

# **Kaweah Delta Health Care District**Board Of Directors Committee Meeting

**Health** is our Passion. **Excellence** is our Focus. **Compassion** is our Promise.

#### **NOTICE**

The Finance Property Services Acquisition Board Committee of the Kaweah Delta Health Care District will meet at the Executive Office Conference Room {305 W Acequia Avenue, Visalia, CA} on Wednesday, September 17, 2025:

10:00AM Open meeting

In compliance with the Americans with Disabilities Act, if you need special assistance to participate at this meeting, please contact the Board Clerk (559) 624-2330. Notification 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the Kaweah Delta Health Care District Board of Directors meeting.

All Kaweah Delta Health Care District regular board meeting and committee meeting notices and agendas are posted 72 hours prior to meetings (special meetings are posted 24 hours prior to meetings) in the Kaweah Health Medical Center, Mineral King Wing near the Mineral King entrance.

The disclosable public records related to agendas can be obtained by contacting the Board Clerk at Kaweah Health Medical Center – Acequia Wing, Executive Offices (Administration Department/Executive Offices) {1st floor}, 400 West Mineral King Avenue, Visalia, CA via phone 559-624-2330 or email: kedavis@kaweahhealth.org, or on the Kaweah Delta Health Care District web page http://www.kaweahhealth.org.

KAWEAH DELTA HEALTH CARE DISTRICT

David Francis, Secretary/Treasurer

**Kelsie Davis** 

Board Clerk / Executive Assistant to CEO

**DISTRIBUTION:** 

Governing Board, Legal Counsel, Executive Team, Chief of Staff, www.kaweahhealth.org

#### Kaweah Delta Health Care District **Board of Directors Committee Meeting**



Health is our Passion. Excellence is our Focus. Compassion is our Promise.

#### KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS FINANCE, PROPERTY, SERVICES & ACQUISITION COMMITTEE

Kaweah Health Medical Center 305 W. Acequia Avenue, Executive Office Conference Room (1st Floor)

#### Wednesday September 17, 2025

ATTENDING: Directors: David Francis (Chair) & Dean Levitan; Gary Herbst, Chief Executive Officer. Malinda Tupper, Chief Financial Officer; Marc Mertz, Chief Strategy Officer; Jennifer Stockton, Director of Finance, Jag Batth, Chief Operating Officer, Ryan Gates, Chief Population Health Office; Kelsie Davis, Board Clerk Recording

#### **OPEN MEETING - 10:00AM**

CALL TO ORDER - David Francis, Chair

PUBLIC PARTICIPATION – Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdictions of the Board are requested to identify themselves at this time.

- **1. MINUTES** Review of the open minutes from August 20, 2025.
- 2. FINANCIALS- Review of the most current fiscal year financial results and budget. Malinda Tupper, Chief Financial Officer

#### **ADJOURN** – David Francis, Chair

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President



#### **Kaweah Delta Health Care District Board of Directors Committee Meeting Minutes**

Health is our Passion. Excellence is our Focus. Compassion is our Promise.

Finance, Property, Services, and Acquisition Committee – OPEN MEETING Wednesday August 20, 2025 Kaweah Health Medical Center - Executive Office Conference Room

Present: Directors: David Francis & Dean Levitan, M.D.; Gary Herbst, CEO; Malinda Tupper, Chief Financial Officer; Marc Mertz, Chief Strategy Officer; Jennifer Stockton, Director of Finance; Jag Batth, Chief Operating Officer; R. Gates, Chief Ambulatory Officer; K. Davis, Board Clerk Recording

Called to order at 10:01AM

Public Participation- None.

**MINUTES**- Minutes were not reviewed from July. Will be included next month.

**ARA DIALYSIS**- A review of the most recent plan financials was presented by Ryan Gates. (A copy is attached to the original of these minutes and is considered a part thereof.)

SEMI-ANNUAL INVESTMENTS REPORT- A review of the most current report of June 30, 2025, by Jennifer Stockton. (A copy is attached to the original of these minutes and is considered a part thereof.)

FINANCIALS – Review of the most current fiscal year financial results and a progress review of projections relative to the Kaweah Health initiatives to decrease costs and improve cost efficiencies (copy attached to the original of these minutes and considered a part thereof) - Malinda Tupper - Chief Financial Officer

Adjourned at 11:02 AM

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# **CFO Financial Report**

**Month Ending August 2025** 

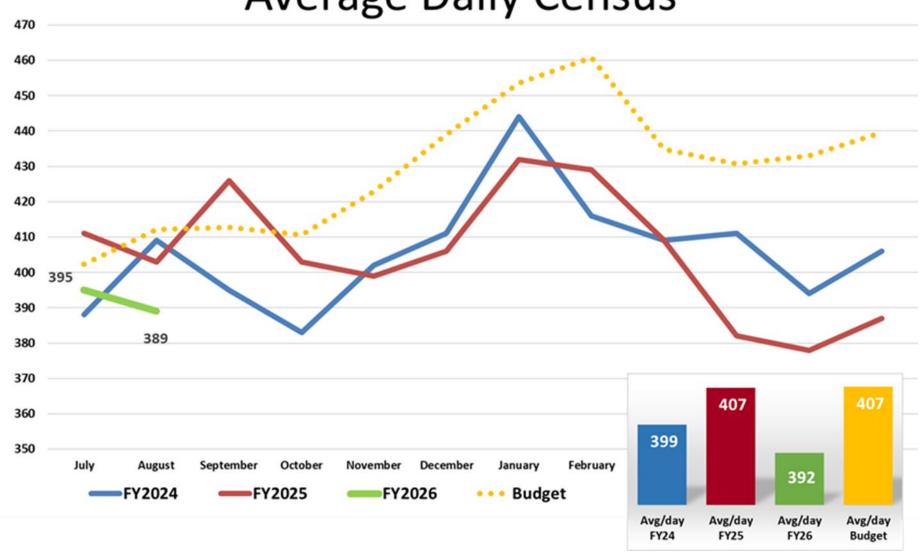




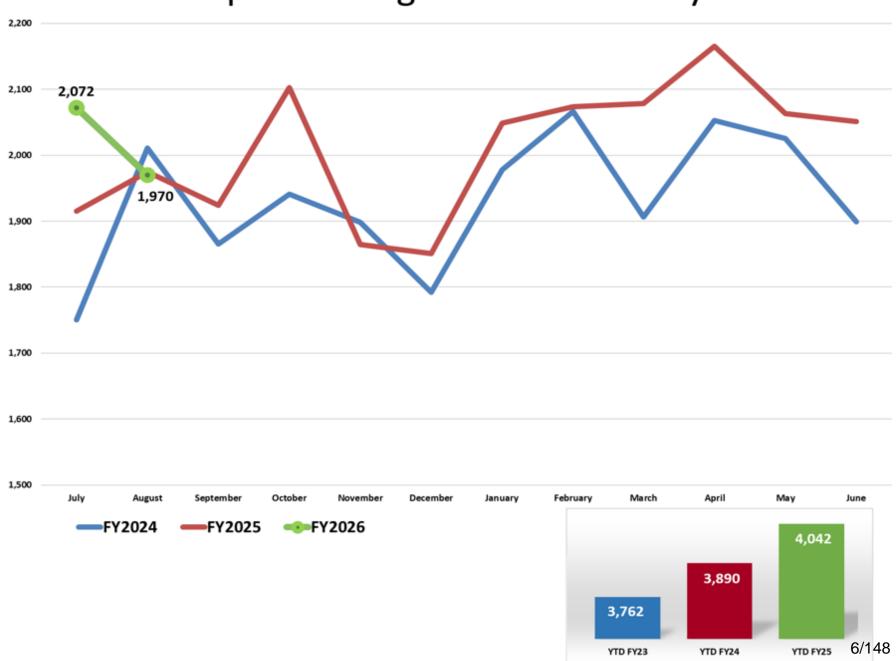




## **Average Daily Census**



## **Outpatient Registrations Per Day**



## **Adjusted Patient Days**



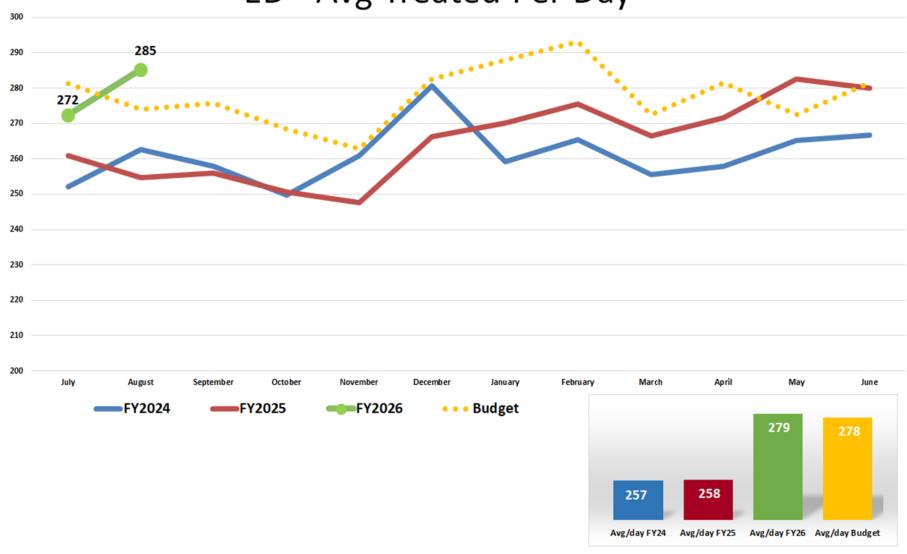
#### **Statistical Results – Fiscal Year Comparison (Aug)**

	Ac	ctual Resu	lts	Budget	Budget	Variance
	Aug 2024	Aug 2025	% Change	Aug 2025	Change	% Change
Average Daily Census	403	389	(3.7%)	412	(24)	(5.7%)
KDHCD Patient Days:						
Medical Center	8,711	7,754	(11.0%)	8,587	(833)	(9.7%)
Acute I/P Psych	1,166	1,399	20.0%	1,457	(58)	(4.0%)
Sub-Acute	906	872	(3.8%)	925	(53)	(5.7%)
Rehab	452	626	38.5%	602	24	4.0%
TCS-Ortho	362	433	19.6%	408	25	6.1%
NICU	375	470	25.3%	364	106	29.1%
Nursery	532	493	(7.3%)	434	59	13.6%
Total KDHCD Patient Days	12,504	12,047	(3.7%)	12,777	(730)	(5.7%)
Total Outpatient Volume	61,225	61,070	(0.3%)	70,744	(9,674)	(13.7%)

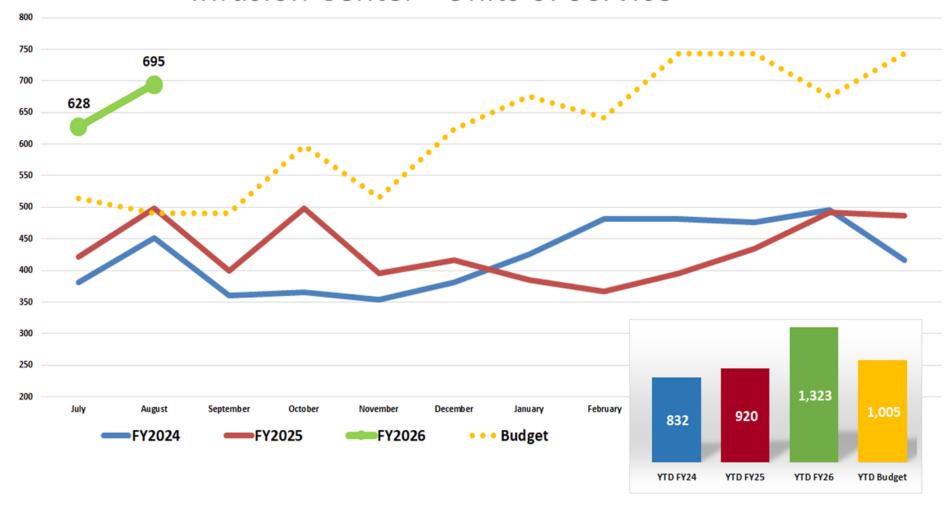
#### **Statistical Results – Fiscal Year Comparison (Jul-Aug)**

	A	ctual Resul	lts	Budget	Budget	Variance
	FYTD 2025	FYTD 2026	% Change	FYTD 2025	Change	% Change
Average Daily Census	407	392	(3.7%)	407	(15)	(3.8%)
KDHCD Patient Days:						
Medical Center	17,918	15,752	(12.1%)	17,005	(1,253)	(7.4%)
Acute I/P Psych	2,280	2,801	22.9%	2,852	(51)	(1.8%)
Sub-Acute	1,788	1,753	(2.0%)	1,826	(73)	(4.0%)
Rehab	932	1,201	28.9%	1,202	(1)	(0.1%)
TCS-Ortho	630	883	40.2%	818	65	7.9%
NICU	751	888	18.2%	700	188	26.9%
Nursery	944	1,012	7.2%	845	167	19.8%
Total KDHCD Patient Days	25,243	24,290	(3.8%)	25,248	(958)	(3.8%)
Total Outpatient Volume	120,590	125,302	3.9%	141,488	(16,186)	(11.4%)

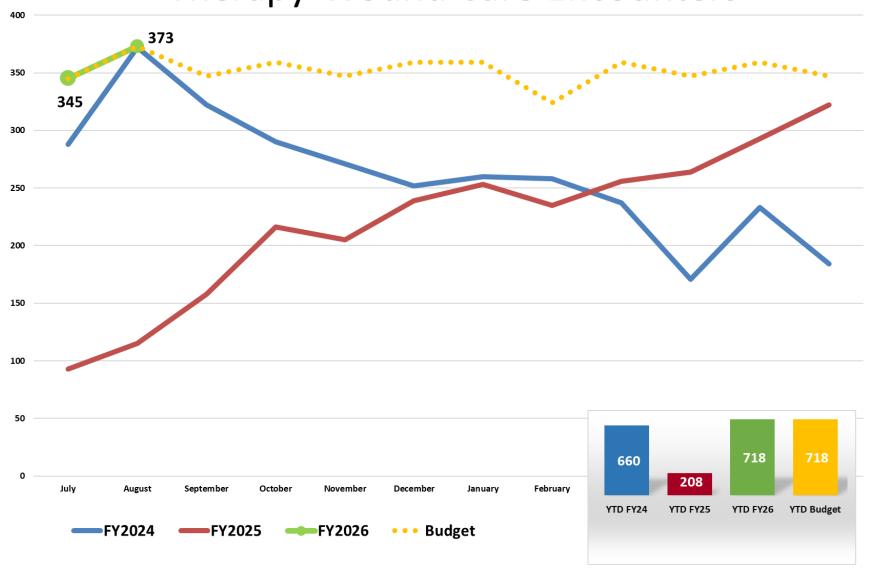
### ED - Avg Treated Per Day



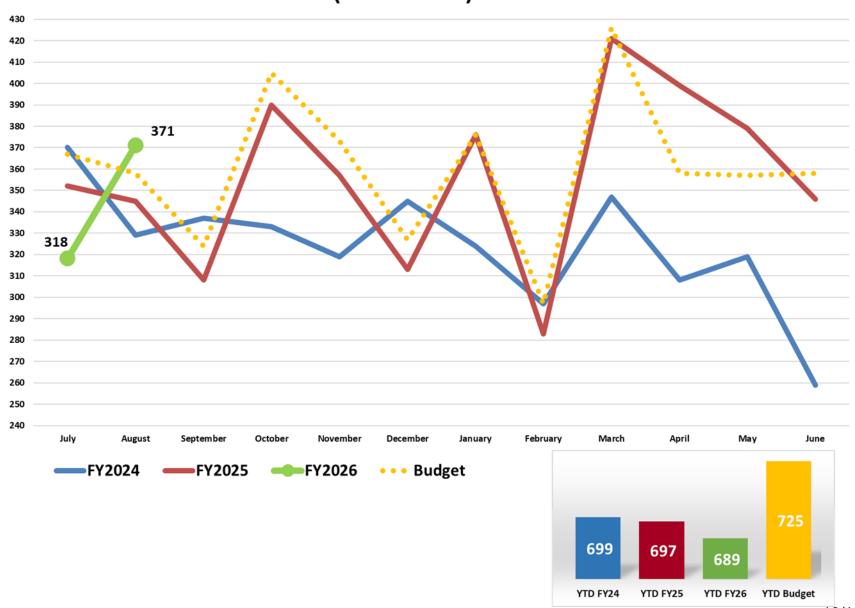
#### Infusion Center - Units of Service



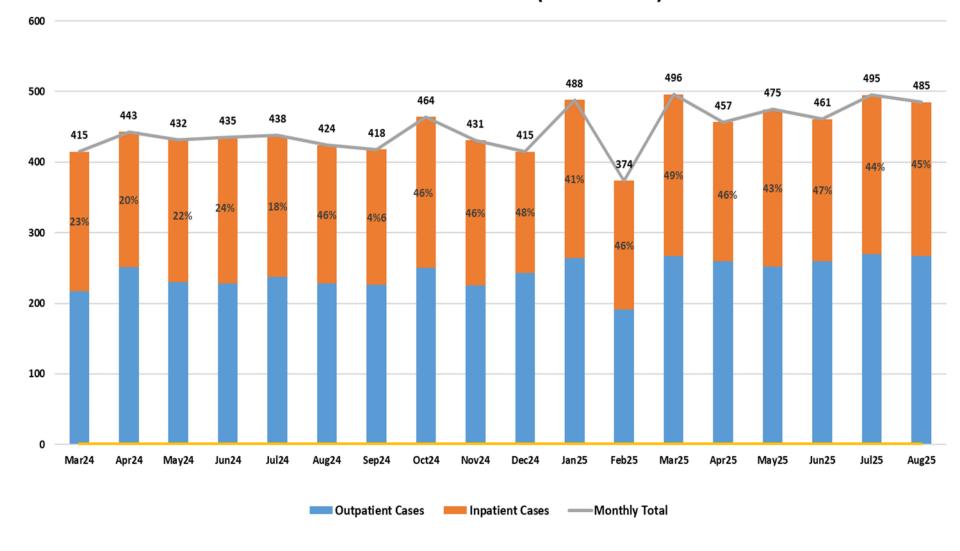
## Therapy-Wound Care Encounters

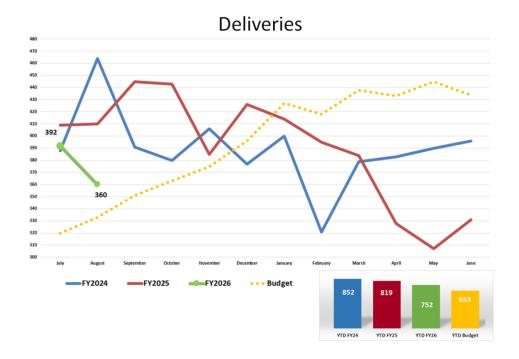


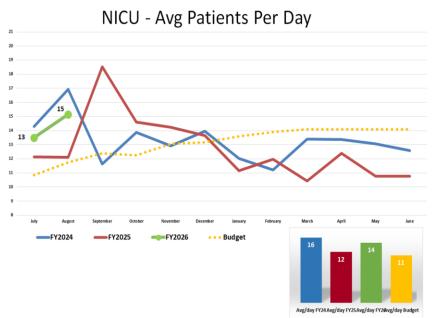
## Cath Lab (IP & OP) – 100 Min Units

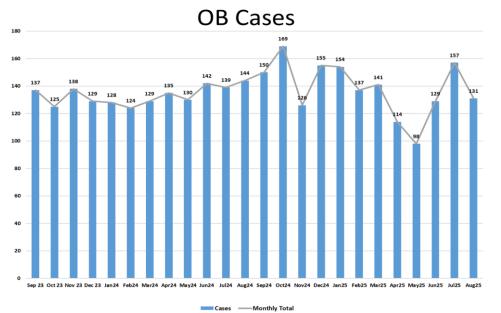


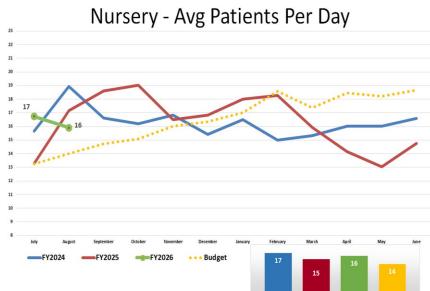
## Cath Lab Patients (IP & OP)



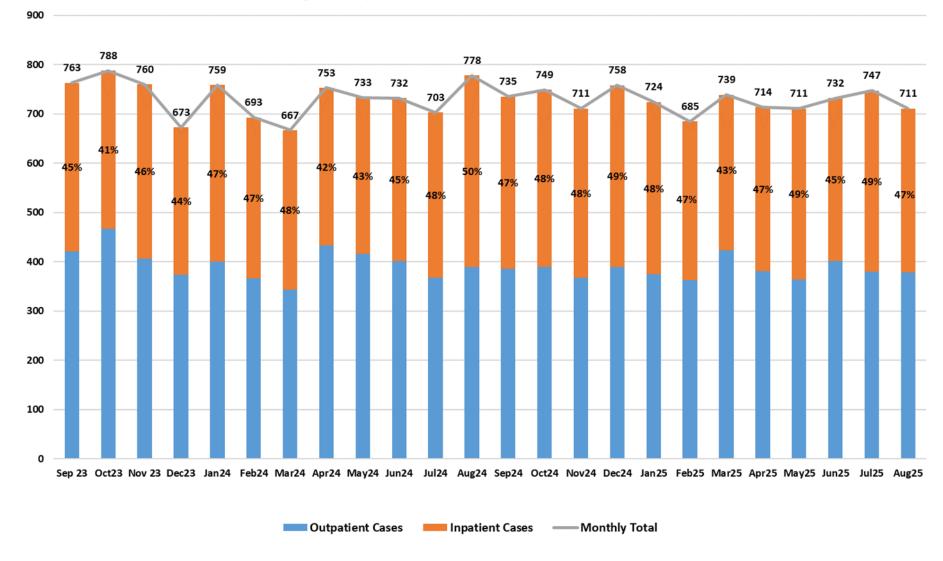




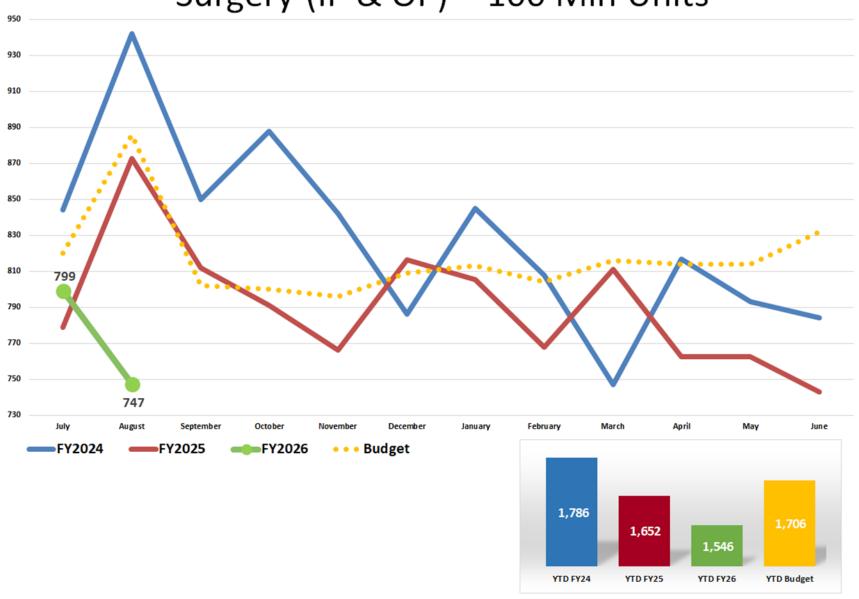




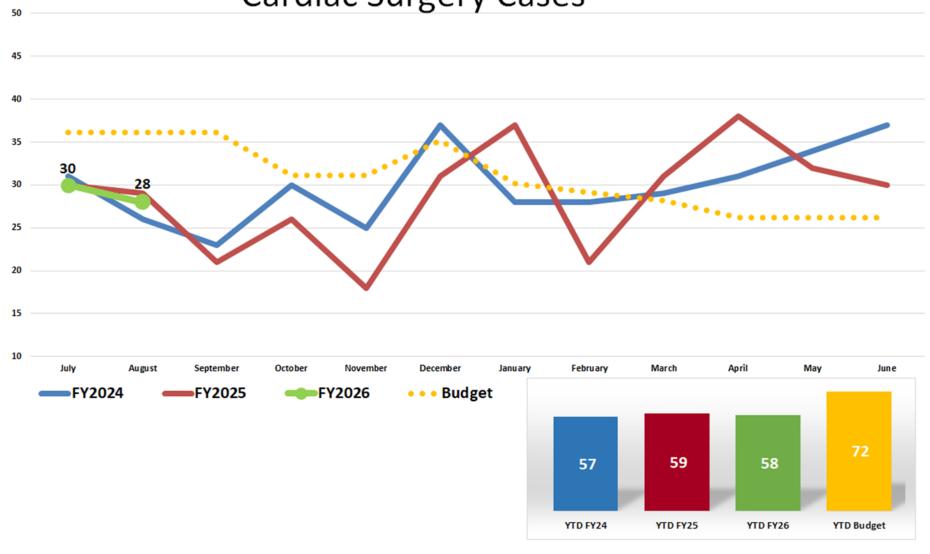
## Surgery Cases (IP & OP)



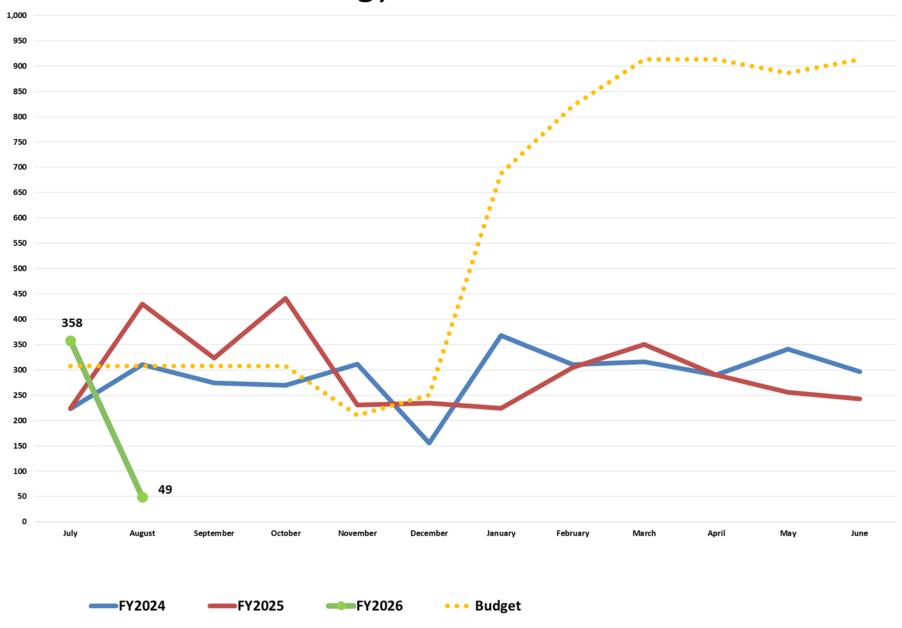
## Surgery (IP & OP) – 100 Min Units



## **Cardiac Surgery Cases**



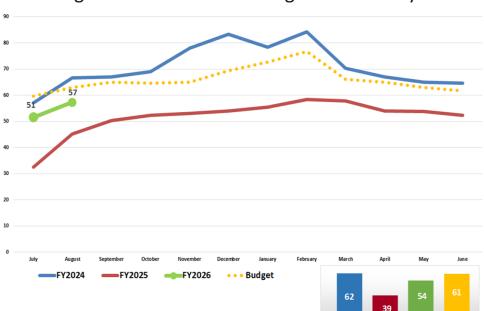
### **Urology Clinic Visits**



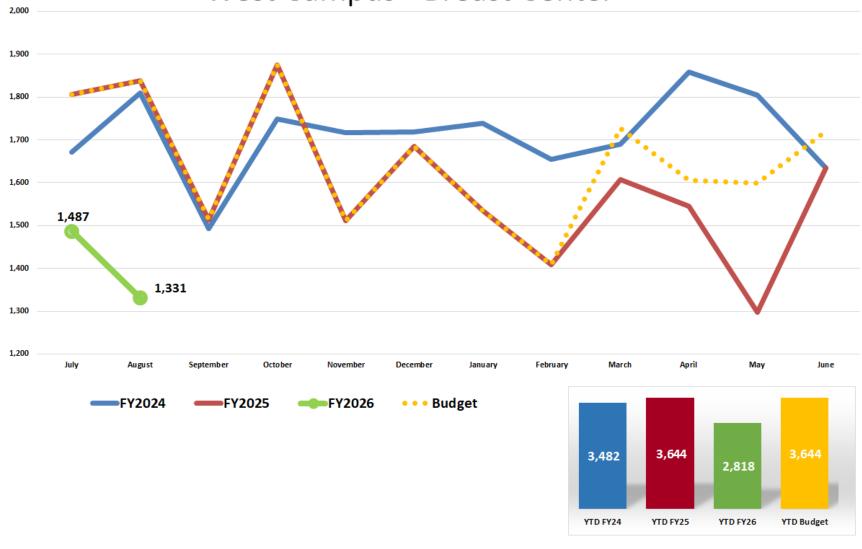
#### Urgent Care – Court Avg Visits Per Day



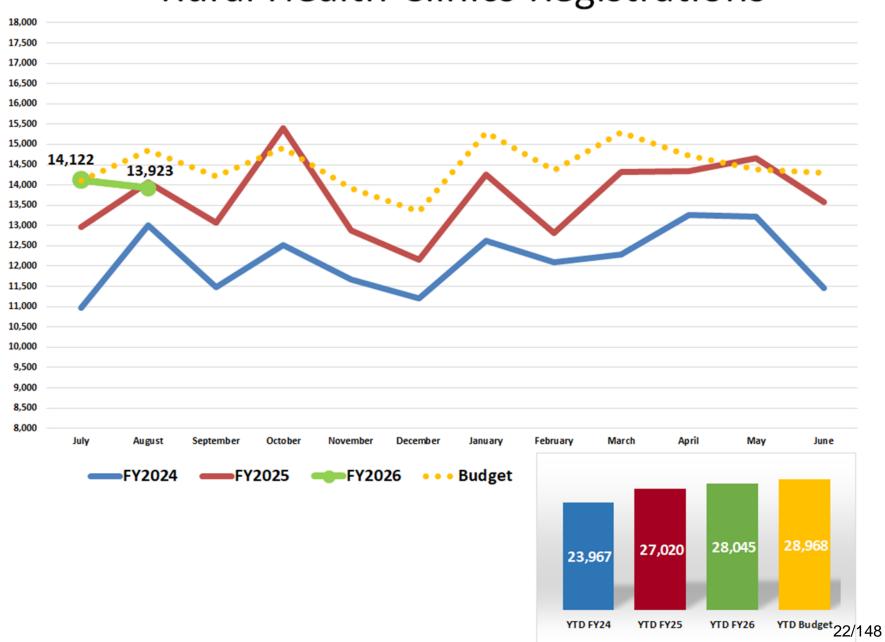
#### Urgent Care – Demaree Avg Visits Per Day



#### West Campus - Breast Center



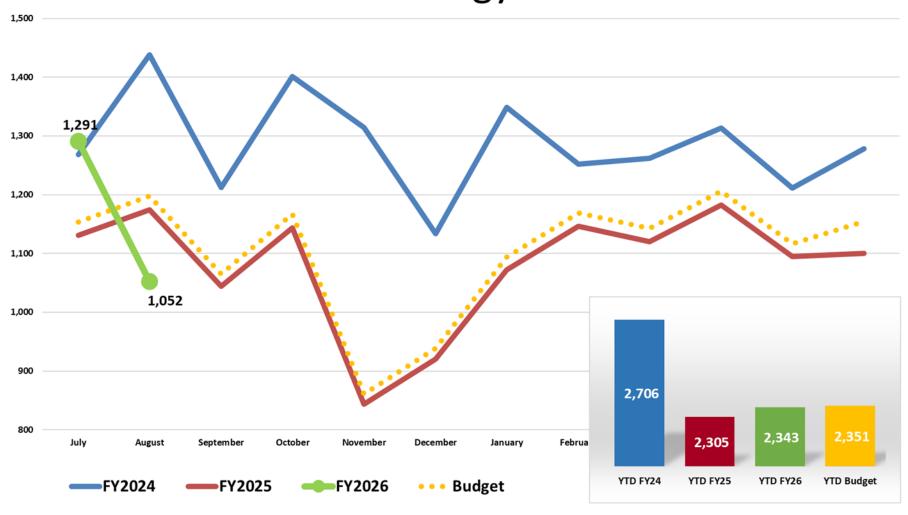
## Rural Health Clinics Registrations



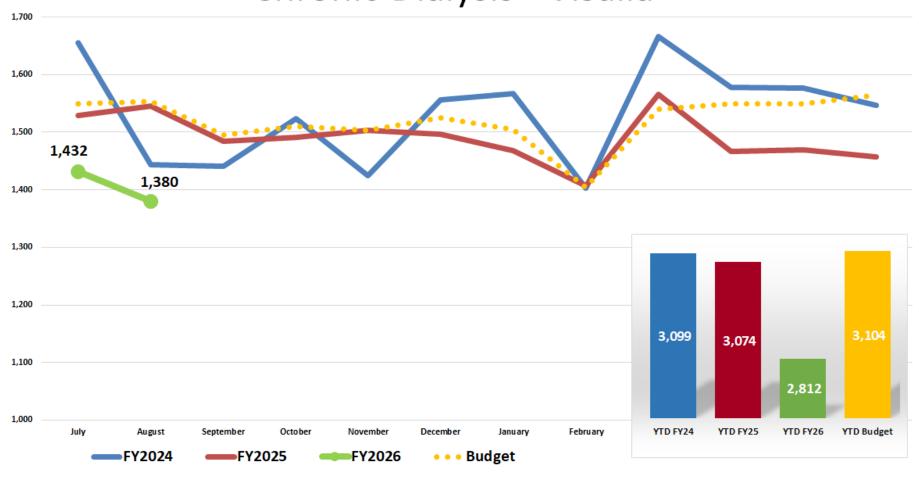
## **Medical Oncology Visits**



## **Medical Oncology Treatments**



## Chronic Dialysis - Visalia



#### Other Statistical Results - Prior Year/Budget Comparison (August)

		Actual	Results		Budget	Budget \	/ariance
	Aug 24	Aug 25	Change	% Change	Aug 25	Change	% Change
ED - Avg Treated Per Day	255	285	30	12.0%	274	11	4.1%
Surgery (IP & OP) – 100 Min Units	873	747	(125)	(14.4%)	886	(139)	(15.6%)
Endoscopy Procedures	629	382	(247)	(39.3%)	503	(121)	(24.1%)
Cath Lab (IP & OP) - 100 Min Units	345	371	26	7.5%	358	13	3.6%
Cardiac Surgery Cases	29	28	(1)	(3.4%)	36	(8)	(22.6%)
Deliveries	410	360	(50)	(12.2%)	333	27	8.1%
Clinical Lab	238,296	253,309	15,013	6.3%	262,126	(8,818)	(3.4%)
Reference Lab	7,771	8,273	502	6.5%	7,620	653	8.6%
	T						
Dialysis Center - Visalia Visits	1,545	1,380	(165)	(10.7%)	1,554	(174)	(11.2%)
Infusion Center - Units of Service	498	695	197	39.6%	491	204	41.5%
Hospice Days	3,514	3,982	468	13.3%	4,076	(94)	(2.3%)
Home Health Visits	2,898	3,003	105	3.6%	3,160	(157)	(5.0%)
Home Infusion Days	22,963	23,783	820	3.6%	21,630	2,153	10.0%

### Other Statistical Results – Fiscal Year Comparison (Jul-Aug)

		YTD Actu	ual Results		Budget	Budget \	/ariance
	YTD Aug 24	YTD Aug 25	Change	% Change	YTD Aug 25	Change	% Change
ED - Avg Treated Per Day	258	279	21	8.1%	278	1	0.4%
Surgery (IP & OP) – 100 Min Units	1,652	1,546	(105)	(6.4%)	1,706	(160)	(9.4%)
Endoscopy Procedures	1,261	945	(316)	(25.1%)	1,060	(115)	(10.9%)
Cath Lab (IP & OP) - 100 Min Units	697	689	(8)	(1.1%)	725	(36)	(5.0%)
Cardiac Surgery Cases	59	58	(1)	(1.7%)	72	(14)	(19.8%)
Deliveries	819	752	(67)	(8.2%)	653	99	15.2%
Clinical Lab	494,110	516,935	22,826	4.6%	543,521	(26,586)	(4.9%)
Reference Lab	15,980	16,335	355	2.2%	15,574	761	4.9%
Dialysis Center - Visalia Visits	3,074	2,812	(262)	(8.5%)	3,104	(292)	(9.4%)
Infusion Center - Units of Service	920	1,323	403	43.8%	1,005	318	31.6%
Hospice Days	6,969	7,848	879	12.6%	8,166	(318)	(3.9%)
Home Health Visits	5,919	6,060	141	2.4%	6,099	(39)	(0.6%)
Home Infusion Days	46,709	50,158	3,449	7.4%	45,321	4,837	10.7%

#### Other Statistical Results - Prior Year/Budget Comparison (August)

		Actual	Results		Budget	Budget \	/ariance
	Aug 24	Aug 25	Change	% Change	Aug 25	Change	% Change
All O/P Rehab Svcs Across District	20,955	19,411	(1,544)	(7.4%)	20,987	(1,576)	(7.5%)
Physical & Other Therapy Units (I/P & O/P)	18,024	18,405	381	2.1%	20,828	(2,423)	(11.6%)
Radiology - CT - All Areas	4,411	5,135	724	16.4%	4,699	436	9.3%
Radiology - MRI - All Areas	847	916	69	8.1%	899	17	1.9%
Radiology - Ultrasound - All Areas	3,046	3,114	68	2.2%	3,122	(8)	(0.2%)
Radiology - Diagnostic Radiology	9,081	9,384	303	3.3%	9,354	30	0.3%
Radiology – Main Campus	14,631	15,579	948	6.5%	15,020	559	3.7%
Radiology - Ultrasound - Main Campus	2,347	2,393	46	2.0%	2,227	166	7.5%
West Campus - Diagnostic Radiology	1,116	1,334	218	19.5%	1,212	122	10.0%
West Campus - CT Scan	531	492	(39)	(7.3%)	519	(27)	(5.2%)
West Campus - MRI	408	423	15	3.7%	428	(5)	(1.2%)
West Campus - Ultrasound	699	721	22	3.1%	895	(174)	(19.4%)
West Campus - Breast Center	1,838	1,331	(507)	(27.6%)	1,838	(507)	(27.6%)
Med Onc Visalia Treatments	1,174	1,052	(122)	(10.4%)	1,197	(145)	(12.1%)
Rad Onc Visalia Treatments	1,469	1,715	246	16.7%	1,518	197	13.0%
Rad Onc Hanford Treatments	210	262	52	24.8%	249	13	258/31/48

Other Statistical Ro	esults	– Fisc	cal Yea	r Com	pariso	n (Jul	-Aug)
		YTD Act	ual Results	5	Budget	Budget \	Variance
	YTD Aug 24	YTD Aug 25	Change	% Change	YTD Aug 25	Change	% Change
All O/P Rehab Svcs Across District	42,787	41,300	(1,487)	(3.5%)	42,140	(840)	(2.0%)
Physical & Other Therapy Units (I/P & O/P)	36,905	37,644	739	2.0%	41,635	(3,991)	(9.6%)
Radiology - CT - All Areas	9,279	10,220	941	10.1%	9,317	903	9.7%
Radiology - MRI - All Areas	1,768	1,861	93	5.3%	1,811	50	2.8%
Radiology - Ultrasound - All Areas	6,330	6,262	(68)	(1.1%)	6,215	47	0.8%
Radiology - Diagnostic Radiology	19,099	18,866	(233)	(1.2%)	19,411	(545)	(2.8%)
Radiology – Main Campus	31,024	31,244	220	0.7%	30,864	380	1.2%
Radiology - Ultrasound - Main Campus	4,927	4,790	(137)	(2.8%)	4,516	274	6.1%
West Campus - Diagnostic Radiology	2,203	2,598	395	17.9%	2,342	256	11.0%

1,041

854

1,472

2,818

2,343

3,575

569

45

4

69

(826)

38

409

65

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4.9%

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12.9%

12.9%

(22.7%)

982

867

1,699

3,644

2,351

3,266

488

59

(13)

(227)

(826)

(8)

309

81

6.0%

(1.5%)

(13.4%)

(22.7%)

(0.3%)

9.5%

296154%

996

850

1,403

3,644

2,305

3,166

504

West Campus - CT Scan

West Campus - Ultrasound

West Campus - Breast Center

Med Onc Visalia Treatments

Rad Onc Visalia Treatments

Rad Onc Hanford Treatments

West Campus - MRI

#### Other Statistical Results - Prior Year/Budget Comparison (August)

		Actual	Results		Budget	Budget \	/ariance
	Aug 24	Aug 25	Change	% Change	Aug 25	Change	% Change
Rural Health Clinics Registrations	14,062	13,654	(408)	(2.9%)	14,155	(501)	(3.5%)
RHC Exeter - Registrations	6,717	6,288	(429)	(6.4%)	6,950	(662)	(9.5%)
RHC Lindsay - Registrations	2,010	1,938	(72)	(3.6%)	2,200	(262)	(11.9%)
RHC Woodlake - Registrations	1,218	773	(445)	(36.5%)	730	43	5.9%
RHC Woodlake Valencia - Registrations	0	716	716	0.0%	704	12	1.7%
RHC Dinuba - Registrations	1,587	1,477	(110)	(6.9%)	1,750	(273)	(15.6%)
RHC Tulare - Registrations	2,530	2,462	(68)	(2.7%)	2,525	(63)	(2.5%)
Urgent Care – Court Total Visits	2,235	2,562	327	14.6%	2,800	(238)	(8.5%)
Urgent Care – Demaree Total Visits	1,400	1,776	376	26.9%	1,950	(174)	(8.9%)
KH Medical Clinic - Ben Maddox Visits	870	1,259	389	44.7%	1,050	209	19.9%
KH Medical Clinic - Plaza Visits	327	269	(58)	(17.7%)	327	(58)	(17.7%)
KH Medical Willow Clinic Visits	0	761	761	0.0%	630	131	20.8%
KH Cardiology Center Visalia Registrations	1,552	1,470	(82)	(5.3%)	1,625	(155)	(9.5%)
KH Mental Wellness Clinic Visits	316	364	48	15.2%	390	(26)	(6.7%)
Urology Clinic Visits	430	49	(381)	(88.6%)	308	(259)	(84.1%)
Therapy-Wound Care Svcs Encounters	115	373	258	224.3%	373	0	030%148

## Other Statistical Results – Fiscal Year Comparison (Jul-Aug)

	YTD Actual Results			Budget	Budget \	/ariance	
	YTD Aug 24	YTD Aug 25	Change	% Change	YTD Aug 25	Change	% Change
Rural Health Clinics Registrations	27,020	27,602	582	2.2%	27,560	42	0.2%
RHC Exeter - Registrations	12,679	12,897	218	1.7%	13,400	(503)	(3.8%)
RHC Lindsay - Registrations	3,900	3,896	(4)	(0.1%)	4,200	(304)	(7.2%)
RHC Woodlake - Registrations	2,479	1,594	(885)	(35.7%)	1,460	134	9.2%
RHC Woodlake Valencia - Registrations	0	1,264	1,264	0.0%	1,408	(144)	(10.2%)
RHC Dinuba - Registrations	3,227	3,046	(181)	(5.6%)	3,550	(504)	(14.2%)
RHC Tulare - Registrations	4,735	4,905	170	3.6%	4,950	(45)	(0.9%)
Urgent Care – Court Total Visits	4,395	4,902	507	11.5%	5,500	(598)	(10.9%)
Urgent Care – Demaree Total Visits	2,405	3,372	967	40.2%	3,800	(428)	(11.3%)
KH Medical Clinic - Ben Maddox Visits	1,609	2,224	615	38.2%	2,050	174	8.5%
KH Medical Clinic - Plaza Visits	610	443	(167)	(27.4%)	610	(167)	(27.4%)
KH Medical Willow Clinic Visits	0	1,680	1,680	0.0%	1,190	490	41.2%
KH Cardiology Center Visalia Registrations	3,115	2,888	(227)	(7.3%)	3,206	(318)	(9.9%)
KH Mental Wellness Clinic Visits	628	723	95	15.1%	780	(57)	(7.3%)
Urology Clinic Visits	654	407	(247)	(37.8%)	616	(209)	(33.9%)
Therapy-Wound Care Svcs Encounters	208	718	510	245.2%	718	0	<b>3.0%</b> 48

#### **August Financial Summary (000's) Comparison to Budget**

	Compari	son to Budg	et - Month o	of August
	Budget Aug-2025	Actual Aug-2025	\$ Change	% Change
Operating Revenue				
Net Patient Service Revenue	\$56,762	\$53,289	(\$3,473)	-6.5%
Other Operating Revenue	\$22,109	\$23,904	\$1,795	7.5%
<b>Total Operating Revenue</b>	\$78,871	\$77,193	(\$1,678)	-2.2%
Operating Expenses				
Employment Expenses	\$42,849	\$42,743	(\$106)	-0.2%
Other Expenses	\$38,016	\$36,987	(\$1,029)	-2.8%
<b>Total Operating Expenses</b>	\$80,865	\$79,730	(\$1,134)	-1.4%
Operating Margin	(\$1,993)	(\$2,537)	(\$544)	
Stimulus/FEMA	\$0	\$0	\$0	
Operating Margin after Stimulus/FEMA	(\$1,993)	(\$2,537)	(\$544)	
Nonoperating Revenue (Loss)	\$846	\$1,243	\$397	
Excess Margin	(\$1,148)	(\$1,295)	(\$147)	

#### August Financial Summary (000's) Comparison to Prior Year

	Comparis	son to Prior Y	ear - Month	of August
	Actual Aug-2024	Actual Aug-2025	\$ Change	% Change
Operating Revenue		-		
Net Patient Service Revenue	\$53,450	\$53,289	(\$161)	-0.3%
Other Operating Revenue	\$20,024	\$23,904	\$3,880	16.2%
<b>Total Operating Revenue</b>	\$73,474	\$77,193	\$3,719	4.8%
Operating Expenses				
Employment Expenses	\$39,058	\$42,743	\$3,686	8.6%
Other Expenses	\$37,908	\$36,987	(\$921)	-2.5%
<b>Total Operating Expenses</b>	\$76,965	\$79,730	\$2,765	3.5%
Operating Margin	(\$3,492)	(\$2,537)	\$954	
Stimulus/FEMA	\$0	\$0	\$0	
Operating Margin after Stimulus/FEMA	(\$3,492)	(\$2,537)	\$954	
Nonoperating Revenue (Loss)	\$896	\$1,243	\$347	
Excess Margin	(\$2,596)	(\$1,295)	\$1,301	

### **Year to Date Financial Summary (000's)**

	Compa	arison to Budg	get - YTD Au	gust
	Budget YTD Aug-2025	Actual YTD Aug-2025	\$ Change	% Change
Operating Revenue				
Net Patient Service Revenue	\$113,601	\$109,790	(\$3,811)	-3.5%
Other Operating Revenue	\$44,119	\$45,752	\$1,633	3.6%
<b>Total Operating Revenue</b>	\$157,720	\$155,542	(\$2,178)	-1.4%
Operating Expenses				
Employment Expenses	\$85,486	\$86,293	\$807	0.9%
Other Expenses	\$75,548	\$75,471	(\$77)	-0.1%
<b>Total Operating Expenses</b>	\$161,035	\$161,764	\$730	0.5%
Operating Margin	(\$3,314)	(\$6,222)	(\$2,908)	
Stimulus/FEMA	<u></u> \$0	\$0	\$0	
Operating Margin after Stimulus/FEMA	(\$3,314)	(\$6,222)	(\$2,908)	
Nonoperating Revenue (Loss)	\$1,692	\$2,302	\$610	
Excess Margin	(\$1,622)	(\$3,920)	(\$2,298)	

#### **August Financial Comparison (000's)**

	Comparison to Budget - Month of August				Comparison to Prior Year - Month of August				
	Budget Aug- 2025	Actual Aug- 2025	\$ Change	% Change		Actual Aug-	Actual Aug- 2025	\$ Change	% Change
perating Revenue									
let Patient Service Revenue	\$56,762	\$53,289	(\$3,473)	-6.5%		\$53,450	\$53,289	(\$161)	-0.3%
upplemental Gov't Programs	\$10,258	\$9,985	(\$273)	-2.7%		\$7,485	\$9,985	\$2,500	25.0%
ime Program	\$689	\$572	(\$117)	-20.4%		\$792	\$572	(\$220)	-38.4%
remium Revenue	\$6,931	\$8,057	\$1,126	14.0%		\$7,596	\$8,057	\$461	5.7%
anagement Services Revenue	\$0	\$0	\$0	0.0%		\$0	\$0	\$0	0.0%
her Revenue	\$4,231	\$5,290	\$1,059	20.0%	_	\$4,151	\$5,290	\$1,139	21.5%
ther Operating Revenue	\$22,109	\$23,904	\$1,795	7.5%		\$20,024	\$23,904	\$3,880	16.2%
tal Operating Revenue	\$78,871	\$77,193	(\$1,678)	-2.2%		\$73,474	\$77,193	\$3,719	4.8%
perating Expenses									
laries & Wages	\$32,621	\$34,223	\$1,602	4.7%		\$32,301	\$34,223	\$1,922	5.6%
ontract Labor	\$2,417	\$2,475	\$58	2.3%		\$1,146	\$2,475	\$1,329	53.7%
nployee Benefits	\$7,811	\$6,045	(\$1,766)	-29.2%	_	\$5,611	\$6,045	\$434	7.2%
tal Employment Expenses	\$42,849	\$42,743	(\$106)	-0.2%		\$39,058	\$42,743	\$3,686	8.6%
edical & Other Supplies	\$14,511	\$14,705	\$194	1.3%		\$14,959	\$14,705	(\$254)	-1.7%
ysician Fees	\$7,462	\$8,260	\$798	9.7%		\$7,546	\$8,260	\$714	8.6%
rchased Services	\$1,903	\$2,040	\$137	6.7%		\$1,606	\$2,040	\$434	21.3%
pairs & Maintenance	\$2,663	\$2,197	(\$465)	-21.2%		\$2,561	\$2,197	(\$364)	-16.6%
lities	\$1,195	\$949	(\$247)	-26.0%		\$955	\$949	(\$7)	-0.7%
nts & Leases	\$126	\$94	(\$32)	-33.8%		\$122	\$94	(\$27)	-28.9%
preciation & Amortization	\$3,505	\$3,169	(\$336)	-10.6%		\$3,145	\$3,169	\$25	0.8%
terest Expense	\$572	\$568	(\$5)	-0.8%		\$586	\$568	(\$18)	-3.2%
her Expense	\$2,384	\$2,079	(\$305)	-14.6%		\$1,992	\$2,079	\$87	4.2%
ımana Cap Plan Expenses	\$3,695	\$2,925	(\$770)	-26.3%		\$4,436	\$2,925	(\$1,511)	-51.7%
otal Other Expenses	\$38,016	\$36,987	(\$1,029)	-2.8%	-	\$37,908	\$36,987	(\$921)	-2.5%
otal Operating Expenses	\$80,865	\$79,730	(\$1,134)	-1.4%	-	\$76,965	\$79,730	\$2,765	3.5%
perating Margin	(\$1,993)	(\$2,537)	(\$544)			(\$3,492)	(\$2,537)	\$954	
imulus/FEMA	\$0	\$0	\$0			\$0	<b>\$0</b>	\$0	
perating Margin after Stimulus/FEMA	(\$1,993)	(\$2,537)	(\$544)			(\$3,492)	(\$2,537)	\$954	
onoperating Revenue (Loss)	\$846	\$1,243	\$397			\$896	\$1,243	\$347	
cess Margin	(\$1,148)	(\$1,295)	(\$147)			(\$2,596)	(\$1,295)	\$1,301	

### Year to Date: July through August Financial Comparison (000's)

	Comparison to Budget - YTD August					Comparison to Prior Year - YTD August				
	Budget YTD Aug-2024	Actual YTD Aug-2025	\$ Change	% Change		Actual YTD Aug-2024	Actual YTD Aug-2025	\$ Change	% Chan	
Operating Revenue					•					
Net Patient Service Revenue	\$113,601	\$109,790	(\$3,811)	-3.5%		\$104,316	\$109,790	\$5,474	5.0%	
Supplemental Gov't Programs	\$20,517	\$19,438	(\$1,078)	-5.5%		\$15,177	\$19,438	\$4,261	21.9%	
Prime Program	\$1,378	\$1,261	(\$117)	-9.2%		\$1,584	\$1,261	(\$322)	-25.6%	
Premium Revenue	\$13,862	\$15,035	\$1,173	7.8%		\$14,703	\$15,035	\$332	2.2%	
Management Services Revenue	\$0	\$0	\$0	0.0%		\$0	\$0	\$0	0.0%	
Other Revenue	\$8,363	\$10,017	\$1,655	16.5%		\$8,046	\$10,017	\$1,971	19.7%	
Other Operating Revenue	\$44,119	\$45,752	\$1,633	3.6%		\$39,510	\$45,752	\$6,241	13.6%	
Total Operating Revenue	\$157,720	\$155,542	(\$2,178)	-1.4%		\$143,826	\$155,542	\$11,716	7.5%	
Operating Expenses										
Salaries & Wages	\$64,949	\$67,505	\$2,556	3.8%		\$63,869	\$67,505	\$3,636	5.4%	
Contract Labor	\$4,958	\$4,957	(\$1)	0.0%		\$2,064	\$4,957	\$2,892	58.4%	
imployee Benefits	\$15,579	\$13,832	(\$1,747)	-12.6%		\$11,389	\$13,832	\$2,443	17.7%	
otal Employment Expenses	\$85,486	\$86,293	\$807	0.9%		\$77,322	\$86,293	\$8,971	10.4%	
Medical & Other Supplies	\$28,761	\$29,257	\$497	1.7%		\$29,779	\$29,257	(\$522)	-1.8%	
Physician Fees	\$14,923	\$16,097	\$1,174	7.3%		\$14,607	\$16,097	\$1,490	9.3%	
Purchased Services	\$3,806	\$3,720	(\$85)	-2.3%		\$3,187	\$3,720	\$533	14.3%	
Repairs & Maintenance	\$5,324	\$4,410	(\$915)	-20.7%		\$4,226	\$4,410	\$184	4.2%	
Jtilities	\$2,168	\$1,877	(\$290)	-15.5%		\$1,829	\$1,877	\$48	2.6%	
Rents & Leases	\$255	\$211	(\$44)	-20.9%		\$246	\$211	(\$35)	-16.5%	
Depreciation & Amortization	\$7,010	\$6,386	(\$624)	-9.8%		\$6,304	\$6,386	\$82	1.3%	
nterest Expense	\$1,145	\$1,139	(\$5)	-0.5%		\$1,195	\$1,139	(\$56)	-4.9%	
Other Expense	\$4,767	\$3,987	(\$780)	-19.6%		\$3,956	\$3,987	\$31	0.8%	
Humana Cap Plan Expenses	\$7,390	\$8,385	\$996	11.9%		\$8,389	\$8,385	(\$4)	0.0%	
Total Other Expenses	\$75,548	\$75,471	(\$77)	-0.1%		\$73,718	\$75,471	\$1,752	2.3%	
otal Operating Expenses	\$161,035	\$161,764	\$730	0.5%		\$151,040	\$161,764	\$10,724	6.6%	
Operating Margin	(\$3,314)	(\$6,222)	(\$2,908)			(\$7,214)	(\$6,222)	\$992		
Stimulus/FEMA	<u>\$0</u>	\$0	\$0	. <u>-</u>		\$0	\$0	\$0		
Operating Margin after Stimulus/FEM		(\$6,222)	(\$2,908)			(\$7,214)	(\$6,222)	\$992		
Nonoperating Revenue (Loss)	\$1,692	\$2,302	\$610			\$2,086	\$2,302	\$216		
xcess Margin	(\$1,622)	(\$3,920)	(\$2,298)			(\$5,129)	(\$3,920)	\$1,208		

## Month of August - Budget Variances

- **Net Patient Service Revenue:** The unfavorable budget variance in revenue is primarily due to the decrease in our inpatient volumes in our downtown campus.
- **Premium Revenue:** The \$1.1M favorable budget variance was due to additional Humana revenue recognized due to an increase in our capitated rates.
- Other Revenue: The \$1M favorable budget variance is primarily due to an increase over budget in our retail pharmacy revenue.
- Salaries and Wages: The \$1.6K unfavorable variance is due to increases in registered nurse expenses (\$1.4M) and (\$519K) in Clerical staff as compared to budget.
- **Employee Benefits:** In August our health insurance claims were lower than anticipated. In addition, we had 3 pay periods which increased the employee related deposits that were made.
- Physician Fees: The \$798K unfavorable variance is due to Acute Psych, Intensivist, OB Laborist program and our Cardiology Center.

#### Next steps due to the reduction in supplemental funds:

Relook at Budget FY26: Adjusting Budget

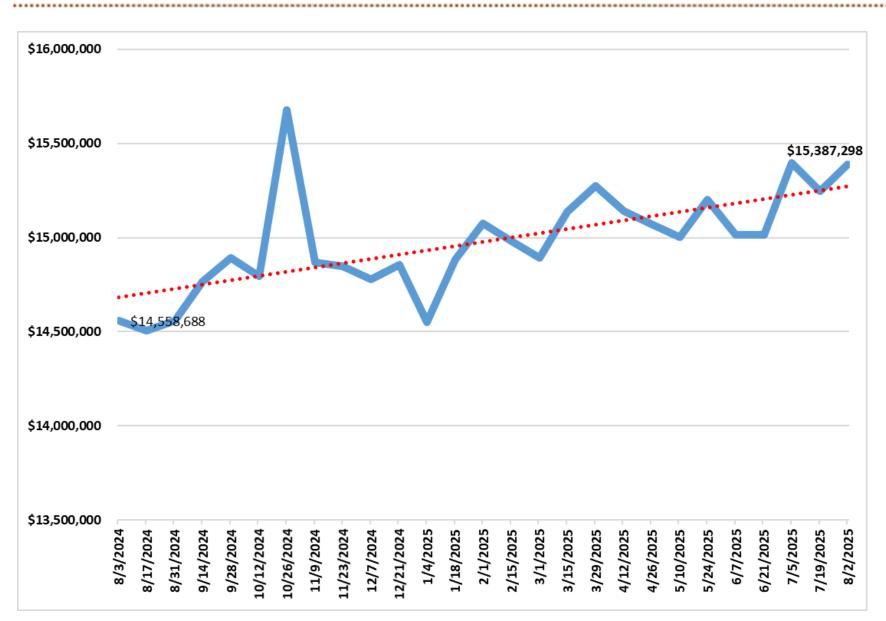
## Goal: Improve our bottom line by \$25M keeping 401K match and annual merit raises intact

- Current Identified Savings \$18.3M
  - \$11.4M Support services
  - \$5.3M Clinics/Lab/Pharmacy
  - \$1.4M Nursing Departments
- Types of Savings
  - 28% Revenue increase \$5.1M
  - 29% Employment Cost decrease \$5.6M
  - 43% Other Expenses decrease \$7.8M
- Pending: \$6.7M Contract labor and Staffing

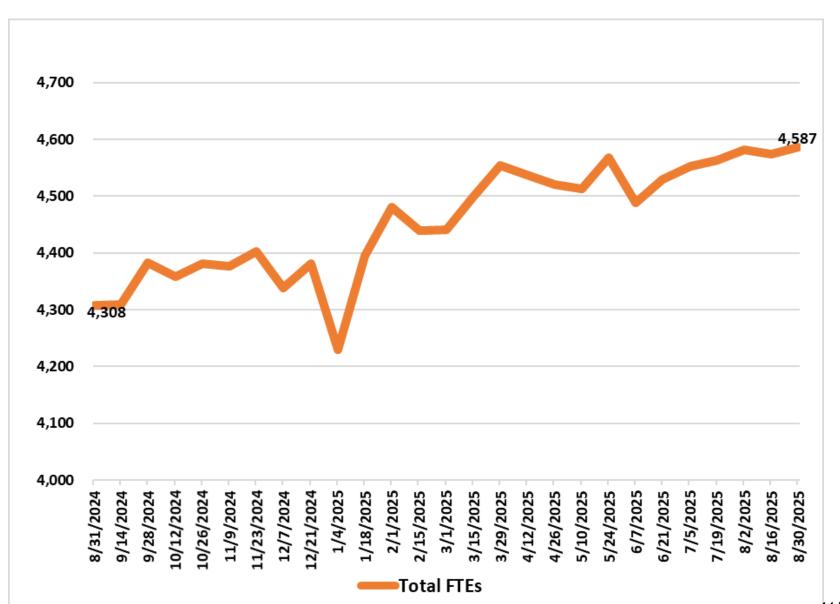
#### **Budget and Actual Fiscal Year 2026: Trended Operating Margin (000's)**

	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	FY 2026
Patient Service Revenue	\$61,895	\$53,731	\$57,324	\$55,188	\$56,648	\$44,489	\$56,501	\$53,289	\$109,790
Other Revenue	\$18,042	\$18,979	\$21,231	\$20,234	\$20,167	\$35,618	\$21,848	\$23,904	\$45,752
Total Operating Revenue	\$79,938	\$ <b>72,710</b>	\$78,555	\$75,422	\$76,815	\$80,107	\$78,349	\$77,193	\$155,542
Employee Expense	\$39,859	\$38,637	\$42,423	\$43,595	\$46,037	\$42,136	\$43,550	\$42,743	\$86,293
Other Operating Expense	\$36,630	\$33,796	\$36,024	\$34,988	\$38,656	\$44,317	\$38,484	\$36,987	\$75,471
<b>Total Operating Expenses</b>	\$76,489	\$72,433	\$78,446	\$78,583	\$84,693	\$86,454	\$82,034	\$79,730	\$161,764
Net Operating Margin	\$3,448	\$277	\$109	(\$3,161)	(\$7,878)	(\$6,347)	(\$3,685)	(\$2,537)	(\$6,222)
Stimulus/FEMA	\$0	\$0	\$690	\$0	\$0	\$0	\$0	\$0	\$0
NonOperating Income	\$845	\$1,166	\$1,313	\$1,114	\$955	\$2,597	\$1,059	\$1,243	\$2,302
Excess Margin	\$4,293	\$1,443	\$2,111	(\$2,047)	(\$6,923)	(\$3,749)	(\$2,625)	(\$1,295)	(\$3,920)
Profitability						<u>.</u>			
Operating Margin %	4.3%	0.4%	0.1%	(4.2%)	(10.3%)	(7.9%)	(4.7%)	(3.3%)	(4.0%)
Operating Margin %excl. Int	5.1%	1.1%	0.9%	(3.4%)	(9.5%)	(7.1%)	(4.0%)	(2.6%)	(3.3%)
Operating EBIDA	\$7,207	\$4,052	\$4,115	\$920	(\$3,534)	(\$1,857)	\$104	\$1,200	\$1,303
Operating EBIDA Margin	9.0%	5.6%	5.2%	<b>1.2</b> %	(4.6%)	(2.3%)	0.1%	1.6%	0.8%
Liquidity Indicators		·			·				
Day's Cash on Hand	80.3	88.9	88.1	95.7	90.5	95.7	102.7	96.4	96.4
Day's in Accounts Rec.	70.6	73.0	68.6	63.6	71.3	68.8	72.0	71.2	71.2
Debt & Other Indicators									
Debt Service Coverage (MADS)	3.20	3.90	4.10	4.00	3.70	4.00	0.50	0.90	0.70
Discharges (Monthly)	2,339	2,352	2,347	2,357	2,276	2,277	2,249	2,249	2,249
Adj Discharges (Case mix adj)	8,294	8,320	8,053	8,500	8,534	8,255	8,071	8,643	16,714
Adjusted patient Days (Mo.)	27,924	26,332	27,682	25,868	26,409	25,593	27,564	27,906	55,470
Cost/Adj Discharge	\$9.2	\$8.7	\$9.7	\$9.2	\$9.9	\$10.5	\$10.2	\$9.2	\$9.7
Compensation Ratio	64%	<b>72</b> %	74%	79%	81%	95%	77%	80%	79%

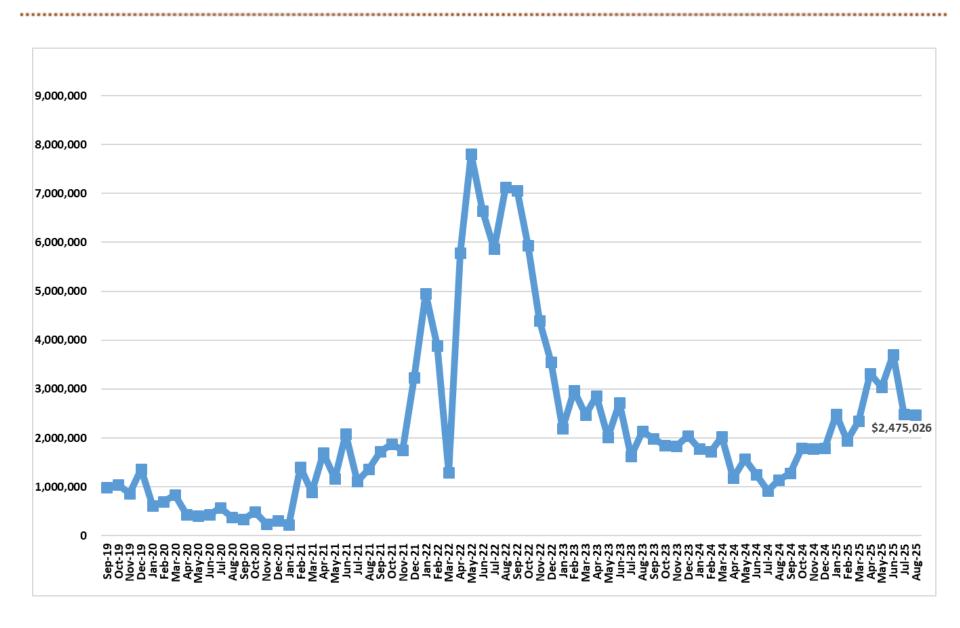
## Biweekly Payroll Costs excluding Contract Labor



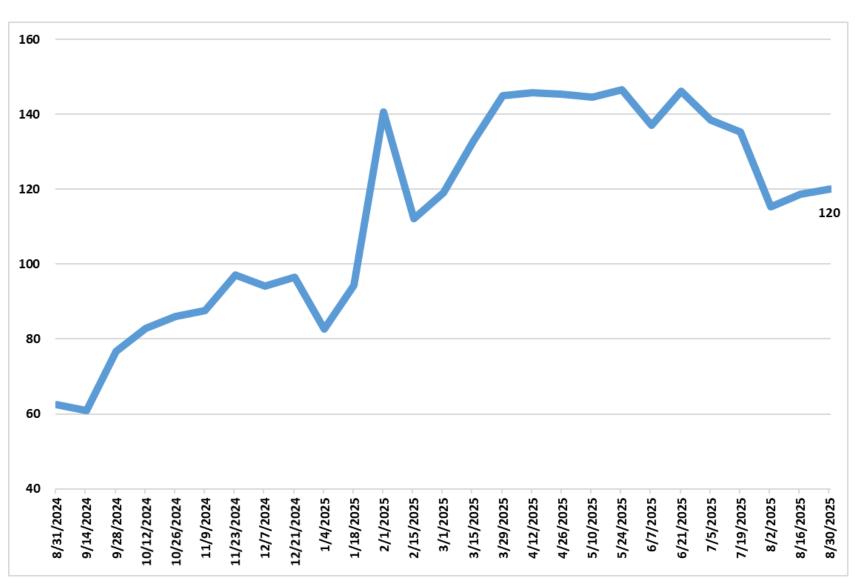
## **Total FTEs (includes Contract Labor)**



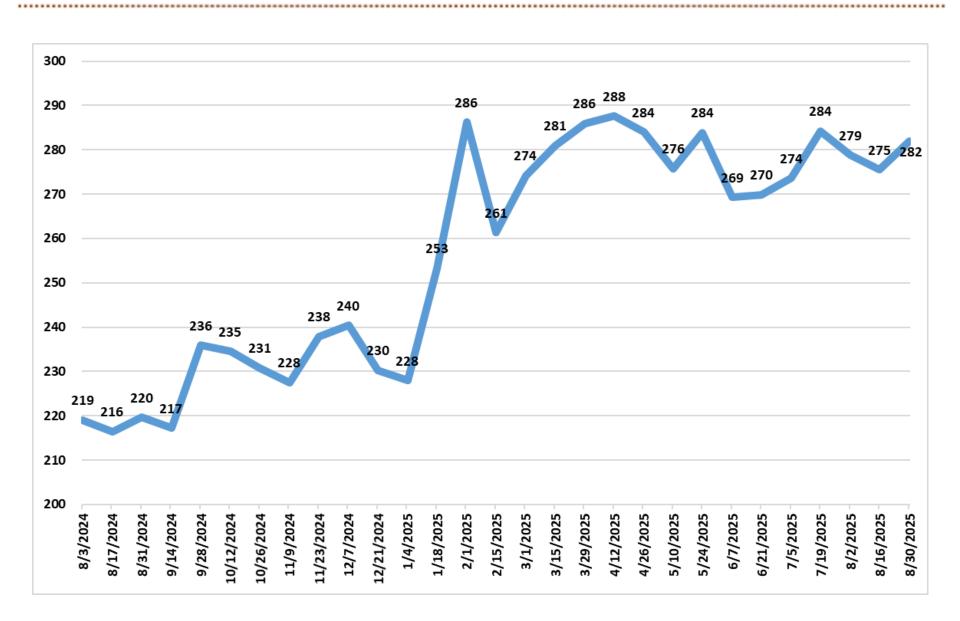
## Monthly Contract Labor Costs



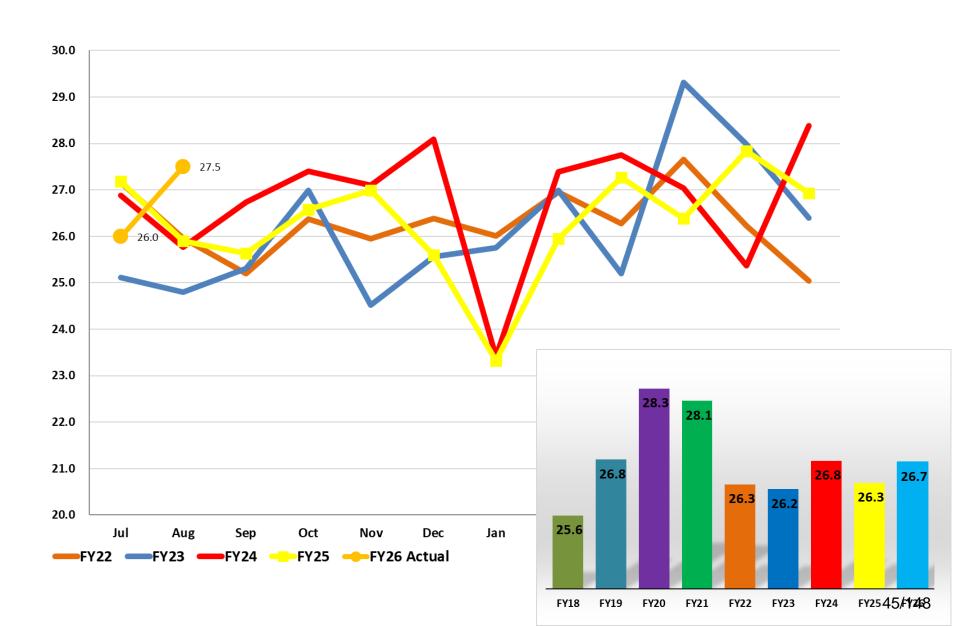
## Contract Labor Full Time Equivalents (FTEs)



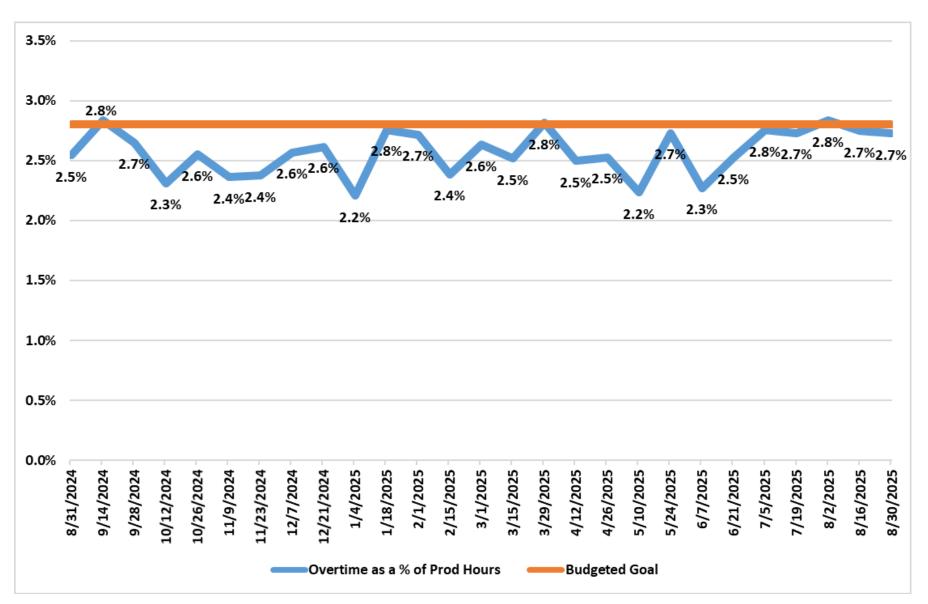
## **Emergency Department FTEs: Includes Contract**

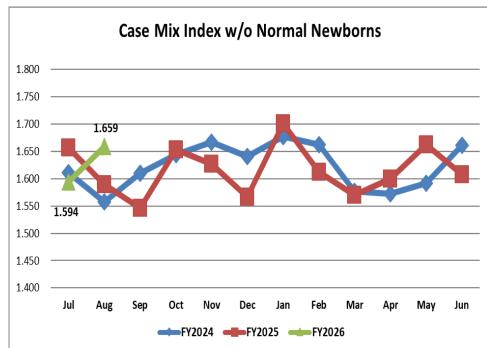


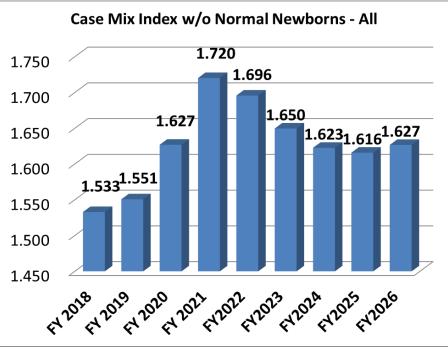
## Productivity Measure: Worked Hours/ Adj. Patient Days

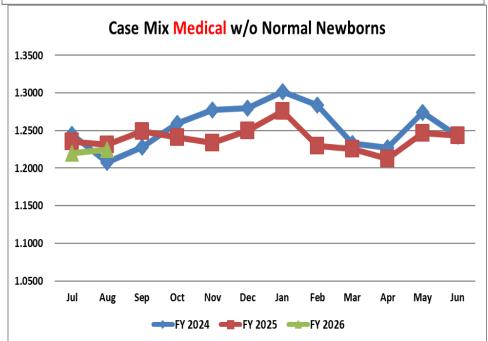


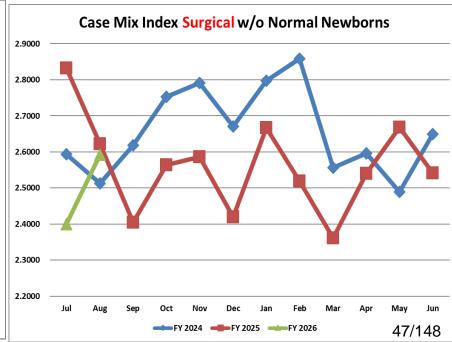
## Overtime as a % of Productive Hours



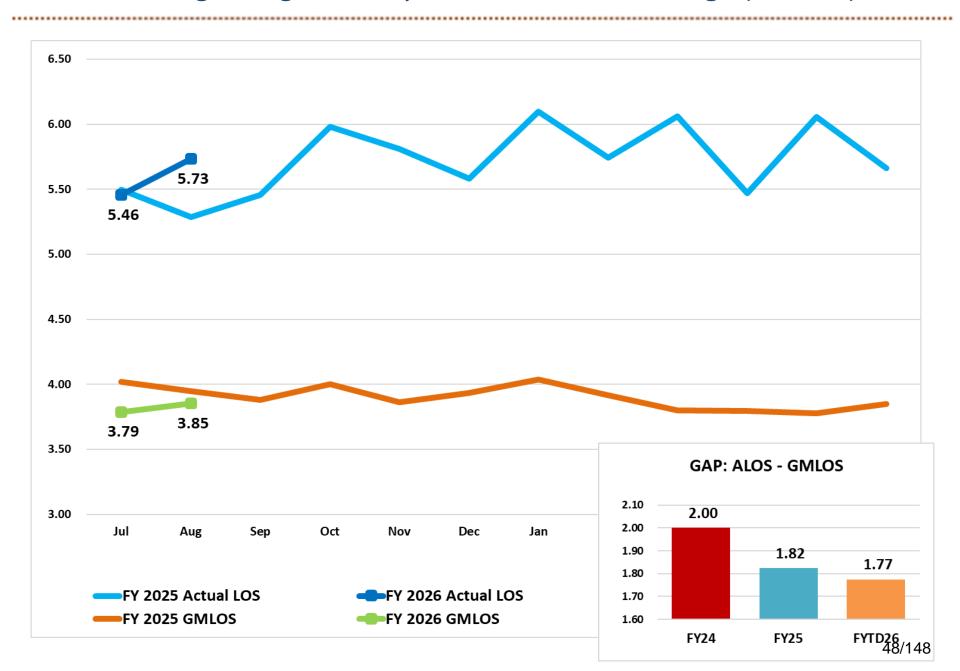




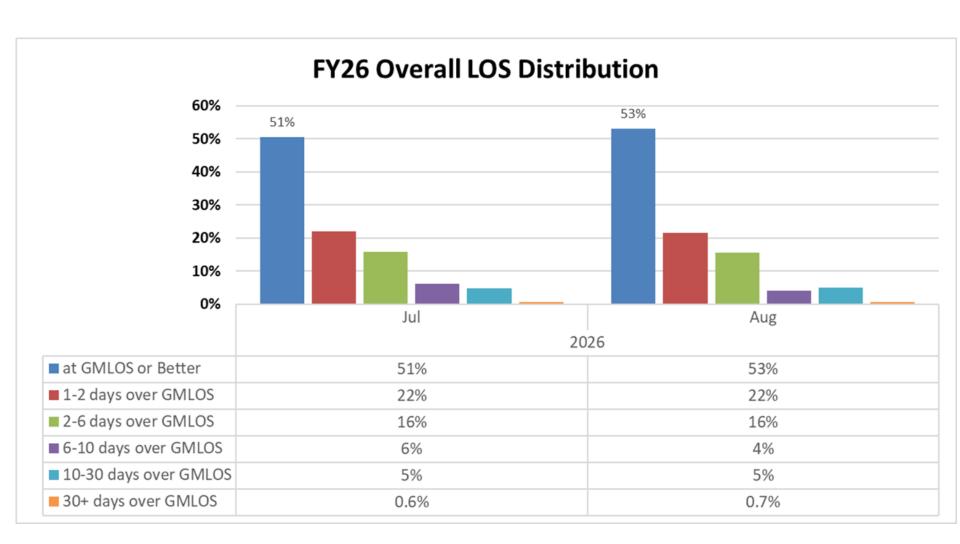




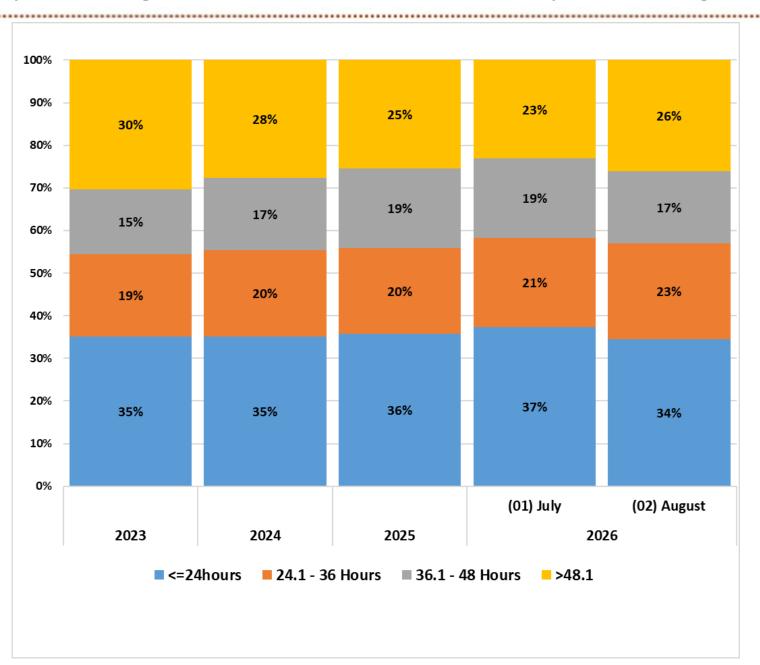
#### Average Length of Stay versus National Average (GMLOS)



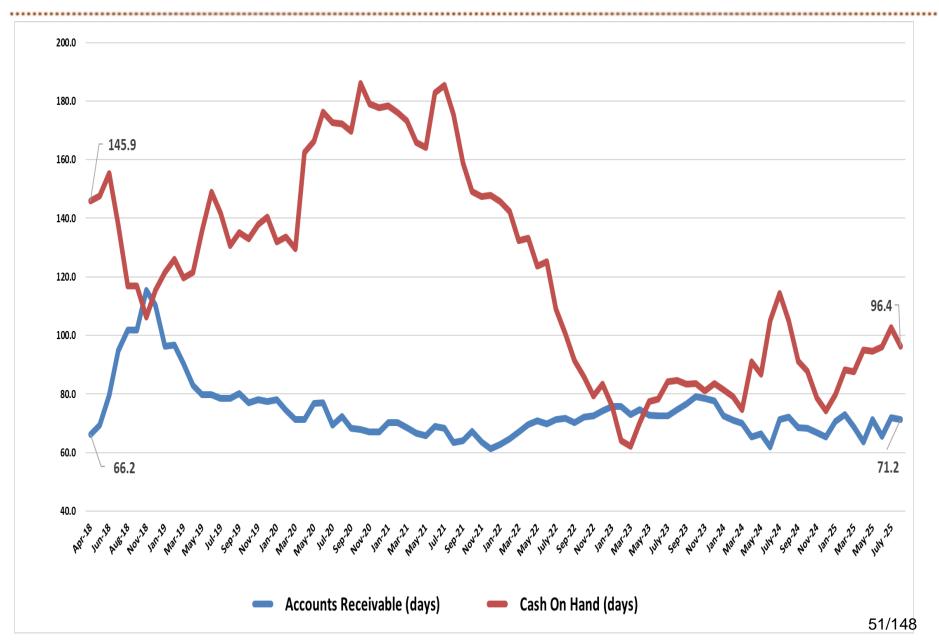
#### Length of Stay Distribution



#### Monthly Discharges of Observation Patients by their Length of Stay



## Trended Liquidity Ratios



## Ratio Analysis Report

#### **AUGUST 31, 2025**

•			June 30,			
	Current Month	Current Prior 2025		2023 Moody's Median Benchmark		
	Value	Value	Value	Aa	Α	Baa
LIQUIDITY RATIOS						
Current Ratio (x)	2.5	2.6	2.5	1.7	1.8	1.7
Accounts Receivable (days)	71.2	72.0	72.2	47.8	47.7	47.8
Cash On Hand (days)	96.4	102.7	95.2	273.9	188.4	134.1
Cushion Ratio (x)	11.3	12.2	10.9	44.7	24.2	16.6
Average Payment Period (days)	48.6	50.3	53.9	70.9	62.7	64.0
CAPITAL STRUCTURE RATIOS						
Cash-to-Debt	119.0%	128.7%	114.9%	271.7%	164.5%	131.0%
Debt-To-Capitalization	31.4%	31.3%	31.1%	22.5%	31.1%	35.0%
Debt-to-Cash Flow (x)	10.7	17.7	2.6	2.4	3.6	6.9
Debt Service Coverage	1.1	0.7	4.6	6.7	4.5	2.1
Maximum Annual Debt Service Coverage (x)	0.9	0.5	3.6	6.8	3.8	1.9
Age Of Plant (years)	14.5	14.4	13.6	11.1	12.8	13.9
PROFITABILITY RATIOS						
Operating Margin	(4.0%)	(4.7%)	(3.6%)	2.1%	0.5%	(2.3%)
Excess Margin	(2.5%)	(3.3%)	3.4%	5.5%	2.7%	(.9%)
Operating Cash Flow Margin	0.8%	0.1%	1.6%	6.7%	5.5%	3.0%
Return on Assets	(2.6%)	(3.5%)	3.6%	3.9%	2.4%	(.7%)

## Consolidated Statements of Net Position (000's)

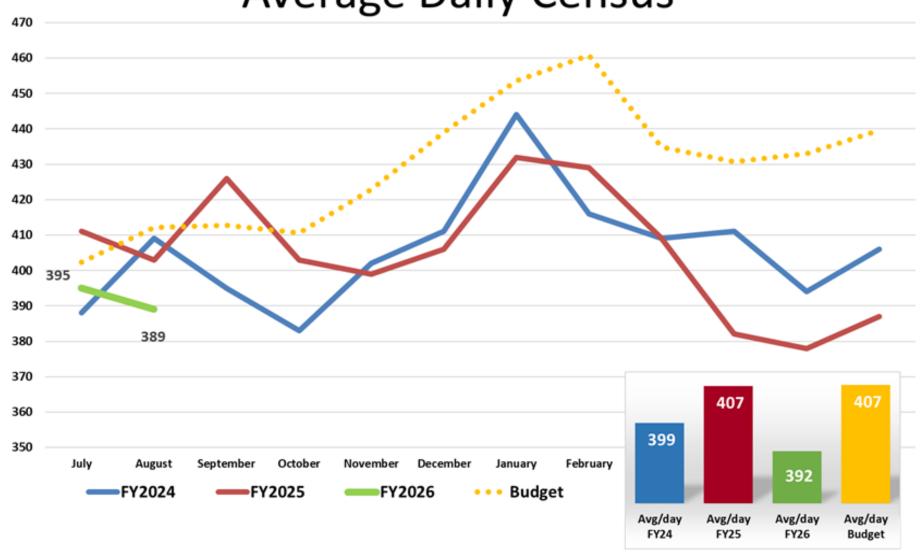
	Aug-25			Jun-25	
			(	(Unaudited)	
ASSETS AND DEFERRED OUTFLOWS					
CURRENT ASSETS					
Cash and cash equivalents	\$	2,248	\$	6,595	
Current Portion of Board designated and trusted assets		19,106	\$	17,533	
Accounts receivable:			\$	-	
Net patient accounts		147,397	\$	154,634	
Other receivables		31,329	\$	70,335	
		178,726		224,969	
Inventories		14,400	\$	13,871	
Medicare and Medi-Cal settlements		73,594	\$	62,463	
Prepaid expenses		13,189	\$	8,234	
Total current assets		301,264		333,666	
NON-CURRENT CASH AND INVESTMENTS -					
less current portion					
Board designated cash and assets		230,610	\$	218,025	
Revenue bond assets held in trust		23,093	\$	22,950	
Assets in self-insurance trust fund		612	\$	626	
Total non-current cash and investments		254,315		241,602	
INTANGIBLE RIGHT TO USE LEASE,		15,835	\$	15,613	
net of accumulated amortization		13,033	~	13,013	
INTANGIBLE RIGHT TO USE SBITA,		7,416	\$	8,062	
net of accumulated amortization		7,410	ڔ	8,002	
CAPITAL ASSETS					
Land		17 5/12	ć	17 5/12	
Buildings and improvements		17,542 438,040	\$ \$	17,542 437,184	
			۶ \$	·	
Equipment		341,103	\$ \$	340,593	
Construction in progress		22,458	<u>ې</u>	18,729	
		819,144	۲.	814,048	
Less accumulated depreciation		546,532	\$	541,607	
OTHER ACCETS		272,612		272,441	
OTHER ASSETS		5 4 40	_	E 455	
Property not used in operations		5,148	\$	5,155	
Health-related investments		1,829	\$	2,147	
Other		21,131	\$	20,922	
Total other assets		28,108		28,224	
Total assets		879,550		899,608	
DEFERRED OUTFLOWS		12,912	\$	13,133	
Total assets and deferred outflows	\$	892,462	\$	912,741	

## Consolidated Statements of Net Position (000's)

	Aug-25		Jun-25	
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable and accrued expenses	\$	31,821	\$ 43,963	
Accrued payroll and related liabilities		70,548	\$ 71,620	
SBITA liability, current portion		2,912	\$ 3,031	
Lease liabiilty, current portion		3,396	\$ 3,204	
Bonds payable, current portion		13,184	\$ 13,014	
Notes payable, current portion		-	\$ -	
Total current liabilities		121,860	134,831	
LEASE LIABILITY, net of current portion		12,900	\$ 12,850	
SBITA LIABILITY, net of current portion		3,040	\$ 3,941	
LONG-TERM DEBT, less current portion				
Bonds payable		199,056	\$ 201,619	
Notes payable		20,750	\$ 20,750	
Total long-term debt		219,806	222,369	
NET PENSION LIABILITY		15,629	\$ 16,169	
OTHER LONG-TERM LIABILITIES		45,726	\$ 45,297	
Total liabilities		418,962	435,457	
NET ASSETS				
Invested in capital assets, net of related debt		60,372	\$ 60,147	
Restricted		61,235	\$ 58,980	
Unrestricted		351,893	\$ 358,158	
Total net position		473,500	\$ 477,285	
Total liabilities and net position	\$	892,463	\$ 912,742	

# Statistical Report August 2025

## **Average Daily Census**



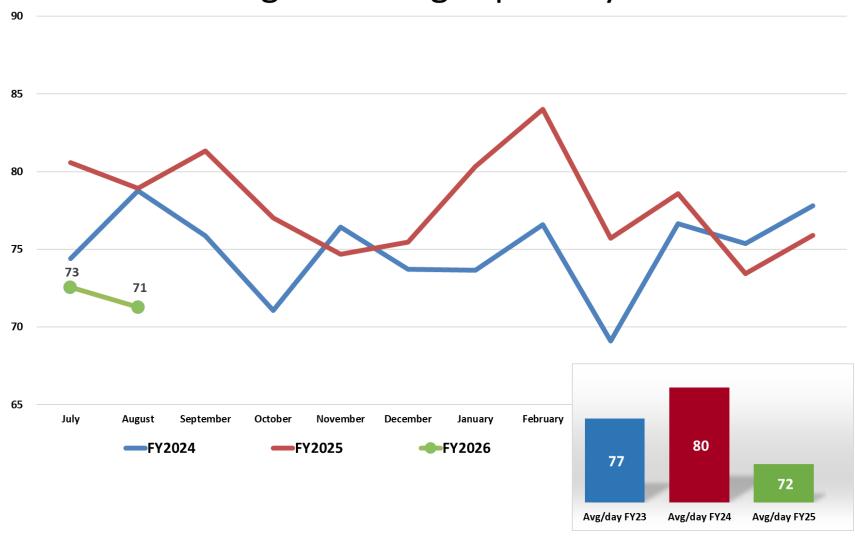
## **Admissions**



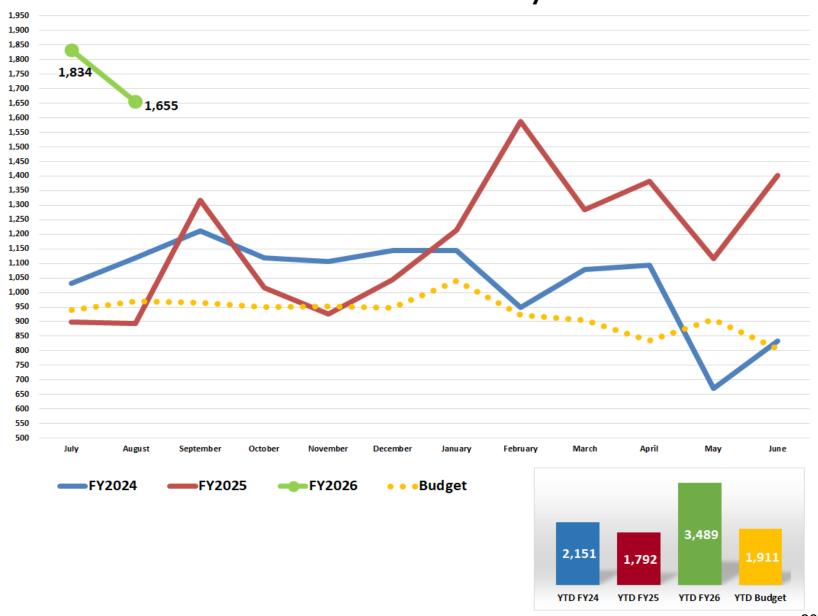
## Discharges



## Average Discharges per Day



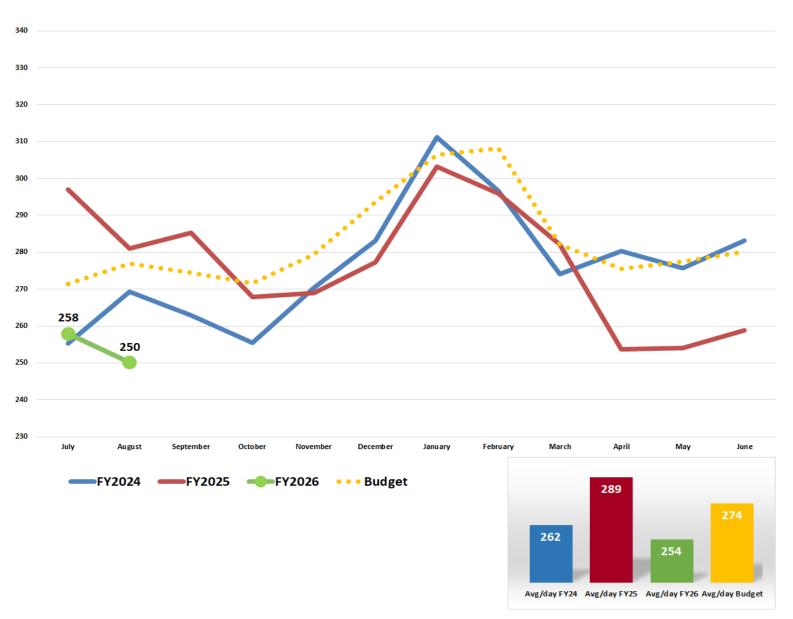
## **Observation Days**



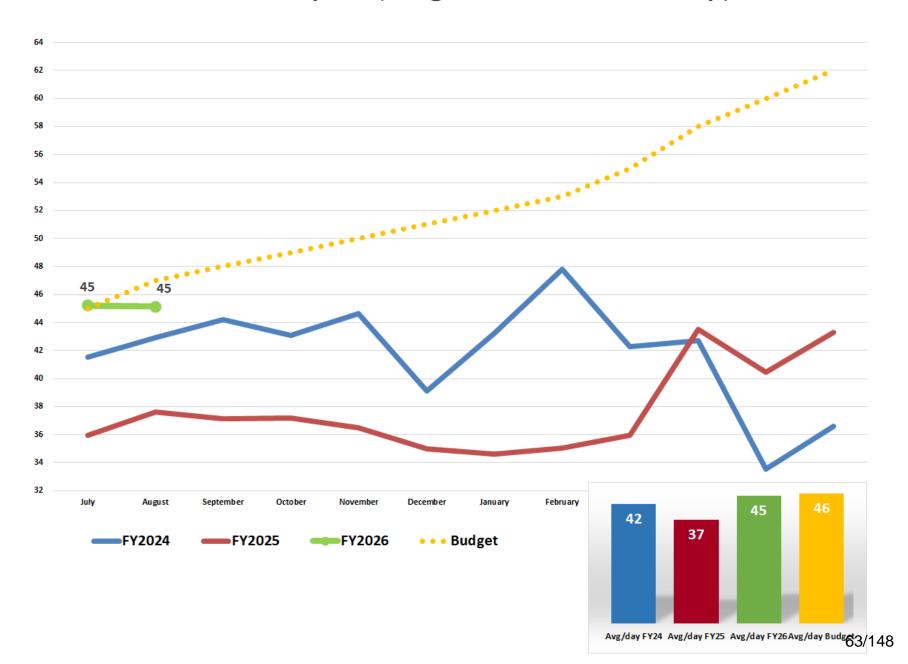
## **Adjusted Patient Days**



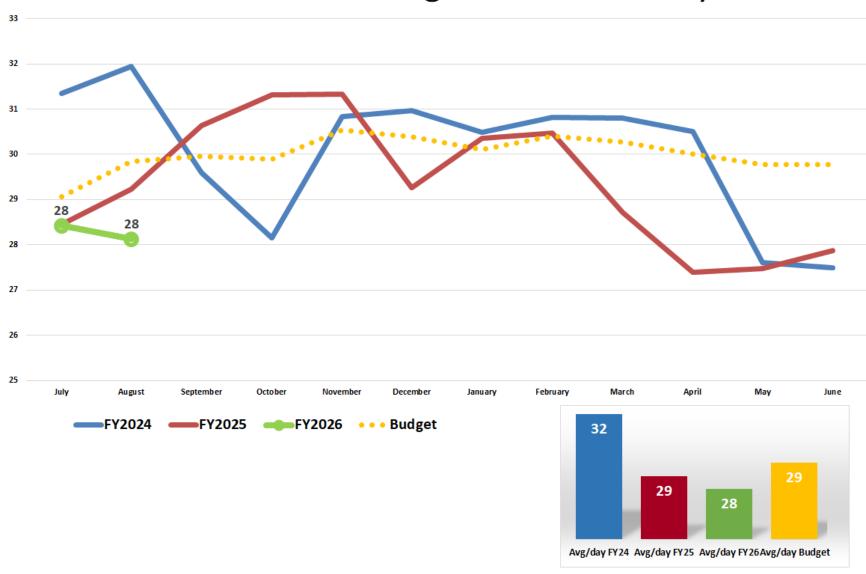
#### Medical Center (Avg Patients Per Day)



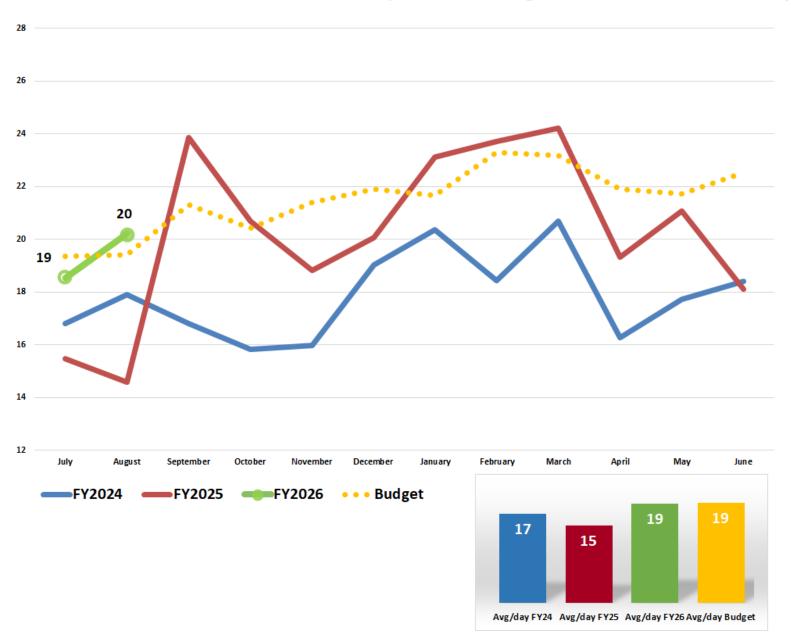
## Acute I/P Psych (Avg Patients Per Day)



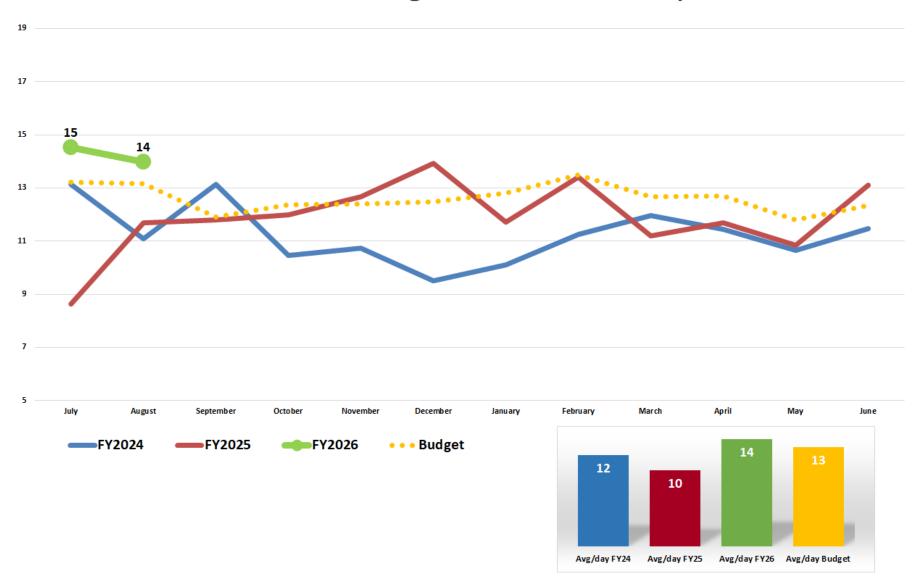
## Sub-Acute - Avg Patients Per Day



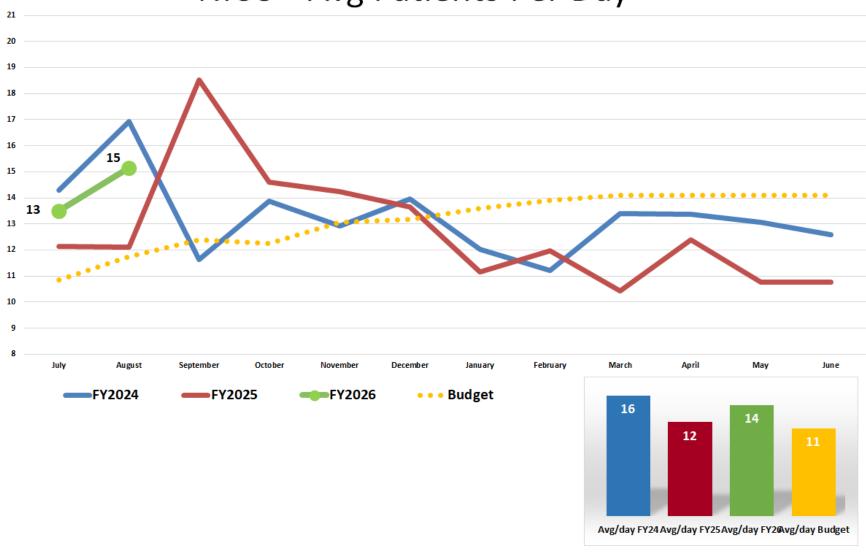
#### Rehabilitation Hospital - Avg Patients Per Day



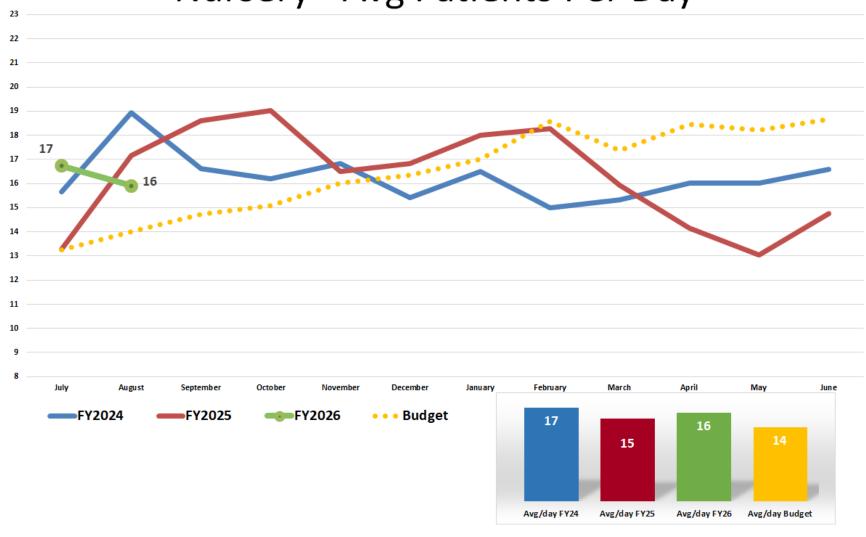
## TCS Ortho - Avg Patients Per Day



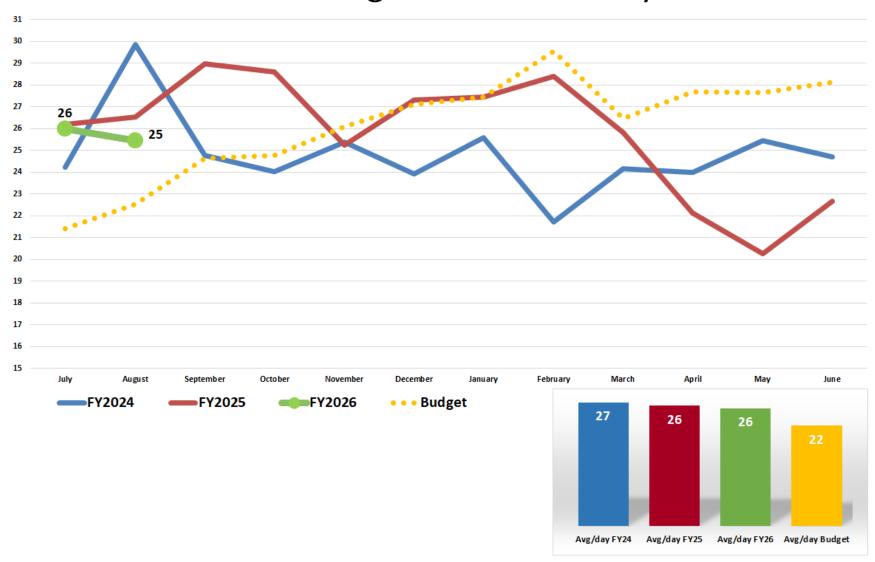
## NICU - Avg Patients Per Day



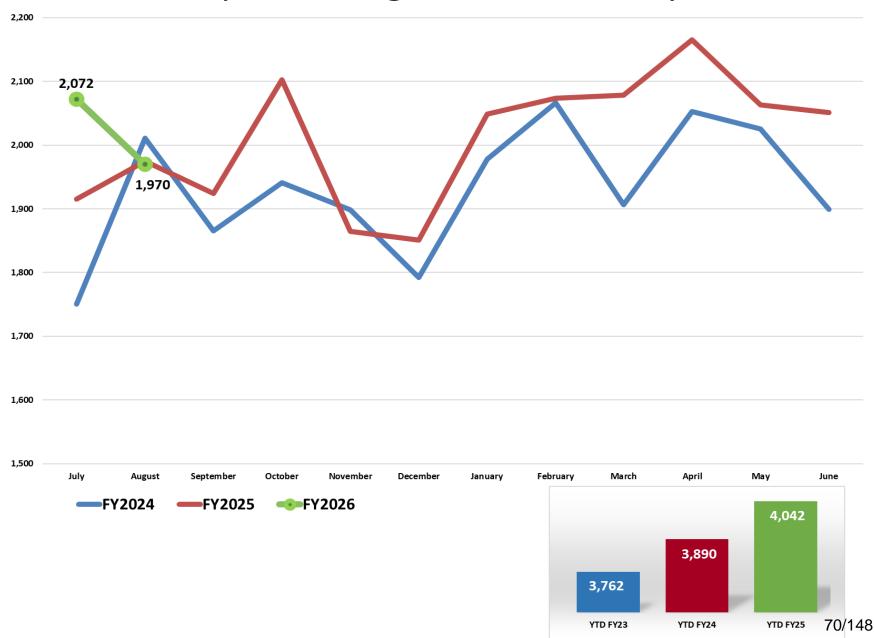
## Nursery - Avg Patients Per Day



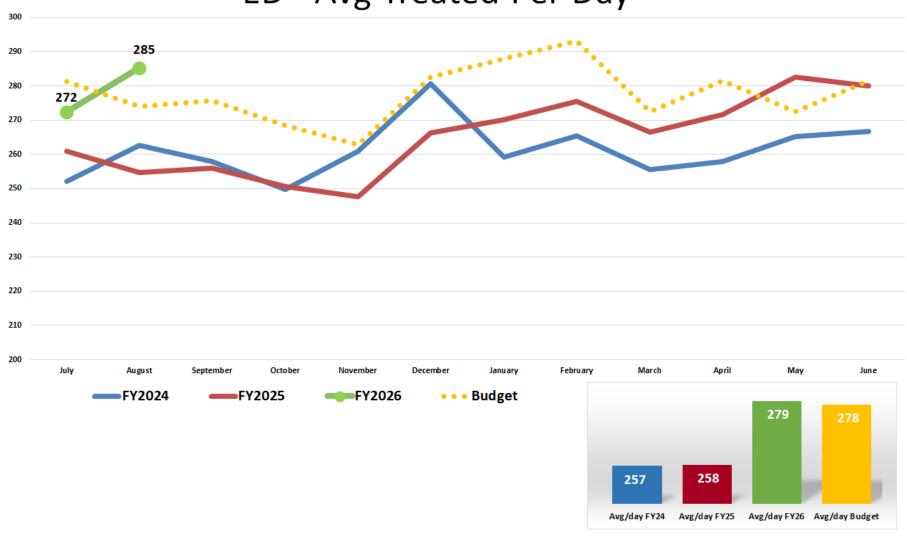
## Obstetrics - Avg Patients Per Day



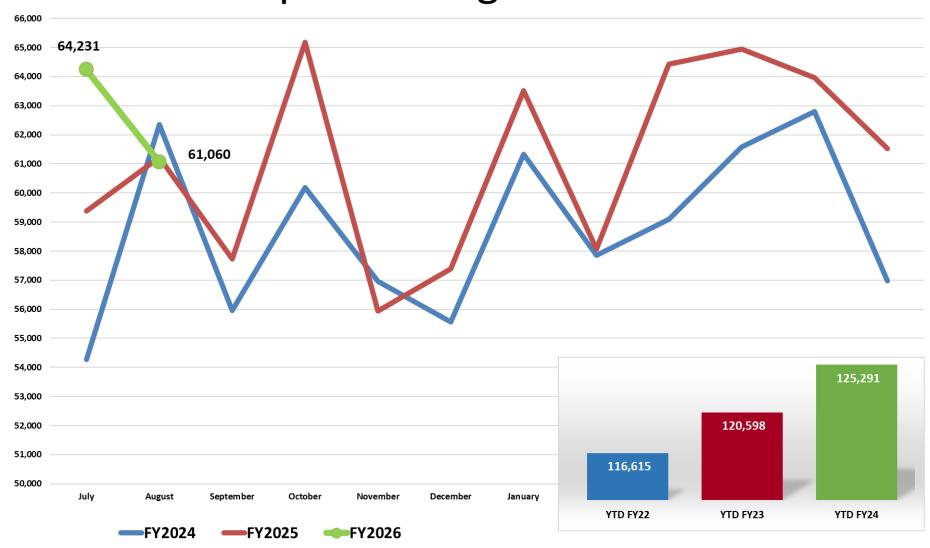
## **Outpatient Registrations Per Day**



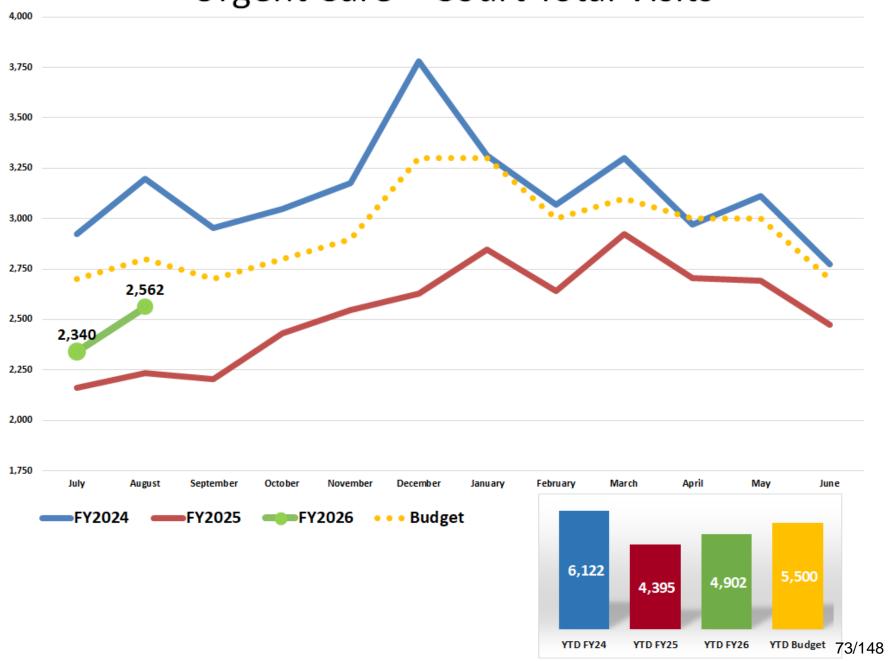
## ED - Avg Treated Per Day



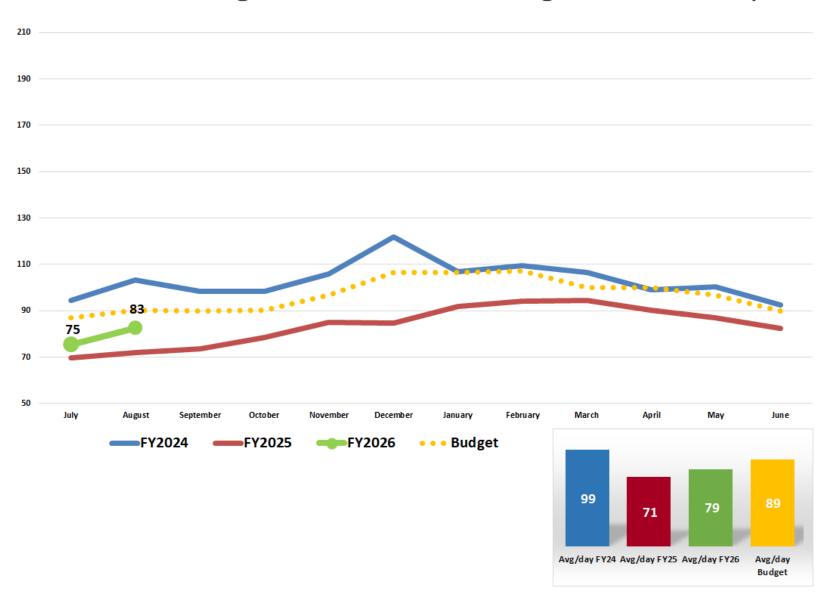
## **Outpatient Registrations**



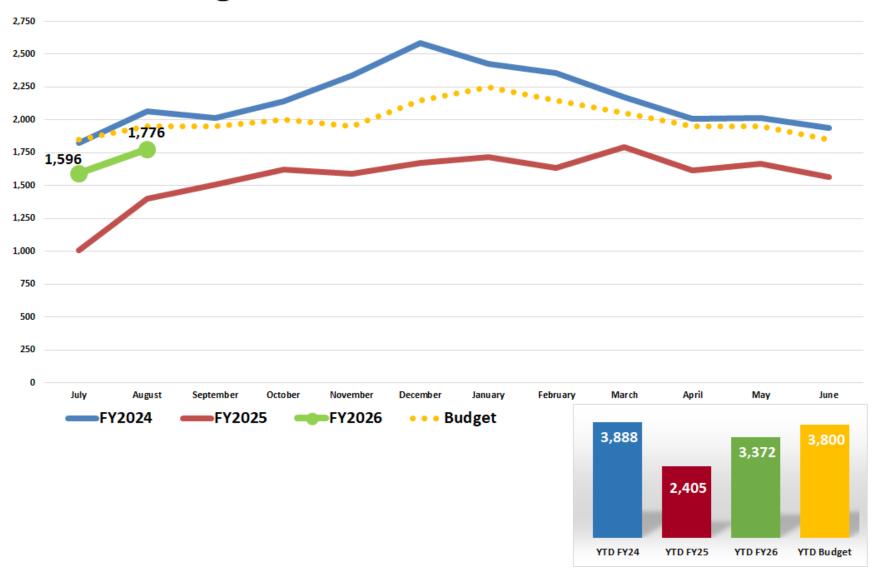
#### Urgent Care – Court Total Visits



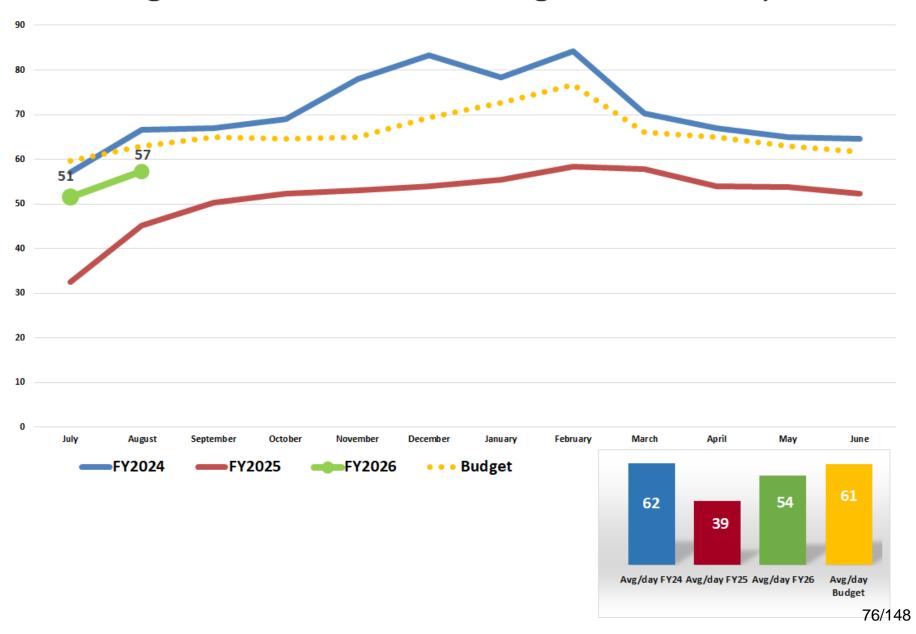
#### Urgent Care – Court Avg Visits Per Day



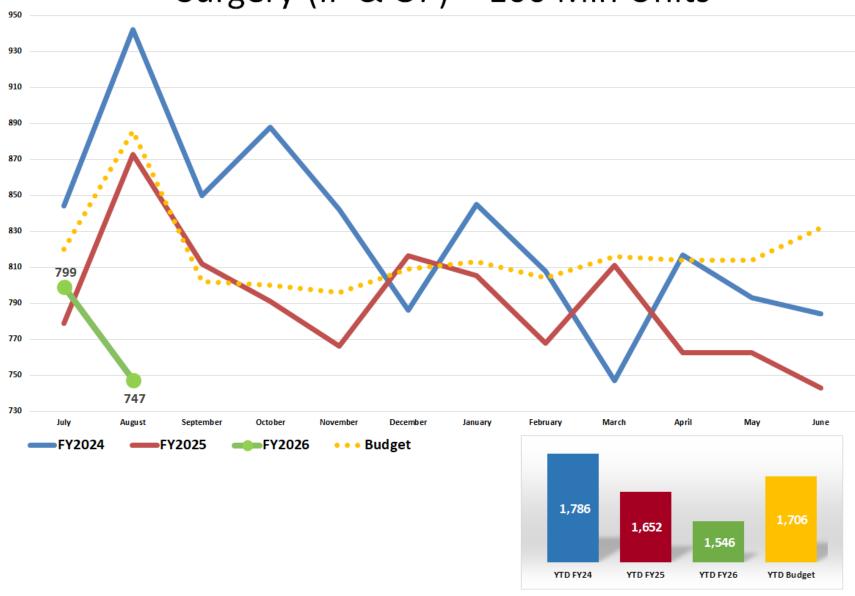
#### Urgent Care – Demaree Total Visits



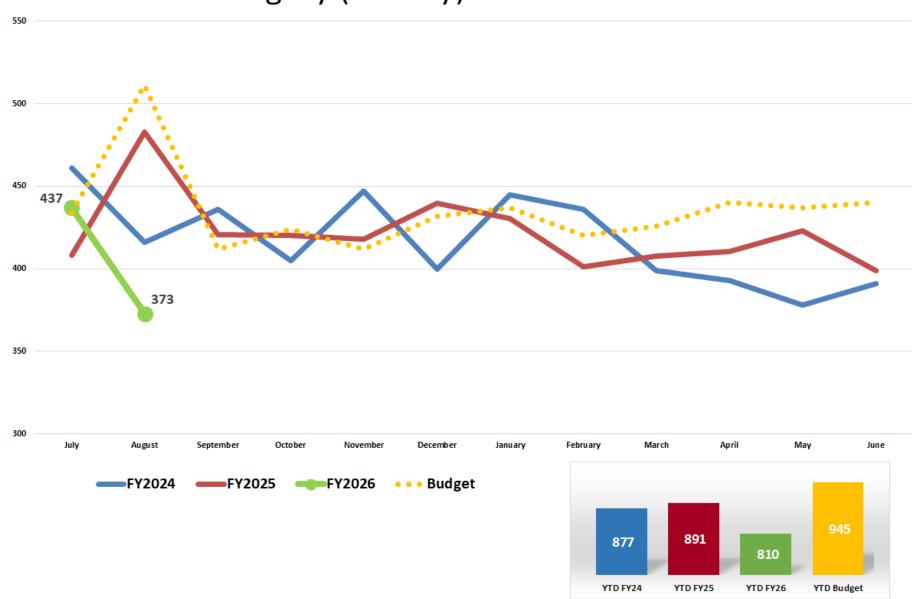
#### Urgent Care – Demaree Avg Visits Per Day



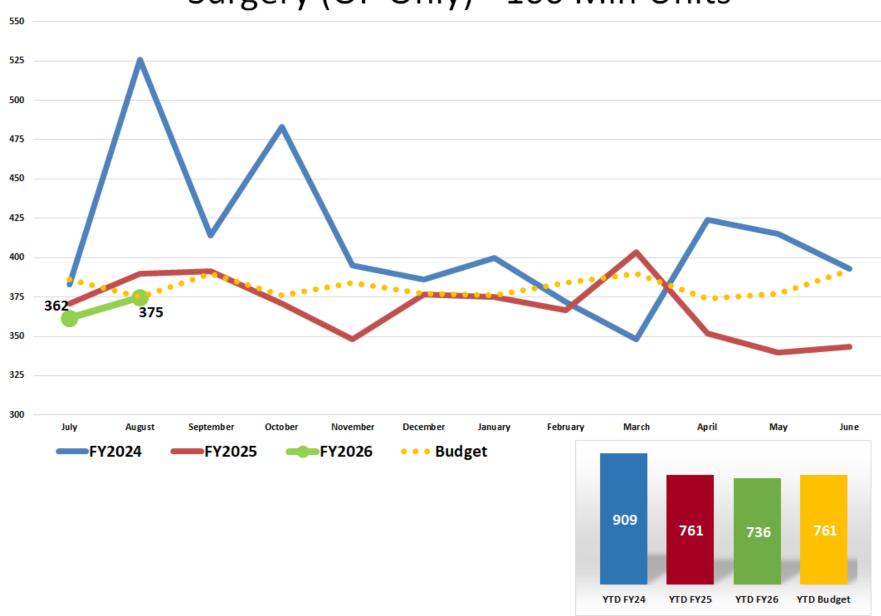
### Surgery (IP & OP) – 100 Min Units



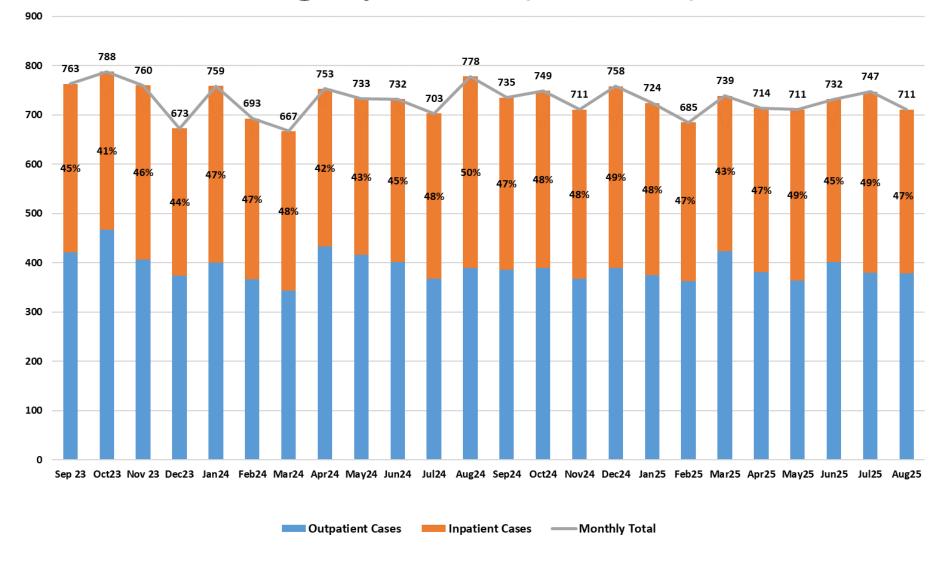
#### Surgery (IP Only) - 100 Min Unit



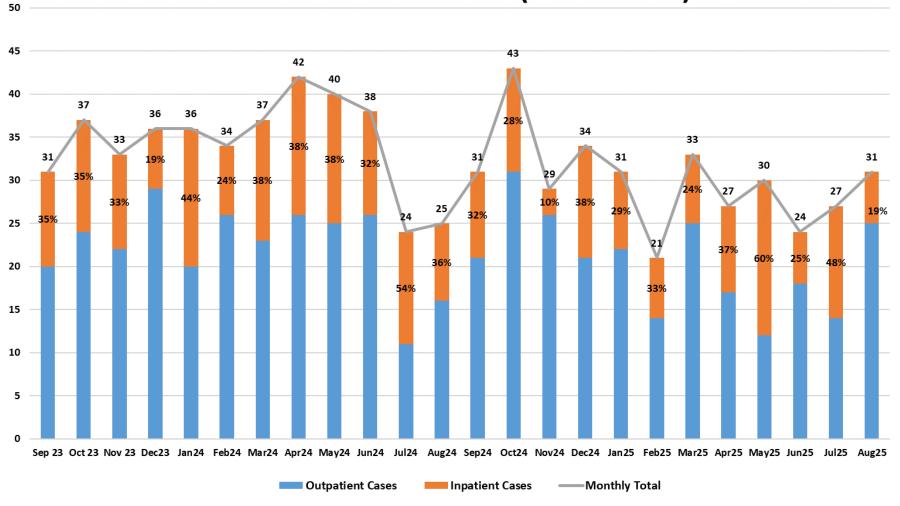
## Surgery (OP Only) - 100 Min Units



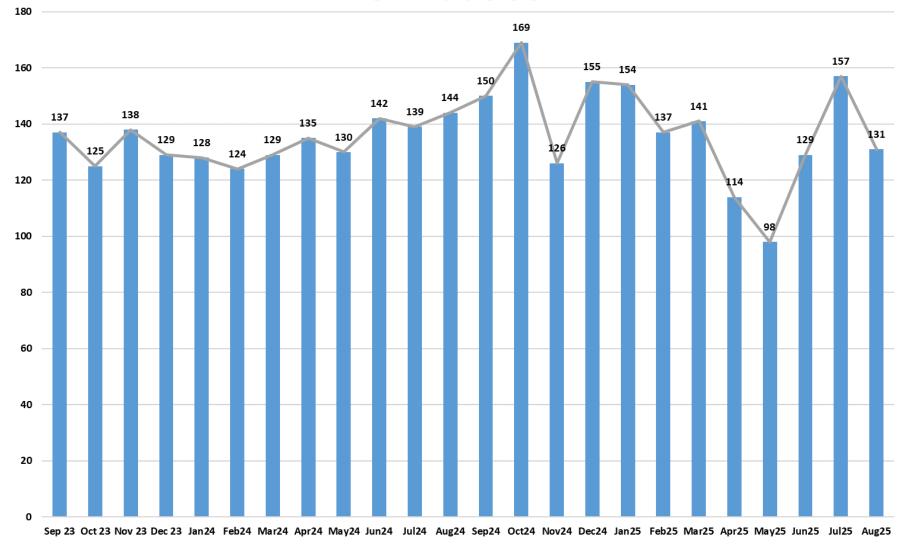
# Surgery Cases (IP & OP)



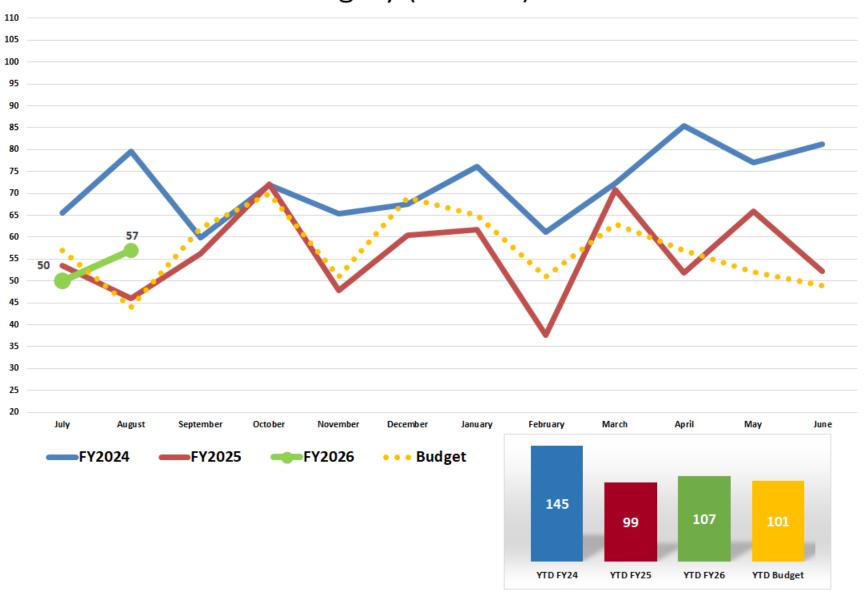
## Robotic Cases (IP & OP)



### **OB** Cases



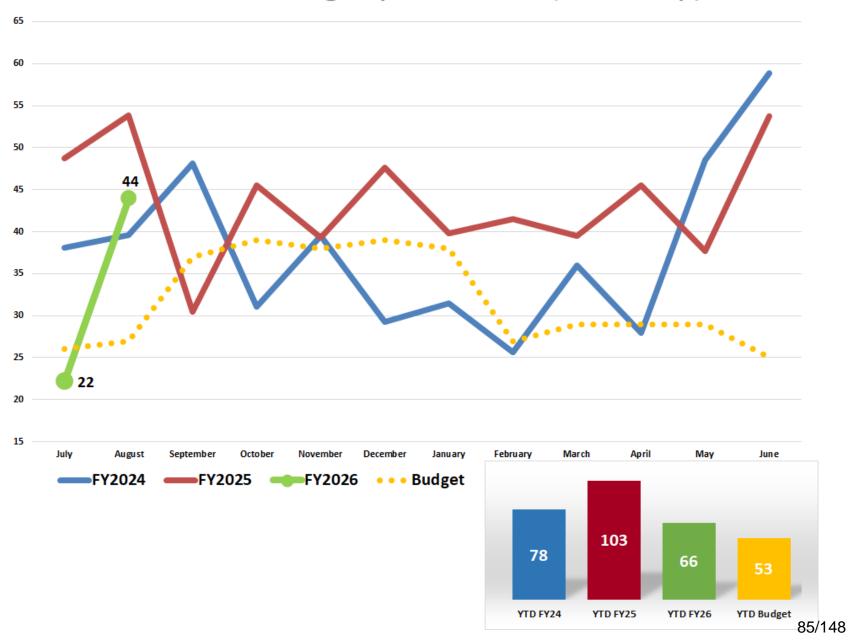
#### Robotic Surgery (IP & OP) - 100 Min Units



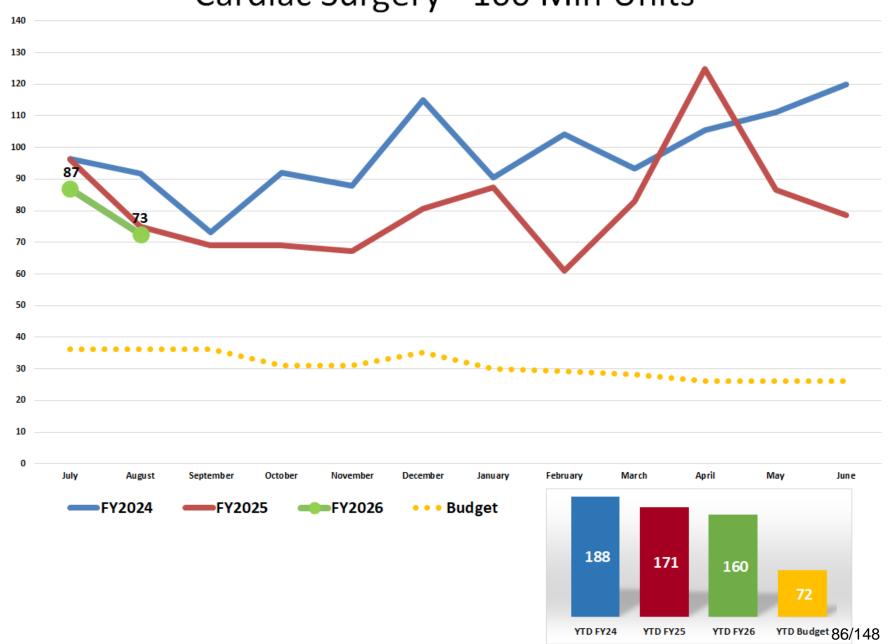
## Robotic Surgery Minutes (IP Only)

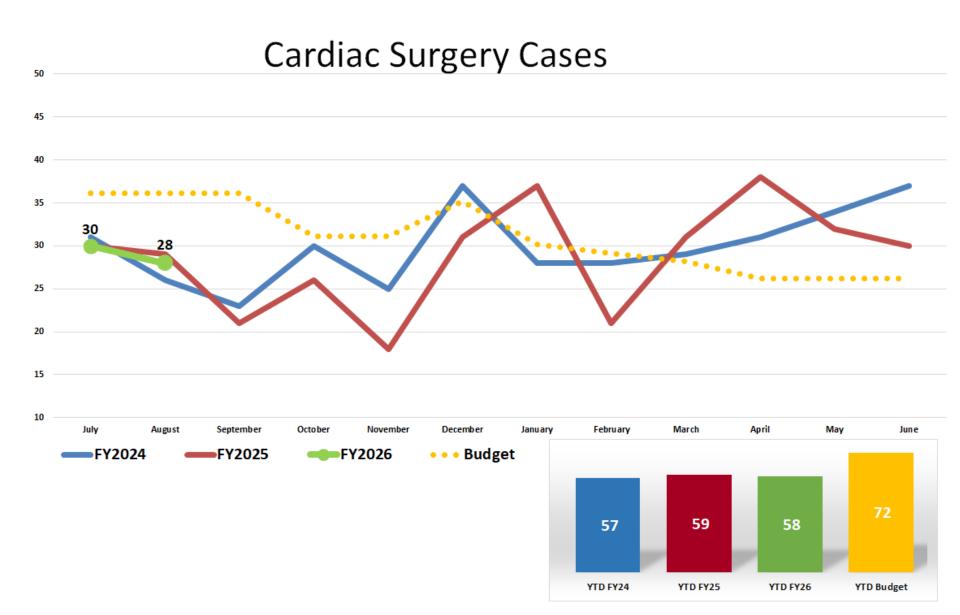


### Robotic Surgery Minutes (OP Only)

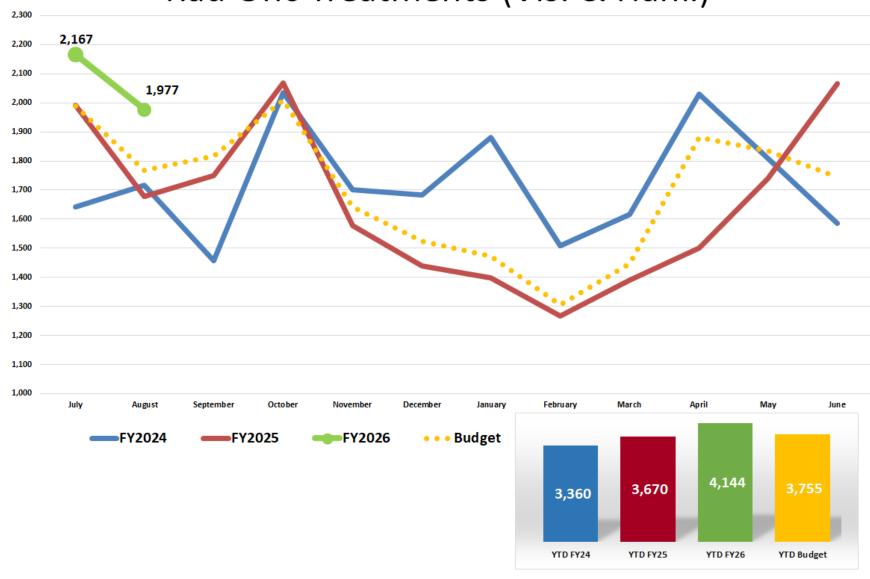


## Cardiac Surgery - 100 Min Units

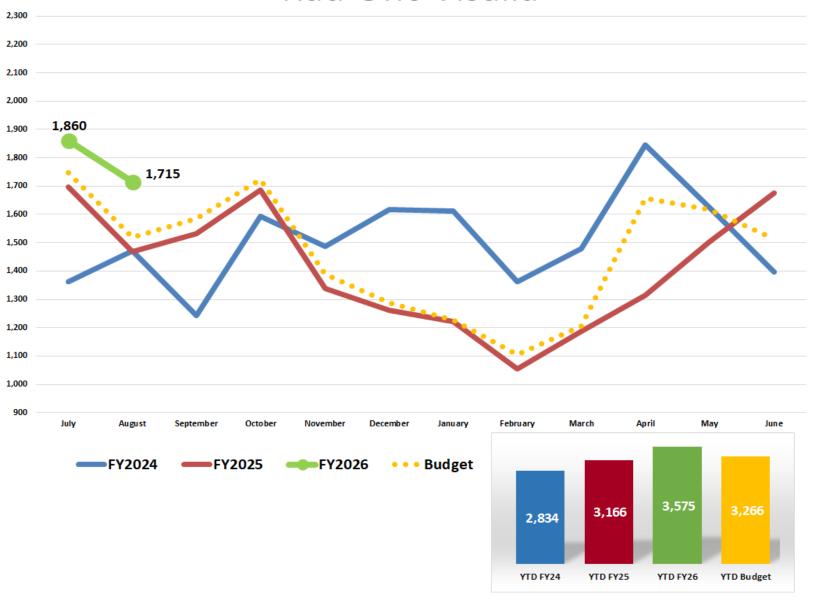




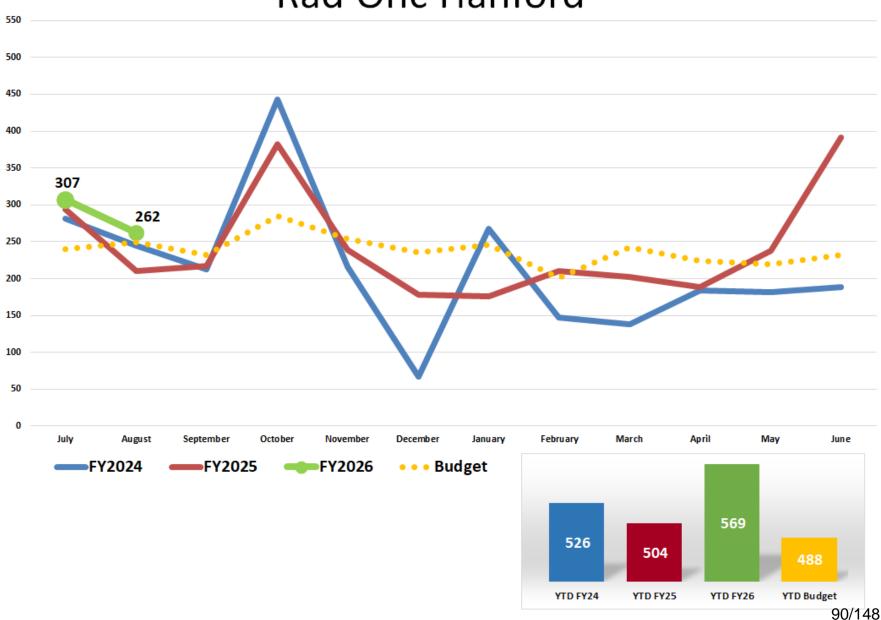
#### Rad Onc Treatments (Vis. & Hanf.)



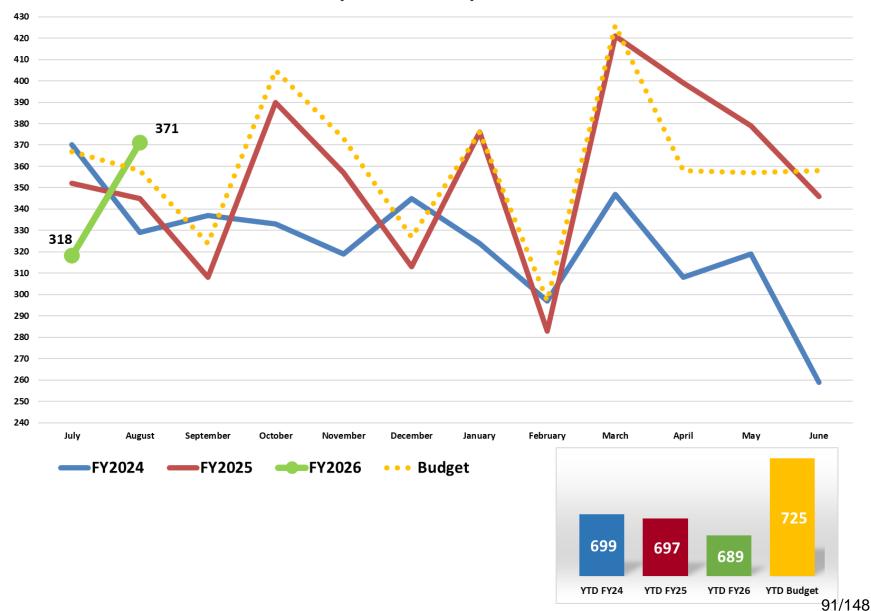
#### Rad Onc Visalia



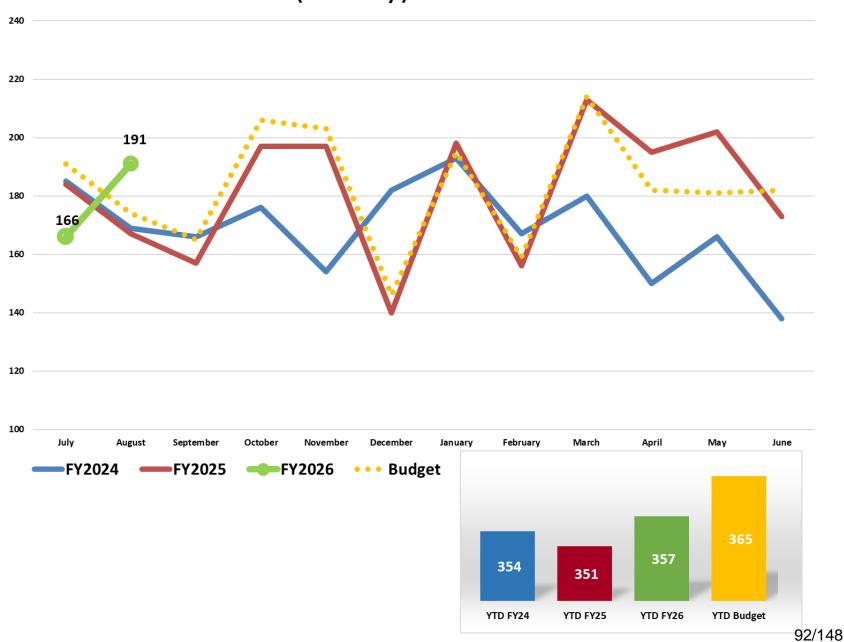
#### Rad Onc Hanford



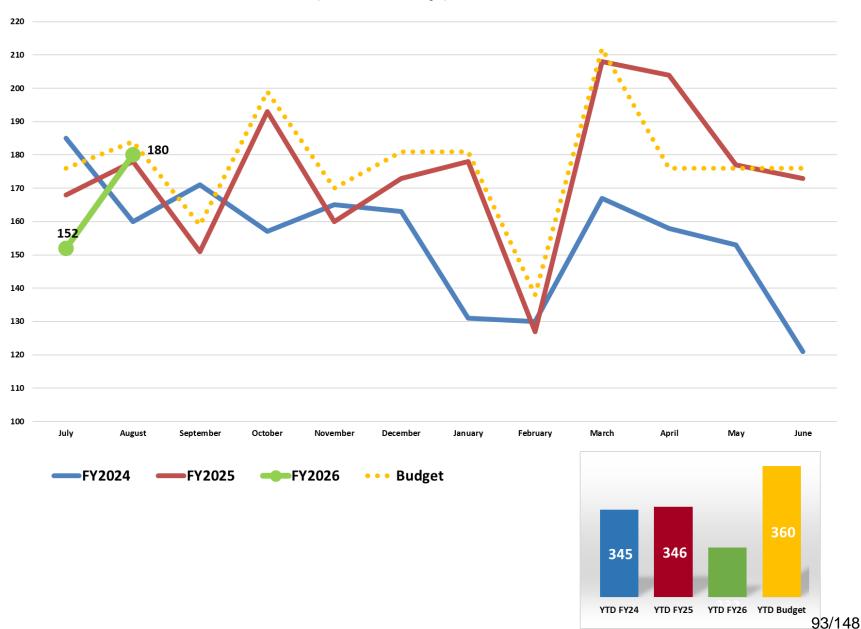
### Cath Lab (IP & OP) – 100 Min Units



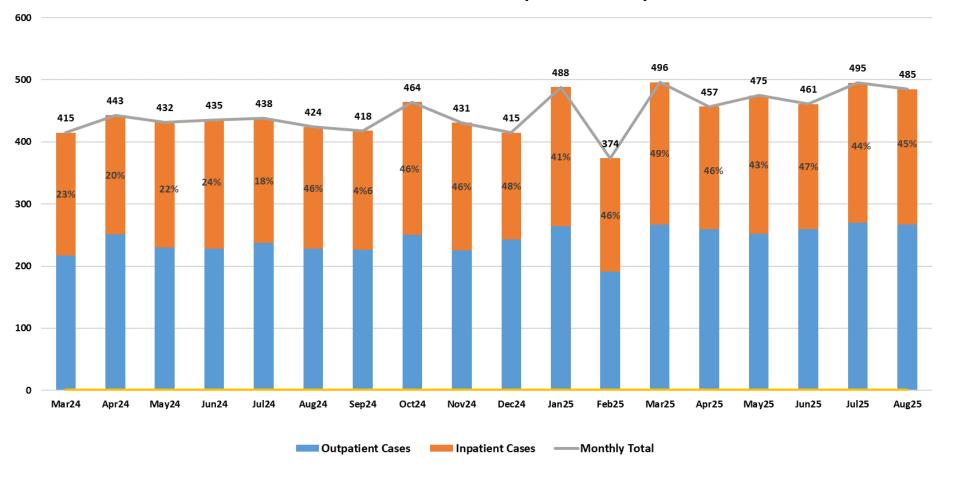
#### Cath Lab (IP Only) – 100 Min Units



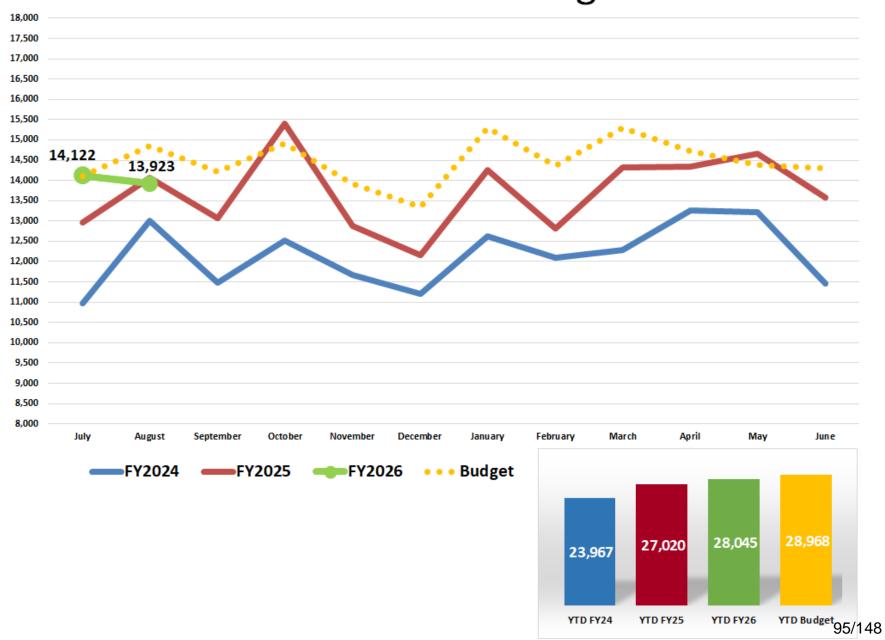
#### Cath Lab (OP Only) – 100 Min Units



#### Cath Lab Patients (IP & OP)



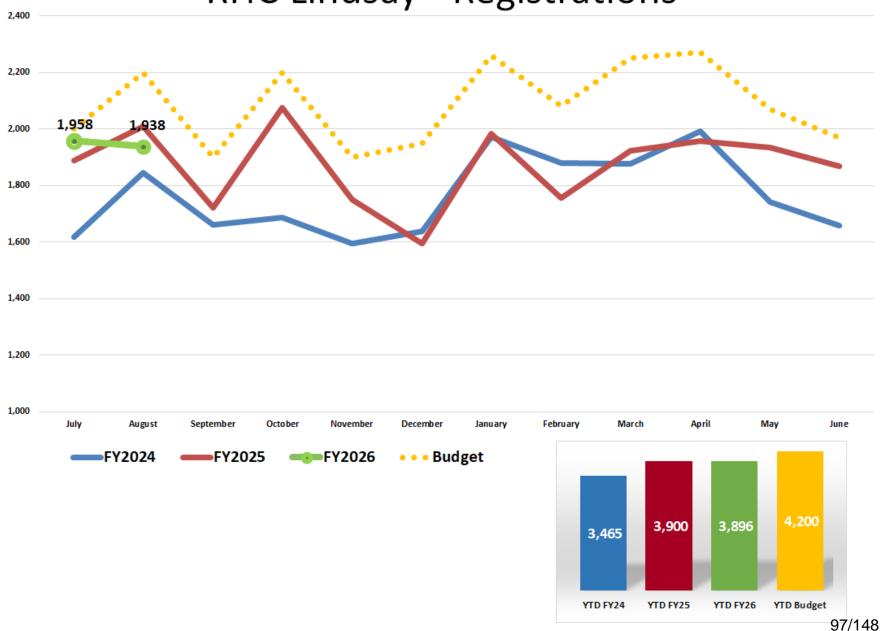
## Rural Health Clinics Registrations



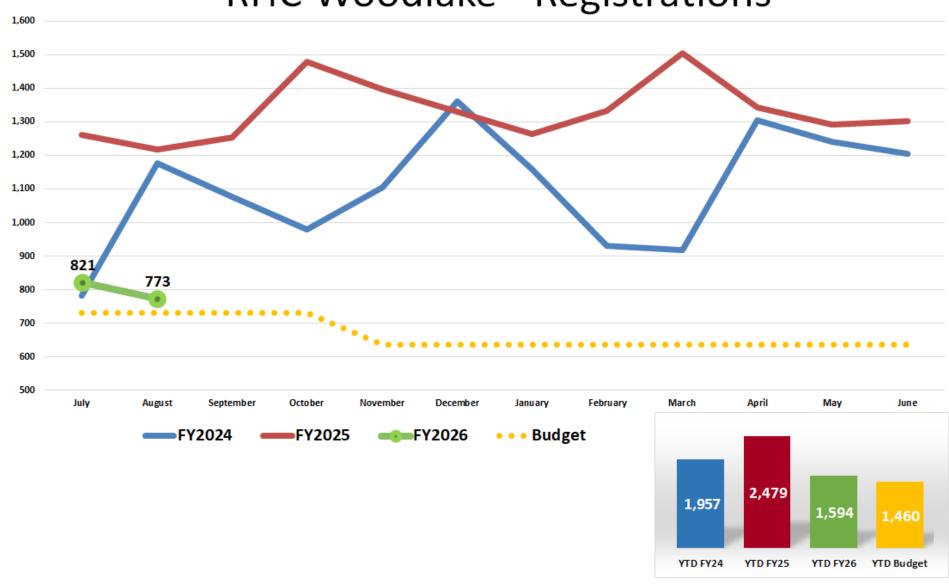
## RHC Exeter - Registrations



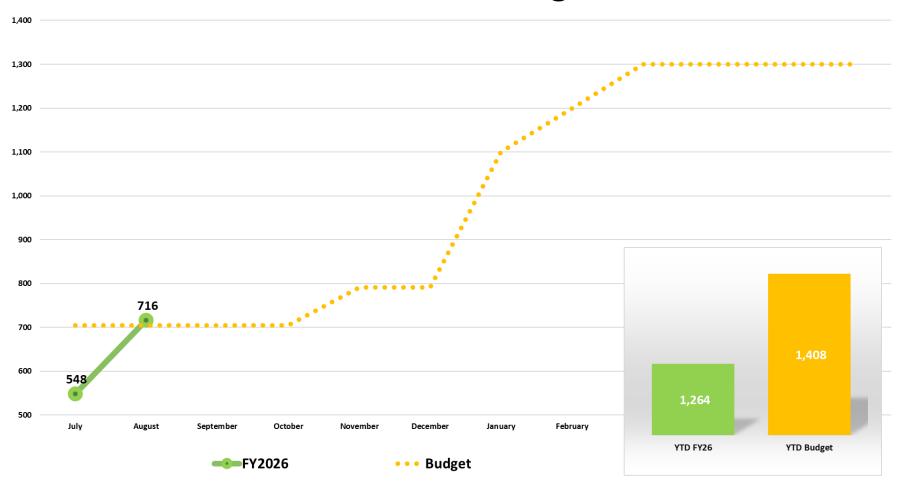
## **RHC Lindsay - Registrations**



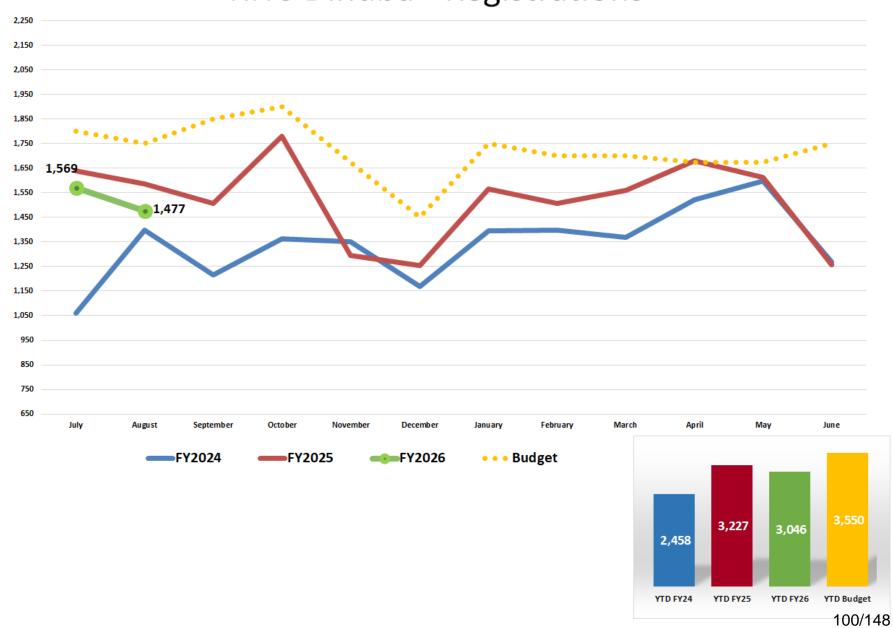
## RHC Woodlake - Registrations



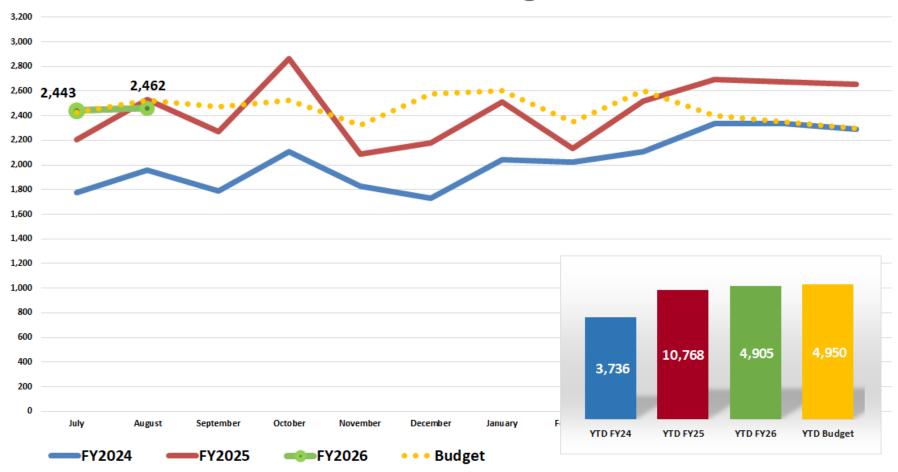
#### RHC Woodlake Valencia - Registrations



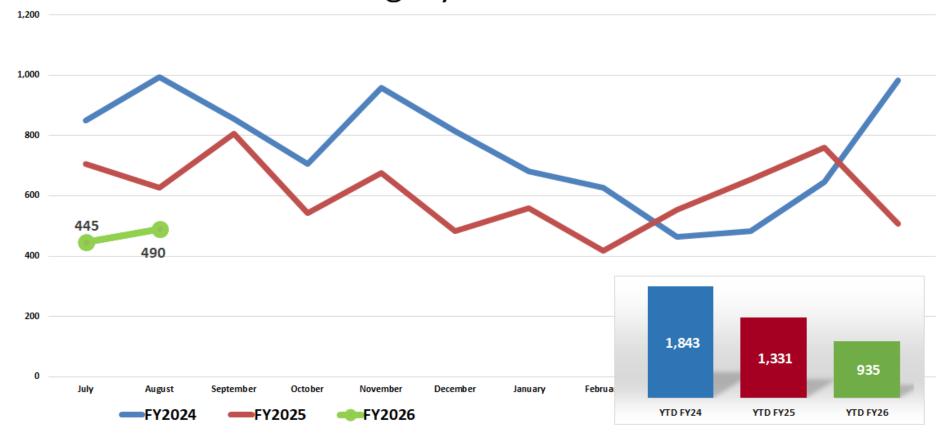
## RHC Dinuba - Registrations



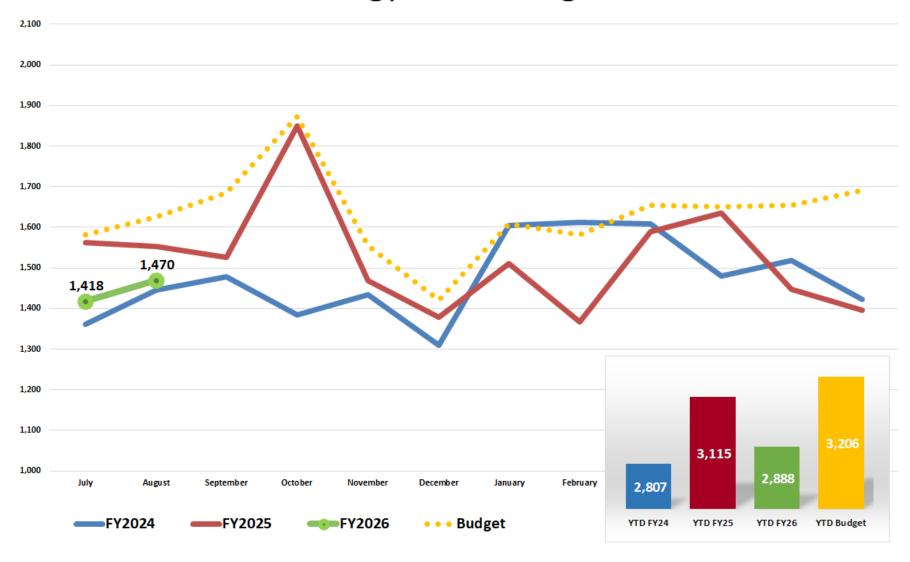
### RHC Tulare - Registrations



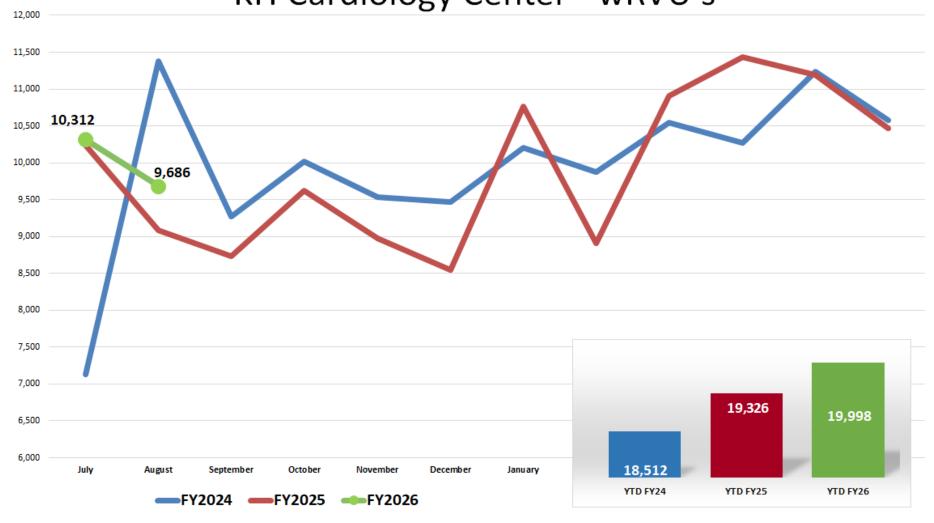
### Neurosurgery Clinic - wRVU's



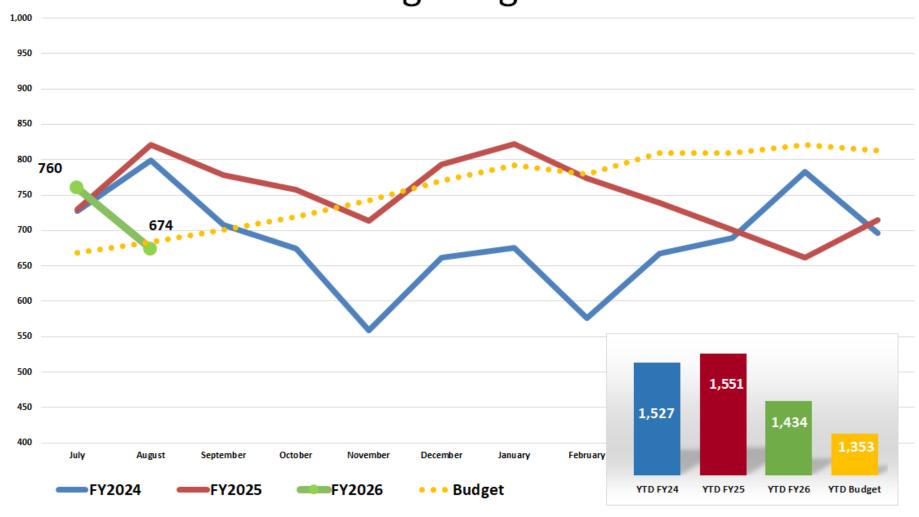
#### **KH Cardiology Center Registrations**



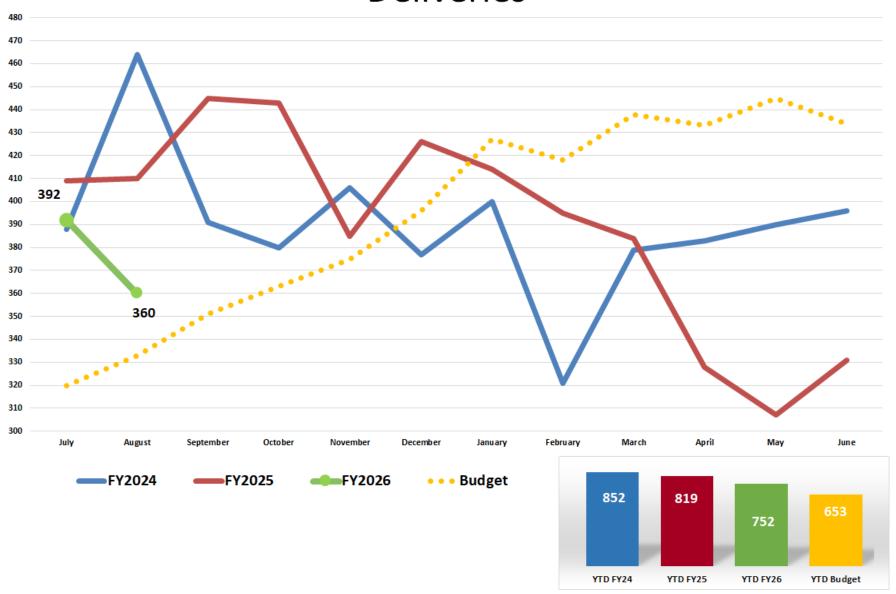
#### KH Cardiology Center - wRVU's



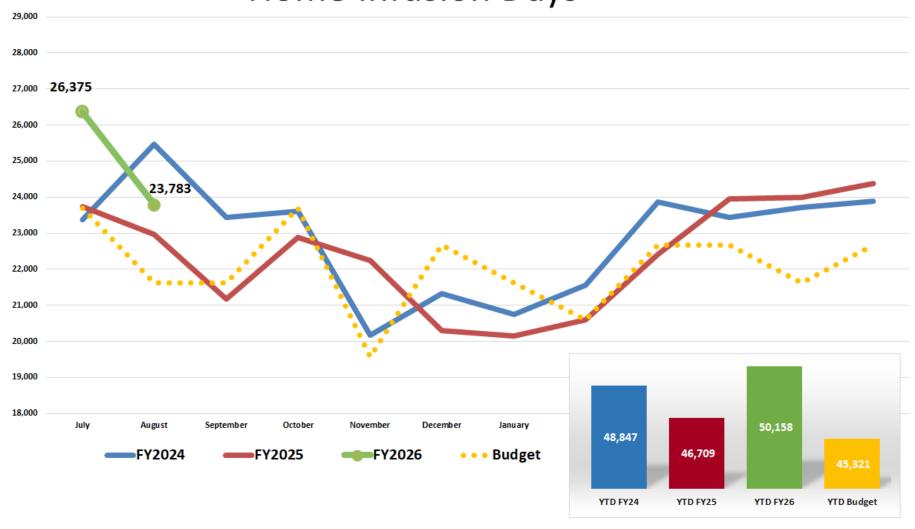
### **Labor Triage Registrations**



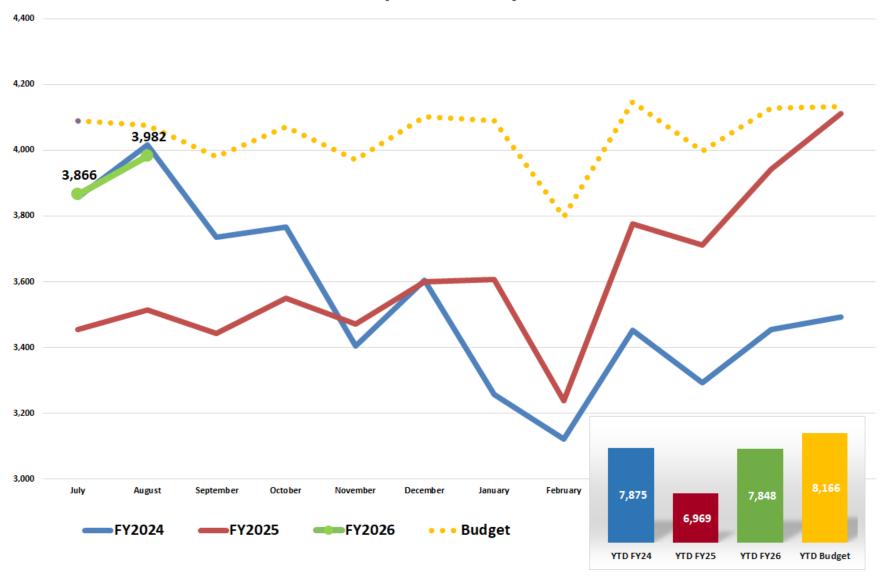
#### **Deliveries**



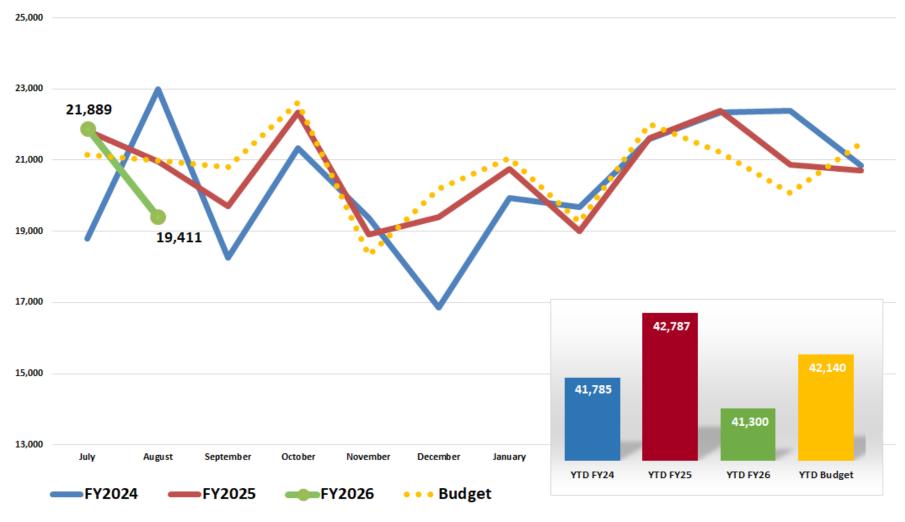
### **Home Infusion Days**



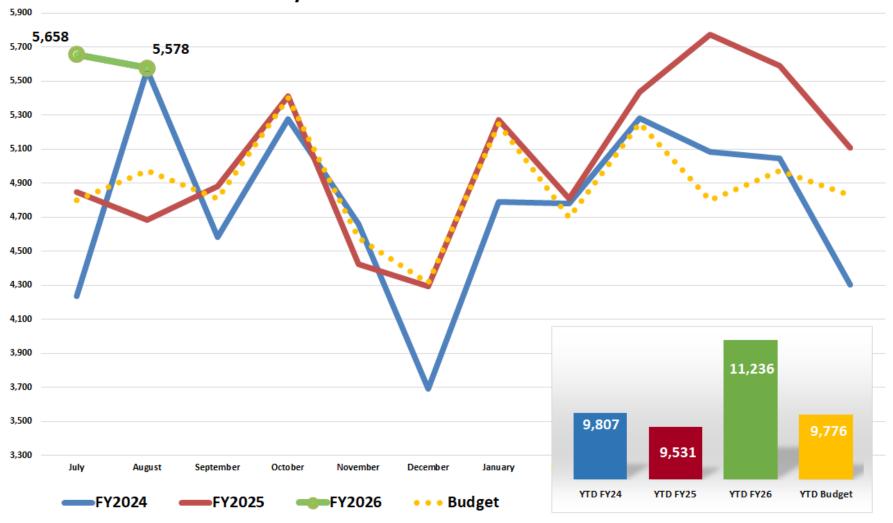
### **Hospice Days**



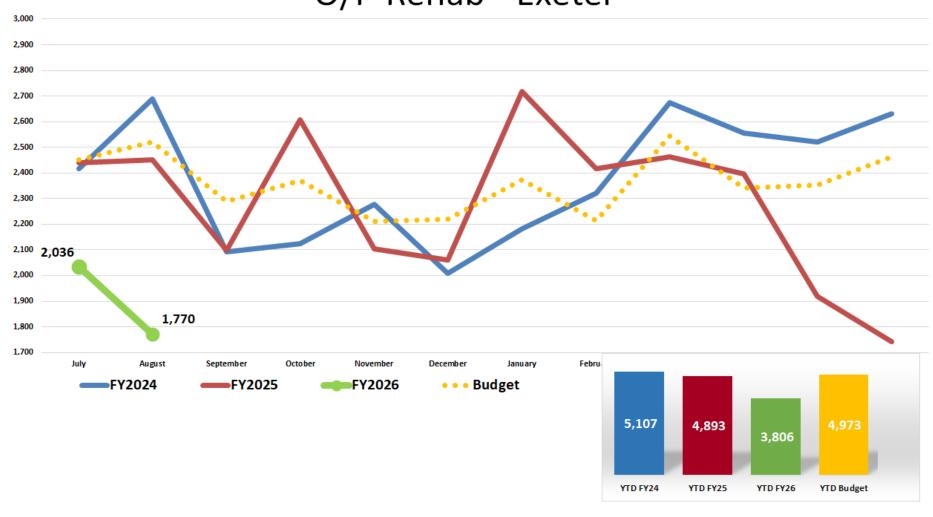
### All O/P Rehab Svcs Across District



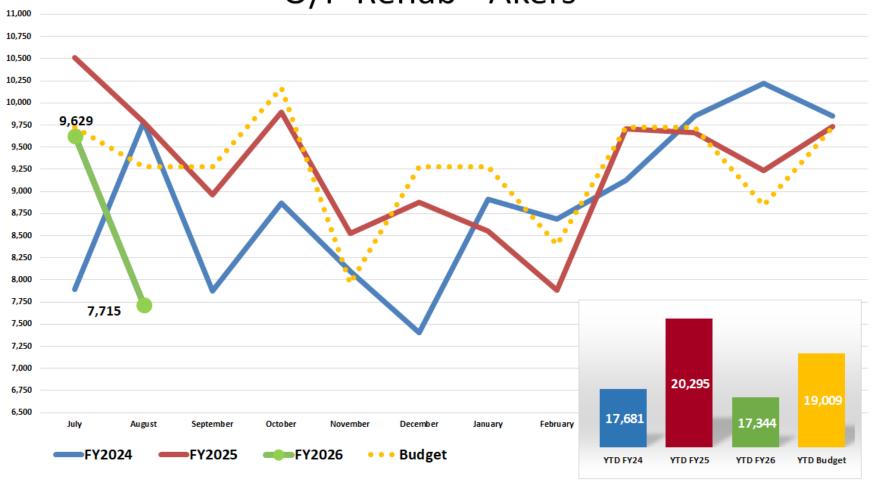
# O/P Rehab Services

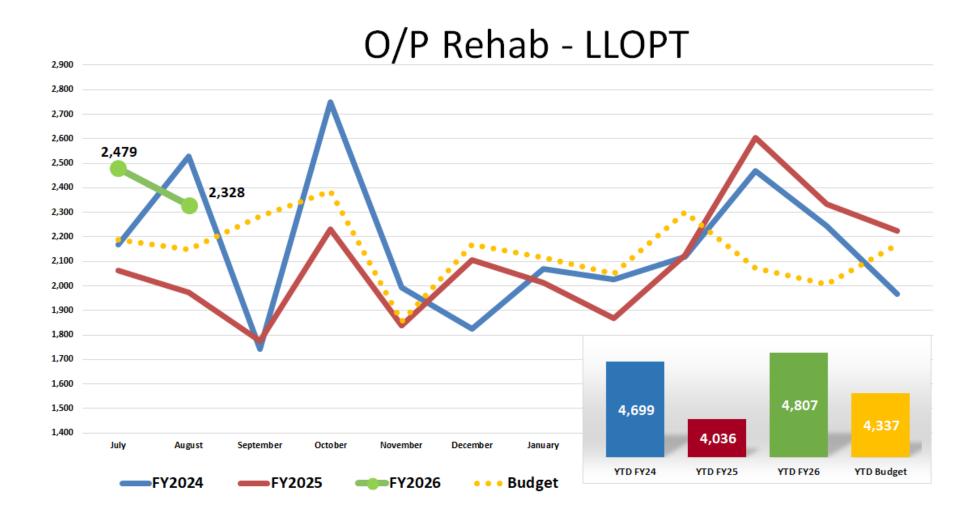


# O/P Rehab - Exeter

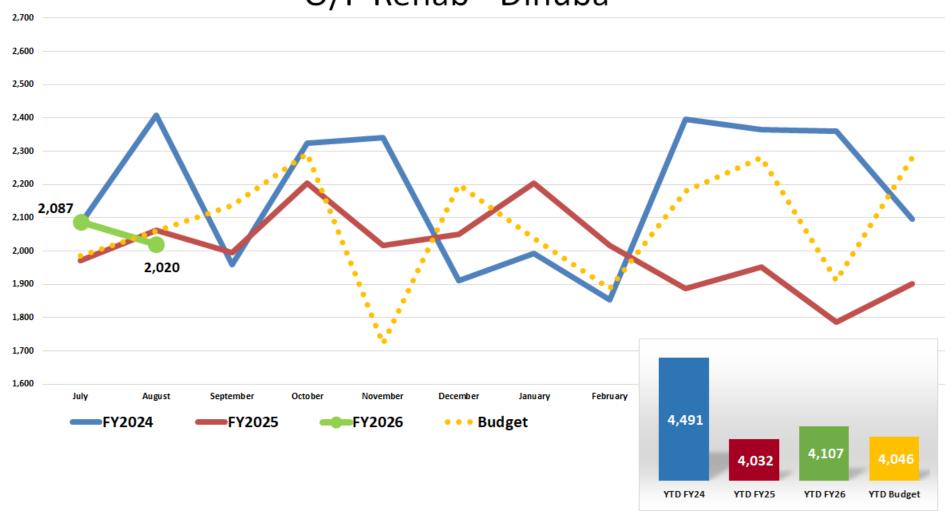


# O/P Rehab - Akers

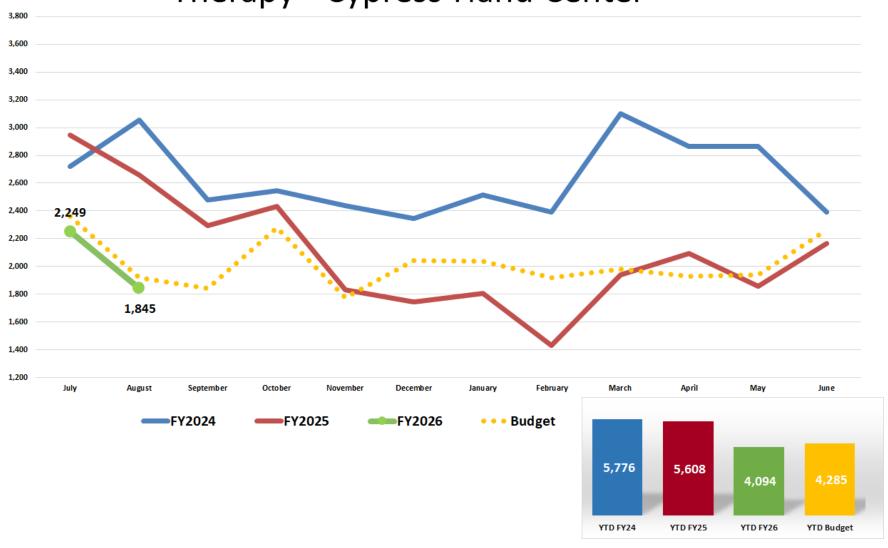




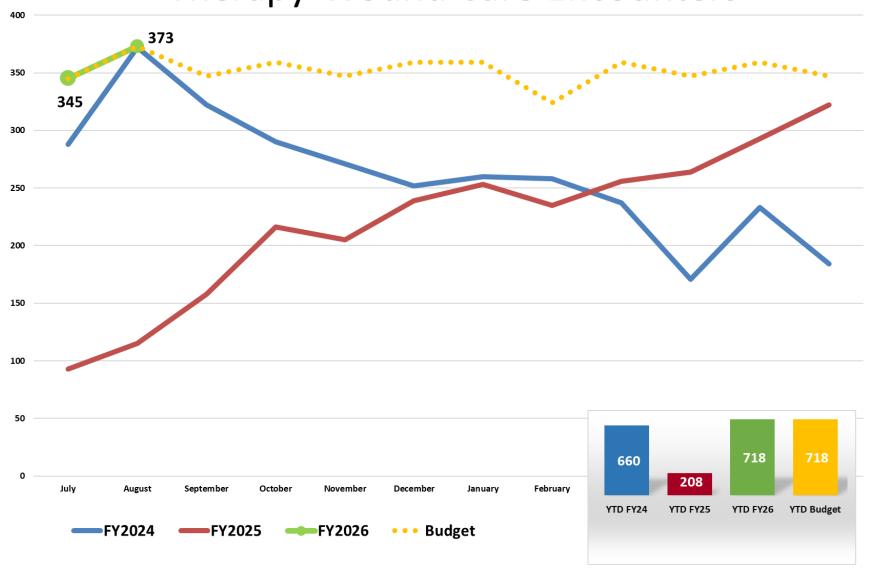
### O/P Rehab - Dinuba



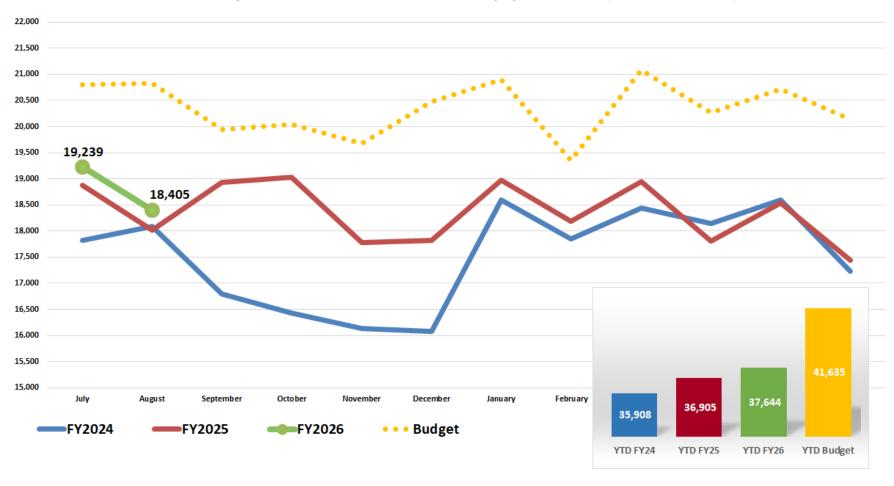
### Therapy - Cypress Hand Center



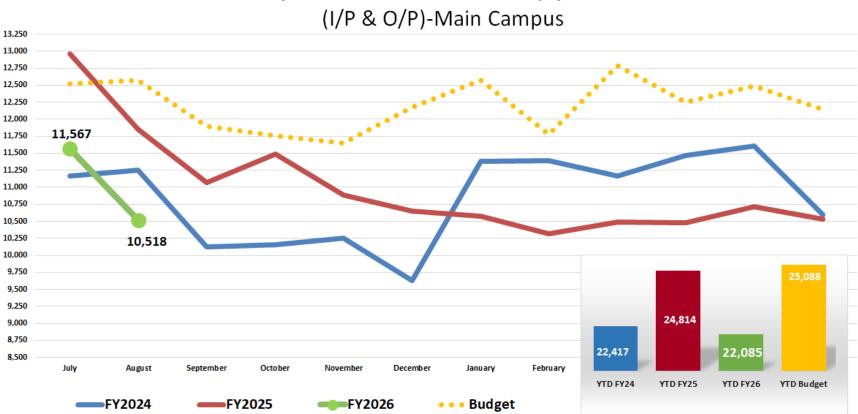
# Therapy-Wound Care Encounters



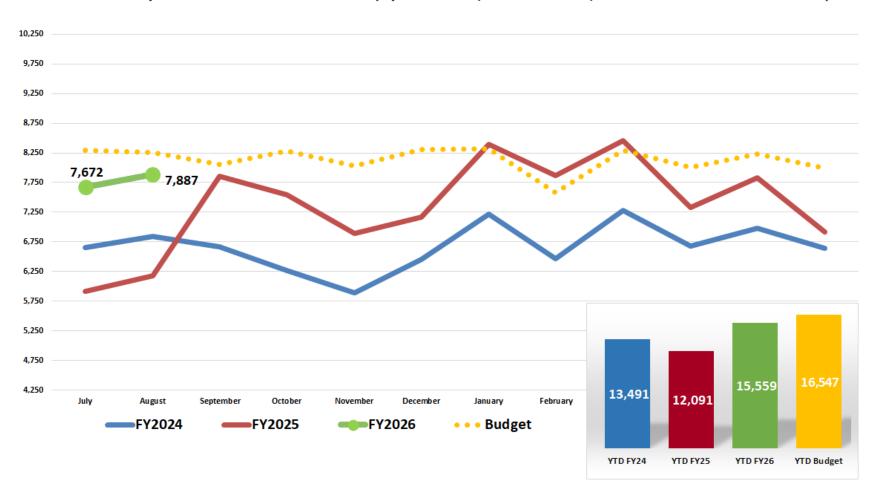
#### Physical & Other Therapy Units (I/P & O/P)



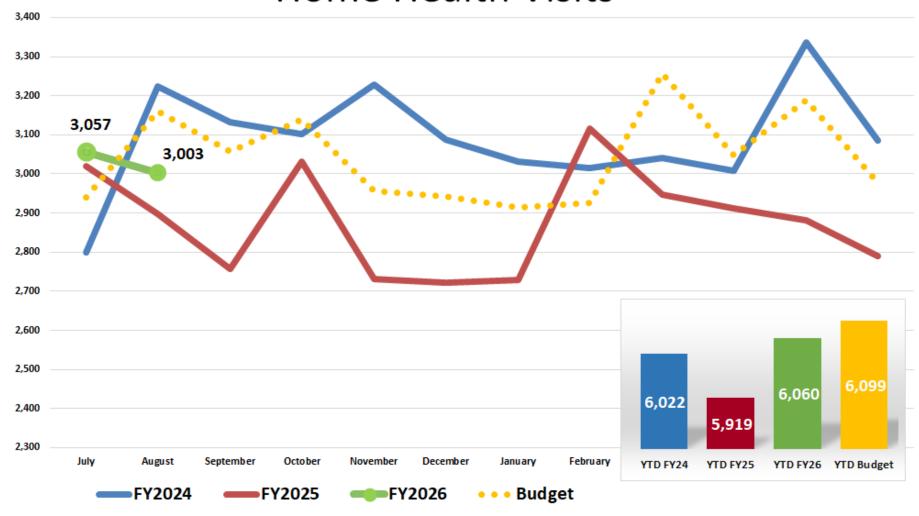
#### Physical & Other Therapy Units



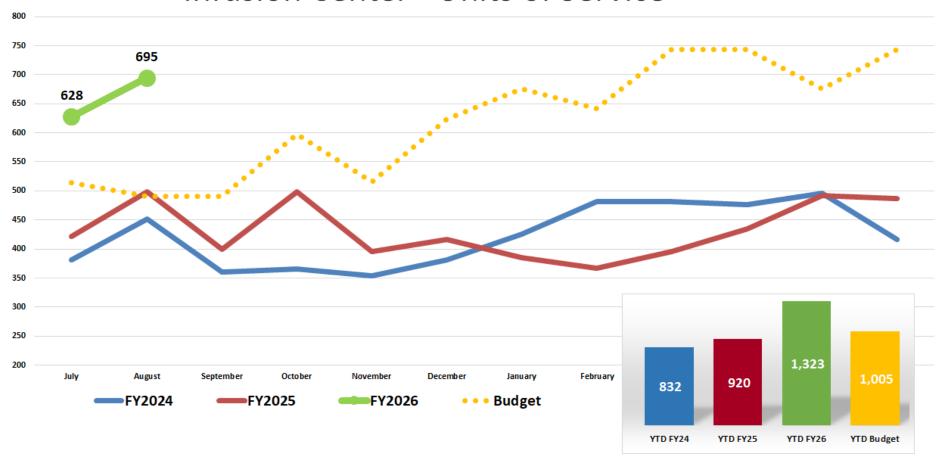
#### Physical & Other Therapy Units (I/P & O/P)-KDRH & South Campus

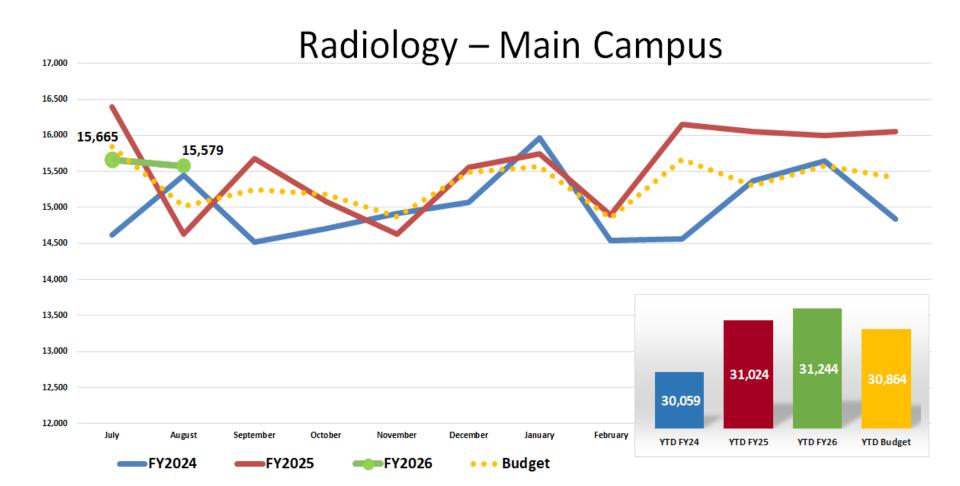


### Home Health Visits

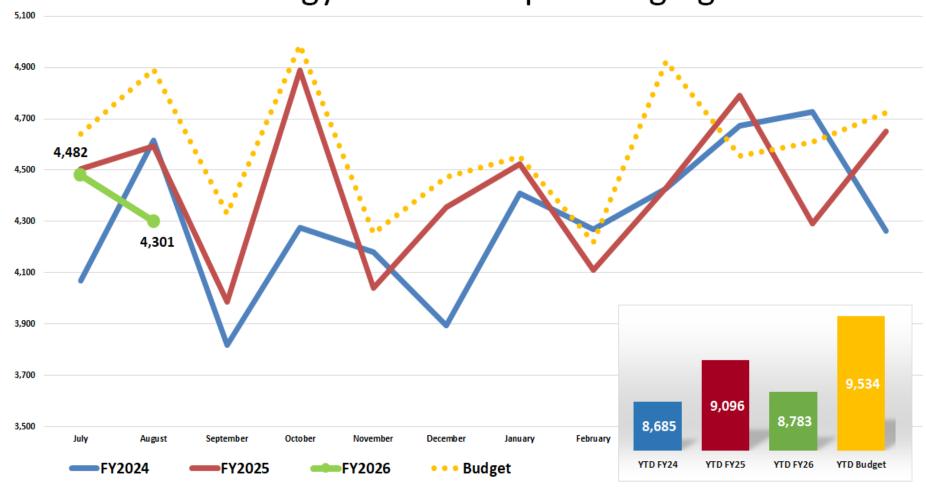


#### Infusion Center - Units of Service



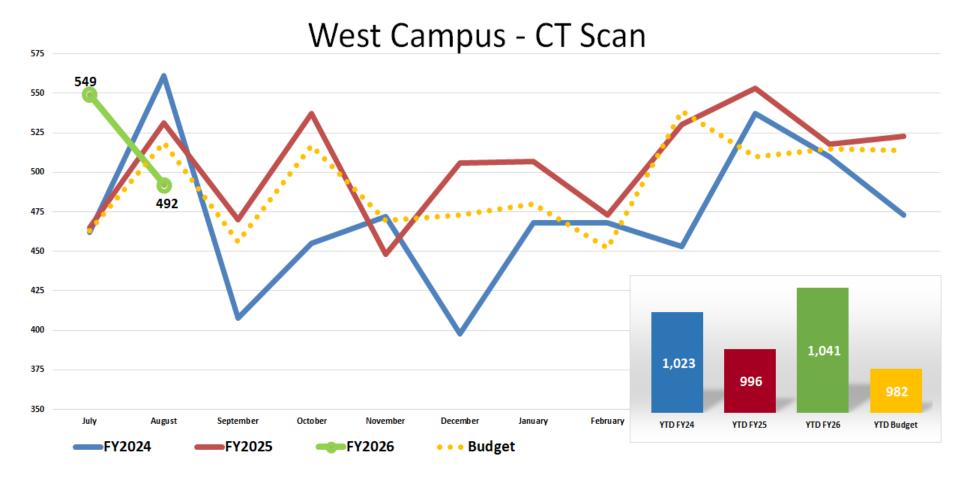


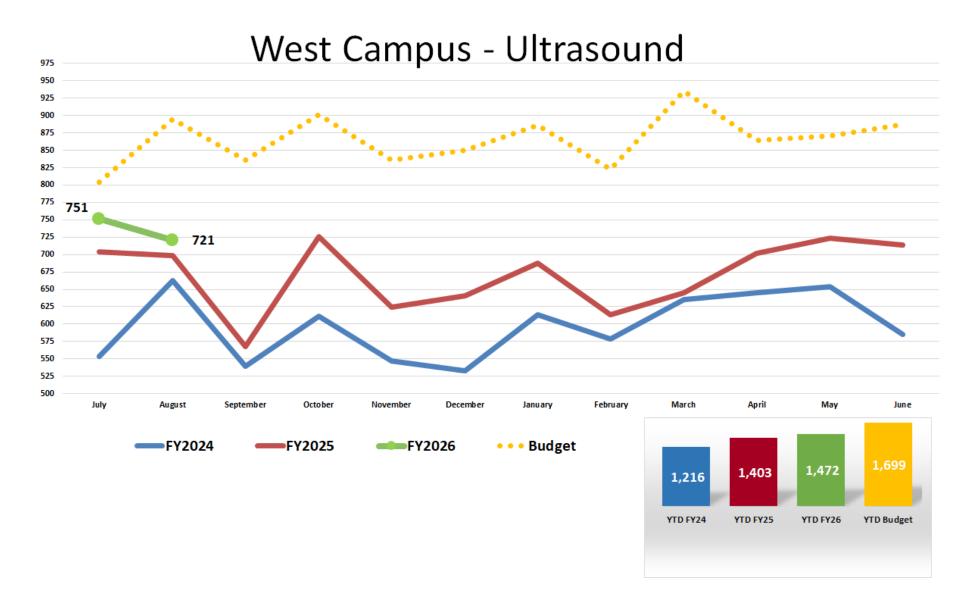
### Radiology - West Campus Imaging

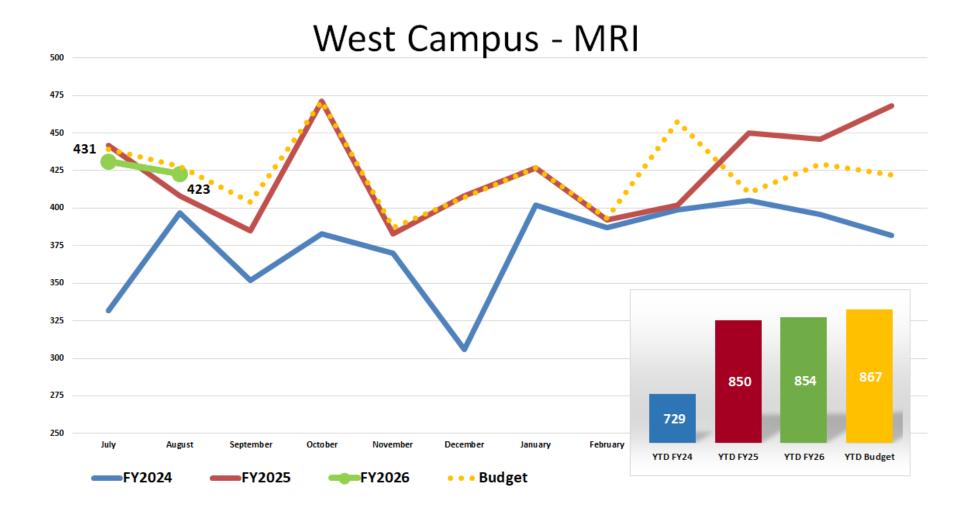


#### West Campus - Diagnostic Radiology

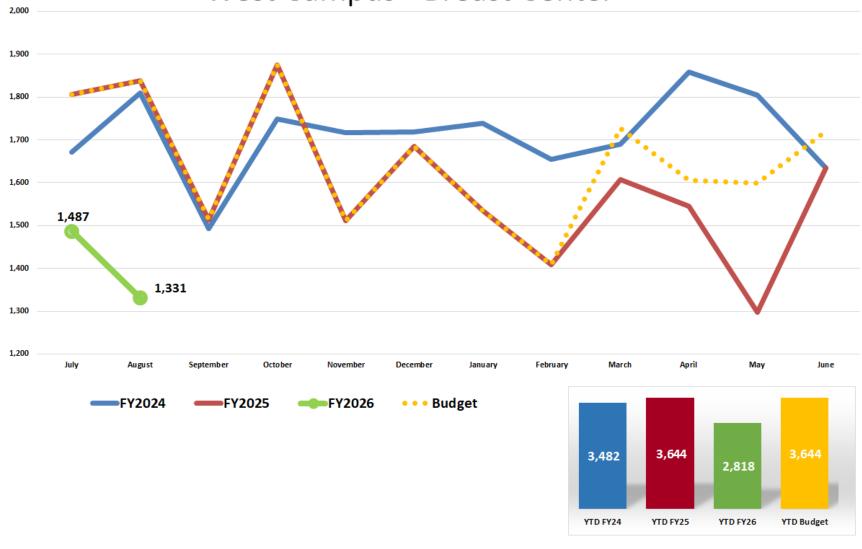




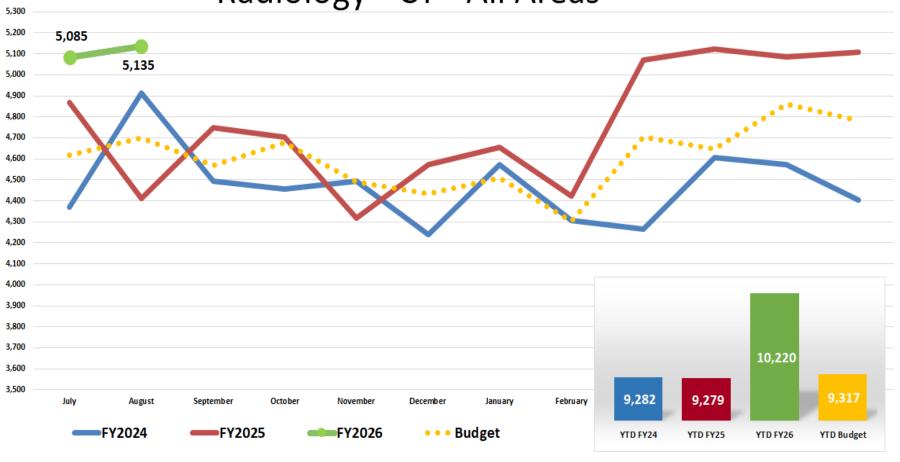




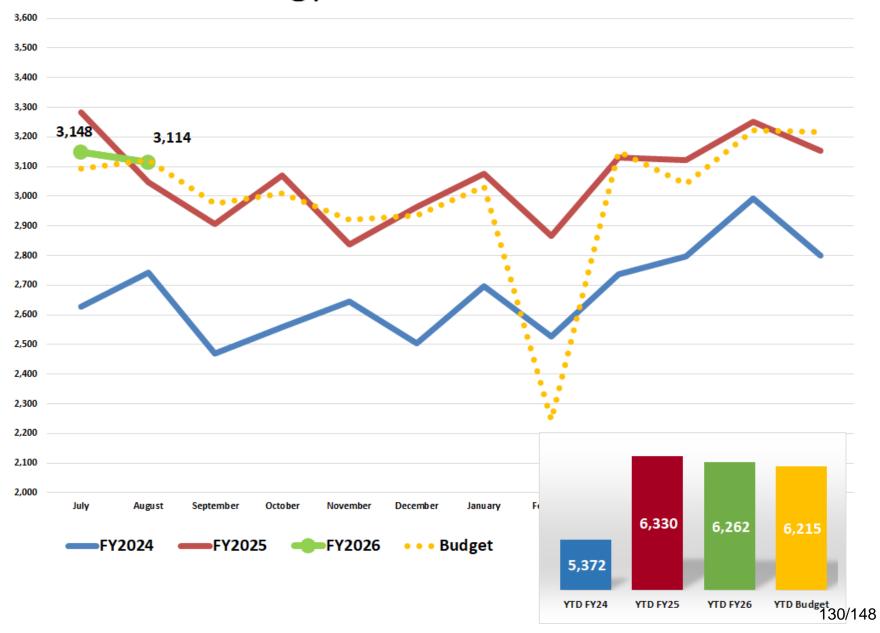
### West Campus - Breast Center



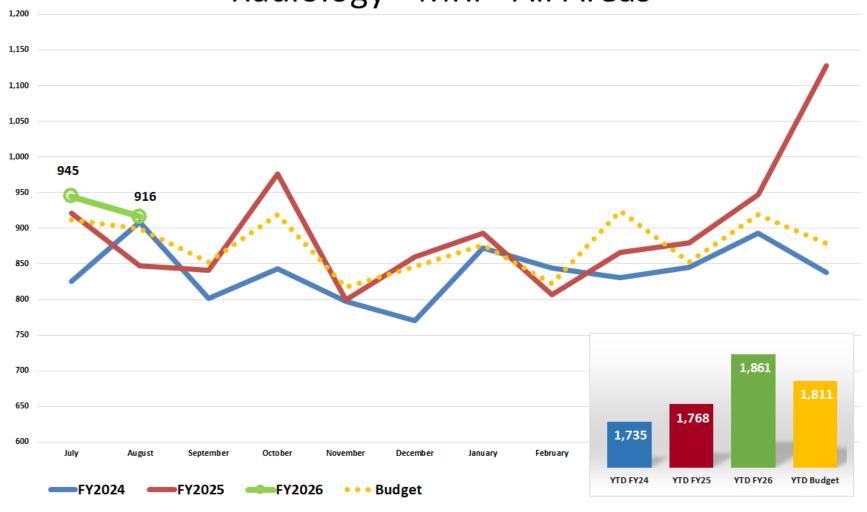
# Radiology - CT - All Areas



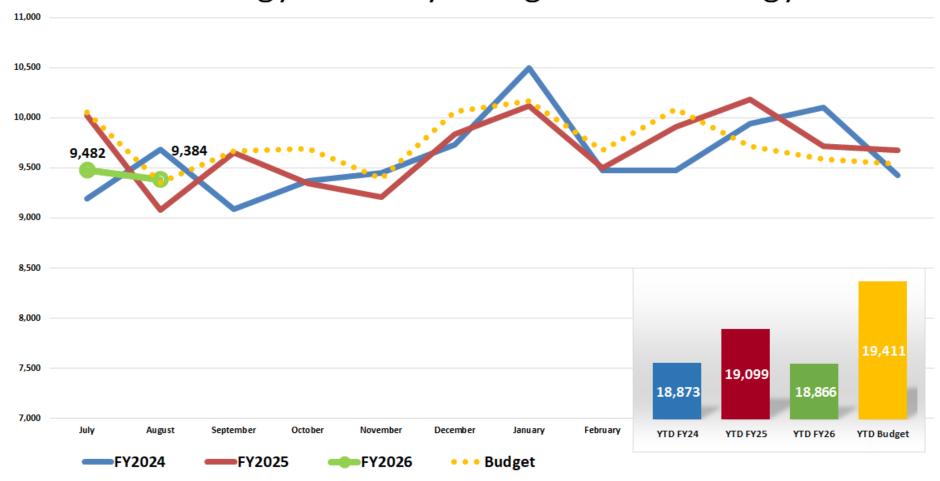
# Radiology - Ultrasound - All Areas



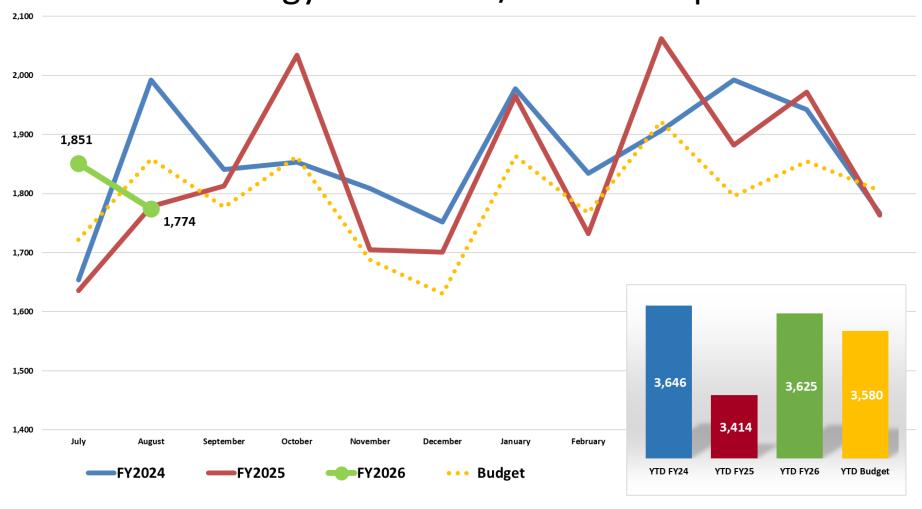
# Radiology - MRI - All Areas



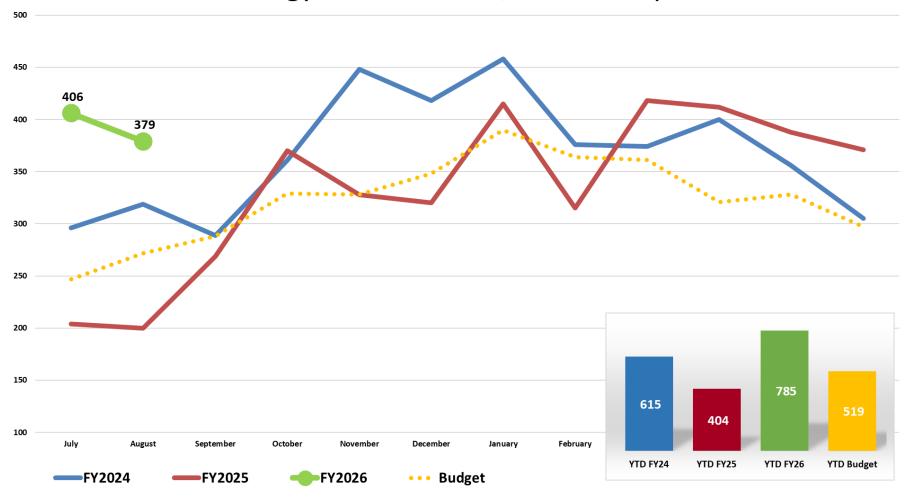
### Radiology Modality - Diagnostic Radiology



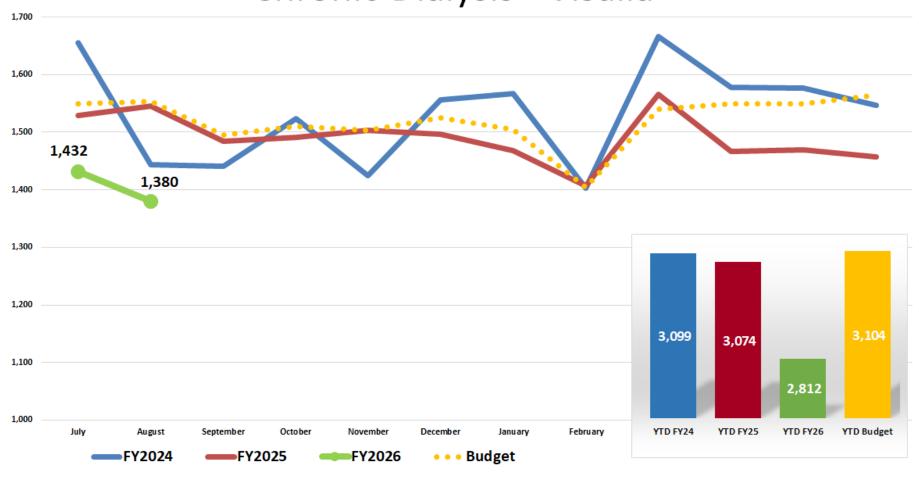
# Radiology - UC Court/South Campus



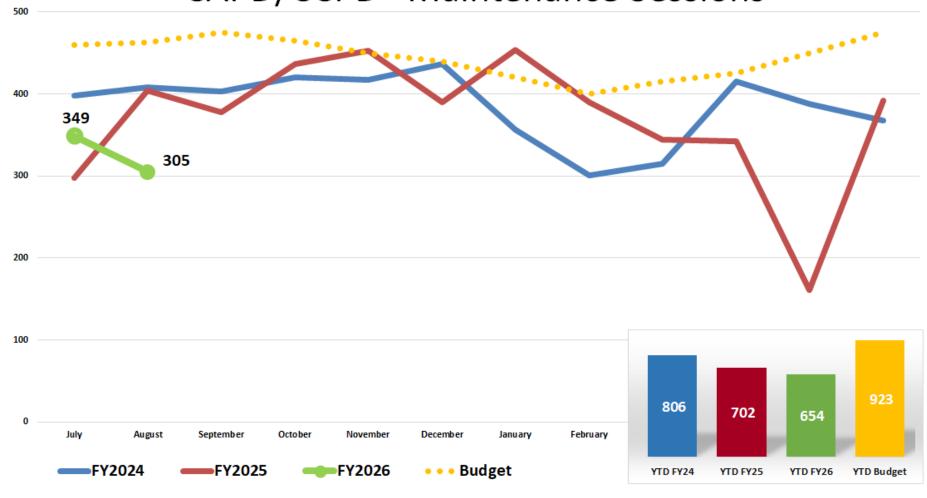
#### Radiology - UC Demaree/North Campus



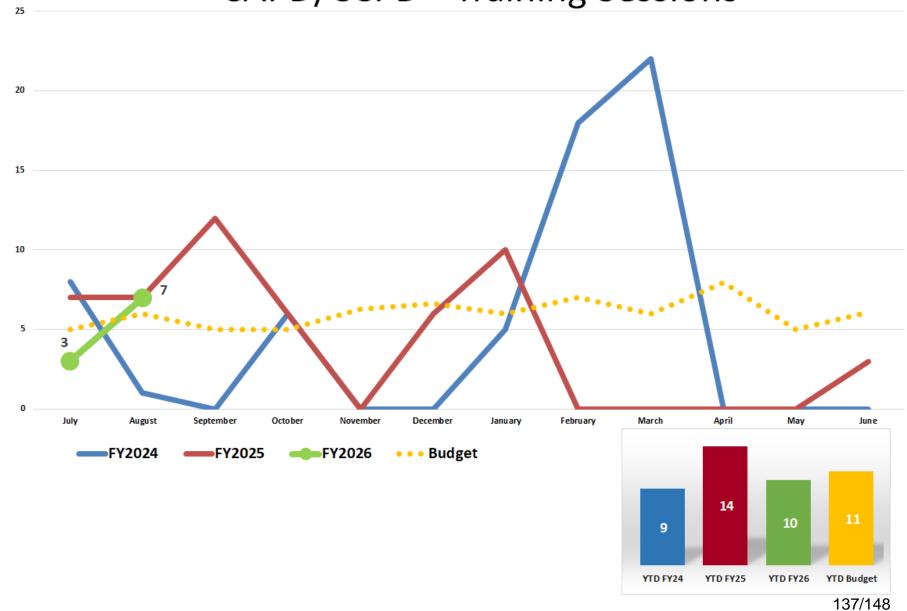
# Chronic Dialysis - Visalia



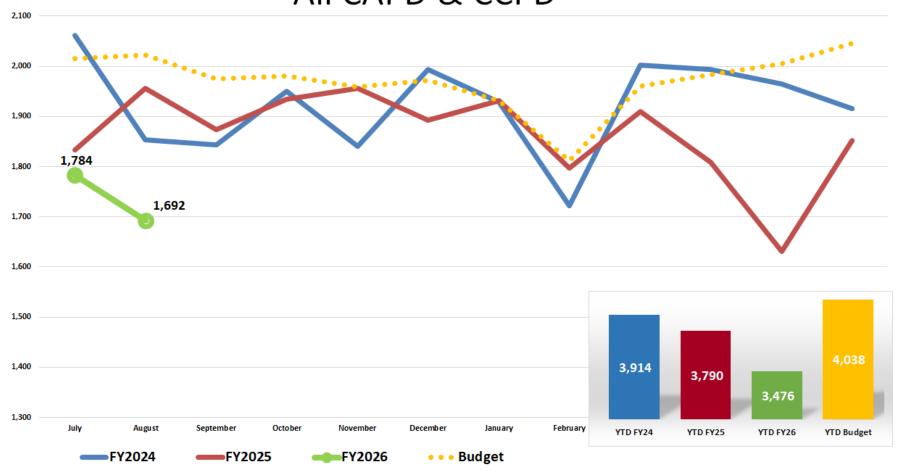
# **CAPD/CCPD - Maintenance Sessions**



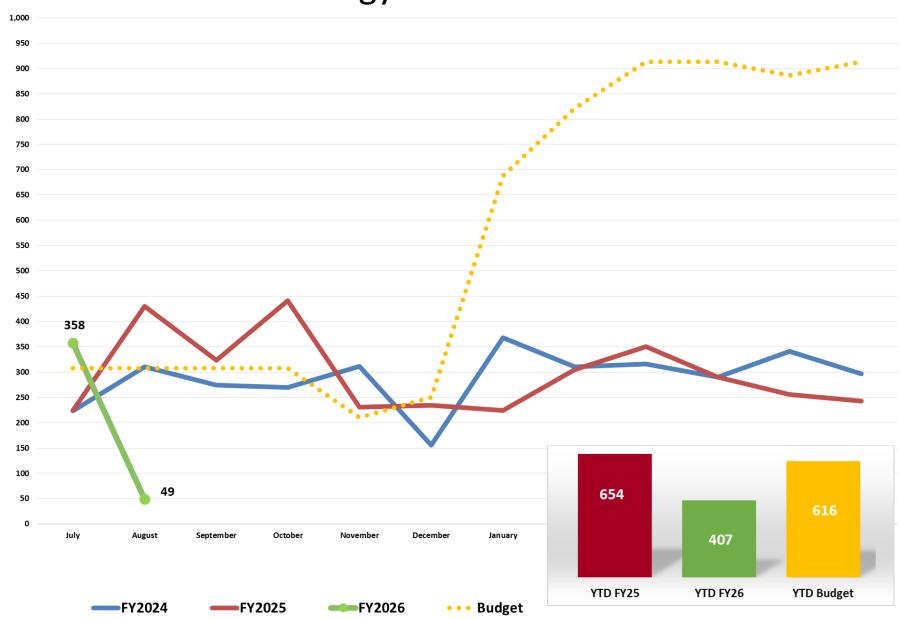
# **CAPD/CCPD** - Training Sessions



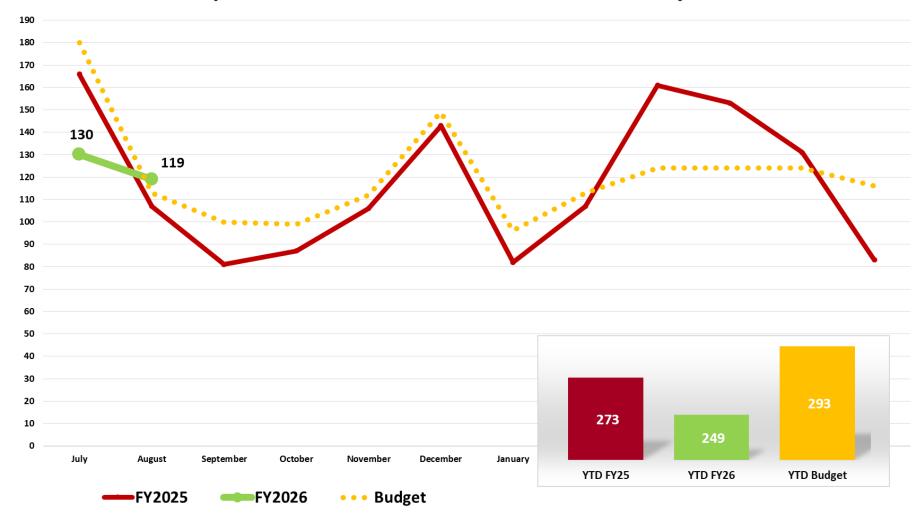
#### All CAPD & CCPD



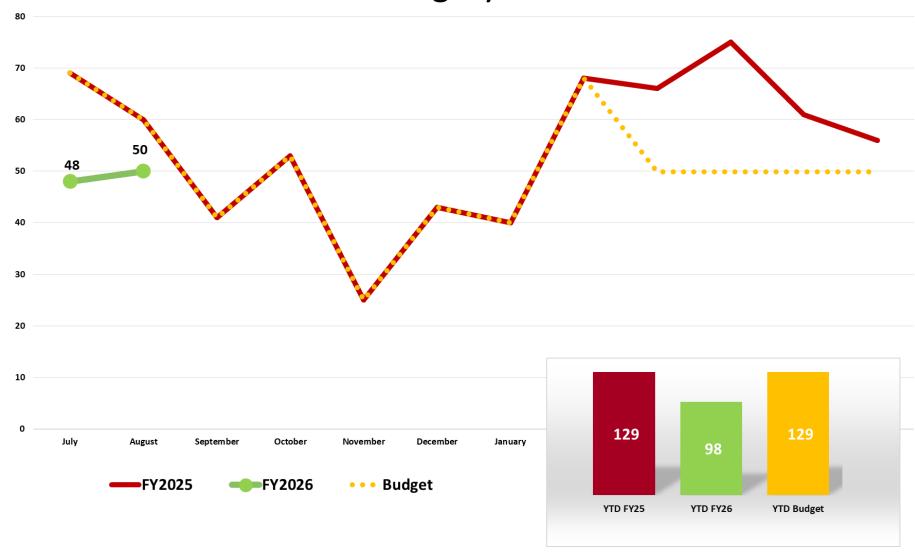
# **Urology Clinic Visits**



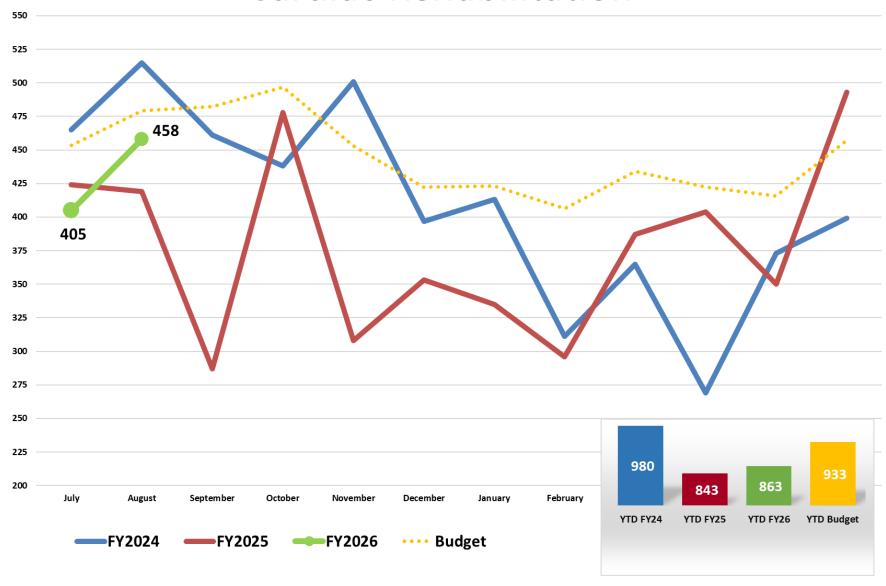
### Open Arms House - Patient Days



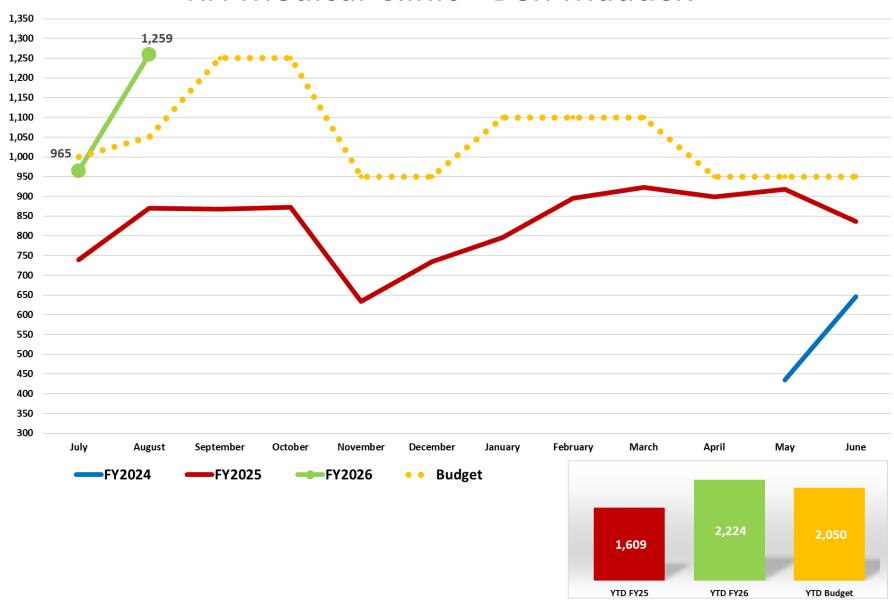
### Cardiothoracic Surgery Clinic - Visits



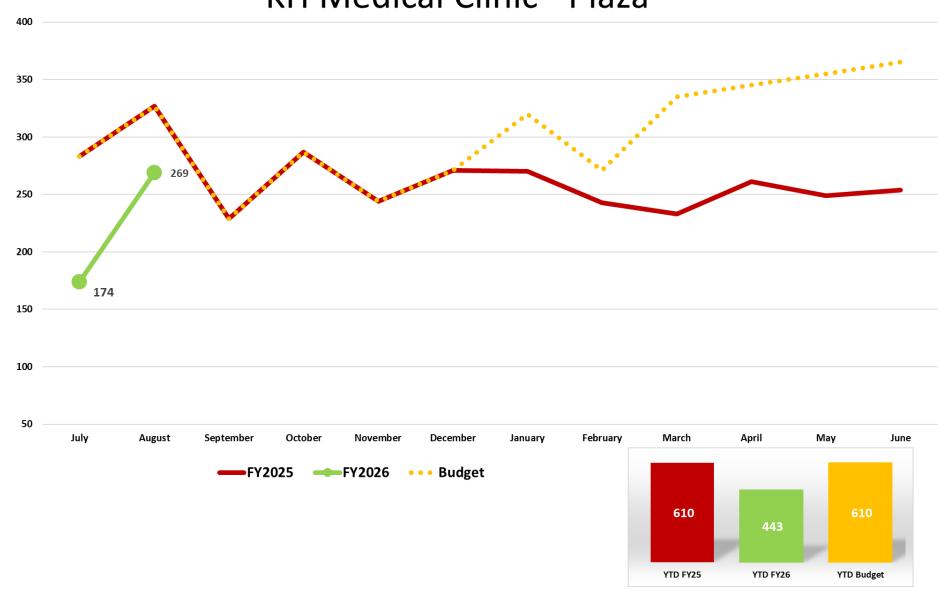
### **Cardiac Rehabilitation**



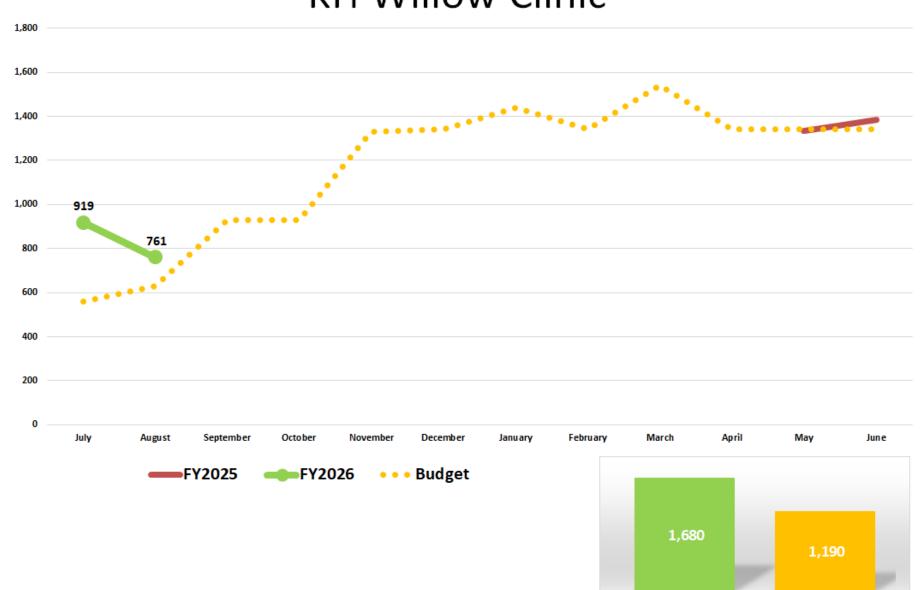
#### KH Medical Clinic - Ben Maddox



#### KH Medical Clinic - Plaza



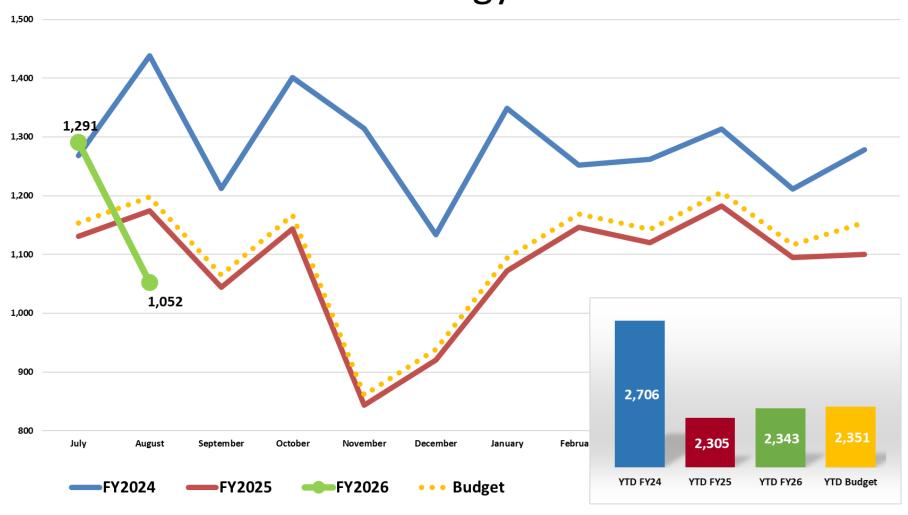
### **KH Willow Clinic**



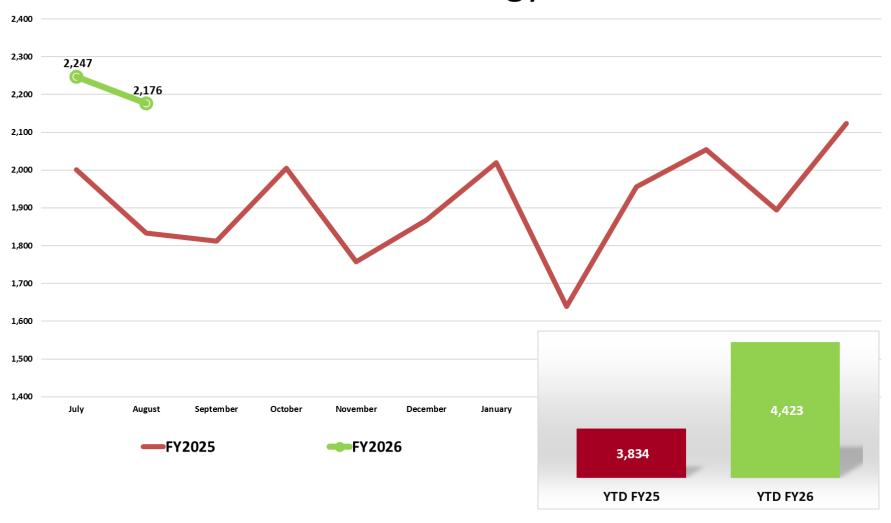
YTD Budget

YTD FY26

# **Medical Oncology Treatments**



# **Medical Oncology Visits**



### Mental Wellness Clinic

