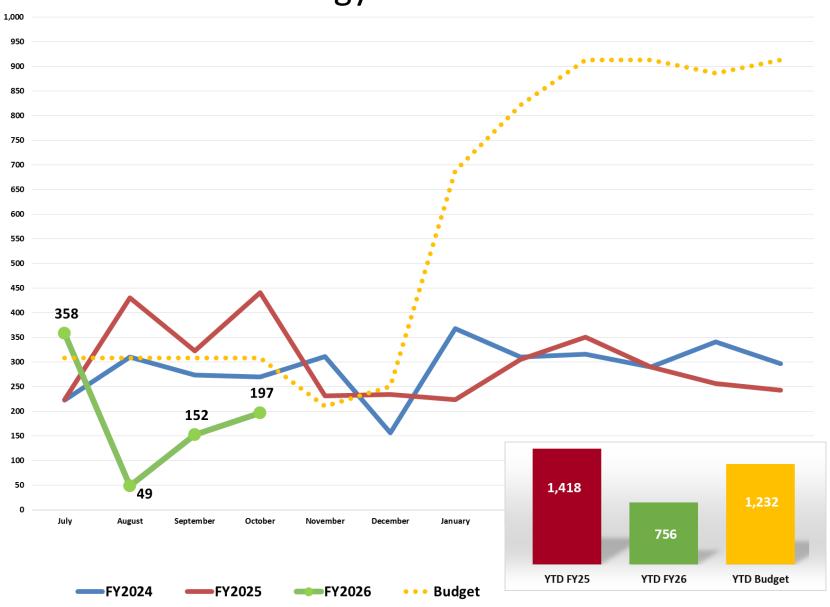
CAPD/CCPD - Maintenance Sessions



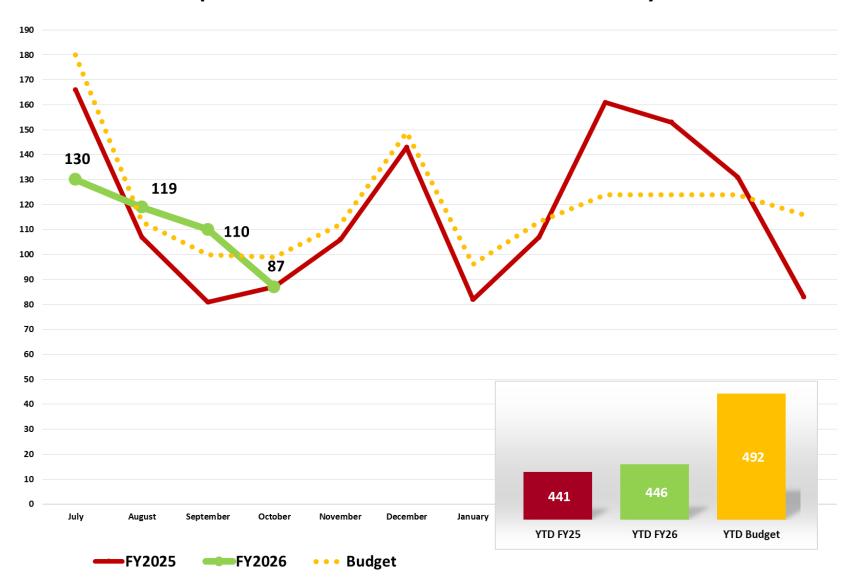
All CAPD & CCPD



Urology Clinic Visits



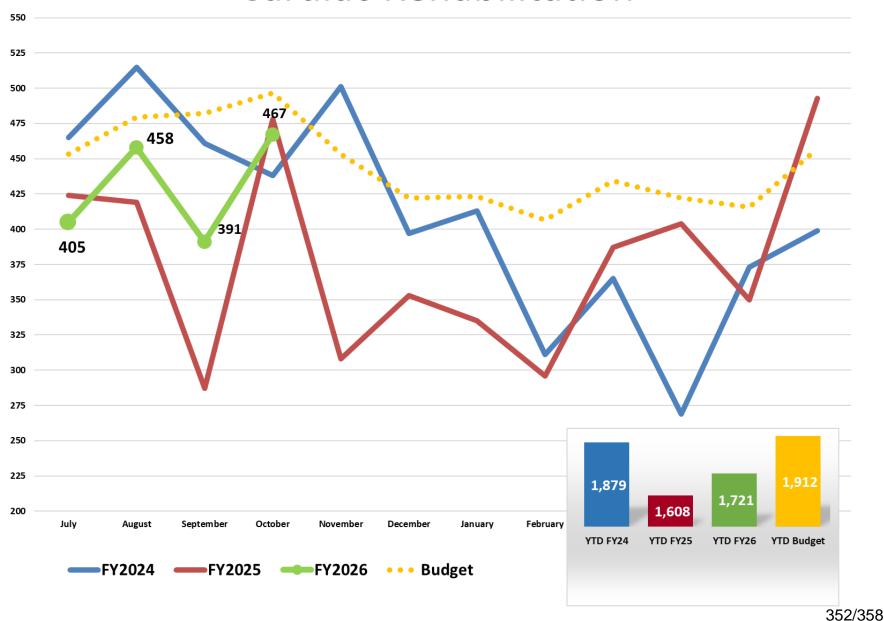
Open Arms House - Patient Days



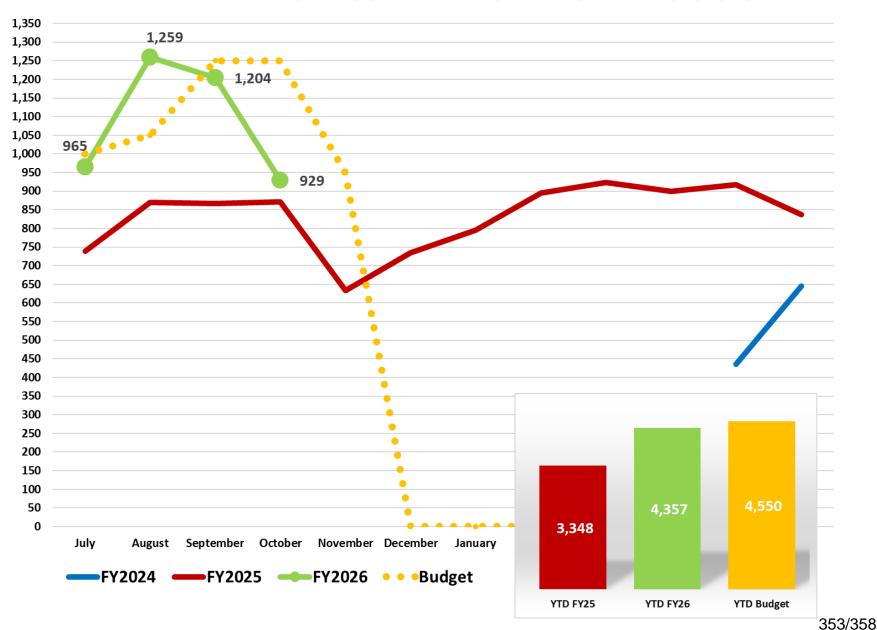
Cardiothoracic Surgery Clinic - Visits



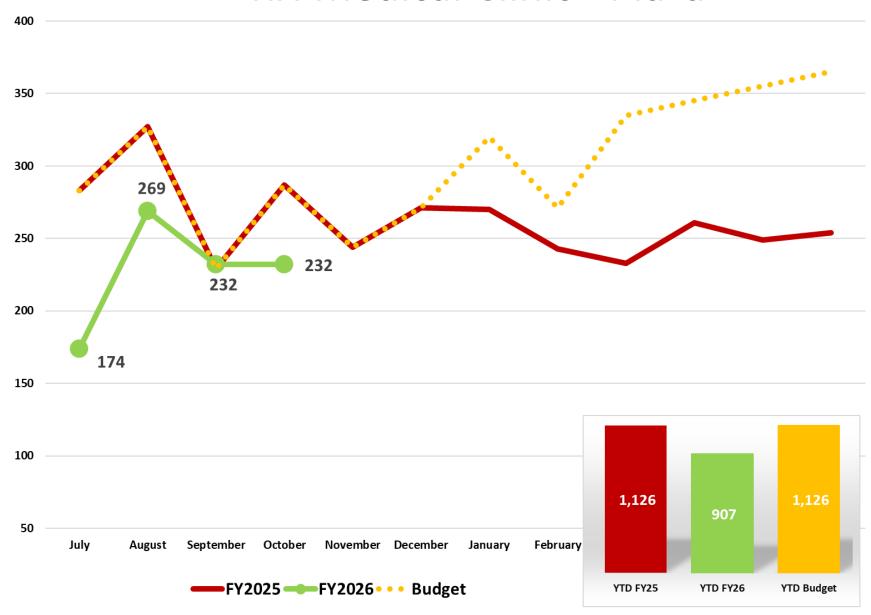
Cardiac Rehabilitation



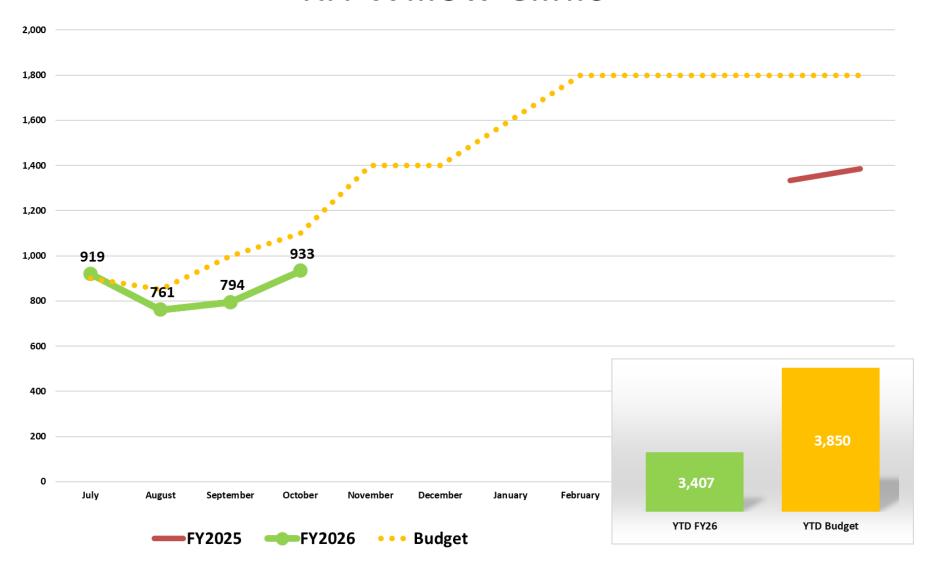
KH Medical Clinic - Ben Maddox



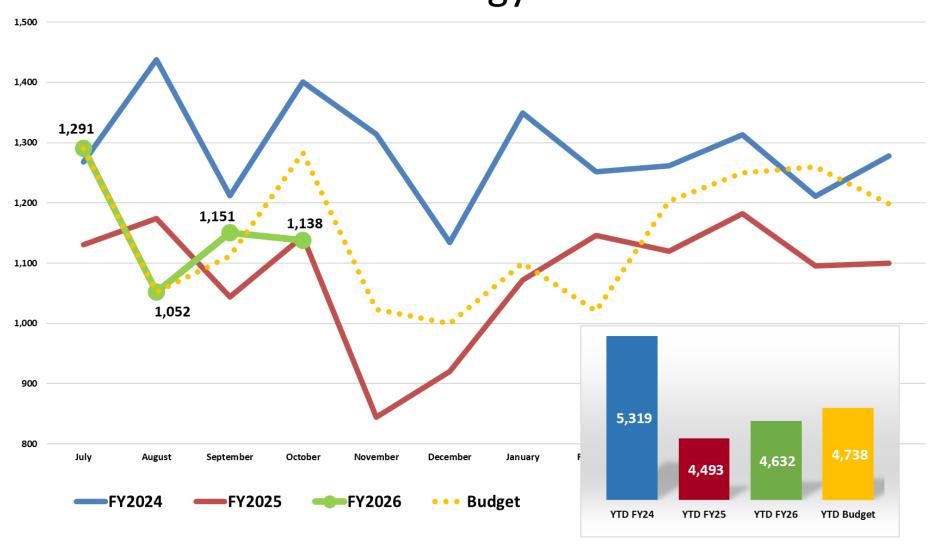
KH Medical Clinic - Plaza



KH Willow Clinic



Medical Oncology Treatments



Medical Oncology Visits



Mental Wellness Clinic

